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2000 Regular Session
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By: Senators Astle and Dorman

Introduced and read first time: February 4, 2000

Assigned to: Finance

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A BILL ENTITLED

1 AN ACT concerning

2 Service Contracts Act

3 FOR the purpose of prohibiting the sale of a service contract in the State unless the service contract holder is provided with a receipt or written notice of the 4 5 purchase of the contract and with a copy of the contract within a reasonable 6 period; requiring a service contract provider to register with the Insurance 7 Commissioner, file copies of contracts, and pay a certain registration fee and 8 certain processing fees; requiring that a service contract provider insure all 9 service contracts, provide certain security to the Commissioner, or maintain a 10 certain net worth or stockholders' equity and provide certain securities filings or audited financial statements to the Commissioner; providing for the form and 11 12 amount of the security provided; authorizing the Commissioner to examine and 13 review security provided in the form of a reserve account; requiring the provider 14 to guarantee certain obligations and make certain annual filings under certain 15 circumstances; prohibiting the Commissioner from requiring security other than 16 that required under this Act; allowing a service contract holder to void and 17 return a contract within a certain time and under certain circumstances; 18 requiring that a provider pay or credit a refund, within a certain period, for a 19 contract voided; providing for the application of premium taxes and certain 20 other provisions of law; requiring that service contracts meet certain 21 requirements and contain certain provisions; requiring that a provider have a 22 certain training program for certain employees; prohibiting a service contract 23 provider from using certain terminology in its name and providing certain exceptions to the naming limitation; requiring a service contract provider to 24 25 keep certain records for a certain period; allowing a service contract provider to 26 appoint or designate another person to administer service contracts and be 27 responsible for compliance with the provisions of this Act; requiring that 28 reimbursement policies issued to cover service contracts meet certain 29 requirements; providing certain limitations on the termination of a 30 reimbursement policy issued to a service contract provider; allowing an insurer 31 to seek certain subrogation or indemnification; authorizing the Commissioner to 32 conduct examinations of certain accounts, books, and records of service contract 33 providers and certain insurers, adopt certain regulations, and take certain

actions to enforce this Act; providing for certain hearing procedures and

penalties; providing for the purpose and application of this Act; defining certain

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31 THE TRANSPORTATION ARTICLE.

SENATE BILL 745 1 terms; providing for certain exceptions to the application of this Act; providing for the severability of this Act; providing for the nonadmission in court of any 2 3 compliance with this Act prior to the effective date of this Act; and generally relating to the regulation of service contracts and service contract providers. 4 5 BY adding to Article - Commercial Law 6 7 Section 21-101 through 21-113, inclusive, to be under the new title "Title 21. 8 Service Contracts" Annotated Code of Maryland 9 (1990 Replacement Volume and 1999 Supplement) 10 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF 11 12 MARYLAND, That the Laws of Maryland read as follows: 13 **Article - Commercial Law** 14 TITLE 21. 15 SERVICE CONTRACTS. 16 21-101. 17 THE PURPOSE OF THIS TITLE IS TO CREATE A LEGAL FRAMEWORK WITHIN 18 WHICH SERVICE CONTRACTS MAY BE SOLD IN THE STATE. 19 (B) THE FOLLOWING CONTRACTS AND AGREEMENTS ARE EXEMPT FROM THE 20 APPLICATION OF THIS TITLE: 21 (1) WARRANTIES; 22 (2) MAINTENANCE AGREEMENTS; 23 SERVICE CONTRACTS OFFERED BY PUBLIC UTILITIES ON THEIR (3) 24 TRANSMISSION DEVICES, TO THE EXTENT THAT THEY ARE REGULATED BY THE 25 MARYLAND PUBLIC SERVICE COMMISSION; SERVICE CONTRACTS SOLD OR OFFERED FOR SALE TO PERSONS 27 OTHER THAN CONSUMERS; SERVICE CONTRACTS ON TANGIBLE PROPERTY THAT HAS A 28

