## **HOUSE BILL 1058**

C2, I3 7lr3067

By: Delegate W. Miller Delegates W. Miller and Adams

Introduced and read first time: February 8, 2017

Assigned to: Economic Matters

Committee Report: Favorable with amendments

House action: Adopted

Read second time: March 14, 2017

CHAPTER

1 AN ACT concerning

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## Business Regulation — Home Improvement Retailers – Home Improvement Contracts

FOR the purpose of authorizing certain home improvement retailers to obtain a certain contract price of a home improvement contract at certain times under certain circumstances; requiring certain home improvement retailers to post an irrevocable letter of credit in a certain amount: authorizing certain owners to file a complaint with the Division of Consumer Protection in the Office of the Attorney General under certain circumstances; providing an exception for home improvement retailers to the requirement that a person may not receive a deposit of more than one-third of a home improvement contract price before or at the time of execution of a home improvement contract: requiring the Division of Consumer Protection to notify the home improvement retailer, investigate a certain complaint, and make certain determinations under certain circumstances; authorizing the Division to draw on a certain letter of credit under certain circumstances; prohibiting a certain home improvement retailer from posting a certain letter of credit for a certain period of time under certain circumstances; providing the Division with the power to investigate a certain home improvement retailer and draw on a certain letter of credit in accordance with a certain provision of law; defining certain terms increasing the maximum portion of a home improvement contract price that a person may receive as a deposit before or at the time of execution of a home improvement contract; and generally relating to home improvement retailers and home improvement contracts.

## 24 BY adding to

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



1	Article - Business Regulation
2	Section 8-501.1
3	Annotated Code of Maryland
4	(2015 Replacement Volume and 2016 Supplement)
5	BY repealing and reenacting, with amendments,
6	Article – Business Regulation
7	Section 8–617
8	Annotated Code of Maryland
9	(2015 Replacement Volume and 2016 Supplement)
0	BY repealing and reenacting, without amendments,
1	Article - Commercial Law
2	Section 13-201
13	Annotated Code of Maryland
L <b>3</b>	(2013 Replacement Volume and 2016 Supplement)
L <b>4</b>	(2013 Replacement Volume and 2010 Supplement)
15	BY repealing and reenacting, with amendments,
6	Article - Commercial Law
<b>.</b> 7	<del>Section 13-204(a)(14) and (15)</del>
8	Annotated Code of Maryland
9	(2013 Replacement Volume and 2016 Supplement)
20	BY adding to
21	Article - Commercial Law
22	Section 13-204(a)(16)
23	Annotated Code of Maryland
24	(2013 Replacement Volume and 2016 Supplement)
25	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
26	That the Laws of Maryland read as follows:
27	Article – Business Regulation
28	<del>8-501.1.</del>
29	(A) (1) In this section the following words have the meanings
30	<del>INDICATED.</del>
31	(2) "Division" means the Consumer Protection Division of
32	THE OFFICE OF THE ATTORNEY GENERAL.
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33	(3) "Home improvement retailer" means a retailer who
₹/1	CELLS HOME IMPROVEMENT COORS

