

State of Maryland

2011 Bond Bill Fact Sheet

1. Senate LR # Bill #		House LR # Bill #		2. Name of Project	
lr1778	sb0461	lr2447	hb0409	Camp Fairlee Manor	
3. Senate Bill Sponsors				House Bill Sponsors	
Pipkin				Bohanan	
4. Jurisdiction (County or Baltimore City)			5. Requested Amount		
Kent County			\$300,000		
6. Purpose of Bill					
<p>Authorizing the creation of a State Debt not to exceed \$300,000, the proceeds to be used as a grant to the Board of Directors of the Easter Seals Delaware & Maryland's Eastern Shore, Inc. for the construction and capital equipping of Camp Fairlee Manor.</p>					
7. Matching Fund					
Requirements:		Type:			
Equal		The matching fund may consist of in kind contributions.			
8. Special Provisions					
<input type="checkbox"/> Historical Easement			<input checked="" type="checkbox"/> Non-Sectarian		
9. Contact Name and Title		Contact Phone	Email Address		
Ford Waggoner		302-253-1100	FWaggoner@esdel.org		
10. Description and Purpose of Grantee Organization (Limit Length to Visible area)					
<p>Easter Seals is a nonprofit, community-based health organization dedicated to increasing the independence of children and adults with disabilities or special needs through direct services and advocacy. Easter Seals provides exceptional services to ensure that all people with disabilities or special needs and their families have equal opportunities to live, learn, work, and play in their communities. Since its founding in 1948, Easter Seals Delaware and Maryland's Eastern Shore has served thousands of children and adults with disabilities through direct services in rehabilitation, vocational training and placement, recreation, and advocacy in Delaware and on the Eastern Shore of Maryland. In 2010, Easter Seals served approximately 24,000 individuals from sites throughout Delaware and Maryland's Eastern Shore. Easter Seals provides services in 3 locations in Maryland: outpatient pediatric therapies in Salisbury and Pocomoke City, and recreation and respite at Camp Fairlee Manor in Chestertown. Easter Seals is the only provider of outpatient pediatric therapies on the Eastern Shore and is one of few camps in the Mid-Atlantic region that is fully accessible for people with disabilities.</p>					

11. Description and Purpose of Project (Limit Length to Visible area)

Easter Seals has provided vital Recreation and Respite services at Camp Fairlee Manor since 1954. Camp Fairlee Manor, a 250-acre site near Chestertown, is the only camp in our region that provides year-round typical residential camp experiences for children and adults with disabilities. Campers enjoy a fun, supportive camp environment while family members enjoy time off from continuous caregiving. Participants have opportunities to expand their horizons by experiencing typical camp activities like swimming, fishing, horseback riding or campfire sing-a-longs. Camp Fairlee offers week-long sessions throughout the summer and weekend respites October through May. In 2010, nearly 750 individuals ages 7 to 87 enjoyed programs at Camp Fairlee Manor, and approximately 75 percent of these campers were Maryland residents. Planned capital improvements include construction of two new cabins, adding capacity for 24 additional campers each session.

Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

12. Estimated Capital Costs

Acquisition	0
Design	\$30,000
Construction	\$540,000
Equipment	\$30,000
Total	\$600,000

13. Proposed Funding Sources – (List all funding sources and amounts.)

Source	Amount
Building Maintenance Fund	\$150,000
Unrestricted Fundraising	\$150,000
Bond Bill	\$300,000
Total	\$600,000

14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)			
Begin Design	Complete Design	Begin Construction	Complete Construction
January, 2011	February, 2011	April, 2011	December, 2012
15. Total Private Funds and Pledges Raised		16. Current Number of People Served Annually at Project Site	17. Number of People to be Served Annually After the Project is Complete
300,000		750	1,000
18. Other State Capital Grants to Recipients in Past 15 Years			
Legislative Session	Amount	Purpose	
2008, HB1004	\$150,000	Construction of Health Center at Camp Fairlee Manor	
19. Legal Name and Address of Grantee		Project Address (If Different)	
Easter Seals Delaware and Maryland's Eastern Shore 61 Corporate Circle New Castle, DE 19720		Camp Fairlee Manor 22242 Bay Shore Road Chestertown, MD 21620	
20. Legislative District in Which Project is Located	36 - Kent, Queen Anne's and Caroline Counties		
21. Legal Status of Grantee (Please Check one)			
Local Govt.	For Profit	Non Profit	Federal
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
22. Grantee Legal Representative		23. If Match Includes Real Property:	
Name:	Walt McEvelly	Has An Appraisal Been Done?	Yes/No
Phone:	302-425-3300		N/A
Address:	If Yes, List Appraisal Dates and Value		
Stevens and Lee PC 1105 N. Market Street, Suite 700 Wilmington, DE 19801			

24. Impact of Project on Staffing and Operating Cost at Project Site			
Current # of Employees	Projected # of Employees	Current Operating Budget	Projected Operating Budget
72 (67 seasonal)	77	\$1,224,300	\$1,299,000
25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)			
A. Will the grantee own or lease (pick one) the property to be improved?			own
B. If owned, does the grantee plan to sell within 15 years?			no
C. Does the grantee intend to lease any portion of the property to others?			yes
D. If property is owned by grantee and any space is to be leased, provide the following:			
Lessee	Terms of Lease	Cost Covered by Lease	Square Footage Leased
Farm Lease to Grow Crops	\$60/acre	\$8,820/year operating	137
E. If property is leased by grantee – Provide the following:			
Name of Leaser	Length of Lease	Options to Renew	
N/A			
26. Building Square Footage:			
Current Space GSF	28,000		
Space to Be Renovated GSF	0		
New GSF	3,600		
27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion			N/A

28. Comments: (Limit Length to Visible area)

(#13) Fundraising Sources: Easter Seals Building Maintenance Fund typically generates \$150,000 annually, and is used toward capital expenses throughout the organization. The Building Maintenance Fund is part of privately donated endowment funds. Although the fund's purpose is to support any property owned by Easter Seals, the organization recently completely a \$15 million capital campaign funding new buildings in Georgetown and New Castle. As new construction, these facilities should have minimal needs from the Building Maintenance Fund. In addition, Easter Seals annually raises approximately \$200,000 to support Camp operations, and over \$500,000 in unrestricted fundraising to support the organization as the Board and Management determine.

(#15) Total Private Funds and Pledges: Easter Seals annually raises over \$500,000 in unrestricted fundraising that can be allocated to camp capital needs as determined necessary by the Board and Management. However, Easter Seals plans to expand fundraising efforts to include capital requests in addition to operational requests, in order to meet match requirements. Easter Seals demonstrated success in raising private matching dollars for the 2008 Bond Bill. Matching contributions included \$5,500 from corporations, \$10,000 foundation support, \$12,000 from a local United Way, and \$47,500 in contributions from individuals designated for the capital funds match.