#### I1, F2, I3

# By: The President (By Request – Office of the Attorney General) and Senators Augustine, Guzzone, Kelley, King, Lee, Peters, Pinsky, and Rosapepe

Introduced and read first time: February 4, 2019 Assigned to: Finance

Committee Report: Favorable with amendments Senate action: Adopted with floor amendments Read second time: March 19, 2019

#### CHAPTER \_\_\_\_\_

### 1 AN ACT concerning

# Financial Institutions – Student Loan Servicers – Unfair, Abusive, or Deceptive Trade Practices

FOR the purpose of prohibiting a student loan servicer from employing any scheme, device, 4  $\mathbf{5}$ or artifice to mislead a student loan borrower; prohibiting a student loan servicer 6 from engaging in any unfair, abusive, or deceptive trade practice toward any person; 7 prohibiting a student loan servicer from misrepresenting or omitting certain 8 information in connection with the servicing of a certain loan; prohibiting a student 9 loan servicer from obtaining property by misrepresentation or omission of a certain 10 fact; prohibiting a student loan servicer from applying a payment from a student 11 loan borrower to a certain loan in a certain manner, except under certain 12circumstances; prohibiting a student loan servicer from knowingly or recklessly 13 misapplying or refusing to correct a misapplication of a certain payment under 14 certain circumstances; prohibiting a student loan servicer from knowingly or 15recklessly providing certain information, or refusing to correct certain information 16provided, to a certain consumer reporting agency; prohibiting a student loan servicer 17from failing to report a certain history to a certain consumer reporting agency under 18 certain circumstances; prohibiting a student loan servicer from refusing to 19 communicate with a certain representative of a certain student loan borrower under 20certain circumstances; prohibiting a student loan servicer from negligently making 21a certain statement or omitting a certain fact in connection with certain information 22filed with, or a certain investigation conducted by, a certain government agency; 23prohibiting a student loan servicer from violating a certain law concerning student 24education loan servicing; authorizing a certain student loan servicer to adopt

#### EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

Underlining indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



1 procedures to verify that a certain representative of a student loan borrower is  $\mathbf{2}$ authorized to act in a certain manner; requiring a student loan servicer to respond 3 to a certain inquiry or complaint in a certain manner, except under certain 4 circumstances; requiring a student loan servicer to provide a certain document under  $\mathbf{5}$ certain circumstances; requiring a student loan servicer to apply a certain payment 6 in a certain manner, except under certain circumstances; providing that a violation 7 of this Act is an unfair, abusive, or deceptive trade practice and is subject to certain 8 enforcement and penalty provisions, including certain criminal penalty; providing 9 that violations of this Act are subject to the enforcement authority of the 10 Commissioner of Financial Regulation; providing that the Student Loan 11 Ombudsman may refer complaints by student loan borrowers to the Commissioner; 12repealing a certain reporting requirement; providing that the Nondepository Special 13 Fund shall cover the direct and indirect costs of the Commissioner fulfilling duties 14under this Act; defining certain terms; and generally relating to student loan servicers. 15

16 BY adding to

- 17 Article Education
- 18 Section 26–601 through <u>26–603</u> <u>26–604</u> to be under the new subtitle "Subtitle 6.
   19 Student Loan Servicers"
- 20 Annotated Code of Maryland
- 21 (2018 Replacement Volume and 2018 Supplement)

## 22 <u>BY repealing</u>

- 23 <u>Article Financial Institutions</u>
- 24 <u>Section 2–104.1(h)</u>
- 25 <u>Annotated Code of Maryland</u>
- 26 (2011 Replacement Volume and 2018 Supplement)
- 27 <u>BY adding to</u>
- 28 <u>Article Financial Institutions</u>
- 29 <u>Section 2–104.1(h) and 11–610(c)(15)</u>
- 30 <u>Annotated Code of Maryland</u>
- 31 (2011 Replacement Volume and 2018 Supplement)
- 32 BY repealing and reenacting, with amendments,
- 33 <u>Article Financial Institutions</u>
- 34 <u>Section 11–610(c)(14) and (15)</u>
- 35 <u>Annotated Code of Maryland</u>
- 36 (2011 Replacement Volume and 2018 Supplement)
- 37 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
- 38 That the Laws of Maryland read as follows:

39		Article -	- Educati	ion
	-		_	

SUBTITLE 6. STUDENT LOAN SERVICERS.

