# Department of Legislative Services <br> Maryland General Assembly 2011 Session <br> <br> FISCAL AND POLICY NOTE 

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Senate Bill 8
Budget and Taxation
(Senator Klausmeier)

## Table Games - Video Lottery Facilities

This bill, subject to voter referendum, authorizes the State to allow the holder of a video lottery operation license to offer specified table games. The State Lottery Commission may determine the suitability of the type of table games to be offered at facilities. Any video lottery terminal (VLT) facility that offers table games is required to comply with any applicable planning and zoning laws of a local jurisdiction.

The bill takes effect July 1, 2011, for the sole purpose of providing for the bill to be submitted to the voters at the 2012 general election, as required by Article XIX of the Maryland Constitution.

## Fiscal Summary

State Effect: The bill specifies that implementing legislation is required providing for the operation, regulation, and disposition of table game proceeds if the bill is approved by the General Assembly and by voters at the 2012 general election.

Local Effect: If approved by the General Assembly, this bill will be submitted to the voters at the 2012 general election. The voter referendum can be handled using existing resources within the local boards of elections.

Small Business Effect: None.

## Analysis

Bill Summary: The bill authorizes the State to allow the holder of a video lottery operation license to offer specified table games including:

- roulette, baccarat, blackjack, craps, big six wheel, minibaccarat, poker, pai gow poker, and sic bo; or any variation and composites of these games; and
- gaming tournaments in which players compete against one another in one or more of the games previously described.

The State Lottery Commission may determine the suitability of the type of table games to be offered at facilities after an appropriate test or experimental period as determined appropriate by the commission. Any video lottery facility that offers table games is required to comply with any applicable planning and zoning laws of a local jurisdiction.

The bill specifies that implementing legislation is required to provide for the operation, regulation, and disposition of table game proceeds if the bill is approved by the General Assembly and by a referendum of voters at the 2012 election.

Current Law: Except when specifically authorized, a gaming device is prohibited in the State if it is a gaming table, except a billiard table, at which a game of chance is played for money or any other thing or consideration of value; or a game or device at which money or any other thing or consideration of value is bet, wagered, or gambled. Gaming devices include a paddle wheel, wheel of fortune, chance book, and bingo.

A person may not bet, wager, or gamble; make or sell a book or pool on the results of a race, contest, or contingency; establish, keep, rent, use, or occupy, or knowingly allow to be established, kept, rented, used, or occupied, all or a part of a building, vessel, or place on land or water, within the State for the purpose of:

- betting, wagering, or gambling;
- making, selling, or buying books or pools; or
- receiving, becoming the depository of, or forwarding money or anything of consideration of value, to be bet, wagered, or gambled on the result of a race, contest, or contingency.

The State allows specified types of gambling, including the State lottery and wagering on horse racing. Bingo, bazaars, gaming nights, and raffles are allowed for some nonprofit organizations on a county-by-county basis. Several counties permit for-profit bingo. In addition, some nonprofit organizations in Eastern Shore counties (except Worcester) are allowed to operate up to five slot machines, provided that at least one-half of the proceeds are distributed to a charity.

## VLT Program

During the 2007 special session, the General Assembly adopted two pieces of legislation pertaining to VLT gambling - Chapter 4 (Senate Bill 3) and Chapter 5 (House Bill 4). Chapter 5 was a constitutional amendment approved by the voters at the November 2008 general election that authorized the expansion of gambling subject to specified restrictions. The constitutional amendment provided that (1) a maximum of five VLT facility licenses may be awarded within specified areas of the State; (2) no more than one facility license may be awarded in any county or Baltimore City; (3) a maximum of 15,000 VLTs may be authorized; and (4) VLT facilities must comply with any applicable planning and zoning laws of a local jurisdiction.

The amendment also provided that the General Assembly may only authorize additional forms or expansion of commercial gaming if approval is granted through a referendum, authorized by the General Assembly, in a general election by a majority of the qualified voters of the State.

Chapter 4, which was contingent on ratification of Chapter 5, established the operational and regulatory framework for the VLT program. Chapter 624 of 2010 made several changes to the VLT program implemented by Chapter 4.