29 PURCHASE PRICE NOT EXCEEDING \$350, EXCLUSIVE OF SALES TAX; AND

34 CODE TO BE EXEMPT FROM THE APPLICATION OF THIS TITLE.

MECHANICAL REPAIR CONTRACTS REGULATED UNDER § 15-311.2 OF

THE AGREEMENTS REFERRED TO IN SUBSECTION (B) OF THIS SECTION DO

33 NOT HAVE TO COMPLY WITH ANY PROVISION OF THE INSURANCE ARTICLE OF THE

- 1 21-102.
- 2 (A) IN THIS TITLE THE FOLLOWING WORDS HAVE THE MEANINGS INDICATED.
- 3 (B) "ADMINISTRATOR" MEANS A PERSON WHO IS RESPONSIBLE FOR:
- 4 (1) THE ADMINISTRATION OF A SERVICE CONTRACT OR SERVICE
- 5 CONTRACT PLAN; AND
- 6 (2) ANY FILINGS REQUIRED UNDER THIS TITLE.
- 7 (C) "COMMISSIONER" MEANS THE MARYLAND INSURANCE COMMISSIONER.
- 8 (D) "CONSUMER" MEANS AN INDIVIDUAL WHO BUYS, OTHER THAN FOR
- 9 PURPOSES OF RESALE, TANGIBLE PERSONAL PROPERTY THAT IS:
- 10 (1) DISTRIBUTED IN COMMERCE;
- 11 (2) NORMALLY USED FOR PERSONAL, FAMILY, OR HOUSEHOLD
- 12 PURPOSES; AND
- 13 (3) NOT USED FOR BUSINESS OR RESEARCH PURPOSES.
- 14 (E) "MAINTENANCE AGREEMENT" MEANS A CONTRACT OF LIMITED
- 15 DURATION THAT PROVIDES FOR SCHEDULED MAINTENANCE ONLY.
- 16 (F) "NONORIGINAL MANUFACTURER'S PARTS" MEANS REPLACEMENT PARTS,
- 17 COMMONLY REFERRED TO AS "AFTER-MARKET PARTS", NOT MADE FOR OR BY THE
- 18 ORIGINAL MANUFACTURER OF THE MANUFACTURED PROPERTY.
- 19 (G) "PERSON" MEANS:
- 20 (1) AN INDIVIDUAL;
- 21 (2) A PARTNERSHIP;
- 22 (3) A CORPORATION;
- 23 (4) AN INCORPORATED OR UNINCORPORATED ASSOCIATION;
- 24 (5) A JOINT STOCK COMPANY;
- 25 (6) A RECIPROCAL, SYNDICATE, OR SIMILAR ENTITY; OR
- 26 (7) ANY COMBINATION OF THE PREVIOUSLY LISTED ENTITIES ACTING
- 27 IN CONCERT.
- 28 (H) "PREMIUM" MEANS THE CONSIDERATION PAID TO AN INSURER FOR A
- 29 REIMBURSEMENT INSURANCE POLICY.

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36 PRODUCT; AND

(II)

SENATE BILL 745 1 (I) "PROVIDER" MEANS A PERSON WHO IS CONTRACTUALLY OBLIGATED TO 2 THE SERVICE CONTRACT HOLDER UNDER THE TERMS OF A SERVICE CONTRACT. (J) "PROVIDER FEE" MEANS THE CONSIDERATION PAID FOR A SERVICE 4 CONTRACT. "REIMBURSEMENT INSURANCE POLICY" MEANS A POLICY OF INSURANCE (K) 6 ISSUED TO A PROVIDER TO: (1) PROVIDE REIMBURSEMENT TO THE PROVIDER UNDER THE TERMS 8 OF THE INSURED SERVICE CONTRACTS ISSUED OR SOLD BY THE PROVIDER; OR (2) IN THE EVENT OF THE PROVIDER'S NONPERFORMANCE, PAY ON 10 BEHALF OF THE PROVIDER ALL COVERED CONTRACTUAL OBLIGATIONS INCURRED 11 BY THE PROVIDER UNDER THE TERMS OF THE INSURED SERVICE CONTRACTS 12 ISSUED OR SOLD BY THE PROVIDER. (L) "SERVICE CONTRACT" MEANS A CONTRACT OR AGREEMENT FOR A 13 (1) 14 SEPARATELY STATED CONSIDERATION FOR A SPECIFIC DURATION TO: PERFORM THE REPAIR, REPLACEMENT, OR MAINTENANCE OF 15 16 PROPERTY NEEDED BECAUSE OF AN OPERATIONAL OR STRUCTURAL FAILURE 17 ATTRIBUTABLE TO A DEFECT IN MATERIALS, WORKMANSHIP, OR NORMAL WEAR AND 18 TEAR; OR 19 WITH OR WITHOUT ADDITIONAL PROVISIONS REQUIRING THE (II)20 INCIDENTAL PAYMENT OF INDEMNITY UNDER LIMITED CIRCUMSTANCES, 21 INDEMNIFY FOR REPAIR, REPLACEMENT, OR MAINTENANCE NEEDED BECAUSE OF 22 AN OPERATIONAL OR STRUCTURAL FAILURE ATTRIBUTABLE TO A DEFECT IN 23 MATERIALS, WORKMANSHIP, OR NORMAL WEAR AND TEAR. 24 (2) "SERVICE CONTRACT" INCLUDES A CONTRACT FOR: 25 (I) TOWING, RENTAL, AND EMERGENCY ROAD SERVICES; AND THE REPAIR, REPLACEMENT, OR MAINTENANCE OF PROPERTY 26 (II)27 FOR DAMAGE RESULTING FROM POWER SURGES AND ACCIDENTAL DAMAGE FROM 28 HANDLING. "SERVICE CONTRACT HOLDER" OR "CONTRACT HOLDER" MEANS A PERSON 29 (M) 30 WHO IS THE PURCHASER OR HOLDER OF A SERVICE CONTRACT. "WARRANTY" MEANS A WARRANTY MADE SOLELY BY THE 31 (N) 32 MANUFACTURER, IMPORTER, OR SELLER OF PROPERTY OR SERVICES THAT: 33 (1) IS: 34 MADE WITHOUT CONSIDERATION; (I)