40

1 **26–601.** 

2 (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS 3 INDICATED.

4 (B) "CONSUMER REPORTING AGENCY" HAS THE MEANING STATED IN § 5 14–1201 OF THE COMMERCIAL LAW ARTICLE.

6 (C) "NONCONFORMING PAYMENT" MEANS A PAYMENT MADE BY A STUDENT 7 LOAN BORROWER THAT IS MORE OR LESS THAN THE REQUIRED PAYMENT FOR A 8 STUDENT EDUCATION LOAN <u>ACCOUNT</u>.

9 (D) "SERVICING" MEANS:

10(1)(I)RECEIVING ANY SCHEDULED PERIODIC PAYMENTS FROM A11STUDENT LOAN BORROWER ACCORDING TO THE TERMS OF A STUDENT EDUCATION12LOAN OR NOTIFICATION OF THE PAYMENTS; AND

13(2)(II)APPLYING THE PAYMENTSFROMTOA STUDENT LOAN14BORROWERBORROWER'SRECEIVEDACCOUNTACCORDING TO THE TERMS OF A15STUDENT EDUCATION LOAN OR A CONTRACT GOVERNING THE SERVICES;

16(2)DURING A PERIOD WHEN NO PAYMENT IS REQUIRED ON A17STUDENT EDUCATION LOAN:

18(I)MAINTAINING ACCOUNT RECORDS FOR THE STUDENT19EDUCATION LOAN; AND

20(II)COMMUNICATING WITH THE STUDENT LOAN BORROWER21REGARDING THE STUDENT EDUCATION LOAN ON BEHALF OF THE HOLDER OF THE22STUDENT EDUCATION LOAN; OR

(3) INTERACTING WITH A STUDENT LOAN BORROWER IN
 CONNECTION WITH THE REPAYMENT, RESTRUCTURING, OR DEFERRAL OF
 REPAYMENT OF A STUDENT EDUCATION LOAN; OR, INCLUDING INTERACTIONS TO
 HELP PREVENT DEFAULT ON OBLIGATIONS ARISING FROM A STUDENT EDUCATION
 LOAN, TO FACILITATE THE ACTIVITIES DESCRIBED IN ITEM (1) OR (2) OF THIS
 SUBSECTION.

29(4)PERFORMING OTHER ADMINISTRATIVE SERVICES RELATED TO A30STUDENT EDUCATION LOAN.

31 (E) (1) "STUDENT EDUCATION LOAN" MEANS ANY LOAN THAT IS:

