

HOUSE BILL 979

C4

8lr2601

By: **Delegates Kramer and W. Miller**

Introduced and read first time: February 5, 2018

Assigned to: Economic Matters

Committee Report: Favorable with amendments

House action: Adopted

Read second time: March 14, 2018

CHAPTER _____

1 AN ACT concerning

2 **Property and Casualty Insurance – Travel Insurance – Regulation**

3 FOR the purpose of specifying that a certain insurer that offers or sells a travel insurance
4 policy is required to pay a certain premium tax on certain premiums paid by certain
5 persons; requiring a travel insurer to document the state of residence or principal
6 place of business of the policyholder or certificate holder for certain purposes;
7 specifying the state of residence for different types of policies; requiring travel
8 insurance to be classified and filed as inland marine insurance; providing for the
9 scope and construction of certain coverage; providing that eligibility and
10 underwriting standards for travel insurance may be developed and provided based
11 on certain travel protection plans and certain applicable provisions of law; providing
12 that a travel protection plan may be offered for one price under certain
13 circumstances; subjecting a person that offers or sells travel insurance to certain
14 provisions of law concerning unfair trade practices, with certain exceptions; making
15 it an unfair or deceptive trade practice for a person to offer or sell a travel insurance
16 policy that could never result in a certain payment; requiring that documents
17 provided to a consumer before the purchase of travel insurance be consistent with
18 certain travel insurance policy documents; requiring that a travel insurance policy
19 or certificate containing a certain preexisting condition exclusion clearly disclose the
20 exclusion in a certain manner; providing that a certain policyholder or certificate
21 holder has at least a certain number of days to review and cancel a certain travel
22 insurance policy or certificate under certain circumstances; requiring an insurer, on
23 the cancellation of the policy or certificate within a certain time period, to provide
24 the policy or certificate holder a certain refund except under certain circumstances;
25 requiring that certain material disclose whether the travel insurance is primary or

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

Underlining indicates amendments to bill.

~~Strike out~~ indicates matter stricken from the bill by amendment or deleted from the law by amendment.



1 secondary to other applicable insurance coverage; providing that travel insurance is
 2 not subject to coordination of benefits for certain health insurance; providing that it
 3 is not an unfair or deceptive trade practice if travel insurance is marketed directly
 4 to a consumer through an insurer's website or by others through an aggregator site
 5 under certain circumstances; prohibiting a person from offering or selling travel
 6 insurance or a travel protection plan using a certain negative option or ~~opt-out~~ opt
 7 out provision; providing that it is not an unfair or deceptive trade practice for a
 8 person to include blanket travel insurance with the purchase of a trip under certain
 9 circumstances; ~~prohibiting a person from acting or representing itself as a travel~~
 10 ~~administrator except under certain circumstances; exempting a travel administrator~~
 11 ~~and certain employees from certain licensing requirements; authorizing the~~
 12 ~~Maryland Insurance Commissioner to conduct certain investigations or~~
 13 ~~examinations and take certain actions following notice and a hearing for certain~~
 14 ~~purposes;~~ authorizing the Commissioner to adopt certain regulations; altering
 15 certain definitions; defining certain terms; providing for the construction of certain
 16 terms; providing for the application of this Act; and generally relating to the
 17 regulation of travel insurance.

18 BY repealing and reenacting, without amendments,

19 Article – Insurance

20 Section 1–101(a) and 10–101(a), (k), and (p)

21 Annotated Code of Maryland

22 (2017 Replacement Volume)

23 BY repealing and reenacting, with amendments,

24 Article – Insurance

25 Section 1–101(z), 6–102, and 10–101(j) and (o)

26 Annotated Code of Maryland

27 (2017 Replacement Volume)

28 BY adding to

29 Article – Insurance

30 Section 11–801 to be under the new subtitle “Subtitle 8. Travel Insurance Premium
 31 Rating Review”; and 19–1001 through ~~19–1007~~ 19–1005 to be under the new
 32 subtitle “Subtitle 10. Travel Insurance”

33 Annotated Code of Maryland

34 (2017 Replacement Volume)

35 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,

36 That the Laws of Maryland read as follows:

37 **Article – Insurance**

38 1–101.

39 (a) In this article the following words have the meanings indicated.

1 (z) (1) "Marine insurance" includes:

2 (i) insurance against loss or damage in connection with any risk of
3 navigation, transit, or transportation, including war risks, marine builder's risks and
4 personal property floater risks, to vessels, craft, aircraft, automobiles, trailers, or vehicles
5 of any kind, as well as all goods, freight, cargoes, merchandise, effects, disbursements,
6 profits, money, bullion, precious stones, securities, choses in action, evidences of debt,
7 valuable papers, bottomry and respondentia interests, and all other kinds of property and
8 interests:

9 1. on or under water, on land, or in the air;

10 2. while being assembled, packed, crated, baled, compressed,
11 or similarly prepared for shipment or while awaiting shipment; or

12 3. during any delay, storage, transshipment, or incidental
13 reshipment;

14 (ii) except as provided in paragraph (2) of this subsection, insurance
15 against:

16 1. loss or damage to a person or property in connection with
17 or as part of marine, inland marine, transit, or transportation insurance arising out of or
18 in connection with the construction, repair, operation, maintenance, or use of the subject
19 matter of the insurance; and

20 2. legal liability of the insured for loss of or damage to the
21 person or property;

22 (iii) insurance against loss or damage to precious stones, jewels,
23 jewelry, gold, silver and other precious metals, whether used in business or trade or
24 otherwise or whether in course of transportation or otherwise; [and]

25 (iv) except as provided in paragraph (2) of this subsection, insurance
26 against loss or damage to bridges, tunnels, other instrumentalities of transportation and
27 communication, auxiliary facilities and related equipment, piers, wharves, docks, slips,
28 other aids to navigation and transportation, dry docks, and marine railways; AND

29 (V) TRAVEL INSURANCE, AS DEFINED IN § 10-101 OF THIS
30 ARTICLE.