Under Chapter 4, VLT facility operation licenses are awarded by the Video Lottery Facility Location Commission. The State Lottery Commission oversees VLT operations, and owns/leases VLTs and a central monitor and control system. Except for provisions related to the offering of food and beverages at facilities, the commission is required to ensure VLT licensees comply with the regulatory framework of the VLT program.

Chapter 4 allows for a maximum of 15,000 VLTs, distributed as follows: 4,750 VLTs in Anne Arundel County; 3,750 VLTs in Baltimore City; 2,500 VLTs in Worcester County; 2,500 VLTs in Cecil County; and 1,500 VLTs in Allegany County (Rocky Gap State Park).

Background: Maryland's competition for gambling revenues is primarily from three surrounding states: Delaware, Pennsylvania, and West Virginia. As of December 2010, three racetrack facilities with slightly more than 7,000 VLTs are operating in Delaware, 10 facilities with approximately 26,800 VLTs are operating in Pennsylvania, and four racetrack facilities with slightly less than 10,000 VLTs are operating in West Virginia. In fiscal 2010, VLT revenues totaled $\$ 2.16$ billion in Pennsylvania and $\$ 546.5$ million in Delaware.

Limited numbers of VLTs (limited video lottery, or LVL) are also available at licensed West Virginia bars, clubs, and fraternal organizations. As of June 30, 2009, 7,960 of the SB 8/ Page 3

9,000 maximum authorized were operating at over 1,600 licensed locations throughout the state. Table games have been offered at West Virginia's four VLT casinos and at the Greenbrier Resort in West Virginia. West Virginia table games generated gross income of $\$ 31.7$ million in fiscal 2010. According to casinocity.com, there are currently 379 table games at these facilities. By comparison, also in fiscal 2010, racetrack VLT gross income totaled $\$ 746.2$ million and LVL gross income totaled $\$ 397.3$ million.

Both Pennsylvania and Delaware recently enacted legislation authorizing table games at their VLT facilities. Pennsylvania's law authorizes up to 250 table games each at category 1 or 2 casinos and 50 games each at smaller resort casinos. As of January 2011, there were a total of 841 table games at 10 Pennsylvania facilities. Three Delaware facilities had a total of 196 table games as of February 2011.

The Department of Legislative Services (DLS) examined the characteristics of 61 casinos with table games located in six states (Delaware, Illinois, Indiana, Iowa, Missouri, and Pennsylvania). For the states with at least one full year of data, total table game revenue ranged from $\$ 114.9$ million generated from 238 table games in Illinois casinos to $\$ 388.2$ million generated from 752 table games in Indiana casinos. The typical casino in these states had a total of 42 table games that generated annual revenue of $\$ 17.2$ million, an average of $\$ 371,100$ per table game.

The typical Delaware and Pennsylvania facility has a larger number of table games (62), and has generated a higher average amount of revenue ( $\$ 493,000$ per table game). This average revenue is for less than one year of operations; the actual annual revenue amount will likely be different.

## VLT Program Implementation

The Video Lottery Facility Location Commission has awarded video lottery operation licenses for VLT facility locations in Anne Arundel, Cecil, and Worcester counties. Penn Cecil in Cecil County opened in late September 2010 with 1,500 VLTs and Ocean Downs in Worcester County opened in January 2011 with 750 (increasing to 800 in the near future) VLTs. Power Plant Entertainment (PPE) Casino Resorts, LLC was awarded a license in December 2009 to operate a 4,750 VLT facility adjacent to Arundel Mills Mall in Anne Arundel County, contingent upon local zoning approval. County officials subsequently approved zoning legislation, but the legislation was petitioned to a local voter referendum at the November 2010 election. Anne Arundel County voters approved the legislation, allowing the VLT facility to go forward. PPE plans to open a 2,000 VLT temporary facility by the end of 2011 with a permanent facility scheduled to open by the end of 2012. The licenses for Baltimore City and Allegany County are yet to be awarded.

