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9lr1809 CF HB 489

By: **Senator Klausmeier** Introduced and read first time: February 1, 2019 Assigned to: Finance

A BILL ENTITLED

1 AN ACT concerning

2 Cemeteries – Perpetual Care – Distribution From Perpetual Care Trust Fund

3 FOR the purpose of requiring a distribution from a certain trust fund to be used for certain purposes; repealing a requirement that certain capital gains of a perpetual care trust 4 $\mathbf{5}$ fund be deposited into the trust fund in a certain manner; permitting a certain 6 cemetery to select a certain method of distribution from a certain perpetual care trust 7 fund; requiring the cemetery to notify a certain trustee if the cemetery selects a 8 certain method of distribution from the perpetual care trust fund; requiring the 9 trustee to distribute certain income from the perpetual care trust fund if the cemetery does not select a method of distribution from the trust fund; prohibiting 1011 the trustee from reducing a distribution under certain circumstances; requiring the 12trustee to adopt a certain investment policy under certain circumstances; requiring 13 the trustee to use a certain method of distribution from the perpetual care trust fund 14 if the fair market value of the trust fund exceeds a certain sum, but requiring the trustee to use a different method of distribution if the fair market value of the 1516perpetual care trust fund does not exceed a certain sum; permitting the Director of 17the Office of Cemetery Oversight to limit or prohibit a certain distribution under certain circumstances; requiring the trustee to pay certain taxes from the principal 18 19of the trust fund; defining a certain term; and generally relating to investment of 20cemetery perpetual care trust funds.

- 21 BY repealing and reenacting, with amendments,
- 22 Article Business Regulation
- 23 Section 5–603
- 24 Annotated Code of Maryland
- 25 (2015 Replacement Volume and 2018 Supplement)
- SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
 That the Laws of Maryland read as follows:
- 28

Article – Business Regulation

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW. [Brackets] indicate matter deleted from existing law.



5-603. 1 $\mathbf{2}$ (a) In this section, "developed land area" means land in a cemetery: 3 (1)that is available for burial: where roads, paths, or buildings have been laid out or built; or 4 (2)where burial lots have been outlined on a plat or in a record or sales $\mathbf{5}$ (3)6 brochure. 7 (b)(1)Each sole proprietor registered cemeterian, permit holder, or any other 8 person subject to the registration or permit provisions of this title who sells or offers to sell 9 to the public a burial lot or burial right in a cemetery as to which perpetual care is stated or implied shall have a perpetual care trust fund. 10 11 A separate perpetual care trust fund shall be established for each (2)12cemetery to which this section applies. 13On the general price list, contract of sale of burial space, and any (3)14conveyance documents, all cemeteries subject to the provisions of this subtitle shall state in writing the following using 12 point or larger type font: 1516(i) "The cemetery is a perpetual care cemetery."; or "The cemetery is not a perpetual care cemetery." 17(ii) 18A cemetery created in the State after October 1, 2001, that is not (4)exempt under § 5–602 of this subtitle, shall be required to establish a perpetual care trust 19 20fund. 21(c) Each sole proprietor registered cemeterian, permit holder, or any other person 22subject to the trust requirements of this subtitle initially shall deposit in the perpetual care trust fund at least: 2324\$10,000, if the developed land area of the cemetery is 10 acres or less (1)25and the cemetery is a nonprofit cemetery which does not sell burial goods; 26\$25,000, if the developed land area of the cemetery is more than 10 (2)27acres and the cemetery is a nonprofit cemetery which does not sell burial goods; 28\$25,000, if the developed land area of the cemetery is 10 acres or less (3)29and the cemetery is a for-profit cemetery or a nonprofit cemetery which sells burial goods; 30 or

1 (4) \$50,000, if the developed land area of the cemetery is more than 10 2 acres and the cemetery is a for-profit cemetery or a nonprofit cemetery which sells burial 3 goods.

4 (d) (1) The deposits required by this subsection are in addition to the deposits 5 required by subsection (c) of this section.