31 (2) "Marine insurance" does not include:

32 (i) life insurance, surety bonds, or insurance against loss because of
33 bodily injury to a person arising out of ownership, maintenance, or use of an automobile,

1 UNLESS A PART OF TRAVEL INSURANCE, AS DEFINED IN § 10–101 OF THIS ARTICLE;
2 or

3 (ii) insurance against loss or damage to buildings that are
4 instrumentalities of transportation and communication, their furniture and furnishings,
5 and fixed contents and supplies stored in the buildings.
6 6–102.

7 (a) A tax is imposed on all new and renewal gross direct premiums of each person
8 subject to taxation under this subtitle that are:

- 9 (1) allocable to the State; and
10 (2) written during the preceding calendar year.

11 (b) Premiums to be taxed include:

12 (1) the consideration for a surety contract, guaranty contract, or annuity
13 contract;

14 (2) gross receipts received as a result of capitation payments, supplemental
15 payments, and bonus payments, made to a managed care organization for provider services
16 to an individual who is enrolled in a managed care organization;

17 (3) subscription charges or other amounts paid to a for–profit health
18 maintenance organization on a predetermined periodic rate basis by a person other than a
19 person subject to the tax under this subtitle as compensation for providing health care
20 services to members;

21 (4) dividends on life insurance policies that have been applied to buy
22 additional insurance or to shorten the period during which a premium is payable; [and]

23 (5) the part of the gross receipts of a title insurer that is derived from
24 insurance business or guaranty business; AND

25 **(6) THE AMOUNT ALLOCABLE TO TRAVEL INSURANCE, EXCLUDING**
26 **ANY AMOUNT RECEIVED FOR TRAVEL ASSISTANCE SERVICES OR CANCELLATION FEE**
27 **WAIVERS, SOLD TO:**

28 **(I) AN INDIVIDUAL PRIMARY POLICYHOLDER WHO IS A**
29 **RESIDENT OF THE STATE;**

30 **(II) A PRIMARY CERTIFICATE HOLDER WHO:**

31 **1. IS A RESIDENT OF THE STATE; AND**

1 **2. ~~WHO~~ ELECTS COVERAGE UNDER A GROUP TRAVEL**
2 **INSURANCE POLICY; ~~AND~~ OR**

3 **(III) A BLANKET TRAVEL INSURANCE POLICYHOLDER THAT:**

4 **1. IS A RESIDENT OF THE STATE OR HAS ITS PRINCIPAL**
5 **PLACE OF BUSINESS OR THE PRINCIPAL PLACE OF AN AFFILIATE OR SUBSIDIARY IN**
6 **THE STATE; AND**

7 **2. HAS PURCHASED BLANKET TRAVEL INSURANCE IN**
8 **THE STATE FOR ELIGIBLE BLANKET GROUP MEMBERS, SUBJECT TO ANY**
9 **APPORTIONMENT RULES THAT:**

10 **A. APPLY TO THE INSURER ACROSS MULTIPLE TAXING**
11 **JURISDICTIONS; OR**

12 **B. ALLOW THE INSURER TO ALLOCATE PREMIUMS ON AN**
13 **APPORTIONED BASIS IN A REASONABLE AND EQUITABLE MANNER IN THOSE**
14 **JURISDICTIONS.**

15 (c) Premiums not to be taxed include:

16 (1) premiums on policies covering weekly disability benefits on which
17 premiums are payable weekly; or

18 (2) credits allowed on premiums under policies of industrial insurance
19 because of payment being made to the home office or a branch office of the insurer.

20 (d) (1) Gross direct premiums or parts of gross direct premiums that are
21 derived from or reasonably attributable to insurance business in the State shall be allocated
22 to the State.

23 (2) By regulation, the Commissioner may require or allow a method of
24 allocating gross direct premiums written by a person subject to taxation under this subtitle
25 that justly and fairly determines the part of the gross direct premiums that is derived from
26 or reasonably attributable to the person's insurance business in the State.

27 (e) (1) Funds accepted by a life insurer under a group contract that provides
28 for an accumulation of funds to buy annuities at future dates may be considered as "gross
29 premiums written":

30 (i) on receipt of the funds; or

31 (ii) on the actual application of the funds to buy annuities.

(2) Any funds taxed on receipt and any interest later credited to those funds are not subject to taxation on the purchase of annuities.

(3) Any interest credited to funds that are not taxed on receipt also shall be included in “gross premiums written”.

(4) Each life insurer shall elect between alternatives in paragraph (1) of this subsection.

(5) A life insurer may not change an election between alternatives in paragraph (1) of this subsection without the consent of the Commissioner.

(6) If funds that have been taxed as gross premiums are withdrawn before actually applied to buy annuities, the funds are eligible to be included as returned premiums if otherwise eligible under § 6–104(a)(1) of this subtitle.