MADE, INSURED, OR GUARANTEED UNDER TITLE IV OF THE 1 **(I)** 2HIGHER EDUCATION ACT OF 1965, AS AMENDED: OR 3 (II) **REGARDLESS OF WHETHER THE LOAN IS PROVIDED** THROUGH THE EDUCATIONAL INSTITUTION THAT THE STUDENT LOAN BORROWER 4 ATTENDS OR DIRECTLY TO THE STUDENT LOAN BORROWER FROM THE LENDER, 5 EXTENDED TO AN INDIVIDUAL WITH THE EXPRESS EXPECTATION THAT THE FUNDS 6 EXTENDED WILL BE USED IN WHOLE OR IN PART TO PAY EXPENSES THAT ARE 7 INCLUDED AS PART OF THE COST OF ATTENDANCE OF A STUDENT AS DEFINED IN 20 8 U.S.C. § 1087. 9 "STUDENT EDUCATION LOAN" INCLUDES A LOAN THAT IS 10 (2) EXTENDED IN ORDER TO REFINANCE OR CONSOLIDATE A CONSUMER'S EXISTING 11 12 STUDENT EDUCATION LOANS. 13"STUDENT EDUCATION LOAN" DOES NOT INCLUDE, REGARDLESS (3) 14 OF THE PURPOSE FOR THE LOAN, A LOAN: 15UNDER AN OPEN-END CREDIT PLAN AS DEFINED IN 12 **(I)** C.F.R. § 1026.2; OR 16 17THAT IS SECURED BY REAL PROPERTY, NOTWITHSTANDING **(II)** ANY ELECTION OF LAW OR DESIGNATION OF STATUS IN ANY CONTRACT, USED FOR 18 19FINANCING POSTSECONDARY EDUCATION OR OTHER POSTSECONDARY 20SCHOOL-RELATED EXPENSES. "STUDENT LOAN BORROWER" MEANS A RESIDENT OF THE STATE WHO: 21 **(F)** 22(1) HAS RECEIVED OR AGREED TO PAY A STUDENT EDUCATION LOAN; 23OR 24(2) SHARES REPAYMENT RESPONSIBILITY WITH A RESIDENT 25DESCRIBED IN ITEM (1) OF THIS SUBSECTION. 26 (1) "STUDENT LOAN SERVICER" MEANS A PERSON, REGARDLESS OF (G) 27LOCATION, RESPONSIBLE FOR SERVICING A STUDENT EDUCATION LOAN TO A STUDENT LOAN BORROWER. 2829"STUDENT LOAN SERVICER" INCLUDES A TRUST ENTITY (2) 30 PERFORMING OR RECEIVING THE BENEFIT OF HAVING THE AUTHORITY TO CONTROL 31 STUDENT LOAN SERVICING.

32 **26–602.** 

1(A) A EXCEPT AS OTHERWISE REQUIRED BY FEDERAL LAW OR A COURT2ORDER, A STUDENT LOAN SERVICER MAY NOT:

3 (1) EMPLOY, DIRECTLY OR INDIRECTLY, ANY SCHEME, DEVICE, OR
 4 ARTIFICE TO MISLEAD A STUDENT LOAN BORROWER;

5 (2) ENGAGE IN ANY UNFAIR, ABUSIVE, OR DECEPTIVE TRADE 6 PRACTICE TOWARD ANY PERSON;

7 (3) MISREPRESENT INFORMATION OR OMIT ANY MATERIAL 8 INFORMATION IN CONNECTION WITH THE SERVICING OF A STUDENT EDUCATION 9 LOAN, INCLUDING:

10

(I) ANY FEE OWED BY A STUDENT LOAN BORROWER;

11 (II) ANY PAYMENT DUE BY A STUDENT LOAN BORROWER;

12 (III) THE APPROPRIATENESS OR AVAILABILITY OF A STUDENT 13 LOAN BORROWER'S REPAYMENT OPTIONS;

14(IV)THE TERMS AND CONDITIONS OF THE STUDENT EDUCATION15LOAN; OR

16 (V) THE STUDENT LOAN BORROWER'S OBLIGATIONS UNDER 17 THE STUDENT EDUCATION LOAN;

18 (4) OBTAIN PROPERTY BY MISREPRESENTATION OF FACT OR 19 OMISSION OF MATERIAL FACT;

(5) Apply a payment from a student loan borrower to a
 Student education loan in a manner detrimental to the student loan
 Borrower IF the student loan borrower directs an allocation of
 PAYMENTS AT THE TIME THE PAYMENT IS MADE ON OR AFTER FEBRUARY 1, 2020,
 Allocate a nonconforming payment in a manner other than as directed
 BY THE STUDENT LOAN BORROWER IF, IN WRITING OR ELECTRONICALLY, THE
 Student Loan borrower:

27 (I) <u>MAKES A ONE-TIME DIRECTION FOR THE ALLOCATION OF</u>
28 <u>FUTURE PAYMENTS;</u>
29 (II) DIRECTS AN ALLOCATION OF A PAYMENT AT THE TIME THE

