

# State of Maryland

## 2011 Bond Bill Fact Sheet

1. Senate		House		2. Name of Project
LR #	Bill #	LR #	Bill #	
lr1778	sb0461	lr2447	hb0409	Camp Fairlee Manor
3. Senate Bill Sponsors				House Bill Sponsors
Pipkin				Bohanan
4. Jurisdiction (County or Baltimore City)			5. Requested Amount	
Kent County			\$300,000	
6. Purpose of Bill				
<p>Authorizing the creation of a State Debt not to exceed \$300,000, the proceeds to be used as a grant to the Board of Directors of the Easter Seals Delaware &amp; Maryland's Eastern Shore, Inc. for the construction and capital equipping of Camp Fairlee Manor.</p>				
7. Matching Fund				
Requirements:		Type:		
Equal		The matching fund may consist of in kind contributions.		
8. Special Provisions				
<input type="checkbox"/> Historical Easement		<input checked="" type="checkbox"/> Non-Sectarian		
9. Contact Name and Title		Contact Phone	Email Address	
Ford Waggoner		302-253-1100	FWaggoner@esdel.org	
10. Description and Purpose of Grantee Organization (Limit Length to Visible area)				
<p>Easter Seals is a nonprofit, community-based health organization dedicated to increasing the independence of children and adults with disabilities or special needs through direct services and advocacy. Easter Seals provides exceptional services to ensure that all people with disabilities or special needs and their families have equal opportunities to live, learn, work, and play in their communities. Since its founding in 1948, Easter Seals Delaware and Maryland's Eastern Shore has served thousands of children and adults with disabilities through direct services in rehabilitation, vocational training and placement, recreation, and advocacy in Delaware and on the Eastern Shore of Maryland. In 2010, Easter Seals served approximately 24,000 individuals from sites throughout Delaware and Maryland's Eastern Shore. Easter Seals provides services in 3 locations in Maryland: outpatient pediatric therapies in Salisbury and Pocomoke City, and recreation and respite at Camp Fairlee Manor in Chestertown. Easter Seals is the only provider of outpatient pediatric therapies on the Eastern Shore and is one of few camps in the Mid-Atlantic region that is fully accessible for people with disabilities.</p>				

**11. Description and Purpose of Project** (Limit Length to Visible area)

Easter Seals has provided vital Recreation and Respite services at Camp Fairlee Manor since 1954. Camp Fairlee Manor, a 250-acre site near Chestertown, is the only camp in our region that provides year-round typical residential camp experiences for children and adults with disabilities. Campers enjoy a fun, supportive camp environment while family members enjoy time off from continuous caregiving. Participants have opportunities to expand their horizons by experiencing typical camp activities like swimming, fishing, horseback riding or campfire sing-a-longs. Camp Fairlee offers week-long sessions throughout the summer and weekend respites October through May. In 2010, nearly 750 individuals ages 7 to 87 enjoyed programs at Camp Fairlee Manor, and approximately 75 percent of these campers were Maryland residents. Planned capital improvements include construction of two new cabins, adding capacity for 24 additional campers each session.

*Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.*

**12. Estimated Capital Costs**

<b>Acquisition</b>	0
<b>Design</b>	\$30,000
<b>Construction</b>	\$540,000
<b>Equipment</b>	\$30,000
<b>Total</b>	<b>\$600,000</b>

**13. Proposed Funding Sources – (List all funding sources and amounts.)**

Source	Amount
Building Maintenance Fund	\$150,000
Unrestricted Fundraising	\$150,000
Bond Bill	\$300,000
<b>Total</b>	<b>\$600,000</b>