(F) FOR PURPOSES OF DETERMINING THE PREMIUMS SUBJECT TO TAXATION UNDER SUBSECTION (B)(6) OF THIS SECTION, A TRAVEL INSURER SHALL DOCUMENT THE STATE OF RESIDENCE ~~OR PRINCIPAL PLACE OF BUSINESS OF THE POLICYHOLDER OR CERTIFICATE HOLDER~~, WHICH SHALL BE:

(1) FOR INDIVIDUAL POLICIES, THE PRIMARY POLICYHOLDER’S STATE, AS SPECIFIED BY THE PRIMARY POLICYHOLDER DURING THE PURCHASE OF THE POLICY;

(2) FOR GROUP POLICIES, THE PRIMARY CERTIFICATE HOLDER’S STATE, AS SPECIFIED DURING THE PURCHASE OF THE COVERAGE; OR

(3) FOR BLANKET POLICIES, THE STATE OF THE PRINCIPAL PLACE OF BUSINESS OF THE PRIMARY BLANKET POLICYHOLDER, AFFILIATE, OR SUBSIDIARY, AS SPECIFIED DURING THE PURCHASE OF THE POLICY.

10–101.

(a) In this subtitle the following words have the meanings indicated.

(j) “Limited lines travel insurance producer” means, with respect to travel insurance:

(1) a licensed managing general agent ~~or third party administrator~~; ~~or~~

(2) a licensed insurance producer ~~or~~, INCLUDING A limited lines insurance producer; ~~OR~~

~~(3) A TRAVEL ADMINISTRATOR.~~

1 (k) “Offer and disseminate” means, with respect to limited lines travel insurance,
2 to:

3 (1) provide general information, including a description of coverage and
4 price;

5 (2) process applications; and

6 (3) collect premiums.

7 (o) (1) “Travel insurance” means insurance coverage for personal risk incident
8 to planned travel, including:

9 (i) interruption or cancellation of a trip or an event;

10 (ii) loss of baggage or personal effects;

11 (iii) damage to accommodations or a rental vehicle; [or]

12 (iv) sickness, accident, disability, or death occurring during travel~~;~~,
13 if issued as incidental to the coverage provided by item (i), (ii), ~~or~~ (iii), (V), (VI), OR (VII) of
14 this paragraph~~;~~;

15 (V) EMERGENCY EVACUATION;

16 (VI) REPATRIATION OF REMAINS; AND

17 (VII) ANY OTHER CONTRACTUAL OBLIGATIONS TO INDEMNIFY OR
18 PAY A SPECIFIED AMOUNT TO THE TRAVELER ON DETERMINABLE CONTINGENCIES
19 RELATED TO TRAVEL AS THE COMMISSIONER APPROVES.

20 (2) “Travel insurance” does not include a major medical plan that provides
21 comprehensive medical protection for a traveler on a trip lasting 6 months or longer, such
22 as an individual working outside the United States or military personnel being deployed.

23 (p) “Travel retailer” means a business entity that makes, arranges, or offers
24 travel services.

25 **SUBTITLE 8. TRAVEL INSURANCE PREMIUM RATING REVIEW.**

26 **11-801.**

27 (A) IN THIS SECTION, “TRAVEL INSURANCE” HAS THE MEANING STATED IN
28 **§ 10-101 OF THIS ARTICLE.**

1 (B) NOTWITHSTANDING ANY OTHER PROVISION OF THIS ARTICLE, TRAVEL
2 INSURANCE SHALL BE CLASSIFIED AND FILED FOR PURPOSES OF RATES AND FORMS
3 UNDER AN INLAND MARINE LINE OF INSURANCE.

4 (C) TRAVEL INSURANCE MAY BE IN THE FORM OF AN INDIVIDUAL, A GROUP,
5 OR A BLANKET POLICY.

6 (D) ELIGIBILITY AND UNDERWRITING STANDARDS FOR TRAVEL INSURANCE
7 MAY BE DEVELOPED AND PROVIDED BASED ON TRAVEL PROTECTION PLANS
8 DESIGNED FOR INDIVIDUAL OR IDENTIFIED MARKETING OR DISTRIBUTION
9 CHANNELS IF THOSE STANDARDS ALSO MEET THE STATE'S UNDERWRITING
10 STANDARDS FOR INLAND MARINE LINES OF INSURANCE AND APPLICABLE
11 PROVISIONS OF § 27-501 OF THIS ARTICLE.

12 SUBTITLE 10. TRAVEL INSURANCE.

13 19-1001.

14 (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS
15 INDICATED.

16 (B) "AFFILIATED INSURER" MEANS:

17 (1) AN INSURER IN THE SAME CORPORATE SYSTEM AS THE INSURER'S
18 PARENT; OR

19 (2) A MEMBER ORGANIZATION HAVING COMMON OWNERSHIP,
20 CONTROL, OPERATION, OR MANAGEMENT WITH THE INSURER.

21 (C) "AGGREGATOR SITE" MEANS A WEBSITE THAT PROVIDES ACCESS TO
22 INFORMATION REGARDING INSURANCE PRODUCTS FROM MORE THAN ONE
23 INSURER, INCLUDING PRODUCT AND INSURER INFORMATION, FOR USE IN
24 COMPARISON SHOPPING.