30 **PAYMENT IS MADE;** 

	6 SENATE BILL 670
$rac{1}{2}$	(III) DIRECTS AN ALLOCATION IN RESPONSE TO AN INQUIRY BY THE STUDENT LOAN SERVICER; OR
$\frac{3}{4}$	(IV) CHANGES AN EXISTING DIRECTION FOR THE ALLOCATION OF FUTURE PAYMENTS;
$5 \\ 6$	(6) KNOWINGLY OR RECKLESSLY MISAPPLY, OR REFUSE TO CORRECT A MISAPPLICATION OF:
7	(1) $A \underline{A}$ PAYMENT FROM A STUDENT LOAN BORROWER; OR
8 9 10 11 12	(II) EXCEPT AS OTHERWISE REQUIRED BY FEDERAL LAW, A FEDERAL STUDENT EDUCATION LOAN AGREEMENT, OR A CONTRACT BETWEEN THE FEDERAL GOVERNMENT AND A STUDENT LOAN SERVICER, A NONCONFORMING PAYMENT IN A MANNER THAT WAS NOT REQUESTED BY THE STUDENT LOAN BORROWER;
$\begin{array}{c} 13\\14\\15\end{array}$	(7) KNOWINGLY OR RECKLESSLY PROVIDE INACCURATE INFORMATION TO A CONSUMER REPORTING AGENCY, OR REFUSE TO CORRECT INACCURATE INFORMATION PROVIDED TO A CONSUMER REPORTING AGENCY;
16 17 18 19	(8) IF A STUDENT LOAN SERVICER REGULARLY REPORTS INFORMATION TO A CONSUMER REPORTING AGENCY, FAIL TO REPORT THE FAVORABLE HISTORY OF A STUDENT LOAN BORROWER TO A NATIONALLY RECOGNIZED CONSUMER REPORTING AGENCY AT LEAST ONCE A YEAR;
20 21 22 23	(9) SUBJECT TO SUBSECTION (B) OF THIS SECTION, REFUSE TO COMMUNICATE WITH AN AUTHORIZED REPRESENTATIVE OF A STUDENT LOAN BORROWER WHO PROVIDES A WRITTEN AUTHORIZATION SIGNED BY THE STUDENT LOAN BORROWER;
24 25 26	(10) NEGLIGENTLY MAKE A FALSE STATEMENT OR OMIT A MATERIAL FACT IN CONNECTION WITH ANY INFORMATION REPORT FILED WITH, OR ANY INVESTIGATION CONDUCTED BY, A STATE OR LOCAL GOVERNMENT AGENCY; OR
$\begin{array}{c} 27\\ 28 \end{array}$	(11) VIOLATE ANY FEDERAL LAW CONCERNING STUDENT EDUCATION LOAN SERVICING.
29 30 31	(B) A STUDENT LOAN SERVICER MAY ADOPT PROCEDURES TO VERIFY THAT AN AUTHORIZED REPRESENTATIVE OF A STUDENT LOAN BORROWER IS, IN FACT, AUTHORIZED TO ACT ON BEHALF OF THE STUDENT LOAN BORROWER.
32 33	(C) (1) A STUDENT LOAN SERVICER SHALL ACKNOWLEDGE RECEIPT OF A WRITTEN INQUIRY OR COMPLAINT FROM A STUDENT LOAN BORROWER OR THE

1 AUTHORIZED REPRESENTATIVE OF A STUDENT LOAN BORROWER WITHIN 10 DAYS 2 AFTER RECEIVING THE INQUIRY OR COMPLAINT.

3 (2) A UNLESS A RESPONSE TO THE WRITTEN INQUIRY IS INCLUDED IN
4 <u>THE ACKNOWLEDGMENT REQUIRED UNDER PARAGRAPH (1) OF THIS SUBSECTION, A</u>
5 STUDENT LOAN SERVICER SHALL PROVIDE INFORMATION RESPONDING TO A
6 WRITTEN INQUIRY OR COMPLAINT RECEIVED UNDER PARAGRAPH (1) OF THIS
7 SUBSECTION WITHIN 30 DAYS AFTER RECEIVING THE INQUIRY OR COMPLAINT.

