HOUSE BILL 1372

I3 8lr1825

By: Delegate Waldstreicher

Introduced and read first time: February 9, 2018

Assigned to: Economic Matters

Committee Report: Favorable with amendments

House action: Adopted

Read second time: March 14, 2018

CHAPTER

1 AN ACT concerning

2

Consumer Protection - Consumer Contracts Renewal - Restrictions

3 FOR the purpose of prohibiting a consumer contract from containing a certain renewal 4 term, except under certain circumstances; requiring a certain person who sells or 5 leases or offers to sell or lease any consumer goods, consumer realty, or consumer 6 services to disclose certain information regarding contract renewal in a certain 7 manner; requiring a certain person who sells or leases or offers to sell or lease any consumer goods, consumer realty, or consumer services to provide a certain written 8 9 notice regarding contract renewal within a certain period of time; requiring a certain 10 written notice to disclose certain information in a certain manner; prohibiting a 11 person from charging a certain fee or penalty or requiring a certain payment under certain circumstances; providing that any certain consumer goods or consumer 12 services are deemed an unconditional gift to a consumer under certain 13 eireumstances; means for a consumer to cancel a consumer contract; making a 14 certain violation of this Act an unfair or deceptive trade practice under the Maryland 15 Consumer Protection Act and subject to certain enforcement and penalty provisions, 16 except under certain circumstances; defining certain terms; and generally relating 17 18 to the renewal of consumer contracts for consumer goods, consumer realty, and 19 consumer services.

20 BY adding to

21 Article – Commercial Law

22 Section 14–1326

23 Annotated Code of Maryland

24 (2013 Replacement Volume and 2017 Supplement)

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



| $\begin{array}{c} 1 \\ 2 \end{array}$ | SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows: |
|---------------------------------------|--|
| 3 | Article - Commercial Law |
| 4 | 14–1326. |
| 5 | (A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE MEANINGS |
| 6 | INDICATED. |
| 7 | (2) "Consumer" has the meaning stated in § 13–101 of this |
| 8 | ARTICLE. |
| 9 | (3) "CONSUMER CONTRACT" MEANS AN AGREEMENT FOR THE |
| 10 | PURCHASE OF CONSUMER GOODS, CONSUMER REALTY, OR CONSUMER SERVICES |
| 11 | BETWEEN A PERSON AND A CONSUMER WHO RESIDES IN THE STATE. |
| 12 | (4) "CONSUMER GOODS" HAS THE MEANING STATED IN § 13–101 OF |
| 13 | THIS ARTICLE. |
| 14 | (5) "Consumer services" has the meaning stated in § 13–101 |
| 15 | OF THIS ARTICLE. |
| 16 | (B) A CONSUMER CONTRACT MAY NOT CONTAIN A RENEWAL TERM THAT |
| 17 | EXCEEDS 12 MONTHS UNLESS THE CONSUMER: |
| 18 | (1) AFFIRMATIVELY CONSENTS TO A LONGER RENEWAL TERM AT THE |
| 19 | TIME THE CONSUMER AGREES TO THE INITIAL CONTRACT; AND |
| 20 | (2) Provides the consent in writing. |
| 21 | (c) (1) This subsection applies to any person that sells or |
| 22 | LEASES OR OFFERS TO SELL OR LEASE ANY CONSUMER GOODS, CONSUMER REALTY, |
| 23 | OR CONSUMER SERVICES TO A CONSUMER UNDER A CONSUMER CONTRACT THAT |
| 24 | AUTOMATICALLY RENEWS. |
| 25 | (2) A PERSON SHALL CLEARLY AND CONSPICUOUSLY DISCLOSE IN A |
| 26 | CONSUMER CONTRACT THAT A CONTRACT WILL AUTOMATICALLY RENEW UNLESS |
| 27 | THE CONSUMER CANCELS THE CONTRACT. |
| 28 | (3) THE DISCLOSURE REQUIRED UNDER PARAGRAPH (2) OF THIS |
| 29 | SUBSECTION SHALL: |