6 (2) Except as provided in paragraph (4) of this subsection, within 30 days 7 after the end of the month when the buyer of a right of interment in a burial lot, 8 above-ground crypt, or niche makes a final payment, the registered cemeterian, permit 9 holder, or any other person subject to the trust requirements of this subtitle shall pay in 10 cash to the trustee for deposit in the perpetual care trust fund:

11 (i) at least 10% of the actual selling price of each right of interment 12 in a burial lot, above–ground crypt, or niche; or

(ii) if the burial space is sold at a discount or at no cost, at least 10%
of the imputed cost of the fair retail value.

15 (3) The amount of deposit to the perpetual care trust fund shall be deducted 16 from the proceeds of the listed selling price of the right of interment in a burial lot, 17 above–ground crypt, or niche, and may not be charged as an add–on to the purchaser.

18 (4) This subsection does not apply to the sale of a second right of interment 19 or the resale of a right of interment in a burial lot, above–ground crypt, or niche for which 20 the cemetery already has paid into the perpetual care trust fund the deposit required by 21 this subsection.

22 (e) [The income] A DISTRIBUTION from the perpetual care trust fund MADE 23 UNDER SUBSECTION (F) OF THIS SECTION:

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(1) shall be used only for the perpetual care of the cemetery, including:

(i) the maintenance, including the cutting of grass abutting
 memorials or monuments, administration, supervision, and embellishment of the cemetery
 and its grounds, roads, and paths; and

(ii) the repair and renewal of buildings, including columbaria and
 mausoleums, and the property of the cemetery; and

30 (2) may not be used to care for memorials or monuments.

31 [(f) Realized capital gains of a perpetual care trust fund are not income of the 32 perpetual care trust fund and shall be deposited in the perpetual care trust fund as 33 principal of the perpetual care trust fund.]

1 (F) (1) IN THIS SUBSECTION, "NET INCOME" MAY, AT THE DISCRETION OF 2 THE CEMETERY, INCLUDE REALIZED CAPITAL GAINS.

3(2)A CEMETERY THAT IS SUBJECT TO THIS SECTION MAY SELECT AS4THE METHOD OF DISTRIBUTION FROM THE PERPETUAL CARE TRUST FUND EITHER:

5 (I) ALL NET INCOME TO BE DISTRIBUTED ON A MONTHLY, 6 QUARTERLY, SEMIANNUAL, OR ANNUAL BASIS; OR

7 (II) AN AMOUNT NOT EXCEEDING 5% OF THE AVERAGE OF THE 8 END-OF-YEAR FAIR MARKET VALUE OF THE PERPETUAL CARE TRUST FUND FOR 9 THE PRECEDING 3 CALENDAR YEARS, TO BE DISTRIBUTED ON A MONTHLY, 10 QUARTERLY, SEMIANNUAL, OR ANNUAL BASIS.

11 (3) (I) IF A CEMETERY THAT IS SUBJECT TO THIS SECTION 12 SELECTS A METHOD OF DISTRIBUTION DESCRIBED IN PARAGRAPH (2) OF THIS 13 SUBSECTION:

141. THE CEMETERY SHALL NOTIFY THE TRUSTEE IN15WRITING AT LEAST 30 DAYS BEFORE THE DATE THE METHOD OF DISTRIBUTION WILL16TAKE EFFECT; AND

172.THE METHOD OF DISTRIBUTION SHALL REMAIN IN18EFFECT UNTIL THE CEMETERY NOTIFIES THE TRUSTEE IN WRITING THAT THE19CEMETERY HAS SELECTED A DIFFERENT METHOD OF DISTRIBUTION.

(II) IF A CEMETERY THAT IS SUBJECT TO THIS SECTION DOES
NOT SELECT A METHOD OF DISTRIBUTION DESCRIBED IN PARAGRAPH (2) OF THIS
SUBSECTION, THE TRUSTEE SHALL DISTRIBUTE TO THE CEMETERY, ON A MONTHLY
BASIS, ALL NET INCOME OF THE PERPETUAL CARE TRUST FUND.

