## **HOUSE BILL 1517**

C8, C7 7lr3001 CF SB 465

By: Delegates Glenn and M. Washington

Introduced and read first time: February 10, 2017

Assigned to: Economic Matters

Committee Report: Favorable with amendments

House action: Adopted

Read second time: March 15, 2017

CHAPTER \_\_\_\_

## 1 AN ACT concerning

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## Maryland Nonprofit Development Center Program and Fund – Bridge Loans

FOR the purpose of renaming the Maryland Not-For-Profit Development Center Program and the Maryland Not-For-Profit Development Center Program Fund to be the Maryland Nonprofit Development Center Program and the Maryland Nonprofit Development Center Program Fund; expanding the scope of the Program to include bridge loans for certain expenses for certain nonprofit entities; establishing the Nonprofit, Interest-Free, Micro Bridge Loan (NIMBL) Account within the Fund; providing that the Account consists of certain money from the Small, Minority, and Women-Owned Businesses Account; prohibiting money in the Account from exceeding a certain amount; requiring certain money in the Account to be transferred to the Small, Minority, and Women-Owned Businesses Account under certain circumstances; expanding the Fund to include certain proceeds of video lottery terminals money in the Account; authorizing the Department of Commerce to provide a certain bridge loan under certain circumstances; requiring the Department to establish a certain application process and receive a certain written confirmation before providing a bridge loan; requiring a bridge loan to be repaid within a certain period of time requiring the Department to establish a certain schedule and terms of repayment for a bridge loan; requiring the Comptroller to pay a certain amount from the proceeds of certain video lottery terminals to the Fund percentage, up to a certain amount, from the Small, Minority, and Women-Owned Businesses Account to the Nonprofit, Interest-Free, Micro Bridge Loan (NIMBL) Account; requiring the Department to report to the Governor and the General Assembly on or before a certain date on certain matters; altering certain definitions; making certain

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.

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5–1201.

$\frac{1}{2}$	conforming changes; and generally relating to the Maryland Nonprofit Development Center Program.
3 4 5 6 7 8	BY repealing and reenacting, with amendments,    Article – Economic Development    Section 5–1201 through 5–1205 to be under the amended subtitle "Subtitle 12.    Maryland Nonprofit Development Center Program"    Annotated Code of Maryland    (2008 Volume and 2016 Supplement)
9 10 11 12 13	BY repealing and reenacting, with amendments, Article – State Government Section 9–1A–27(a) Annotated Code of Maryland (2014 Replacement Volume and 2016 Supplement)
14 15 16 17 18	BY repealing and reenacting, without amendments, Article – State Government Section 9–1A–27(b) and (c) Annotated Code of Maryland (2014 Replacement Volume and 2016 Supplement)
19	Preamble
20 21 22	WHEREAS, The nonprofit sector provides vital services to our community, including affordable housing, job training, child development, and public health, without which the government would have to foot the bill; and
23	WHEREAS, One in ten Maryland workers is employed by the nonprofit sector; and
24 25 26 27	WHEREAS, According to a report by Maryland Nonprofits and the Center for Nonprofit Advancement, 37 percent of nonprofit entities in the State saw an increased demand in their services and half of those nonprofit entities were unable to meet the increased demand; and
28 29	WHEREAS, Nonprofit entities disproportionately employ, are led by, and benefit marginalized groups, including minorities and women; now, therefore,
30 31	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:
32	Article – Economic Development
33	Subtitle 12. Maryland [Not-For-Profit] NONPROFIT Development Center Program.

- 1 (a) In this subtitle the following words have the meanings indicated.
- 2 (b) "Fund" means the Maryland [Not-For-Profit] **NONPROFIT** Development 3 Center Program Fund established under § 5–1204 of this subtitle.
- 4 (c) ["Not-for-profit] "NONPROFIT entity" means a corporation incorporated in the State, or otherwise qualified to do business in the State, that has been determined by the Internal Revenue Service to be exempt from taxation under § 501(c)(3), (4), or (6) of the Internal Revenue Code.
- 8 (d) "Program" means the Maryland [Not–For–Profit] **NONPROFIT** Development 9 Center Program established under § 5–1202 of this subtitle.
- 10 (e) "Qualifying [not-for-profit] NONPROFIT entity" means a [not-for-profit] 11 NONPROFIT entity:
- 12 (1) that has annual revenues not greater than \$750,000;
- 13 (2) that has been in existence for not more than 10 years; and
- 14 (3) whose principal purpose is providing health, education, environmental, agricultural, or social services through community—based programs.
- 16 5–1202.
- 17 (a) There is a Maryland [Not-For-Profit] **NONPROFIT** Development Center 18 Program in the Department.
- 19 (b) The Program shall foster, support, and assist the economic growth and revitalization of qualifying [not-for-profit] NONPROFIT entities in the State by providing training and technical assistance services AND BRIDGE LOANS TO NONPROFIT ENTITIES WAITING TO RECEIVE THE THAT HAVE RECEIVED WRITTEN CONFIRMATION OF FUNDING FROM GOVERNMENT GRANTS OR CONTRACTS BUT HAVE NOT YET RECEIVED THE FUNDING.
- 25 5–1203.