25 (D) "BLANKET TRAVEL INSURANCE" MEANS A POLICY OF TRAVEL
26 INSURANCE ISSUED TO ANY ELIGIBLE GROUP PROVIDING COVERAGE FOR SPECIFIC
27 CLASSES OF PERSONS DEFINED IN THE POLICY WITH COVERAGE PROVIDED TO ALL
28 MEMBERS OF THE ELIGIBLE GROUP WITHOUT A SEPARATE CHARGE TO INDIVIDUAL
29 MEMBERS OF THE ELIGIBLE GROUP.

30 (E) "CANCELLATION FEE WAIVER" MEANS A NONINSURANCE
31 CONTRACTUAL AGREEMENT BETWEEN A PERSON ENGAGED IN THE BUSINESS OF
32 ARRANGING OR SUPPLYING TRAVEL AND THE PERSON'S CUSTOMER TO WAIVE SOME
33 OR ALL OF A NONREFUNDABLE CANCELLATION FEE PROVISION OF THE SUPPLIER'S

1 UNDERLYING TRAVEL CONTRACT, WITH OR WITHOUT REGARD TO THE REASON FOR
2 CANCELLATION OR FORM OF REIMBURSEMENT.

3 (F) "ELIGIBLE GROUP" MEANS TWO OR MORE PERSONS WHO ARE ENGAGED
4 IN A COMMON ENTERPRISE OR WHO HAVE AN ECONOMIC, EDUCATIONAL, OR SOCIAL
5 AFFINITY OR RELATIONSHIP, INCLUDING:

6 (1) ~~(H)~~ AN ENTITY ENGAGED IN THE BUSINESS OF PROVIDING
7 TRAVEL OR TRAVEL SERVICES IN WHICH, WITH REGARD TO ANY PARTICULAR
8 TRAVEL OR TYPE OF TRAVEL OR TRAVELERS, ALL MEMBERS OR CUSTOMERS OF THE
9 GROUP HAVE COMMON EXPOSURE TO RISK ATTENDANT TO THAT TRAVEL,
10 INCLUDING:

- 11 ~~1.~~ (I) A TOUR OPERATOR;
- 12 ~~2.~~ (II) A LODGING PROVIDER;
- 13 ~~3.~~ (III) A VACATION PROPERTY OWNER;
- 14 ~~4.~~ (IV) A HOTEL OR RESORT;
- 15 ~~5.~~ (V) A TRAVEL CLUB;
- 16 ~~6.~~ (VI) A TRAVEL AGENCY;
- 17 ~~7.~~ (VII) A PROPERTY MANAGER;
- 18 ~~8.~~ (VIII) A CULTURAL EXCHANGE PROGRAM; ~~AND~~
- 19 ~~9.~~ (IX) A COMMON CARRIER; AND

20 ~~(H)~~ (X) THE OPERATOR, OWNER, OR LESSOR OF A MEANS OF
21 TRANSPORTATION OF PASSENGERS ~~IN WHICH, WITH REGARD TO ANY PARTICULAR~~
22 ~~TRAVEL OR TYPE OF TRAVEL OR TRAVELERS, ALL MEMBERS OR CUSTOMERS OF THE~~
23 ~~GROUP HAVE COMMON EXPOSURE TO RISK ATTENDANT TO THAT TRAVEL,~~
24 INCLUDING:

- 25 1. AN AIRLINE;
- 26 2. A CRUISE LINE;
- 27 3. A RAILROAD;
- 28 4. A STEAMSHIP COMPANY; AND

1 **5. A PUBLIC BUS CARRIER;**

2 **(2) A COLLEGE, SCHOOL, OR ANY OTHER INSTITUTION OF LEARNING**
3 **PROVIDING TRAVEL INSURANCE COVERAGE FOR STUDENTS, TEACHERS,**
4 **EMPLOYEES, OR VOLUNTEERS;**

5 **(3) AN EMPLOYER PROVIDING TRAVEL INSURANCE COVERAGE FOR**
6 **EMPLOYEES, VOLUNTEERS, CONTRACTORS, BOARDS OF DIRECTORS, OR**
7 **DEPENDENTS, OR GUESTS OF THOSE PERSONS;**

8 **(4) A SPORTS TEAM, CAMP, OR SPONSOR OF A SPORTS TEAM OR CAMP**
9 **PROVIDING TRAVEL INSURANCE COVERAGE FOR PARTICIPANTS, MEMBERS,**
10 **CAMPERS, EMPLOYEES, OFFICIALS, SUPERVISORS, OR VOLUNTEERS;**

11 **(5) A RELIGIOUS, CHARITABLE, RECREATIONAL, EDUCATIONAL, OR**
12 **CIVIC ORGANIZATION OR BRANCH OF THE RELIGIOUS, CHARITABLE,**
13 **RECREATIONAL, EDUCATIONAL, OR CIVIC ORGANIZATION PROVIDING TRAVEL**
14 **INSURANCE COVERAGE FOR MEMBERS, PARTICIPANTS, OR VOLUNTEERS;**

15 **(6) A FINANCIAL INSTITUTION OR FINANCIAL INSTITUTION VENDOR,**
16 **OR PARENT HOLDING COMPANY, TRUSTEE, OR AGENT OF, OR DESIGNATED BY, A**
17 **FINANCIAL INSTITUTION OR FINANCIAL INSTITUTION VENDOR, PROVIDING TRAVEL**
18 **INSURANCE COVERAGE FOR ACCOUNT HOLDERS, CREDIT CARD HOLDERS, DEBTORS,**
19 **GUARANTORS, OR PURCHASERS;**