(4) IF A CEMETERY THAT IS SUBJECT TO THIS SECTION SELECTS THE
 METHOD OF DISTRIBUTION DESCRIBED IN PARAGRAPH (2)(II) OF THIS SUBSECTION,
 THE TRUSTEE:

27(I)MAY NOT REDUCE THE AMOUNT OF THE DISTRIBUTION BY28ANY TAXES OR FEES;

29(II) SHALL ADOPT AN INVESTMENT POLICY THAT SUPPORTS30THE GROWTH OF THE PERPETUAL CARE TRUST FUND; AND

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1(III)1.SHALLUSETHEMETHODOFDISTRIBUTION2SELECTED BY THE CEMETERY IF THE FAIR MARKET VALUE OF THE PERPETUAL CARE3TRUST FUND EXCEEDS THE SUM OF:

4 A. 80% OF THE AVERAGE OF THE END-OF-YEAR FAIR 5 MARKET VALUE OF THE PERPETUAL CARE TRUST FUND FOR THE PRECEDING 3 6 CALENDAR YEARS; AND

B. THE TOTAL CONTRIBUTIONS MADE TO THE PRINCIPAL
OF THE PERPETUAL CARE TRUST FUND FROM THE DATE THE METHOD OF
DISTRIBUTION TOOK EFFECT TO THE END OF THE PRECEDING CALENDAR YEAR; OR

102. SHALL DISTRIBUTE TO THE CEMETERY ON A11MONTHLY BASIS FOR THE REMAINDER OF THE CALENDAR YEAR ALL NET INCOME OF12THE PERPETUAL CARE TRUST FUND, IF THE FAIR MARKET VALUE OF THE13PERPETUAL CARE TRUST FUND DOES NOT EXCEED THE SUM CALCULATED UNDER14ITEM 1 OF THIS ITEM.

15 **(5)** THE DIRECTOR MAY LIMIT OR PROHIBIT A DISTRIBUTION MADE 16 UNDER PARAGRAPH **(2)**(II) OF THIS SUBSECTION IF THE DIRECTOR BELIEVES THAT:

17 (I) BASED ON A 5- TO 7-YEAR ANALYSIS, INVESTMENT 18 RETURNS AND DISTRIBUTION PRACTICES HAVE NOT RESULTED IN SUFFICIENT 19 PROTECTION OF THE PERPETUAL CARE TRUST FUND'S PRINCIPAL; OR

(II) THE TRUSTEE DOES NOT HAVE SUFFICIENT KNOWLEDGE
 AND EXPERTISE TO ADMINISTER THE PERPETUAL CARE TRUST FUND IN A MANNER
 THAT SUPPORTS THE GROWTH OF THE PERPETUAL CARE TRUST FUND.

23 (G) THE TRUSTEE SHALL PAY CAPITAL GAINS TAXES FROM THE PRINCIPAL 24 OF THE PERPETUAL CARE TRUST FUND.

[(g)] (H) (1) The perpetual care trust fund authorized by this subsection shall
be a single purpose trust fund.

27(2)In the event of the bankruptcy or insolvency of, or assignment for the 28benefit of creditors by, or an adverse judgment against the sole proprietor registered 29cemeterian, permit holder, or any other person subject to the trust requirements of this 30 subtitle, the perpetual care trust funds may not be made available to any creditor as assets of the sole proprietor registered cemeterian, permit holder, or any other person subject to 31 32the trust requirements of this subtitle or as payment for any expenses of any bankruptcy or similar proceedings, but shall be retained intact to provide for the future maintenance 33 34of the cemetery.

1 (3) The perpetual care trust fund is not subject to judgment, execution, 2 garnishment, attachment, or other seizure by process in bankruptcy or otherwise, or to sale, 3 pledge, mortgage, or other alienation and is not assignable.

4 [(h)] (I) A sole proprietor registered cemeterian, permit holder, or any other 5 person subject to the trust requirements of this subtitle shall maintain in the office of the 6 cemetery a copy of the most recent trust report filed with the Office under § 5–606 of this 7 subtitle and shall make the report available for inspection by an owner or a prospective 8 purchaser of a right of interment in a burial lot, above–ground crypt, or niche.

9 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 10 October 1, 2019.