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- The Program shall provide assistance to qualifying [not-for-profit] NONPROFIT entities, including:
- 28 (1) operation of an information exchange governing current and new 29 technical information and data about all aspects of [not-for-profit] NONPROFIT 30 management, including:
  - (i) [not-for-profit] NONPROFIT start-up;

## **HOUSE BILL 1517**

1		(ii)	budgeting and financial management;
2		(iii)	facilities development and management;
3		(iv)	board development;
4		(v)	organizational development and strategic planning;
5		(vi)	marketing;
6		(vii)	federal and State contracting and grant making;
7		(viii)	individual, corporate, and foundation fund-raising;
8		(ix)	volunteer management;
9		(x)	personnel management;
10		(xi)	federal and State tax law and regulations;
11 12	solicitations;	(xii)	federal and State law and regulations governing charitable
13 14	accreditation;	(xiii)	federal and State regulations applicable to licensing or
15		(xiv)	federal and State financing programs; and
16		(xv)	information technology; and
17 18 19		ONPRO	idual consultation and technical assistance to any qualifying <b>OFIT</b> entity that requests the service, including assistance on any in item (1) of this section.
20	5–1204.		
21 22	(a) (1) Development Cent	<u>(I)</u> ter Pro	There is a Maryland [Not–For–Profit] <b>NONPROFIT</b> gram Fund in the Department.
23 24	INTEREST-FREE	(II) , MICI	1. <u>Within the Fund, there is a Nonprofit, Ro Bridge Loan (NIMBL) Account.</u>
25 26	<u>UNDER § 9–1A–2</u>	7 OF T	2. THE ACCOUNT CONSISTS OF MONEY RECEIVED HE STATE GOVERNMENT ARTICLE.

1	3. THE MONEY IN THE ACCOUNT MAY NOT EXCEED
2	<u>\$1,000,000.</u>
3	4. If the money in the Account exceeds
4	\$1,000,000, ANY MONEY IN EXCESS OF THAT AMOUNT SHALL BE TRANSFERRED TO
5	THE SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES ACCOUNT ESTABLISHED
6	UNDER § 9–1A–35 OF THE STATE GOVERNMENT ARTICLE.
O	CHIEF 30 III GO OI IIII SIIII GOVERNMENTI INTICEE.
7	(2) The Fund is a special, nonlapsing fund that is not subject to reversion
8	under § 7–302 of the State Finance and Procurement Article.
9	(3) The Fund consists of:
10	(i) money appropriated in the State budget to the Fund; [and]
1	(ii) MONEY RECEIVED UNDER § 9-1A-27 OF THE STATE
12	GOVERNMENT ARTICLE IN THE NONPROFIT, INTEREST-FREE, MICRO BRIDGE
13	LOAN (NIMBL) ACCOUNT; AND
.0	LOMY (TYMEDE) TROOOTH, MAD
4	(III) all other money accepted for the benefit of the Fund, including
15	an additional \$50 fee to be paid for the processing of articles of incorporation of a nonstock
6	corporation in accordance with § 1–203 of the Corporations and Associations Article.
<b>.</b> 7	(b) (1) The purpose of the Fund is to provide grant money AND BRIDGE
18	LOANS to support the operations of the Program consistent with this subtitle.
19	(2) As provided in the State budget, the Fund also may be used by the
20	Department of General Services to evaluate the participation of [not-for-profit]
21	NONPROFIT entities in State procurement.
22	5–1205.
	0 1200.
23	(a) The Department shall designate at least one private [not-for-profit]
24	NONPROFIT entity to receive grants from the Maryland [Not-For-Profit] NONPROFIT
25	Development Center Program Fund to implement the Program.
26	(b) In selecting a designee, the Department shall consider and give priority to
27	organizations that:
00	(1) 1
28	(1) have experience in providing the scope of assistance and services
29 20	required under § 5–1203 of this subtitle to qualifying [not–for–profit] NONPROFIT entities in the State:
30	in the State;

