

# State of Maryland

## 2007 Bond Bill Fact Sheet

1. Senate		House		2. Name of Project
LR #	Bill #	LR #	Bill #	
1348	SB135	2635	HB526	Healthy Start
3. Senate Bill Sponsors				House Bill Sponsors
Pugh				Tarrant
4. Jurisdiction (County or Baltimore City)				5. Requested Amount
Baltimore City				\$800,000
6. Purpose of Bill				
Grant to the Board of Directors of Baltimore City Healthy Start, Inc. for the acquisition, repair, renovation, and capital equipping of a low income pregnant and postpartum women's health care center.				
7. Matching Fund Requirements				
Grantee shall provide and expend a matching fund of \$200,000. No part of the grantee's matching fund may be provided, either directly or indirectly, from funds of the State, whether appropriated or unappropriated. No part of the fund may consist of real property or in kind contributions. The fund may consist of funds expended prior to the effective date of this Act.				
8. Special Provisions				
None				
9. Contact Name and Title			Contact Phone	Email Address
Alma Roberts			410-396-7318	alma.roberts@baltimorecity.gov

**10. Description and Purpose of Grantee Organization** (3000 characters maximum)

Baltimore City Healthy Start, Inc.(BCHSI), a 501 (c) 3 non-profit corporation established in 1991, is one of the nation's premiere organizations working to reduce infant mortality (death of an infant before 1st birthday). The organization provides direct services to the most vulnerable citizens in Baltimore- pregnant and postpartum women, and their babies living in poverty in the city's most socially, economically and medically depressed communities.

For fifteen (15) years, Healthy Start has fought to reduce the causes of infant mortality (premature and low birth weight births) in the Sandtown-Winchester/Harlem Park and Rosemont communities of West Baltimore, and the Middle East and Highlandtown communities of East Baltimore. Over 8,052 women and infants, representing approximately 75% of the live births in the current service area from 1993- mid 2006, have received Healthy Start services, of which 6,260 women were enrolled during pregnancy, with an additional 1,792 enrolled postpartum. The organization also serves as the Lead Agency for the United Way of Central Maryland Success By 6® Program, a citywide initiative to have babies born healthy and enter school ready to learn. Our success speaks for itself:

Healthy Start has over 24,000 client encounters annually, in the home and in its two existing service centers. The program employs a trained and certified group of neighborhood residents who have connections to the targeted communities and who in some instances have experienced the very issues of poverty, domestic violence, alcohol and substance abuse, depression, etc. that the women they are trying to reach experience daily.

What sets Baltimore City Healthy Start apart are its persistent outreach and home-visiting efforts which allow the program to understand and meet the needs of the most isolated and highest-risk families in the communities served. Healthy Start reaches the hard-to-reach

Baltimore City Healthy Start is positively impacting the Maryland State and federal budgets which are estimated to have saved over \$5.5 million since the program's inception, and continues to save over \$700,000 per year in reduced Medicaid infant hospitalization costs.

**11. Description and Purpose of Project** (3000 characters maximum)

Baltimore City Healthy Start, Inc. (BCHSI) is requesting \$800,000 in funding from the Maryland State Legislature for the purchase, and upgrading of a building at 2521 North Charles Street to house a new expansion direct service center in the Greater Greenmount area of Baltimore City. Project total capital cost is \$1,600,000.

Baltimore City Healthy Start has identified the need to expand its successful model to other high risk areas in order to continue to impact the City’s infant death rate. BCHS has identified women experiencing disparities in infant mortality as women living in extreme poverty with no primary and prenatal care, unstable housing conditions, limited educational attainment, substance abuse and an array of mental health issues.

The Greater Greenmount Community, that includes the communities of Barclay, Broadway East, Greenmount West, Midtown, Oliver, Penn-Fallsway, South Clifton Park and selected communities from the Charles Village Community statistical area, with poor maternal and child health indices. The specific reasons for targeting this area for expansion are as follows:

- Median income is \$18,712, residents are 97% African-American
- 37% of households are headed by females
- Teen pregnancy rate is almost double that the City of Baltimore
- Only 56.52% of births were to mothers who had first trimester prenatal care
- The area has 18 infant deaths per 1000 live births vs. the City’s rate of 14
- For 2003, area had a –1.29 (a change from –59 in 2002) Maternal and Child Health index (indicates poorer health of mothers and babies in this area in relation to the health of all mothers and babies in the City).