- 1 (B) (1) A HOME IMPROVEMENT RETAILER WHO EMPLOYS A CONTRACTOR 2 MAY OBTAIN THE FULL CONTRACT PRICE BEFORE OR AT THE TIME OF EXECUTION 3 OF THE HOME IMPROVEMENT CONTRACT IF THE HOME IMPROVEMENT RETAILER 4 **MEETS THE REQUIREMENTS OF THIS SECTION.**
- 5 (2)A HOME IMPROVEMENT RETAILER OR A CONTRACTOR EMPLOYED 6 BY A HOME IMPROVEMENT RETAILER WHO SEEKS THE FULL CONTRACT PRICE 7 SHALL POST AN IRREVOCABLE LETTER OF CREDIT, PAYABLE TO THE DIVISION, IN 8 THE AMOUNT OF \$100,000 PER RETAIL STORE BUT NOT TO EXCEED \$2,000,000 FOR 9 A HOME IMPROVEMENT RETAILER WITH MULTIPLE STORES.
- 10 IN THE EVENT OF A DISPUTE WITH A HOME IMPROVEMENT 11 RETAILER OR A CONTRACTOR EMPLOYED BY A HOME IMPROVEMENT RETAILER, AN 12 OWNER MAY FILE A COMPLAINT WITH THE DIVISION AGAINST THE HOME IMPROVEMENT RETAILER AND REQUEST THAT THE DIVISION DRAW ON THE HOME 13 IMPROVEMENT RETAILER'S LETTER OF CREDIT. 14
- 15 <del>(4)</del> ON RECEIPT OF A COMPLAINT, THE DIVISION SHALL:
- 16 <del>(I)</del> NOTIFY THE HOME IMPROVEMENT RETAILER:
- 17 <del>(II)</del> **INVESTIGATE THE COMPLAINT; AND**
- 18 (HI) DETERMINE IF THE HOME IMPROVEMENT RETAILER IS IN 19 DEFAULT OF THE CONTRACT.
- 20 IF THE DIVISION DETERMINES THAT THE HOME IMPROVEMENT 21RETAILER OR A CONTRACTOR EMPLOYED BY THE HOME IMPROVEMENT RETAILER 22IS IN DEFAULT OF THE CONTRACT, THE DIVISION MAY, AFTER PROVIDING NOTICE 23 TO THE HOME IMPROVEMENT RETAILER, DRAW ON THE LETTER OF CREDIT TO 24SATISFY A CONSUMER'S COMPLAINT.
- 25 <del>(6)</del> IF, IN ACCORDANCE WITH PARAGRAPH (5) OF THIS SUBSECTION, 26 THE DIVISION DRAWS ON THE LETTER OF CREDIT OF A HOME IMPROVEMENT RETAILER AT LEAST TWO TIMES WITHIN A 2-YEAR PERIOD, THE HOME 27 28 IMPROVEMENT RETAILER SHALL BE PROHIBITED FROM POSTING AN IRREVOCABLE
- 29 LETTER OF CREDIT UNDER THIS SECTION FOR 5 YEARS.
- 30 8-617.
- A person may not demand or receive any payment for a home improvement 31 32 before the home improvement contract is signed.

1	(b) {A} EXCEPT AS PROVIDED IN § 8-501.1 OF THIS TITLE, A person may not
2	receive a deposit of more than one-third ONE-HALF of the home improvement contract
3	price before or at the time of execution of the home improvement contract.
4	Article - Commercial Law
5	<del>13-201.</del>
6	There is a Division of Consumer Protection in the Office of the Attorney General.
7	The Division shall administer this subtitle.
8	<del>13-204.</del>
9	(a) In addition to any other of its powers and duties, the Division has the powers
10	and duties to:
11	(14) Maintain a list of nonprofit organizations that:
12	(i) Solely offer counseling or advice to homeowners in foreclosure or
13	<del>loan default; and</del>
14	(ii) Are not directly or indirectly related to and do not contract for
15	services with for-profit lenders or foreclosure purchasers, as defined in § 7-301 of the Real
16	Property Article; [and]
17	(15) (i) Bring a civil action for damages against a person who violates §
18	8-801 of the Criminal Law Article on behalf of a victim of the offense or, if the victim is
19	deceased, the victim's estate;
20	(ii) Recover damages under this item for property loss or damage;
21	and and
22	(iii) If the Division prevails in an action brought under this item,
23	recover the costs of the action for the use of the Office of the Attorney General; AND
24	(16) INVESTIGATE, IN ACCORDANCE WITH § 8-501.1 OF THE BUSINESS
25	REGULATION ARTICLE, A RETAILER WHO SELLS HOME IMPROVEMENT GOODS AND
26	DRAWS ON A LETTER OF CREDIT POSTED BY THE RETAILER.
27	SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect
28	October 1, 2017.