NOT NEGOTIATED OR SEPARATED FROM THE SALE OF THE

1	(III) INCIDENTAL TO THE SALE OF THE PRODUCT; AND
3 ELECTRICAL BREA	GUARANTEES INDEMNITY FOR DEFECTIVE PARTS, MECHANICAL OR KDOWN, LABOR, OR OTHER REMEDIAL MEASURES, INCLUDING PLACEMENT OF THE PROPERTY OR THE PROVISION OF REPEATED
6 21-103.	
	CE CONTRACT MAY NOT BE ISSUED, SOLD, OR OFFERED FOR SALE ESS THE PROVIDER HAS PROVIDED TO THE SERVICE CONTRACT
10 (1) 11 OF THE SERVICE C	A RECEIPT FOR, OR OTHER WRITTEN EVIDENCE OF, THE PURCHASE ONTRACT; AND
	A COPY OF THE SERVICE CONTRACT WITHIN A REASONABLE PERIOD E DATE OF PURCHASE.
14 (B) A PROV	IDER OF SERVICE CONTRACTS SOLD IN THIS STATE SHALL:
15 (1) 16 THE COMMISSION	REGISTER WITH THE COMMISSIONER ON A FORM PRESCRIBED BY ER; AND
17 (2)	PAY TO THE COMMISSIONER A REGISTRATION FEE OF \$300.
` ' ' ' '	A REGISTERED PROVIDER MUST FILE EACH TYPE OF SERVICE T INTENDS TO MARKET TO CONSUMERS OF THIS STATE WITH THE
	A PROVIDER SHALL INCLUDE A PROCESSING FEE OF \$125 WITH EACH CT FILED UNDER THIS SUBSECTION.
	IN ORDER TO ENSURE THE FAITHFUL PERFORMANCE OF A ATIONS TO ITS CONTRACT HOLDERS, EACH PROVIDER SHALL:
	(I) INSURE ALL SERVICE CONTRACTS UNDER A REIMBURSEMENT Y ISSUED BY AN INSURER AUTHORIZED TO TRANSACT INSURANCE ISSUED PURSUANT TO § 21-104 OF THIS TITLE;
	(II) 1. MAINTAIN A FUNDED RESERVE ACCOUNT FOR ITS DER ITS CONTRACTS ISSUED AND OUTSTANDING IN THIS STATE;
31 32 SECURITY DEPOSI	2. PLACE IN TRUST WITH THE COMMISSIONER A FINANCIAI WITH A VALUE OF NOT LESS THAN THE LESSER OF:
33 34 CLAIMS PAID, ON 35 VALID CONTRACT	A. 5% OF THE GROSS CONSIDERATION RECEIVED, MINUS THE SALE OF THE SERVICE CONTRACT FOR ALL CURRENT AND S; OR

1			B.	\$25,000; OR
2 3	WORTH OR STOCK	(III) HOLDE		MAINTAIN, OR ITS PARENT COMPANY MAINTAIN, A NET ITY OF \$100 MILLION; AND
4 5	COMMISSIONER W	ТТН:	2.	ON REQUEST BY THE COMMISSIONER, PROVIDE THE
				A COPY OF THE PROVIDER'S OR THE PROVIDER'S PARENT 10-K OR FORM 20-F FILED WITH THE SECURITIES ITHIN THE LAST CALENDAR YEAR; OR
11		ICH SHO)W A NE	IF THE COMPANY DOES NOT FILE WITH THE SECURITIES COPY OF THE COMPANY'S AUDITED FINANCIAL WORTH OF THE PROVIDER OR ITS PARENT LION.
15		RECEIV:	Y NOT C ED, LES	ERVE ACCOUNT MAINTAINED UNDER PARAGRAPH (1)(II)1 CONTAIN LESS THAN 40% OF THE GROSS S CLAIMS PAID, FOR THE SALE OF ALL CURRENT S.
17 18	AND REVIEW BY T	(II) THE COM		ERVE ACCOUNT SHALL BE SUBJECT TO EXAMINATION ONER.
				SECURITY DEPOSIT PLACED IN TRUST UNDER SECTION SHALL CONSIST OF ONE OF THE
22		(I)	A SURE	ETY BOND ISSUED BY AN AUTHORIZED SURETY;
23 24	AUTHORIZED INSU	(II) U RERS I		ITIES OF THE TYPE ELIGIBLE FOR DEPOSIT BY STATE;
25		(III)	CASH;	
26 27	INSTITUTION; OR	(IV)	A LETT	ER OF CREDIT ISSUED BY A QUALIFIED FINANCIAL
28 29	ISSUED BY THE CO			IER FORM OF SECURITY PRESCRIBED BY REGULATIONS
32 33 34	AUDITED FINANCE SUBSECTION TO M PARENT COMPAN	IAL STA ÆET TH Y SHAL	TEMEN IE PROV L AGRE	DER'S PARENT COMPANY'S FORM 10-K, FORM 20-F, OR TS ARE FILED UNDER PARAGRAPH (1)(III)2 OF THIS 'IDER'S FINANCIAL STABILITY REQUIREMENT, THE E TO GUARANTEE THE OBLIGATIONS OF THE E CONTRACTS SOLD BY THE PROVIDER IN THIS