Exhibit 1, shows the distribution of estimated VLT revenues through fiscal 2016, assuming a Baltimore City facility begins operations in July 2013.

## Exhibit 1 <br> Distribution of Estimated VLT Revenues in Maryland (\$ in Millions)

|  | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Education Trust Fund (48.5\%-51.0\%) | \$64.1 | \$192.3 | \$286.6 | \$471.3 | \$512.3 | \$549.4 |
| Licensees (33\%) | 43.6 | 130.8 | 195.0 | 320.7 | 348.6 | 373.9 |
| Local Impact Grants (5.5\%) | 7.3 | 21.8 | 32.5 | 53.4 | 58.1 | 62.3 |
| Business Investment (1.5\%) | 2.0 | 5.9 | 8.9 | 14.6 | 15.8 | 17.0 |
| Purse Dedication Account (7\%) ${ }^{1}$ | 9.2 | 27.8 | 41.4 | 68.0 | 73.9 | 79.3 |
| Racetrack Renewal (2.5\%) ${ }^{2}$ | 3.3 | 9.9 | 14.8 | 24.3 | 26.4 | 28.3 |
| Lottery Operations (2\%) | 2.6 | 7.9 | 11.8 | 19.4 | 21.1 | 22.7 |
| Total (100\%) | 132.1 | 396.5 | 590.9 | 971.8 | 1,056.4 | 1,132.9 |

${ }^{1}$ Up to $\$ 100$ million annually.
${ }^{2}$ Up to $\$ 40$ million annually for eight years, after which the monies accrue to the Education Trust Fund. Chapter 624 of 2010 altered provisions regarding the authorized VLT facility in Allegany County. Contingent upon the purchase of the Rocky Gap Lodge and Golf Resort by the licensee, the $2.5 \%$ of VLT proceeds from the Allegany County facility for the first five years of operations that would otherwise be distributed to the Racetrack Facility Renewal Account would instead be distributed to the Allegany County facility licensee.

Source: Department of Legislative Services, December 2010 Revenue Estimate

State Fiscal Effect: The bill authorizes the holder of a video lottery operation license to offer table games. However, the bill does not specify the total number of table games that may be awarded, the maximum number per facility or distribution thereof, or the amount of State tax levied, if any.

Based on the casino data examined by DLS as described above and the current VLT forecast, and for illustrative purposes only, Exhibit 2 shows the potential total revenue generated, before any distributions, based on various total numbers of table games awarded. The amount of revenue which might be allocated to State or local governments will need to be determined by implementing legislation.

## Exhibit 2 <br> Potential Table Game Revenues (\$ in Millions)

## Total Gross Revenues Before Distribution

| Total Table Games | FY 2012 |  | FY 2013 | FY 2014 |  | FY 2015 |
| :---: | :---: | :---: | ---: | ---: | ---: | ---: | | FY 2016 |  |  |  |
| ---: | :--- | ---: | ---: |
| 200 | 0 |  | $\$ 9.3$ |
|  | $\$ 107.2$ |  | $\$ 115.2$ |

It is assumed that there is a six-month implementation delay between approval of table games and introduction of table games at VLT facilities. This estimate is also based on the current VLT forecast and estimated correlation between VLT revenues and table game revenues at existing casinos. DLS advises that the actual amount of revenue will depend on the number, distribution, and type of table games awarded.

## Additional Information

Prior Introductions: Similar legislation was introduced in the 2010 session. SB 795 received a hearing in the Senate Budget and Taxation Committee, but no further action was taken. Its cross file, HB 608, received a hearing in the House Ways and Means Committee, but no further action was taken.

Cross File: None.

Information Source(s): Casinocity.com, Delaware Lottery, Illinois Gaming Board, Indiana Gaming Commission, Iowa Racing and Gaming Commission, Pennsylvania Gaming Control Board, West Virginia Lottery, Department of Legislative Services

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$\mathrm{mc} / \mathrm{rhh}$
Analysis by: Robert J. Rehrmann
Direct Inquiries to:
(410) 946-5510
(301) 970-5510