20 **(7) AN INCORPORATED OR UNINCORPORATED ASSOCIATION,**
21 **INCLUDING A LABOR UNION, THAT:**

22 **(I) HAS A COMMON INTEREST, CONSTITUTION, AND BYLAWS;**

23 **(II) IS ORGANIZED AND MAINTAINED IN GOOD FAITH FOR**
24 **PURPOSES OTHER THAN OBTAINING INSURANCE FOR MEMBERS OR PARTICIPANTS**
25 **OF THE ASSOCIATION; AND**

26 **(III) PROVIDES TRAVEL INSURANCE COVERAGE FOR MEMBERS**
27 **OF THE ASSOCIATION;**

28 **(8) A TRUST OR THE TRUSTEES OF A FUND, SUBJECT TO THE**
29 **COMMISSIONER'S AUTHORIZING THE USE OF A TRUST AND THE STATE'S PREMIUM**
30 **TAX PROVISIONS UNDER § 6-102 OF THIS ARTICLE:**

31 **(I) ESTABLISHED, CREATED, OR MAINTAINED FOR THE**
32 **BENEFIT OF MEMBERS, EMPLOYEES, OR CUSTOMERS OF AN ASSOCIATION**
33 **DESCRIBED UNDER ITEM (7) OF THIS SUBSECTION; AND**

1 (II) PROVIDING TRAVEL INSURANCE COVERAGE FOR MEMBERS,
2 EMPLOYEES, OR CUSTOMERS OF THE ASSOCIATION;

3 (9) AN ENTERTAINMENT PRODUCTION COMPANY PROVIDING TRAVEL
4 INSURANCE COVERAGE FOR PARTICIPANTS, VOLUNTEERS, AUDIENCE MEMBERS,
5 CONTESTANTS, OR WORKERS;

6 (10) A VOLUNTEER FIRE DEPARTMENT, AN AMBULANCE, A RESCUE, A
7 POLICE, A COURT, OR ANY OTHER VOLUNTEER AGENCY HAVING JURISDICTION AS A
8 FIRST AID OR CIVIL DEFENSE GROUP AND PROVIDING TRAVEL INSURANCE
9 COVERAGE FOR MEMBERS, PARTICIPANTS, OR VOLUNTEERS;

10 (11) A PRESCHOOL, A DAY CARE INSTITUTION FOR CHILDREN OR
11 ADULTS, OR A SENIOR CITIZEN CLUB PROVIDING TRAVEL INSURANCE COVERAGE
12 FOR ATTENDEES OR PARTICIPANTS;

13 (12) AN AUTOMOBILE OR TRUCK RENTAL OR LEASING COMPANY:

14 (I) PROVIDING TRAVEL INSURANCE COVERAGE FOR
15 INDIVIDUALS WHO MAY BECOME RENTERS, LESSEES, OR PASSENGERS DEFINED BY
16 THE TRAVEL STATUS OF THE INDIVIDUALS ON THE RENTED OR LEASED VEHICLES;
17 AND

18 (II) IF THE COMMON CARRIER, OPERATOR, OWNER, OR LESSOR
19 OF A MEANS OF TRANSPORTATION, OR THE AUTOMOBILE OR TRUCK RENTAL OR
20 LEASING COMPANY, IS THE POLICYHOLDER OR CERTIFICATE HOLDER OF THE
21 TRAVEL INSURANCE POLICY; AND

22 (13) ANY OTHER GROUP FOR WHICH THE COMMISSIONER DETERMINES
23 THAT:

24 (I) THE MEMBERS OF THE GROUP ARE ENGAGED IN A COMMON
25 ENTERPRISE OR HAVE AN ECONOMIC, EDUCATIONAL, OR SOCIAL AFFINITY OR
26 RELATIONSHIP; AND

27 (II) THE ISSUANCE OF THE POLICY WOULD NOT BE CONTRARY
28 TO THE BEST INTERESTS OF THE PUBLIC.

29 (G) "FULFILLMENT MATERIAL" MEANS DOCUMENTATION SENT TO THE
30 PURCHASER OF A TRAVEL PROTECTION PLAN CONFIRMING THE PURCHASE AND
31 PROVIDING THE TRAVEL PROTECTION PLAN'S ~~COVERAGE AND ASSISTANCE~~ AND
32 COVERAGE DETAILS, INCLUDING ACCESS TO THE POLICY OR CERTIFICATE OF
33 COVERAGE, AS APPLICABLE.

1 (H) "GROUP TRAVEL INSURANCE" MEANS TRAVEL INSURANCE THAT
2 PROVIDES COVERAGE FOR CERTIFICATE HOLDERS OF AN ELIGIBLE GROUP UNDER
3 A TRAVEL INSURANCE POLICY ISSUED TO A POLICYHOLDER.

4 (I) "LIMITED LINES TRAVEL INSURANCE PRODUCER" HAS THE MEANING
5 STATED IN § 10-101 OF THIS ARTICLE.

6 (J) "OFFER AND DISSEMINATE" HAS THE MEANING STATED IN § 10-101 OF
7 THIS ARTICLE.