- 1 (E) A SERVICE CONTRACT PROVIDER THAT MAINTAINS RESERVES AND A
- 2 DEPOSIT UNDER SUBSECTION (D)(1)(II) OF THIS SECTION SHALL ANNUALLY FILE
- 3 WITH THE COMMISSIONER A FINANCIAL STATEMENT ON A FORM ADOPTED BY THE
- 4 COMMISSIONER WHICH DEMONSTRATES THAT THE PROVIDER MEETS THE RESERVE
- 5 REQUIREMENTS ESTABLISHED UNDER THIS SECTION.
- 6 (F) THE COMMISSIONER MAY NOT REQUIRE ANY FINANCIAL SECURITY
- 7 REQUIREMENTS OF A SERVICE CONTRACT PROVIDER OTHER THAN THE
- 8 REQUIREMENTS SPECIFIED UNDER SUBSECTION (D) OF THIS SECTION.
- 9 21-104.
- 10 (A) EACH SERVICE CONTRACT SHALL REQUIRE THE PROVIDER TO PERMIT
- 11 THE SERVICE CONTRACT HOLDER TO RETURN THE SERVICE CONTRACT:
- 12 ON OR BEFORE 20 DAYS AFTER THE DATE THAT THE SERVICE
- 13 CONTRACT WAS MAILED TO THE SERVICE CONTRACT HOLDER;
- 14 (2) IF THE SERVICE CONTRACT IS DELIVERED TO THE SERVICE
- 15 CONTRACT HOLDER AT THE TIME OF SALE, ON OR BEFORE 10 DAYS AFTER DELIVERY;
- 16 OR
- 17 (3) WITHIN A LONGER TIME PERIOD PERMITTED UNDER THE SERVICE
- 18 CONTRACT.
- 19 (B) ON RETURN OF A SERVICE CONTRACT TO THE PROVIDER WITHIN THE
- 20 APPLICABLE TIME PERIOD AND IF A CLAIM HAS NOT BEEN MADE UNDER THE
- 21 SERVICE CONTRACT PRIOR TO ITS RETURN TO THE PROVIDER, THE SERVICE
- 22 CONTRACT IS VOID AND THE PROVIDER SHALL REFUND TO THE SERVICE CONTRACT
- 23 HOLDER, OR CREDIT TO THE ACCOUNT OF THE SERVICE CONTRACT HOLDER, THE
- 24 FULL PURCHASE PRICE OF THE SERVICE CONTRACT.
- 25 (C) THE RIGHT TO VOID A SERVICE CONTRACT PROVIDED UNDER THIS
- 26 SECTION:
- 27 (1) IS NOT TRANSFERABLE;
- 28 (2) APPLIES ONLY TO THE ORIGINAL SERVICE CONTRACT PURCHASER;
- 29 AND
- 30 (3) APPLIES ONLY IF A CLAIM HAS NOT BEEN MADE PRIOR TO THE
- 31 RETURN OF THE CONTRACT TO THE PROVIDER.
- 32 (D) (1) WITHIN 45 DAYS AFTER THE RETURN OF A SERVICE CONTRACT TO A
- 33 SERVICE CONTRACT PROVIDER, THE PROVIDER SHALL PAY OR CREDIT A REFUND TO
- 34 THE FORMER SERVICE CONTRACT HOLDER.
- 35 (2) A SERVICE CONTRACT PROVIDER THAT DOES NOT PAY OR CREDIT
- 36 THE REFUND WITHIN 45 DAYS SHALL ADD A 10% PENALTY FOR EACH MONTH THAT
- 37 THE REFUND IS NOT PAID OR CREDITED.

- 1 21-105.
- 2 (A) A SERVICE CONTRACT MARKETED, SOLD, OFFERED FOR SALE, ISSUED,
- 3 MADE, PROPOSED TO BE MADE, OR ADMINISTERED IN THIS STATE SHALL:
- 4 (1) BE WRITTEN, PRINTED, OR TYPED IN CLEAR UNDERSTANDABLE
- 5 LANGUAGE THAT IS EASY TO READ; AND
- 6 (2) DISCLOSE THE APPLICABLE REQUIREMENTS SET FORTH IN THIS 7 SECTION.
- 8 (B) A SERVICE CONTRACT INSURED UNDER A REIMBURSEMENT INSURANCE 9 POLICY UNDER § 21-111 OF THIS TITLE SHALL:
- 10 (1) STATE THE NAME AND ADDRESS OF THE INSURER; AND
- 11 (2) CONTAIN A STATEMENT IN SUBSTANTIALLY THE FOLLOWING FORM:
- 12 "OBLIGATIONS OF THE PROVIDER UNDER THIS SERVICE CONTRACT ARE
- 13 INSURED UNDER A SERVICE CONTRACT REIMBURSEMENT INSURANCE POLICY."
- 14 (C) A SERVICE CONTRACT NOT INSURED UNDER A REIMBURSEMENT
- 15 INSURANCE POLICY UNDER § 21-111 OF THIS TITLE SHALL CONTAIN A STATEMENT IN
- 16 SUBSTANTIALLY THE FOLLOWING FORM:
- 17 "OBLIGATIONS OF THE PROVIDER UNDER THIS SERVICE CONTRACT ARE
- 18 BACKED BY THE FULL FAITH AND CREDIT OF THE PROVIDER."
- 19 (D) (1) A SERVICE CONTRACT SHALL:
- 20 (I) STATE THE NAME AND ADDRESS OF THE SERVICE CONTRACT
- 21 PROVIDER; AND
- 22 (II) IDENTIFY:
- 23 1. ANY ADMINISTRATOR, IF DIFFERENT FROM THE SERVICE
- 24 CONTRACT PROVIDER;
- 25 2. THE SERVICE CONTRACT SELLER; AND
- 26 3. IF THE NAME OF THE SERVICE CONTRACT HOLDER HAS
- 27 BEEN FURNISHED BY THE SERVICE CONTRACT HOLDER TO THE PROVIDER, THE
- 28 SERVICE CONTRACT HOLDER.
- 29 (2) THE IDENTITIES OF THE PARTIES ARE NOT REQUIRED TO BE
- 30 PREPRINTED ON THE SERVICE CONTRACT AND MAY BE ADDED TO THE SERVICE
- 31 CONTRACT AT THE TIME OF SALE.
- 32 (E) (1) A SERVICE CONTRACT SHALL STATE THE TOTAL PURCHASE PRICE
- 33 AND THE TERMS UNDER WHICH THE SERVICE CONTRACT IS SOLD.