Through an expanded service area, BCHSI hopes to reach more pregnant and postpartum women, diversify funding opportunities, preserve our successful case management model, increase our advocacy for pregnant women, enhance the visibility and recognition of the organization as an authority on the issue of infant mortality reduction, and improve the economic outlook of the community by employing neighborhood residents as Community Health Workers.

To operate a full scale direct service client center at the Charles Village site that will provide a continuum of services that include parenting classes, relationship counseling, family planning, early childhood development programs, health education, life planning and employment counseling, breastfeeding and nutrition classes, coordination of health care referrals, transportation and more, in support of the outreach, recruitment, case management and home visiting activities that go on throughout the targeted neighborhoods- door-to-door, on corners, in beauty shops, and anywhere necessary to identify and enroll hard to reach pregnant and postpartum women.

*Round all amounts to the nearest \$1,000. The totals in Items 11 (Estimated Capital Costs) and 12 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.*

**12. Estimated Capital Costs**

<b>Acquisition</b>	\$1,315,000
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<b>Design</b>			
<b>Construction</b>			
<b>Equipment</b>		\$285,000	
<b>Total</b>		\$1,600,000	
<b>13. Proposed Funding Sources – (List all funding sources and amounts.)</b>			
<b>Source</b>		<b>Amount</b>	
Baltimore City Healthy Start, Inc.		\$150,000	
Weinberg Foundation		\$480,000	
Harbor Bank		\$170,000	
State Grant		\$800,000	
<b>Total</b>		\$1,600,000	
<b>14. Project Schedule</b>			
<b>Begin Design</b>	<b>Complete Design</b>	<b>Begin Construction</b>	<b>Complete Construction</b>
04/30/07	05/28/07	06/01/07	10/31/07
<b>15. Total Private Funds and Pledges Raised as of January 2007</b>		<b>16. Current Number of People Served Annually at Project Site</b>	
0		0	
		<b>17. Number of People to be Served Annually After the Project is Complete</b>	
		300 families	
<b>18. Other State Capital Grants to Recipients in Past 15 Years</b>			
<b>Legislative Session</b>	<b>Amount</b>	<b>Purpose</b>	
NONE			
<b>19. Legal Name and Address of Grantee</b>		<b>Project Address (If Different)</b>	
Baltimore City Healthy Start, Inc. 2521 North Charles Street Baltimore, MD 21218			
<b>20. Legislative District in Which Project is Located</b>			
<b>21. Legal Status of Grantee (Please Check one)</b>			
<b>Local Govt.</b>	<b>For Profit</b>	<b>Non Profit</b>	<b>Federal</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>22. Grantee Legal Representative</b>		<b>23. If Match Includes Real Property:</b>	
<b>Name:</b>	Thene Martin	<b>Has An Appraisal Been Done?</b>	Yes/No
<b>Phone:</b>	410-659-2762		Yes
<b>Address:</b>		<b>If Yes, List Appraisal Dates and Value</b>	
Hogan & Hartson, LLP			
111 S. Calvert Street			
Ste.#1600			

Baltimore, Maryland 21202			
<b>24. Impact of Project on Staffing and Operating Cost at Project Site</b>			
<b>Current # of Employees</b>	<b>Projected # of Employees</b>	<b>Current Operating Budget</b>	<b>Projected Operating Budget</b>
86	110	\$5,500.00	\$6,900.00
<b>25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)</b>			
<b>A. Will the grantee own or lease (pick one) the property to be improved?</b>			own
<b>B. If owned, does the grantee plan to sell within 15 years?</b>			no
<b>C. Does the grantee intend to lease any portion of the property to others?</b>			no
<b>D. If property is owned by grantee and any space is to be leased, provide the following:</b>			
<b>Lessee</b>	<b>Terms of Lease</b>	<b>Cost Covered by Lease</b>	<b>Square Footage Leased</b>
<b>E. If property is leased by grantee – Provide the following:</b>			
<b>Name of Leaser</b>	<b>Length of Lease</b>	<b>Options to Renew</b>	
Melvin L. Kelly	3 years	yes	
MDK SERVICES, LLP			
<b>26. Building Square Footage:</b>			
<b>Current Space GSF</b>	16,400 sq. ft.		
<b>Space to Be Renovated GSF</b>	16,400 sq. ft.		
<b>New GSF</b>			
<b>27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion</b>			1960
<b>28. Comments: (3000 characters maximum)</b>			