8 ~~(K) (1) "TRAVEL ADMINISTRATOR" MEANS A PERSON THAT, IN
9 CONNECTION WITH TRAVEL INSURANCE:~~

10 ~~(I) DIRECTLY OR INDIRECTLY UNDERWRITES POLICIES;~~

11 ~~(II) COLLECTS CHARGES, COLLATERAL, OR PREMIUMS; OR~~

12 ~~(III) ADJUSTS OR SETTLES CLAIMS.~~

13 ~~(2) "TRAVEL ADMINISTRATOR" DOES NOT INCLUDE A PERSON WHOSE
14 ACTIONS IN CONNECTION WITH TRAVEL INSURANCE ARE LIMITED TO:~~

15 ~~(I) WORKING FOR A TRAVEL ADMINISTRATOR TO THE EXTENT
16 THAT THE PERSON'S ACTIVITIES ARE SUBJECT TO THE SUPERVISION AND CONTROL
17 OF THE TRAVEL ADMINISTRATOR;~~

18 ~~(II) AS AN INSURANCE PRODUCER, SELLING INSURANCE OR
19 ENGAGING IN ADMINISTRATIVE AND CLAIMS RELATED ACTIVITIES WITHIN THE
20 SCOPE OF THE PRODUCER'S LICENSE;~~

21 ~~(III) AS A TRAVEL RETAILER, OFFERING AND DISSEMINATING
22 TRAVEL INSURANCE, IF THE TRAVEL RETAILER IS REGISTERED UNDER THE LICENSE
23 OF A LIMITED LINES TRAVEL INSURANCE PRODUCER IN ACCORDANCE WITH THIS
24 SUBTITLE;~~

25 ~~(IV) ADJUSTING OR SETTLING CLAIMS IN THE NORMAL COURSE
26 OF THAT INDIVIDUAL'S PRACTICE OR EMPLOYMENT AS AN ATTORNEY, IF THE
27 INDIVIDUAL DOES NOT COLLECT CHARGES, COLLATERAL, OR PREMIUMS; OR~~

28 ~~(V) WITH RESPECT TO A BUSINESS ENTITY, BEING AFFILIATED
29 WITH A LICENSED INSURER WHILE ACTING AS A TRAVEL ADMINISTRATOR FOR THE
30 DIRECT AND ASSUMED INSURANCE BUSINESS OF AN AFFILIATED INSURER.~~

1 (XVII) ANY OTHER ~~SERVICE SERVICES~~ THAT ~~IS ARE~~ FURNISHED
 2 IN CONNECTION WITH PLANNED TRAVEL ~~THAT IS NOT RELATED TO THE~~
 3 ~~ADJUDICATION OF A TRAVEL INSURANCE CLAIM, UNLESS OTHERWISE APPROVED BY~~
 4 ~~THE COMMISSIONER IN A TRAVEL INSURANCE FILING.~~

5 ~~(M)~~ (L) "TRAVEL INSURANCE" HAS THE MEANING STATED IN § 10-101 OF
 6 THIS ARTICLE.

7 ~~(N)~~ (M) "TRAVEL PROTECTION PLAN" MEANS A PLAN THAT PROVIDES, IN
 8 ADDITION TO TRAVEL INSURANCE:

9 (1) ~~A~~ TRAVEL ASSISTANCE ~~SERVICE SERVICES~~; OR

10 (2) A CANCELLATION FEE WAIVER.

11 ~~(O)~~ (N) "TRAVEL RETAILER" HAS THE MEANING STATED IN § 10-101 OF
 12 THIS ARTICLE.

13 19-1002.

14 (A) THE PURPOSE OF THIS SUBTITLE IS TO PROMOTE THE PUBLIC WELFARE
 15 BY CREATING A COMPREHENSIVE LEGAL FRAMEWORK WITHIN WHICH TRAVEL
 16 INSURANCE MAY BE SOLD IN THE STATE.

17 (B) (1) THIS SUBTITLE APPLIES TO TRAVEL INSURANCE UNDER POLICIES
 18 AND CERTIFICATES DELIVERED OR ISSUED FOR DELIVERY IN THE STATE.

19 (2) (I) EXCEPT AS OTHERWISE EXPRESSLY PROVIDED IN THIS
 20 SUBTITLE, THIS SUBTITLE DOES NOT APPLY TO A CANCELLATION FEE WAIVER OR ~~A~~
 21 TRAVEL ASSISTANCE ~~SERVICE SERVICES~~.

22 (II) THE FOLLOWING MAY NOT BE CONSTRUED TO BE
 23 INSURANCE, AS DEFINED IN § 1-101 OF THIS ARTICLE:

24 1. A CANCELLATION WAIVER; OR

25 2. ~~A~~ TRAVEL ASSISTANCE ~~SERVICE SERVICES~~.

26 (C) ALL OTHER APPLICABLE PROVISIONS OF THIS ARTICLE APPLY TO
 27 TRAVEL INSURANCE, EXCEPT THAT SPECIFIC PROVISIONS OF THIS SUBTITLE
 28 SUPERSEDE ANY GENERAL PROVISIONS OF THIS ARTICLE.

29 19-1003.