| 1 | | (I) | INCLUDE | THE | PROCE | DURES | FOR | CANCEL | ING | THE |
|-----------------|--|------------------|-------------------------|-------------------|--------------------|-----------------------|--------------------|-----------------------|--|------------------|
| 2 | CONTRACT; | | | | | | | | | |
| 3 | | (II) | BE A SEPAR | ATE P | ROVISIO |)N OF T I | HE CON | TRACT; A | ND | |
| 4 | | (III) | BE INITIALI | ED BY | THE CO | NSUMEI | . | | | |
| 5 | (D) (1) | THIS | SUBSECTIO | N API | LIES T | O ANY | PERSO | N THAT | SELLS | -OR |
| 6 | LEASES OR OFFER | STO | SELL OR LEAS | SE AN | Y CONS | JMER G | OODS, C | ONSUME | R REA | LTY, |
| 7 | OR CONSUMER SE | RVIC | ES TO A CONS | UMER | UNDER | A CONS | SUMER | CONTRAC | T THA | T: |
| 8 | | (I) | HAS AN INIT | FIAL C | ONTRA(| T TERM | I OF AT | LEAST 12 | MON' | THS; |
| 9 | AND | ` / | | | | | | | | |
| 10 | | (II) | AUTOMATIC | ALLY | RENEW | S FOR | A TERN | I THAT E | XCEEI | os 1 |
| 11 | MONTH UNLESS T | HE CC | NSUMER CAI | NCELS | THE CC | NTRAC | T. | | | |
| 12 | (2) | A PE | RSON SHALL | PROV | IDE WRI | TTEN N | OTICE ' | FO A CON | SUME | R OF |
| 13 | THE AUTOMATIC R | ENE | VAL OF A CON | TRAC | T NOT L | ESS TH | N 30 D | AYS AND I | NOT M | ORE |
| 14 | THAN 60 DAYS BEI | FORE | THE CONSUN | IER M | UST CAN | VCEL TI | IE CON | FRACT TO | PREV | ENT |
| 15 | CONTRACT RENEV | VAL. | | | | | | | | |
| 16 | (3) | Тит | REQUIRED | NOTE | CE IINI | DED D | ADACD/ | DII (9) | OE 7 | riita |
| | ` ' | | - | | | | | 11 11 (2) | UI | |
| 17 | SUBSECTION SHAI | 11 DK | CLUSE CLEA | KLY A | ND CON | SPICUU | USLY: | | | |
| 18 | | (I) | THAT THE | CONS | UMER C | ONTRA | CT WIL | L AUTOM | ATICA | LLY |
| 19 | RENEW UNLESS TI | IE CC | | | | | | | | |
| | | | | | | | , | | | |
| 20 | | (II) | THE DATE | B Y WI | HCH TH | E CONS | UMER : | MUST CA | NCEL | THE |
| 21 | CONSUMER CONTI | RACT | TO PREVENT | THE (| CONTRA | CT FRO | M RENI | WING; AN | ₽ | |
| 22 | | (111) | DETAILED I | PROCI | THURES | FOR CA | NCEL IN | IC THE C | ONTR | ACT |
| 23 | INCLUDING A TOI | ` , | | | | | | | | • |
| $\frac{23}{24}$ | ADDRESS THAT TH | | | | • | | | • | , | 31112 |
| 4 4 | THE THE TENTE OF T | IE CO | NOUNIER WITH | USE | 10 CAN | -21-1-11-1 | - con n | 1110 1 . | | |
| 25 | (E) A PER | SON | MAY NOT CHA | ARGE . | ANY FEE | OR PE | VALTY | FO A CON S | SUME I | R OR |
| 26 | REQUIRE ANY OT | HER | PAYMENT F | ROM . | A CONS | UMER 7 | FO CAN | ICEL A C | ONSU | MER |
| 27 | CONTRACT UNDER | THE | S SECTION UN | VLESS: | } | | | | | |
| 28 | (1) | THE | PERSON HA | s co n | IPLIED | WITH 1 | HE PR | OVISIONS | OF T | THIS |
| 29 | SECTION; AND | | | | | | 110 | | J | |
| | | | | | | | | | | |
| 30 | (2) | THE | CONSUMER | HAS | FAILE | TO (| CANCEL | THE C | ONSU | MER |

CONTRACT WITHIN 60 DAYS AFTER THE CANCELLATION DEADLINE.