- 1 (2) THE PURCHASE PRICE IS NOT REQUIRED TO BE PREPRINTED ON THE
- 2 SERVICE CONTRACT AND MAY BE NEGOTIATED AT THE TIME OF SALE WITH THE
- 3 SERVICE CONTRACT HOLDER.
- 4 (F) A SERVICE CONTRACT SHALL STATE THE EXISTENCE OF ANY APPLICABLE 5 DEDUCTIBLE AMOUNT.
- 6 (G) A SERVICE CONTRACT SHALL SPECIFY THE MERCHANDISE AND SERVICES 7 TO BE PROVIDED UNDER THE CONTRACT AND ANY LIMITATIONS, EXCEPTIONS, OR 8 EXCLUSIONS.
- 9 (H) A SERVICE CONTRACT COVERING AN AUTOMOBILE SHALL STATE 10 WHETHER THE USE OF NONORIGINAL MANUFACTURER'S PARTS IS ALLOWED.
- 11 (I) A SERVICE CONTRACT SHALL STATE ANY APPLICABLE RESTRICTIONS 12 GOVERNING THE TRANSFERABILITY OF THE SERVICE CONTRACT.
- 13 (J) (1) A SERVICE CONTRACT SHALL STATE THE TERMS, RESTRICTIONS, OR
- 14 CONDITIONS GOVERNING CANCELLATION OF THE SERVICE CONTRACT PRIOR TO THE
- 15 TERMINATION OR EXPIRATION DATE OF THE SERVICE CONTRACT BY EITHER THE
- 16 PROVIDER OR THE SERVICE CONTRACT HOLDER.
- 17 (2) (I) EXCEPT AS PROVIDED UNDER SUBPARAGRAPH (II) OF THIS
- 18 PARAGRAPH, AT LEAST 5 DAYS BEFORE CANCELING A SERVICE CONTRACT, THE
- 19 PROVIDER OF A SERVICE CONTRACT SHALL MAIL A WRITTEN NOTICE TO THE
- 20 CONTRACT HOLDER AT THE LAST KNOWN ADDRESS OF THE SERVICE CONTRACT
- 21 HOLDER CONTAINED IN THE RECORDS OF THE PROVIDER.
- 22 (II) PRIOR NOTICE IS NOT REQUIRED IF THE REASON FOR
- 23 CANCELLATION IS:
- 24 1. NONPAYMENT BY THE SERVICE CONTRACT HOLDER OF
- 25 THE PROVIDER FEE;
- 26 2. A MATERIAL MISREPRESENTATION BY THE SERVICE
- 27 CONTRACT HOLDER TO THE PROVIDER; OR
- 28 3. A SUBSTANTIAL BREACH OF DUTIES BY THE SERVICE
- 29 CONTRACT HOLDER RELATING TO THE COVERED PRODUCT OR ITS USE.
- 30 (3) A CANCELLATION NOTICE SHALL STATE THE EFFECTIVE DATE OF
- 31 THE CANCELLATION AND THE REASON FOR THE CANCELLATION.
- 32 (K) A SERVICE CONTRACT SHALL SET FORTH ALL OF THE OBLIGATIONS AND
- 33 DUTIES OF THE SERVICE CONTRACT HOLDER, INCLUDING THE DUTY TO PROTECT
- 34 AGAINST ANY FURTHER DAMAGE AND ANY REQUIREMENT TO FOLLOW THE OWNER'S
- 35 MANUAL.

- 1 (L) A SERVICE CONTRACT SHALL STATE WHETHER OR NOT THE SERVICE
- 2 CONTRACT PROVIDES FOR OR EXCLUDES CONSEQUENTIAL DAMAGES OR
- 3 PREEXISTING CONDITIONS.
- 4 21-106.
- 5 A SERVICE CONTRACT PROVIDER SHALL HAVE A TRAINING PROGRAM FOR
- 6 SERVICE CONTRACT DEALERS, RETAILERS, OR OTHER SALES REPRESENTATIVES
- 7 THAT IS DESIGNED TO ENSURE THAT DEALERS, RETAILERS, AND SALES
- 8 REPRESENTATIVES PROVIDE INFORMATION THAT IS ACCURATE TO POTENTIAL
- 9 SERVICE CONTRACT HOLDERS CONCERNING COVERAGE UNDER THE PROVIDER'S
- 10 SERVICE CONTRACTS.
- 11 21-107.
- 12 (A) (1) A SERVICE CONTRACT PROVIDER MAY NOT USE IN ITS NAME:
- 13 (I) THE WORDS "INSURANCE", "CASUALTY", "SURETY", "MUTUAL",
- 14 OR ANY OTHER WORDS DESCRIPTIVE OF THE INSURANCE, CASUALTY, OR SURETY
- 15 BUSINESS; OR
- 16 (II) A NAME DECEPTIVELY SIMILAR TO THE NAME OR DESCRIPTION
- 17 OF ANY INSURANCE OR SURETY CORPORATION, OR TO THE NAME OF ANY OTHER
- 18 PROVIDER.
- 19 (2) THE WORD "GUARANTY" OR A SIMILAR WORD MAY BE USED BY A
- 20 PROVIDER.
- 21 (B) THIS SECTION DOES NOT APPLY TO A SERVICE CONTRACT PROVIDER THAT
- 22 USED IN ITS NAME ANY OF THE LANGUAGE PROHIBITED UNDER SUBSECTION (A) OF
- 23 THIS SECTION PRIOR TO OCTOBER 1, 2000. HOWEVER, A SERVICE CONTRACT
- 24 PROVIDER USING THE PROHIBITED LANGUAGE IN ITS NAME SHALL INCLUDE IN ITS
- 25 SERVICE CONTRACTS A STATEMENT IN SUBSTANTIALLY THE FOLLOWING FORM:
- 26 "THIS AGREEMENT IS NOT AN INSURANCE CONTRACT."
- 27 (C) IN ITS SERVICE CONTRACTS OR LITERATURE, A SERVICE CONTRACT
- 28 PROVIDER OR ITS REPRESENTATIVE MAY NOT:
- 29 (1) MAKE, PERMIT, OR CAUSE TO BE MADE ANY FALSE OR MISLEADING
- 30 STATEMENT; OR
- 31 (2) DELIBERATELY OMIT ANY MATERIAL STATEMENT THE OMISSION OF
- 32 WHICH IS CONSIDERED MISLEADING.
- 33 (D) A BANK, SAVINGS AND LOAN ASSOCIATION, LENDING INSTITUTION,
- 34 MANUFACTURER OR SELLER OF A PRODUCT, OR ANY OTHER PERSON MAY NOT
- 35 REQUIRE THE PURCHASE OF A SERVICE CONTRACT AS A CONDITION OF:
- 36 (1) A LOAN; OR