1 NOTWITHSTANDING § 27-214 OF THIS ARTICLE, TRAVEL PROTECTION PLANS
2 MAY BE OFFERED FOR ONE PRICE FOR THE COMBINED FEATURES THAT THE TRAVEL
3 PROTECTION PLAN OFFERS IN THE STATE IF:

4 (1) THE TRAVEL PROTECTION PLAN:

5 (I) CLEARLY DISCLOSES TO THE CONSUMER AT OR BEFORE THE
6 TIME OF PURCHASE THAT THE PLAN INCLUDES TRAVEL INSURANCE AND, AS
7 APPLICABLE, ~~A TRAVEL ASSISTANCE SERVICE SERVICES~~ OR A CANCELLATION FEE
8 WAIVER; AND

9 (II) PROVIDES INFORMATION AND AN OPPORTUNITY AT OR
10 BEFORE THE TIME OF PURCHASE FOR THE CONSUMER TO OBTAIN ADDITIONAL
11 INFORMATION REGARDING THE FEATURES AND PRICING OF THE TRAVEL
12 INSURANCE, TRAVEL ASSISTANCE ~~SERVICE SERVICES~~, AND A CANCELLATION FEE
13 WAIVER, AS APPLICABLE; AND

14 (2) THE FULFILLMENT MATERIAL FOR THE TRAVEL PROTECTION
15 PLAN:

16 (I) DESCRIBES AND DELINEATES THE TRAVEL INSURANCE,
17 TRAVEL ASSISTANCE ~~SERVICE SERVICES~~, AND CANCELLATION FEE WAIVER IN THE
18 TRAVEL PROTECTION PLAN;

19 (II) INCLUDES THE TRAVEL INSURANCE DISCLOSURES
20 REQUIRED UNDER STATE LAW; AND

21 (III) INCLUDES THE CONTACT INFORMATION FOR THE PERSON
22 PROVIDING THE TRAVEL ASSISTANCE ~~SERVICE SERVICES~~ OR CANCELLATION FEE
23 WAIVER, AS APPLICABLE.

24 19-1004.

25 (A) ~~(1)~~ EXCEPT AS OTHERWISE PROVIDED IN THIS SECTION, A PERSON
26 ~~INVOLVED IN OFFERING, SOLICITING, OR NEGOTIATING~~ TRAVEL INSURANCE TO
27 RESIDENTS OF THE STATE IS SUBJECT TO TITLE 27 OF THIS ARTICLE.

28 ~~(2) IF THERE IS A CONFLICT BETWEEN THIS SUBTITLE AND ANY~~
29 ~~OTHER PROVISION OF THIS ARTICLE CONCERNING THE SALE AND MARKETING OF~~
30 ~~TRAVEL INSURANCE OR TRAVEL PROTECTION PLANS, THIS SUBTITLE CONTROLS.~~

31 (B) IT IS AN UNFAIR TRADE PRACTICE UNDER TITLE 27 OF THIS ARTICLE
32 FOR A PERSON TO OFFER OR SELL A TRAVEL INSURANCE POLICY THAT COULD
33 NEVER RESULT IN PAYMENT OF ANY CLAIM FOR ANY INSURED UNDER THE POLICY.

1 (c) (1) DOCUMENTS PROVIDED TO A CONSUMER BEFORE THE PURCHASE
2 OF TRAVEL INSURANCE, INCLUDING SALES MATERIALS, ADVERTISING MATERIALS,
3 AND MARKETING MATERIALS, SHALL BE CONSISTENT WITH THE TRAVEL INSURANCE
4 POLICY ~~DOCUMENTS~~ ITSELF, INCLUDING FORMS, ENDORSEMENTS, POLICIES, RATE
5 FILINGS, AND CERTIFICATES OF INSURANCE.

6 (2) ~~A IF A TRAVEL INSURANCE POLICY OR CERTIFICATE THAT~~
7 ~~CONTAINS A PREEEXISTING CONDITION EXCLUSION SHALL CLEARLY DISCLOSE THE~~
8 ~~EXCLUSION, INFORMATION AND AN OPPORTUNITY TO LEARN MORE ABOUT THE~~
9 PREEEXISTING CONDITION EXCLUSION SHALL BE PROVIDED ANY TIME BEFORE THE
10 TIME OF PURCHASE AND IN THE TRAVEL PROTECTION PLAN'S FULFILLMENT
11 MATERIAL.

12 (3) (i) AN INSURER SHALL PROVIDE A POLICYHOLDER OR
13 CERTIFICATE HOLDER AT LEAST 10 DAYS AFTER THE LATER OF THE DATE OF
14 PURCHASE OF A TRAVEL PROTECTION PLAN OR THE POLICYHOLDER'S OR
15 CERTIFICATE HOLDER'S RECEIPT, EITHER BY PHYSICAL OR ELECTRONIC MEANS, OF
16 THE TRAVEL PROTECTION PLAN'S FULFILLMENT MATERIAL TO REVIEW AND, IF
17 DESIRED, CANCEL THE POLICY OR CERTIFICATE.

18 (ii) IF THE POLICYHOLDER OR CERTIFICATE HOLDER CANCELS
19 THE POLICY OR CERTIFICATE WITHIN THE TIME PERIOD UNDER SUBPARAGRAPH (i)
20 OF THIS PARAGRAPH, THE INSURER SHALL PROVIDE THE POLICYHOLDER OR
21 CERTIFICATE HOLDER A FULL REFUND OF THE TRAVEL PROTECTION PLAN PRICE
22 UNLESS THE INSURED HAS STARTED THE COVERED TRIP OR FILED A CLAIM UNDER
23 THE TRAVEL INSURANCE COVERAGE.

24 (4) (i) THE FULFILLMENT MATERIAL SHALL DISCLOSE WHETHER
25 THE TRAVEL INSURANCE IS PRIMARY OR SECONDARY TO OTHER APPLICABLE
26 COVERAGE.

