

# State of Maryland

## 2006 Bond Bill Fact Sheet

1. Senate		House		2. Name of Project
LR #	Bill #	LR #	Bill #	
3571	SB1008	3589	HB1636	Creation of a State Debt – Baltimore City - The Hearing and Speech Agency
3. Senate Bill Sponsors				House Bill Sponsors
Sen. Gladden				Del. Jones, et al.
4. Jurisdiction (County or Baltimore City)				5. Requested Amount
Baltimore City				\$500,000
6. Purpose of Bill				
Authorizing the creation of a State Debt not to exceed \$500,000, the proceeds to be used as a grant to the Board of Directors of The Hearing and Speech Agency of Metropolitan Baltimore, Inc. for the planning, design, construction, and capital equipping of a new building for The Hearing and Speech Agency of Metropolitan Baltimore, to be used to expand existing programs for children and adults who are deaf or hearing impaired or who have speech or language disabilities.				
7. Matching Fund Requirements				
This bill requires a matching fund that may consist of funds expended prior to the effective date of the Act. No part of the fund may consist of real property or in-kind contributions.				
8. Special Provisions				
None				
9. Description and Purpose of Grantee Organization (3000 characters maximum)				
Founded in 1926, The Hearing and Speech Agency is a private, nonprofit organization dedicated to meeting the speech, language and hearing needs of Maryland's children and adults. The Agency is a direct service provider, an information resource center, and advocate for people of all ages who are deaf or hard of hearing or who have speech and language disabilities. The Agency has three programs: Gateway School, a special education program for children ages 3-12, Clinical Services, audiology and speech-language pathology for children and adults, and the Centralized Interpreter Referral Service, sign language and oral interpreting for the deaf. Serving Central Maryland, The Hearing and Speech Agency has an annual budget of over \$7,000,000 and staff of 76. The Agency contracts with approximately 150 sign language and oral interpreters for the deaf and hard of hearing to provide services throughout Maryland. The Agency serves 4,000 children and adults annually. The project will provide a new facility at Seton Business park to house all three programs.				

**10. Description and Purpose of Project** (3000 characters maximum)

The Hearing and Speech Agency purchased 3.2 acres of land at Seton Business Park in Baltimore City and built a 47,800 SF two-story, accessible facility. This project will enable the Agency to significantly expand and improve its programs for children and adults and better meet the needs of those who have communication disorders in Maryland. The Gateway School has increased ages served to age 12 and will be able to increase the number of children enrolled to 120. The new facility features handicapped accessibility, appropriately designed and equipped special education classrooms, therapy rooms, after-school space, computer labs, librarys, an auditorium (available for other nonprofit organizations in the community), playgrounds and physical and occupational therapy suites. Clinical Services will expand to serve twice as many clients in audiology and speech pathology programs (to over 6,000 clients per year) and offer a parent/family resource room. The Centralized Interpreter Referral Service (CIRS) will offer additional sign language classes, video remote interpreting and meeting space for The Hearing Loss Association of Baltimore. The new Oral Program, now available in an acoustically appropriate environment, will offer one of the only oral education programs for deaf children in the area and will significantly decrease special educational costs for children in Maryland in the future. Parking is increased to over 100 spaces, the building is now fully accessible, and plumbing, heating, acoustical and other space problems are corrected. Approximately 50 new jobs will be available in the community.

*Round all amounts to the nearest \$1,000. The totals in Items 11 (Estimated Capital Costs) and 12 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.*

**11. Estimated Capital Costs**

<b>Acquisition</b>	240,000
<b>Design</b>	491,000
<b>Construction</b>	5,945,000
<b>Equipment</b>	946,000
<b>Total</b>	7,622,000

**12. Proposed Funding Sources – (List all funding sources and amounts.)**

Source	Amount
State Grants	1,000,000
Industrial Revenue Bond Loan Sun Trust Bank	2,795,000
Sale of 2220 St. Paul Street	600,000
Private Fundraising	3,227,000
<b>Total</b>	7,622,000

**13. Project Schedule**

Begin Design	Complete Design	Begin Construction	Complete Construction
Completed	Completed	Completed	Completed

<b>14. Total Private Funds and Pledges Raised as of January 2006</b>	<b>15. Current Number of People Served Annually at Project Site</b>	<b>16. Number of People to be Served Annually After the Project is Complete</b>
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3,578,169		4,462		6,000 clients & students	
<b>17. Other State Capital Grants to Recipients in Past 15 Years</b>					
<b>Legislative Session</b>		<b>Amount</b>		<b>Purpose</b>	
2001		200,000		Acquisition of land, design, construction & capital equipping of new facility for The Hearing and Speech Agency in Seton Business Park	
2004		350,000		same	
2005		250,000		same	
<b>18. Legal Name and Address of Grantee</b>			<b>Project Address (If Different)</b>		
The Hearing and Speech Agency of Metropolitan Baltimore, Inc. 5900 Metro Drive Baltimore, MD 21215					
<b>19. Contact Name and Title</b>			<b>Contact Phone</b>		<b>Email Address</b>
Susan H. Glasgow, Executive Director			410-318-6780		sglasgow@hasa.org
<b>20. Legislative District in Which Project is Located</b>					41
<b>21. Legal Status of Grantee (Please Check one)</b>					
<b>Local Govt.</b>		<b>For Profit</b>		<b>Non Profit</b>	<b>Federal</b>
<input type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>22. Grantee Legal Representative</b>			<b>23. If Match Includes Real Property:</b>		
<b>Name:</b> Linda Jones, Esq.		<b>Has An Appraisal Been Done?</b>		Yes/No	
<b>Phone:</b> 410-727-7702				NA	
<b>Address:</b>			<b>If Yes, List Appraisal Dates and Value</b>		
218 N. Charles St., Suite 400 Baltimore, MD 21201					
<b>24. Impact of Project on Staffing and Operating Cost at Project Site</b>					
<b>Current # of Employees</b>		<b>Projected # of Employees</b>		<b>Current Operating Budget</b>	<b>Projected Operating Budget</b>
90		125		7,879,636	8,500,000
<b>25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)</b>					
<b>A. Will the grantee own or lease (pick one) the property to be improved?</b>					Own
<b>B. If owned, does the grantee plan to sell within 15 years?</b>					No
<b>C. Does the grantee intend to lease any portion of the property to others?</b>					No
<b>D. If property is owned by grantee and any space is to be leased, provide the following:</b>					
<b>Lessee</b>			<b>Terms of Lease</b>	<b>Cost Covered by Lease</b>	<b>Square Footage Leased</b>

<b>E. If property is leased by grantee – Provide the following:</b>			
<b>Name of Leaser</b>	<b>Length of Lease</b>	<b>Options to Renew</b>	
<b>26. Building Square Footage:</b>			
<b>Current Space GSF</b>		47,800	
<b>Space to Be Renovated GSF</b>		47,800	
<b>New GSF</b>		47,800	
<b>27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion</b>			2003
<b>28. Comments:</b> (3000 characters maximum)			
<p>The capital campaign was initiated in 2001 with the plans to obtain a total of \$1,000,000 of state support for this new facility. The Hearing and Speech Agency provides services to clients in Central Maryland and information, referral and advocacy for those who are communicatively impaired throughout the state. Currently the capital campaign continues to help retire the debt for the land, construction and furnishing/equipping of the new facility.</p>			