- 1 (2) THE SALE OF ANY PROPERTY.
- 2 21-108.
- 3 (A) (1) A SERVICE CONTRACT PROVIDER SHALL KEEP ACCURATE
- 4 ACCOUNTS, BOOKS, AND RECORDS CONCERNING TRANSACTIONS REGULATED
- 5 UNDER THIS TITLE.
- 6 (2) THE PROVIDER'S ACCOUNTS, BOOKS, AND RECORDS SHALL INCLUDE:
- 7 (I) A COPY OF EACH TYPE OF SERVICE CONTRACT SOLD;
- 8 (II) THE NAME AND ADDRESS OF EACH SERVICE CONTRACT
- 9 HOLDER WHOSE NAME AND ADDRESS HAVE BEEN FURNISHED BY THE SERVICE
- 10 CONTRACT HOLDER TO THE PROVIDER;
- 11 (III) A LIST OF THE LOCATIONS WHERE SERVICE CONTRACTS ARE
- 12 MARKETED, SOLD, OR OFFERED FOR SALE; AND
- 13 (IV) WRITTEN CLAIMS FILES WHICH CONTAIN AT LEAST THE DATES
- 14 AND DESCRIPTION OF CLAIMS RELATED TO THE PROVIDER'S SERVICE CONTRACTS.
- 15 (3) EXCEPT AS PROVIDED IN SUBSECTION (C) OF THIS SECTION, A
- 16 SERVICE CONTRACT PROVIDER SHALL RETAIN ALL RECORDS REQUIRED TO BE
- 17 MAINTAINED UNDER THIS SUBSECTION FOR AT LEAST 1 YEAR AFTER THE PERIOD OF
- 18 COVERAGE UNDER THE CONTRACT HAS EXPIRED.
- 19 (B) (1) THE RECORDS REQUIRED UNDER THIS SECTION MAY BE
- 20 MAINTAINED ON A COMPUTER DISK OR USING ANY OTHER RECORD KEEPING
- 21 TECHNOLOGY.
- 22 (2) IF THE RECORDS ARE MAINTAINED OTHER THAN IN HARD COPY, THE
- 23 RECORDS SHALL BE MAINTAINED IN A FORM THAT CAN BE DUPLICATED TO LEGIBLE
- 24 HARD COPY AT THE REQUEST OF THE COMMISSIONER.
- 25 (C) A SERVICE CONTRACT PROVIDER THAT DISCONTINUES BUSINESS IN THIS
- 26 STATE SHALL MAINTAIN ITS RECORDS UNTIL THE PROVIDER FURNISHES THE
- 27 COMMISSIONER WITH SATISFACTORY PROOF THAT IT HAS DISCHARGED ALL
- 28 OBLIGATIONS TO CONTRACT HOLDERS LOCATED IN THIS STATE.
- 29 21-109.
- 30 A PROVIDER MAY APPOINT AN ADMINISTRATOR OR OTHER DESIGNEE TO BE
- 31 RESPONSIBLE FOR THE ADMINISTRATION OF SERVICE CONTRACTS AND
- 32 COMPLIANCE WITH THIS TITLE.
- 33 21-110.
- 34 (A) EXCEPT FOR THE REGISTRATION REQUIREMENTS OF § 21-103(B) OF THIS
- 35 TITLE, PROVIDERS AND RELATED SERVICE CONTRACT SELLERS OR
- 36 ADMINISTRATORS, AND OTHER PERSONS MARKETING, SELLING, OR OFFERING TO

- 1 SELL SERVICE CONTRACTS ARE EXEMPT FROM ANY LICENSING REQUIREMENTS OF 2 THIS STATE.
- 3 (B) THE MARKETING, SALE, OFFERING FOR SALE, ISSUANCE, MAKING,
- 4 PROPOSING TO MAKE, AND ADMINISTRATION OF SERVICE CONTRACTS BY
- 5 PROVIDERS AND RELATED SERVICE CONTRACT SELLERS, ADMINISTRATORS, AND
- 6 OTHER PERSONS SHALL BE EXEMPT FROM ALL PROVISIONS OF THE INSURANCE
- 7 ARTICLE OF THE CODE NOT OTHERWISE INCORPORATED UNDER THIS TITLE.
- 8 (C) PROVIDER FEES COLLECTED ON SERVICE CONTRACTS MAY NOT BE 9 SUBJECT TO PREMIUM TAXES.