<b>14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)</b>			
<b>Begin Design</b>	<b>Complete Design</b>	<b>Begin Construction</b>	<b>Complete Construction</b>
January, 2011	February, 2011	April, 2011	December, 2012
<b>15. Total Private Funds and Pledges Raised</b>		<b>16. Current Number of People Served Annually at Project Site</b>	<b>17. Number of People to be Served Annually After the Project is Complete</b>
300,000		750	1,000
<b>18. Other State Capital Grants to Recipients in Past 15 Years</b>			
<b>Legislative Session</b>	<b>Amount</b>	<b>Purpose</b>	
2008, HB1004	\$150,000	Construction of Health Center at Camp Fairlee Manor	
<b>19. Legal Name and Address of Grantee</b>		<b>Project Address (If Different)</b>	
Easter Seals Delaware and Maryland's Eastern Shore 61 Corporate Circle New Castle, DE 19720		Camp Fairlee Manor 22242 Bay Shore Road Chestertown, MD 21620	
<b>20. Legislative District in Which Project is Located</b>	36 - Kent, Queen Anne's and Caroline Counties		
<b>21. Legal Status of Grantee (Please Check one)</b>			
<b>Local Govt.</b>	<b>For Profit</b>	<b>Non Profit</b>	<b>Federal</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>22. Grantee Legal Representative</b>		<b>23. If Match Includes Real Property:</b>	
<b>Name:</b>	Walt McEvelly	<b>Has An Appraisal Been Done?</b>	Yes/No
<b>Phone:</b>	302-425-3300		N/A
<b>Address:</b>	<b>If Yes, List Appraisal Dates and Value</b>		
Stevens and Lee PC 1105 N. Market Street, Suite 700 Wilmington, DE 19801			

<b>24. Impact of Project on Staffing and Operating Cost at Project Site</b>			
<b>Current # of Employees</b>	<b>Projected # of Employees</b>	<b>Current Operating Budget</b>	<b>Projected Operating Budget</b>
72 (67 seasonal)	77	\$1,224,300	\$1,299,000
<b>25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)</b>			
<b>A. Will the grantee own or lease (pick one) the property to be improved?</b>			own
<b>B. If owned, does the grantee plan to sell within 15 years?</b>			no
<b>C. Does the grantee intend to lease any portion of the property to others?</b>			yes
<b>D. If property is owned by grantee and any space is to be leased, provide the following:</b>			
<b>Lessee</b>	<b>Terms of Lease</b>	<b>Cost Covered by Lease</b>	<b>Square Footage Leased</b>
Farm Lease to Grow Crops	\$60/acre	\$8,820/year operating	137
<b>E. If property is leased by grantee – Provide the following:</b>			
<b>Name of Leaser</b>	<b>Length of Lease</b>	<b>Options to Renew</b>	
N/A			
<b>26. Building Square Footage:</b>			
<b>Current Space GSF</b>	28,000		
<b>Space to Be Renovated GSF</b>	0		
<b>New GSF</b>	3,600		
<b>27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion</b>			N/A

**28. Comments: (Limit Length to Visible area)**

(#13) Fundraising Sources: Easter Seals Building Maintenance Fund typically generates \$150,000 annually, and is used toward capital expenses throughout the organization. The Building Maintenance Fund is part of privately donated endowment funds. Although the fund's purpose is to support any property owned by Easter Seals, the organization recently completely a \$15 million capital campaign funding new buildings in Georgetown and New Castle. As new construction, these facilities should have minimal needs from the Building Maintenance Fund. In addition, Easter Seals annually raises approximately \$200,000 to support Camp operations, and over \$500,000 in unrestricted fundraising to support the organization as the Board and Management determine.

(#15) Total Private Funds and Pledges: Easter Seals annually raises over \$500,000 in unrestricted fundraising that can be allocated to camp capital needs as determined necessary by the Board and Management. However, Easter Seals plans to expand fundraising efforts to include capital requests in addition to operational requests, in order to meet match requirements. Easter Seals demonstrated success in raising private matching dollars for the 2008 Bond Bill. Matching contributions included \$5,500 from corporations, \$10,000 foundation support, \$12,000 from a local United Way, and \$47,500 in contributions from individuals designated for the capital funds match.