

# State of Maryland

## 2012 Bond Bill Fact Sheet

1. Senate		House		2. Name of Project
LR #	Bill #	LR #	Bill #	
lr2967	sb0865	lr2543	hb0505	Arrow Child and Family Ministries
3. Senate Bill Sponsors				House Bill Sponsors
Mathias				Lafferty
4. Jurisdiction (County or Baltimore City)			5. Requested Amount	
Baltimore County			\$154,000	
6. Purpose of Bill				
<p>Authorizing the creation of a State Debt not to exceed \$154,000, the proceeds to be used as a grant to the Board of Directors of the Arrow Child and Family Ministries of Maryland for the repair and renovation of the Arrow Child and Family Ministries Facility.</p>				
7. Matching Fund				
Requirements:		Type:		
Equal		The grantee shall provide and expend a matching fund		
8. Special Provisions				
<input type="checkbox"/> Historical Easement		<input checked="" type="checkbox"/> Non-Sectarian		
9. Contact Name and Title		Contact Phone	Email Address	
Gary Coiro		(410) 882-9133 x253	Gary.Coiro@arrow.org	
10. Description and Purpose of Grantee Organization (Limit Length to Visible area)				
<p>Since 1996, Arrow Child &amp; Family Ministries has provided educational, diagnostic, and foster care services to Maryland children. Services include providing homes for "at risk" children through treatment foster care, a residential diagnostic center, special education services through Arrow schools, and preparing older foster teens for independent living. Each year in Maryland, Arrow serves approximately 100 children rescued from abuse through Arrow Treatment Foster Care by recruiting, training, licensing and supporting Ambassador Foster Families. Additionally, Arrow operates three special education schools serving another 100+ students. Arrow's residential transitional program prepares 18 girls with life skills, counseling and training prior to "aging-out" of the foster care system.</p> <p>Arrow operates a Treatment Foster Care office in Towson and the Eastern Shore, three schools in Towson and Bel Air, a 90 Day Diagnostic Center in Towson, and an Independent Living Program in Bel Air.</p>				

**11. Description and Purpose of Project** (Limit Length to Visible area)

Approximately eleven years ago, we purchased our property on Cromwell Bridge Road in Towson. This property houses two of our schools, our Diagnostic Center, and one of our Treatment Foster Care offices. Our annual approved budget provides money to care for the children we serve. Unfortunately, our budget does not cover capital improvements and renovations, and yet we are currently faced with many critical projects. Key projects include roof renovation and HVAC upgrades. Over the past several years, we have tolerated leaks and floods due to aging roof. We have also incurred over \$130,000 in HVAC expenses due to a failing system. Total anticipated costs for critical renovations and upgrades is \$308,000. We are seeking 50% of this expense, with the intent of matching the award.

*Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.*

**12. Estimated Capital Costs**

<b>Acquisition</b>	
<b>Design</b>	
<b>Construction</b>	\$308,000
<b>Equipment</b>	
<b>Total</b>	\$308,000

**13. Proposed Funding Sources – (List all funding sources and amounts.)**

Source	Amount
Bond Bill	\$154,000
Private Donations secured by Arrow	\$154,000
<b>Total</b>	\$308,000

<b>14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)</b>			
<b>Begin Design</b>	<b>Complete Design</b>	<b>Begin Construction</b>	<b>Complete Construction</b>
Complete	Complete	June 2012	August 2012
<b>15. Total Private Funds and Pledges Raised</b>		<b>16. Current Number of People Served Annually at Project Site</b>	<b>17. Number of People to be Served Annually After the Project is Complete</b>
154000		425	500
<b>18. Other State Capital Grants to Recipients in Past 15 Years</b>			
<b>Legislative Session</b>	<b>Amount</b>	<b>Purpose</b>	
2001	200000	Purchase of same facility	
<b>19. Legal Name and Address of Grantee</b>		<b>Project Address (If Different)</b>	
Arrow Child and Family Ministries of Maryland, Inc. 1605 Cromwell Bridge Rd. Baltimore, MD 21234		Same	
<b>20. Legislative District in Which Project is Located</b>	42 - Central Baltimore County		
<b>21. Legal Status of Grantee (Please Check one)</b>			
<b>Local Govt.</b>	<b>For Profit</b>	<b>Non Profit</b>	<b>Federal</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>22. Grantee Legal Representative</b>		<b>23. If Match Includes Real Property:</b>	
<b>Name:</b>	Louis E. Grenzer, Jr.	<b>Has An Appraisal Been Done?</b>	Yes/No
<b>Phone:</b>	410.823.1250		Yes
<b>Address:</b>	<b>If Yes, List Appraisal Dates and Value</b>		
Bodie, Donina, Hobbs, Friddell, and Grenzer, PC 21 West Susquehanna Ave. Towson, MD 21204	\$4,100,000	2007	

<b>24. Impact of Project on Staffing and Operating Cost at Project Site</b>			
<b>Current # of Employees</b>	<b>Projected # of Employees</b>	<b>Current Operating Budget</b>	<b>Projected Operating Budget</b>
225	225	\$13,500,000	\$13,500,000
<b>25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)</b>			
<b>A. Will the grantee own or lease (pick one) the property to be improved?</b>			own
<b>B. If owned, does the grantee plan to sell within 15 years?</b>			no
<b>C. Does the grantee intend to lease any portion of the property to others?</b>			no
<b>D. If property is owned by grantee and any space is to be leased, provide the following:</b>			
<b>Lessee</b>	<b>Terms of Lease</b>	<b>Cost Covered by Lease</b>	<b>Square Footage Leased</b>
<b>E. If property is leased by grantee – Provide the following:</b>			
<b>Name of Leaser</b>	<b>Length of Lease</b>	<b>Options to Renew</b>	
<b>26. Building Square Footage:</b>			
<b>Current Space GSF</b>	44,000		
<b>Space to Be Renovated GSF</b>	44,000		
<b>New GSF</b>			
<b>27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion</b>		1980 and 1986	

**28. Comments: (Limit Length to Visible area)**

Arrow Child and Family Ministries is a child service agency, providing a multitude of services throughout the State. Often, it is said that the business of government is business, but I believe the business of government should be children. Arrow Child and Family Ministries has provided educational, diagnostic, and foster care services to Maryland children since 1996. We have grown in that time and now operate Treatment Foster Care office in Towson and the Eastern Shore, three schools in Towson and Bel Air, a 90 Day Diagnostic Center in Towson, and an Independent Living Program in Bel Air.

Approximately eleven years ago, we purchased our property on Cromwell Bridge Road in Towson. This property houses two of our schools, our Diagnostic Center, and one of our Treatment Foster Care offices. Our annual approved budget provides money to care for the children we serve. Unfortunately, our budget does not cover capital investment items for our building in which we serve the children. We are faced this year with many projects.

Over the past several years, our girls, who reside on our Love Diagnostic Unit, and our children served in the school have tolerated leaks and floods due to our roof aging and needing repair. We have had to replace personal and facility property due to the damage caused. This money would be better spent on the care of our children.

We request your support as we pursue this matching bond bill for 50% of the project costs. The anticipated costs for rehab of our roof and needed upgrades are \$308,000.

I am available to meet with you in Annapolis or your local office at your convenience to gain an understanding of our proposal and discuss your position on our initiative. I also extend an invitation to you to visit our programs and facility. Please feel free to contact me at the office, 410-882-9133 x-253. I look forward to a very positive relationship together, as we work to continue serving the children of Maryland.

Respectfully,

Gary Coiro