10 21-111.

- 11 (A) A REIMBURSEMENT INSURANCE POLICY INSURING SERVICE CONTRACTS
- 12 ISSUED, SOLD, OR OFFERED FOR SALE IN THIS STATE SHALL STATE THAT THE
- 13 INSURER THAT ISSUED THE REIMBURSEMENT INSURANCE POLICY SHALL:
- 14 (1) REIMBURSE OR PAY ON BEHALF OF THE SERVICE CONTRACT
- 15 PROVIDER ANY COVERED SUMS THAT THE PROVIDER IS LEGALLY OBLIGATED TO
- 16 PAY; OR
- 17 (2) IF THE SERVICE CONTRACT PROVIDER FAILS TO PERFORM UNDER
- 18 THE CONTRACT, PROVIDE THE SERVICE THAT THE PROVIDER IS LEGALLY
- 19 OBLIGATED TO PERFORM, ACCORDING TO THE PROVIDER'S CONTRACTUAL
- 20 OBLIGATIONS UNDER THE SERVICE CONTRACTS ISSUED OR SOLD BY THE PROVIDER.
- 21 (B) IF THE COVERED SERVICE IS NOT PROVIDED BY THE SERVICE CONTRACT
- 22 PROVIDER WITHIN 60 DAYS OF PROOF OF LOSS BY THE SERVICE CONTRACT HOLDER,
- 23 THE CONTRACT HOLDER MAY APPLY DIRECTLY TO THE REIMBURSEMENT
- 24 INSURANCE COMPANY.
- 25 (C) (1) AN INSURER THAT ISSUES A REIMBURSEMENT INSURANCE POLICY
- 26 MAY NOT TERMINATE THE POLICY UNTIL A NOTICE OF TERMINATION THAT
- 27 COMPLIES WITH § 27-601(C) OF THE INSURANCE ARTICLE HAS BEEN MAILED OR
- 28 DELIVERED TO THE COMMISSIONER.
- 29 (2) AN INSURER'S TERMINATION OF A REIMBURSEMENT INSURANCE
- 30 POLICY MAY NOT REDUCE THE INSURER'S RESPONSIBILITY FOR SERVICE
- 31 CONTRACTS ISSUED BY SERVICE CONTRACT PROVIDERS UNDER THE POLICY PRIOR
- 32 TO THE DATE OF THE TERMINATION OF THE POLICY.
- 33 (D) AN INSURER THAT ISSUES A REIMBURSEMENT INSURANCE POLICY TO A
- 34 SERVICE CONTRACT PROVIDER IS DEEMED TO HAVE RECEIVED THE PREMIUMS FOR
- 35 THAT POLICY ON THE DATE THAT A CONSUMER FOR A SERVICE CONTRACT ISSUED
- 36 BY THE INSURED PROVIDER PAYS THE PROVIDER FEES.
- 37 (E) THIS TITLE DOES NOT PREVENT OR LIMIT THE RIGHT OF AN INSURER
- 38 WHICH ISSUES A REIMBURSEMENT INSURANCE POLICY TO SEEK INDEMNIFICATION
- 39 OR SUBROGATION AGAINST A SERVICE CONTRACT PROVIDER IF THE INSURER PAYS

- 1 OR IS OBLIGATED TO PAY TO A SERVICE CONTRACT HOLDER AN AMOUNT THAT THE
- 2 PROVIDER WAS OBLIGATED TO PAY UNDER THE PROVISIONS OF THE SERVICE
- 3 CONTRACT.
- 4 (F) PREMIUMS FOR REIMBURSEMENT INSURANCE POLICIES SHALL BE
- 5 SUBJECT TO APPLICABLE TAXES.
- 6 21-112.
- 7 (A) (1) THE COMMISSIONER MAY CONDUCT EXAMINATIONS OF PROVIDERS.
- 8 ADMINISTRATORS, INSURERS, OR OTHER PERSONS REGULATED UNDER THIS TITLE
- 9 TO ENFORCE THE PROVISIONS OF THIS TITLE AND TO PROTECT SERVICE CONTRACT
- 10 HOLDERS IN THIS STATE.
- 11 (2) ON REQUEST OF THE COMMISSIONER, A SERVICE CONTRACT
- 12 PROVIDER SHALL MAKE AVAILABLE TO THE COMMISSIONER ALL ACCOUNTS, BOOKS,
- 13 AND RECORDS CONCERNING THE SERVICE CONTRACT SOLD BY THE PROVIDER
- 14 WHICH ARE NECESSARY TO ENABLE THE COMMISSIONER TO REASONABLY
- 15 DETERMINE COMPLIANCE OR NONCOMPLIANCE WITH THIS TITLE.
- 16 (B) (1) THE COMMISSIONER MAY TAKE ANY ACTIONS TO ENFORCE THE
- 17 PROVISIONS OF THIS TITLE AND THE COMMISSIONER'S REGULATIONS OR ORDERS
- 18 UNDER THIS TITLE THAT ARE NECESSARY AND APPROPRIATE TO PROTECT SERVICE
- 19 CONTRACT HOLDERS IN THIS STATE.
- 20 (2) IF A PROVIDER HAS VIOLATED THIS TITLE OR THE COMMISSIONER'S
- 21 REGULATIONS OR ORDERS UNDER THIS TITLE, THE COMMISSIONER MAY ISSUE AN
- 22 ORDER:
- 23 (I) DIRECTING THE PROVIDER TO CEASE AND DESIST FROM
- 24 COMMITTING VIOLATIONS OF THIS TITLE OR THE COMMISSIONER'S REGULATIONS
- 25 OR ORDERS;
- 26 (II) PROHIBITING A SERVICE CONTRACT PROVIDER FROM SELLING
- 27 OR OFFERING FOR SALE SERVICE CONTRACTS IN VIOLATION OF THIS TITLE; OR
- 28 (III) IMPOSING A CIVIL PENALTY ON THE SERVICE CONTRACT
- 29 PROVIDER.
- 30 (C) (1) A PERSON AGGRIEVED BY AN ORDER ISSUED UNDER SUBSECTION (B)
- 31 OF THIS SECTION MAY REQUEST A HEARING BEFORE THE COMMISSIONER.
- 32 (2) A REQUEST FOR A HEARING SHALL BE FILED WITH THE
- 33 COMMISSIONER ON OR BEFORE 20 DAYS AFTER THE DATE THAT THE
- 34 COMMISSIONER'S ORDER IS EFFECTIVE.
- 35 (3) IF A HEARING ON AN ORDER IS REQUESTED, THE ORDER SHALL BE
- 36 SUSPENDED FROM THE ORIGINAL EFFECTIVE DATE OF THE ORDER UNTIL
- 37 COMPLETION OF THE HEARING AND THE ISSUANCE OF FINAL DECISION BY THE
- 38 COMMISSIONER.