31 (2) demonstrate the capacity to provide the assistance and services 32 required under  $\S$  5–1203 of this subtitle on a statewide basis; and

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1	(3) demonstrate current expenditures that:
2 3	(i) are equal to at least three times the amount of funding received under this section; and
4 5 6	(ii) have been received from other sources for the provision of assistance and services of the type required under § 5–1203 of this subtitle to [not–for–profit] NONPROFIT entities in the State.
7 8 9 10 11	(C) (1) THE DEPARTMENT MAY PROVIDE A NO-INTEREST BRIDGE LOAN FOR OPERATING EXPENSES OF UP TO \$25,000 TO A NONPROFIT ENTITY THAT IS WAITING TO RECEIVE THE HAS RECEIVED WRITTEN CONFIRMATION OF FUNDING FROM A GOVERNMENT GRANT OR CONTRACT BUT HAS NOT YET RECEIVED THE FUNDING.
12 13	(2) THE DEPARTMENT SHALL ESTABLISH AN APPLICATION PROCESS FOR BRIDGE LOANS PROVIDED UNDER THIS SUBSECTION.
14 15 16 17	(3) BEFORE PROVIDING A BRIDGE LOAN UNDER THIS SUBSECTION, THE DEPARTMENT SHALL RECEIVE WRITTEN CONFIRMATION THAT THE NONPROFIT ENTITY HAS BEEN AWARDED A GOVERNMENT GRANT OR CONTRACT BUT HAS NOT YET RECEIVED THE FUNDING.
18 19 20	(4) THE RECIPIENT OF A BRIDGE LOAN UNDER THIS SUBSECTION SHALL REPAY THE BRIDGE LOAN WITHIN 60 DAYS OF RECEIPT OF THE FUNDING ANTICIPATED FROM THE GOVERNMENT GRANT OR CONTRACT.
21 22	(4) THE DEPARTMENT SHALL ESTABLISH A SCHEDULE FOR REPAYMENT FOR A BRIDGE LOAN THAT:
23 24 25	(I) IS REASONABLE BASED ON THE NATURE AND PAYMENT SCHEDULE OF THE GOVERNMENT GRANT OR CONTRACT TO THE NONPROFIT ENTITY; AND
26 27 28	(II) ASSURES REPAYMENT OF THE BRIDGE LOAN IS COMPLETED NO LATER THAN THE DATE OF THE FINAL GRANT OR CONTRACT PAYMENT TO THE NONPROFIT ENTITY.
29	Article - State Government
30	9–1A–27.

Except as provided in subsections (b) and (c) of this section and §

9-1A-26(a)(3) of this subtitle, on a properly approved transmittal prepared by the

Commission, the Comptroller shall pay the following amounts from the proceeds of video 1 2lottery terminals at each video lottery facility: 3 (1)on or before March 31, 2015, 2% to the State Lottery and Gaming Control Agency for costs as defined in § 9-1A-01 of this subtitle; and 4 5 beginning April 1, 2015, 1% to the State Lottery and Gaming 6 Control Agency for costs as defined in § 9–1A–01 of this subtitle; 7 to the video lottery operation licensee, the percentage stated in the 8 accepted application for the location, not to exceed, except as provided in subsection (b) of 9 this section, 33%; 10 5.5% in local impact grants, in accordance with § 9-1A-31 of this (3)subtitle; 11 12 **(4)** 7% to the Purse Dedication Account established under § 9–1A–28 of this 13 subtitle, not to exceed a total of \$100,000,000 to the Account annually; 14 (5)until the issuance of a video lottery operation license in Baltimore City, 1.75% to the Racetrack Facility Renewal Account established under § 15 9-1A-29 of this subtitle and distributed in accordance with that section; and 16 17 (ii) on or after the issuance of a video lottery operation license in 18 Baltimore City, 1% to the Racetrack Facility Renewal Account established under § 19 9-1A-29 of this subtitle and distributed in accordance with that section, not to exceed a 20 total of \$20,000,000 to the Account annually; 211.5% to the Small, Minority, and Women-Owned Businesses **(I)** 22Account established under § 9–1A–35 of this subtitle; AND 23FROM THE AMOUNT PAID TO THE SMALL, MINORITY, AND (II) WOMEN-OWNED BUSINESSES ACCOUNT UNDER ITEM (I) OF THIS ITEM, UP TO 5%, 2425NOT TO EXCEED \$1,000,000, TO THE NONPROFIT, INTEREST-FREE, MICRO BRIDGE 26 LOAN (NIMBL) ACCOUNT ESTABLISHED UNDER § 5–1204 OF THE ECONOMIC **DEVELOPMENT ARTICLE;** 27 28 (7)(i) except as provided in item (ii) of this item, 6% to the video lottery 29 operation licensee if the video lottery operation licensee owns or leases each video lottery 30 terminal device and the associated equipment and software; and

