

## State Of Maryland 2017 Bond Bill Fact Sheet

1. Senate LR #      Bill #		House LR #      Bill #		2. Name Of Project
lr2456	sb0630	lr2589	hb1254	Compass Regional Hospice
3. Senate Bill Sponsors				House Bill Sponsors
Hershey				Arentz
4. Jurisdiction (County or Baltimore City)				5. Requested Amount
Queen Anne's County				\$500,000
6. Purpose of Bill				
the acquisition, planning, design, construction, repair, renovation, reconstruction, site improvement, and capital equipping of the Compass Regional Hospice facility				
7. Matching Fund				
Requirements:  Equal			Type: The matching fund may consist of in kind contributions.	
8. Special Provisions				
<input type="checkbox"/> Historical Easement			<input checked="" type="checkbox"/> Non-Sectarian	
9. Contact Name and Title		Contact Ph#	Email Address	
Heather Guerieri		443-262-4100	hguerieri@compassregionalhospice.org	
10. Description and Purpose of Organization (Limit length to visible area)				
<p>Compass Regional Hospice is an authority on end of life issues providing the highest quality service for patients and families while maintaining a fiscally sound and progressive organization led by compassionate, committed, caring and trustworthy professionals and volunteers. The Compass Regional Hospice's mission is to offer individuals, families and the community Care on your terms through comprehensive, professional and compassionate end-of-life care and grief support. Compass Regional Hospice's values are to promote the dignity, quality and affirmation of the inherent dignity of life through respect, compassion, trust, and commitment.</p>				

**11. Description and Purpose of Project** (Limit length to visible area)

A New Regional Headquarters-Since becoming the sole provider of hospice care and grief support in Queen Anne's, Kent and Caroline Counties, the number of patients we care for has nearly tripled, and we have more than tripled our staff. To open space for the Hope & Healing Center and to accommodate patients, staff, volunteers and services that we have added, we have purchased an office building at 160 Coursevall Drive in Centreville. To continue to provide the highest level of care, it is essential that we recruit and retain excellent staff and volunteers, giving them the tools they need to provide the best possible services to our communities. Our new headquarters will enable us to accomplish this by providing an efficient working environment. Compass Regional Hospice recognizes the value of "in-filling" existing structures in the community for our purpose, and desires to be good stewards of the environment by avoiding the waste of natural resources as possible.

*Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.*

**12. Estimated Capital Costs**

<b>Acquisition</b>	\$1,700,000
<b>Design</b>	\$0
<b>Construction</b>	\$0
<b>Equipment</b>	\$60,000
<b>Total</b>	<b>\$1,760,000</b>

**13. Proposed Funding Sources - (List all funding sources and amounts.)**

Queen Anne's County Economic Development Incentive	\$300,000
W&R Investments	\$300,000
Bond Bill	\$500,000
Capital Campaign Donations	\$660,000
<b>Total</b>	<b>\$1,760,000</b>

<b>14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)</b>			
<b>Begin Design</b>	<b>Complete Design</b>	<b>Begin Construction</b>	<b>Complete Construction</b>
n/a	n/a	n/a	n/a
<b>15. Total Private Funds and Pledges Raised</b>	<b>16. Current Number of People Served Annually at Project Site</b>		<b>17. Number of People to be Served Annually After the Project is Complete</b>
947000.00	1200		1200
<b>18. Other State Capital Grants to Recipients in the Past 15 Years</b>			
<b>Legislative Session</b>	<b>Amount</b>	<b>Purpose</b>	
2010	\$150,000	Hospice Center at 255 Comet Drive, Centreville	
2008	\$250,000	Hospice Center at 255 Comet Drive, Centreville	
<b>19. Legal Name and Address of Grantee</b>		<b>Project Address (If Different)</b>	
Compass Regional Hospice, Inc. 255 Comet Drive Centreville, MD 21617		160 Coursevall Drive Centreville, MD 21617	
<b>20. Legislative District in Which Project is Located</b>	36 - Kent, Queen Anne's, Cecil and Caroline Counties		
<b>21. Legal Status of Grantee (Please Check One)</b>			
<b>Local Govt.</b>	<b>For Profit</b>	<b>Non Profit</b>	<b>Federal</b>
[ ]	[ ]	[ X ]	[ ]
<b>22. Grantee Legal Representative</b>		<b>23. If Match Includes Real Property:</b>	
<b>Name:</b>	Heather Guerieri	<b>Has An Appraisal Been Done?</b>	Yes/No
<b>Phone:</b>	443-262-4100		Yes
<b>Address:</b>		<b>If Yes, List Appraisal Dates and Value</b>	
Compass Regional Hospice, Inc. 255 Comet Drive Centreville, MD 21617		5/25/2016	1875000.00

<b>24. Impact of Project on Staffing and Operating Cost at Project Site</b>			
<b>Current # of Employees</b>	<b>Projected # of Employees</b>	<b>Current Operating Budget</b>	<b>Projected Operating Budget</b>
83		6000000.00	
<b>25. Ownership of Property (Info Requested by Treasurer's Office for bond purposes)</b>			
<b>A. Will the grantee own or lease (pick one) the property to be improved?</b>			Own
<b>B. If owned, does the grantee plan to sell within 15 years?</b>			No
<b>C. Does the grantee intend to lease any portion of the property to others?</b>			No
<b>D. If property is owned by grantee any space is to be leased, provide the following:</b>			
<b>Lessee</b>	<b>Terms of Lease</b>	<b>Cost Covered by Lease</b>	<b>Square Footage Leased</b>
<b>E. If property is leased by grantee - Provide the following:</b>			
<b>Name of Leaser</b>	<b>Length of Lease</b>	<b>Options to Renew</b>	
<b>26. Building Square Footage:</b>			
<b>Current Space GSF</b>	10562		
<b>Space to be Renovated GSF</b>	0		
<b>New GSF</b>	0		

<b>27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion</b>	
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<b>28. Comments</b>
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This building was purchased in July 2016 due to major growth and expansion in employees. This administration headquarters is the home of our marketing, finance, development, billing and all of our field staff who care for our patients in their home settings in Queen Anne's, Kent and Caroline Counties. We found it important to "in-fill" an empty office space instead of building a new construction. After purchasing the building, the building was painted, replaced the carpet, some minor HVAC work and plumbing work. In August 2016, the staff moved into the new location. We are one of the largest non-profits in Queen Anne's County, Kent & Caroline Counties and one of the largest employers.