27 (ii) TRAVEL INSURANCE IS NOT SUBJECT TO COORDINATION OF
28 BENEFITS FOR HEALTH INSURANCE COVERAGE.

29 (5) SUBJECT TO § 10-122 OF THIS ARTICLE, AN ACTION MAY NOT BE
30 DEEMED AN UNFAIR TRADE PRACTICE IN VIOLATION OF TITLE 27 OF THIS ARTICLE
31 OR OTHER VIOLATION OF LAW IF:

32 (i) TRAVEL INSURANCE IS MARKETED DIRECTLY TO A
33 CONSUMER THROUGH AN INSURER'S WEBSITE OR BY ANOTHER PERSON THROUGH
34 AN AGGREGATOR SITE;

1 (II) THE INSURER'S WEBSITE OR AGGREGATOR SITE PROVIDES
2 AN ACCURATE SUMMARY OR SHORT DESCRIPTION OF TRAVEL INSURANCE
3 COVERAGE; AND

4 (III) THE CONSUMER HAS ACCESS TO THE FULL PROVISIONS OF
5 THE TRAVEL INSURANCE POLICY THROUGH ELECTRONIC MEANS.

6 ~~(D) UNLESS OTHERWISE AUTHORIZED BY FEDERAL OR STATE LAW, A~~ A
7 PERSON OFFERING OR SELLING TRAVEL INSURANCE OR A TRAVEL PROTECTION
8 PLAN MAY NOT OFFER OR SELL THE TRAVEL INSURANCE OR TRAVEL PROTECTION
9 PLAN ON AN INDIVIDUAL OR GROUP BASIS BY USING A NEGATIVE OPTION OR AN
10 ~~OPT OUT~~ OPT OUT PROVISION THAT REQUIRES A CONSUMER TO TAKE AN
11 AFFIRMATIVE ACTION TO REFUSE COVERAGE, INCLUDING UNCHECKING A BOX ON
12 AN ELECTRONIC FORM, WHEN THE CONSUMER PURCHASES A TRIP.

13 (E) IT IS NOT AN UNFAIR TRADE PRACTICE UNDER TITLE 27 OF THIS
14 ARTICLE FOR A PERSON TO INCLUDE BLANKET TRAVEL INSURANCE WITH THE
15 PURCHASE OF A TRIP IF THE BLANKET TRAVEL INSURANCE IS NOT MARKETED AS
16 FREE OF CHARGE.

17 ~~19-1005.~~

18 ~~(A) NOTWITHSTANDING ANY OTHER PROVISION OF THIS ARTICLE, A~~
19 ~~PERSON MAY NOT ACT AS, OR REPRESENT THAT THE PERSON IS, A TRAVEL~~
20 ~~ADMINISTRATOR IN THE STATE UNLESS THE PERSON:~~

21 ~~(1) IS A LICENSED PRODUCER FOR PROPERTY AND CASUALTY~~
22 ~~INSURANCE IN THE STATE WITH AN INLAND MARINE LINE OF AUTHORITY FOR~~
23 ~~ACTIVITIES PERMITTED UNDER A PRODUCER LICENSE;~~

24 ~~(2) HOLDS A CERTIFICATE OF QUALIFICATION AS A MANAGING~~
25 ~~GENERAL AGENT UNDER TITLE 8, SUBTITLE 2 OF THIS ARTICLE; OR~~

26 ~~(3) IS REGISTERED AS A THIRD PARTY ADMINISTRATOR UNDER TITLE~~
27 ~~8, SUBTITLE 3 OF THIS ARTICLE.~~

28 ~~(B) A TRAVEL ADMINISTRATOR AND THE EMPLOYEES OF THE TRAVEL~~
29 ~~ADMINISTRATOR ARE EXEMPT FROM THE LICENSING REQUIREMENTS UNDER TITLE~~
30 ~~10, SUBTITLE 4 OF THIS ARTICLE FOR TRAVEL INSURANCE CLAIMS.~~

31 ~~19-1006.~~

32 ~~(A) THE COMMISSIONER MAY CONDUCT INVESTIGATIONS OR~~
33 ~~EXAMINATIONS OF TRAVEL INSURERS, LIMITED LINES TRAVEL INSURANCE~~

1 ~~PRODUCERS, TRAVEL RETAILERS, AND TRAVEL ADMINISTRATORS IN ORDER TO~~
2 ~~ENFORCE THIS SUBTITLE.~~

3 ~~(B) THE COMMISSIONER MAY TAKE ACTION, FOLLOWING NOTICE AND A~~
4 ~~HEARING, NECESSARY OR APPROPRIATE TO ENFORCE THIS SUBTITLE, THE~~
5 ~~COMMISSIONER'S ORDERS, AND STATE LAWS TO PROTECT CONSUMERS OF TRAVEL~~
6 ~~INSURANCE IN THE STATE IN ACCORDANCE WITH § 2-201 OF THIS ARTICLE.~~

7 ~~19-1007.~~

8 THE COMMISSIONER MAY ADOPT REGULATIONS TO CARRY OUT THIS
9 SUBTITLE.

10 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect
11 October 1, 2018, and shall apply to all policies of travel insurance and travel protection
12 plans offered, sold, or issued in the State on or after that date.

Approved:

Governor.

Speaker of the House of Delegates.

President of the Senate.