8% to the video lottery operation licensee in Anne Arundel

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County;

(ii)

- 1 beginning after the issuance of a video lottery operation license for a (8)2 video lottery facility in Prince George's County, 8% to the video lottery operation licensee 3 in Anne Arundel County and 7% to the licensee in Baltimore City for: marketing, advertising, and promotional costs required under § 4 9-1A-23 of this subtitle; and 5 6 capital improvements at the video lottery facilities; {and} (ii) 5% TO THE MARYLAND NONPROFIT DEVELOPMENT PROGRAM 7 (9)FUND ESTABLISHED UNDER § 5-1204 OF THE ECONOMIC DEVELOPMENT ARTICLE; 8 9 10 (10) the remainder to the Education Trust Fund established under § 11 9–1A–30 of this subtitle. 12 (b) Beginning July 1, 2013, for a video lottery facility in Worcester County with less than 1,000 video lottery terminals, the percentage in subsection (a)(2) of this 13 14 section is equal to 43% provided that each year an amount equivalent to 2.5% of the proceeds from video lottery terminals at the video lottery facility is spent on capital 15 16 improvements at the video lottery facility. 17 After the first 10 years of operations at a video lottery facility in 18 Allegany County, the percentage: 19 (i) in subsection (a)(2) of this section is equal to 43% provided that 20 each year an amount equivalent to 2.5% of the proceeds from video lottery terminals at the 21 video lottery facility is spent on capital improvements at the video lottery facility; and 22 in subsection (a)(1) of this section is equal to 2%. (ii) 23For a video lottery facility in Prince George's County, the percentage in 24 subsection (a)(2) of this section stated in the accepted application for the location may not 25exceed 38%. 26 (c) For the first 10 years of operations at a video lottery facility in Allegany 27 County, on a properly approved transmittal prepared by the Commission, the Comptroller 28 shall pay the following amounts from the proceeds of video lottery terminals at a video lottery facility in Allegany County: 2930 2% to the State Lottery and Gaming Control Agency for costs as (i)
- 32 (ii) to the video lottery operation licensee, the percentage stated in 33 the accepted application for the location, not to exceed 50%;

defined in § 9–1A–01 of this subtitle;

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1 (iii) 2.75% in local impact grants, in accordance with § 9–1A–31 of 2 this subtitle: 3 (iv) 2.5% to the Purse Dedication Account established under § 4 9–1A–28 of this subtitle: 5 0.75% to the Small, Minority, and Women-Owned Businesses 6 Account established under § 9–1A–35 of this subtitle; and 7 the remainder to the Education Trust Fund established under § (vi) 8 9–1A–30 of this subtitle. 9 After the first 10 years of operations at a video lottery facility in 10 Allegany County, the proceeds generated at the facility in Allegany County shall be allocated as provided in subsections (a) and (b) of this section. 11 12 SECTION 2. AND BE IT FURTHER ENACTED, That, on or before December 31, 13 2020, the Department of Commerce shall report to the Governor and, in accordance with § 14 2-1246 of the State Government Article, the General Assembly on the bridge loans issued 15 under the Maryland Nonprofit Development Center Program, including: 16 the number of bridge loan applications the Department received; (1) 17 (2) the number of bridge loans provided to nonprofit entities; 18 the dollar amount of the bridge loans provided; (3)19 the length of time the Department took to process bridge loan 20 applications and award funds; 21 (5)the length of time between when nonprofit entities receive bridge loans and repay the bridge loans; and 22the availability of funds to meet bridge loan demands. 23(6)

SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect

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October 1, 2017.