- 1 (4) THE PROVISIONS OF § 2-215 OF THE INSURANCE ARTICLE SHALL 2 APPLY TO A HEARING REQUESTED UNDER THIS SUBSECTION.
- 3 (5) AT THE HEARING, THE BURDEN SHALL BE ON THE COMMISSIONER 4 TO SHOW WHY THE ORDER ISSUED BY THE COMMISSIONER IS JUSTIFIED.
- 5 (D) (1) THE COMMISSIONER MAY BRING AN ACTION IN A COURT OF
- 6 COMPETENT JURISDICTION FOR AN INJUNCTION OR OTHER APPROPRIATE RELIEF
- 7 TO REMEDY A THREATENED OR EXISTING VIOLATION OF THIS TITLE OR OF AN
- 8 ORDER ISSUED OR REGULATION ADOPTED BY THE COMMISSIONER UNDER THIS
- 9 TITLE.
- 10 (2) AN ACTION FILED BY THE COMMISSIONER UNDER THIS SUBSECTION
- 11 ALSO MAY SEEK RESTITUTION ON BEHALF OF PERSONS AGGRIEVED BY A VIOLATION
- 12 OF THIS TITLE OR OF AN ORDER ISSUED OR REGULATION ADOPTED BY THE
- 13 COMMISSIONER UNDER THIS TITLE.
- 14 (E) (1) A PERSON WHO IS CONVICTED OF VIOLATING THIS TITLE OR AN
- 15 ORDER ISSUED OR REGULATION ADOPTED BY THE COMMISSIONER UNDER THIS
- 16 TITLE IS SUBJECT TO:
- 17 (I) A FINE NOT EXCEEDING \$5,000 FOR EACH VIOLATION; AND
- 18 (II) TOTAL FINES NOT EXCEEDING \$50,000 FOR ALL VIOLATIONS OF
- 19 A SIMILAR NATURE.
- 20 (2) FOR PURPOSES OF THIS SUBSECTION, A VIOLATION IS OF A SIMILAR
- 21 NATURE IF THE VIOLATION CONSISTS OF THE SAME OR A SIMILAR COURSE OF
- 22 CONDUCT, ACTION, OR PRACTICE, IRRESPECTIVE OF THE NUMBER OF TIMES THAT
- 23 THE ACT, CONDUCT, OR PRACTICE OCCURRED.
- 24 21-113.
- 25 THE COMMISSIONER MAY ADOPT REASONABLE REGULATIONS AS NECESSARY
- 26 TO IMPLEMENT THE PROVISIONS OF THIS TITLE, INCLUDING REGULATIONS THAT
- 27 DEFINE AND PROHIBIT UNFAIR CLAIMS SETTLEMENT PRACTICES.
- SECTION 2. AND BE IT FURTHER ENACTED, That if any provision of this
- 29 Act or the application thereof to any person or circumstance is held invalid for any
- 30 reason in a court of competent jurisdiction, the invalidity does not affect other
- 31 provisions or any other application of this Act which can be given effect without the
- 32 invalid provision or application, and for this purpose the provisions of this Act are
- 33 declared severable.
- 34 SECTION 3. AND BE IT FURTHER ENACTED, That a service contract or the
- 35 renewal of a service contract entered into prior to October 1, 2000, is not required to
- 36 be in compliance with this Act. While a service contract provider or other person may
- 37 implement the requirements of this Act prior to October 1, 2000, the failure of a
- 38 service contract provider or other person to comply with this Act or otherwise to
- 39 administer a service contract plan in the manner required by this Act prior to October

- 1 1, 2000, is not admissible in any court, arbitration, or alternative dispute resolution2 proceeding and may not be otherwise used to prove that the action of any person or
- 3 that the service contract was unlawful or otherwise improper.
- 4 SECTION 4. AND BE IT FURTHER ENACTED, That this Act shall take effect
- 5 October 1, 2000.