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| 1 2 | (F) ANY CONSUMER GOODS OR CONSUMER SERVICES SHALL BE DEEMED AN UNCONDITIONAL GIFT TO A CONSUMER IF: |
|-------------------|---|
| 3 4 | (1) A PERSON PROVIDES THE CONSUMER GOODS OR CONSUMER SERVICES TO A CONSUMER UNDER A CONSUMER CONTRACT; AND |
| 5 6 | (2) The person has failed to comply with the provisions of this section. |
| 7 8 9 10 | (B) THIS SECTION APPLIES TO ANY PERSON THAT SELLS OR LEASES OR OFFERS TO SELL OR LEASE ANY CONSUMER GOODS, CONSUMER REALTY, OR CONSUMER SERVICES TO A CONSUMER UNDER A CONSUMER CONTRACT THAT AUTOMATICALLY RENEWS. |
| 11 | (C) A CONSUMER CONTRACT MAY NOT CONTAIN A RENEWAL TERM UNLESS: |
| 12 13 14 | (1) (I) THE CONSUMER CONTRACT CLEARLY AND CONSPICUOUSLY DISCLOSES THAT THE CONSUMER CONTRACT WILL AUTOMATICALLY RENEW UNLESS THE CONSUMER CANCELS THE CONTRACT; AND |
| 15 16 17 | (II) IF THE CONSUMER CONTRACT IS A VERBAL CONTRACT, THE CONSUMER CONTRACT DISCLOSES THE RENEWAL TERM CLOSE IN TIME TO THE REQUEST FOR CONSENT TO THE CONSUMER CONTRACT; AND |
| 18 19 | (2) THE CONSUMER AFFIRMATIVELY CONSENTS TO THE RENEWAL TERM BEFORE THE CONSUMER IS CHARGED A FEE UNDER THE CONTRACT. |
| 20 21 | (D) THE DISCLOSURE REQUIRED UNDER SUBSECTION (C) OF THIS SECTION SHALL INCLUDE: |
| 22 | (1) THE AUTOMATIC RENEWAL OFFER TERMS; |
| 23 | (2) THE CANCELLATION POLICY; |
| 24 | (3) THE PROCEDURES FOR CANCELING THE CONTRACT; AND |
| 25 | (4) IF THE CONSUMER CONTRACT INCLUDES A FREE TRIAL, |
| 26 | PROCEDURES FOR CANCELING THE CONTRACT BEFORE THE CONSUMER IS |
| 27 | CHARGED A FEE. |
| 28 | (E) IF A PERSON SELLS OR LEASES OR OFFERS TO SELL OR LEASE ANY |
| 29 | CONSUMER GOODS, CONSUMER REALTY, OR CONSUMER SERVICES TO A CONSUMER |
| 30 | UNDER A CONSUMER CONTRACT THAT AUTOMATICALLY RENEWS, THE PERSON |

| $\frac{1}{2}$ | SHALL PROVIDE A COST-EFFECTIVE, TIMELY, AND WIDELY AVAILABLE MECHANISM FOR CANCELING THE CONSUMER CONTRACT, INCLUDING: |
|---------------|--|
| 3 | (1) A TOLL-FREE TELEPHONE NUMBER; |
| 4 | (2) AN E-MAIL ADDRESS; OR |
| 5 | (3) A POSTAL ADDRESS. |
| 6 7 | (F) IF A RENEWAL TERM CONTAINED IN A CONSUMER CONTRACT IS MATERIALLY CHANGED, THE PERSON SHALL: |
| 8 | (1) NOTIFY THE CONSUMER OF THE MATERIAL CHANGE IN A CLEAR AND CONSPICUOUS MANNER; AND |
| 10 | (2) PROVIDE PROCEDURES FOR CANCELING THE CONTRACT. |
| 11 12 | (G) ♣ UNLESS THE PERSON ATTEMPTED IN GOOD FAITH TO COMPLY WITH THIS SECTION, A VIOLATION OF THIS SECTION IS: |
| 13 14 | (1) AN UNFAIR OR DECEPTIVE TRADE PRACTICE WITHIN THE MEANING OF TITLE 13 OF THIS ARTICLE; AND |
| 15 16 | (2) SUBJECT TO THE ENFORCEMENT AND PENALTY PROVISIONS CONTAINED IN TITLE 13 OF THIS ARTICLE. |
| 17 18 | SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect October 1, 2018. |
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| | Approved: |
| | Governor. |
| | Speaker of the House of Delegates. |
| | President of the Senate. |