8 (3) IF A WRITTEN INQUIRY OR COMPLAINT RECEIVED UNDER 9 PARAGRAPH (1) OF THIS SUBSECTION RELATES TO A STUDENT LOAN BORROWER'S 10 ACCOUNT BALANCE, THE INFORMATION PROVIDED UNDER PARAGRAPH (2) OF THIS 11 SUBSECTION SHALL:

12 (I) STATE THAT THE STUDENT LOAN SERVICER HAS 13 CORRECTED THE ACCOUNT BALANCE; OR

14(II) EXPLAIN WHY THE STUDENT LOAN SERVICER BELIEVES15THAT THE STUDENT LOAN BORROWER'S ACCOUNT IS CORRECT.

16 (D) IF A STUDENT LOAN BORROWER REQUESTS A DOCUMENT CONCERNING 17 THE ACCOUNT OF THE STUDENT LOAN BORROWER THAT IS IN THE POSSESSION OR 18 CONTROL OF A STUDENT LOAN SERVICER, THE STUDENT LOAN SERVICER SHALL 19 PROVIDE THE DOCUMENT WITHIN **30** DAYS AFTER RECEIVING THE REQUEST.

20 (E) IF EXCEPT WHERE OTHERWISE REQUIRED BY FEDERAL LAW, A COURT
 21 ORDER, OR A STUDENT LOAN AGREEMENT, IF A STUDENT LOAN SERVICER RECEIVES
 22 A NONCONFORMING PAYMENT, THE STUDENT LOAN SERVICER SHALL:

23 (1) NOTIFY THE STUDENT LOAN BORROWER THAT THE PAYMENT IS A 24 NONCONFORMING PAYMENT WITHIN 10 DAYS AFTER RECEIVING THE PAYMENT; AND

25 (2) ASK THE STUDENT LOAN BORROWER HOW THE STUDENT LOAN
 26 BORROWER WOULD LIKE THE STUDENT LOAN SERVICER TO APPLY THE
 27 NONCONFORMING PAYMENT TO THE STUDENT LOAN BORROWER'S ACCOUNT
 28 ALLOCATE THE PAYMENT ACCORDING TO THE DISCLOSED ALLOCATION
 29 METHODOLOGY; OR

30(2)In Accordance with Federal Law or the student31EDUCATION LOAN AGREEMENT, COMPLY WITH A REQUEST BY THE STUDENT LOAN32BORROWER ON HOW THE STUDENT LOAN BORROWER WOULD PREFER THE STUDENT33LOAN SERVICER TO ALLOCATE THE NONCONFORMING PAYMENT TO THE STUDENT34LOAN BORROWER'S ACCOUNT.

	8 SENATE BILL 670		
1	26-603.		
2	A VIOLATION OF THIS SUBTITLE IS:		
$\frac{3}{4}$	(1) AN UNFAIR, ABUSIVE, OR DECEPTIVE TRADE PRACTICE WITHIN THE MEANING OF TITLE 13 OF THE COMMERCIAL LAW ARTICLE; AND		
$5 \\ 6$	(2) SUBJECT TO THE ENFORCEMENT AND PENALTY PROVISIONS CONTAINED IN TITLE 13 OF THE COMMERCIAL LAW ARTICLE.		
7	<u>26–604.</u>		
8 9 10	(A) THE COMMISSIONER OF FINANCIAL REGULATION MAY ENFORCE THE PROVISIONS OF THIS SUBTITLE BY EXERCISING ANY OF THE POWERS PROVIDED UNDER §§ 2–113 THROUGH 2–116 OF THE FINANCIAL INSTITUTIONS ARTICLE.		
11 12 13 14	(B) (1) THE COMMISSIONER OF FINANCIAL REGULATION MAY SEEK AN INJUNCTION TO PROHIBIT A PERSON WHO HAS ENGAGED IN OR IS ENGAGING IN A VIOLATION OF THIS SUBTITLE FROM ENGAGING IN OR CONTINUING TO ENGAGE IN THE VIOLATION.		
$\begin{array}{c} 15\\ 16\end{array}$	(2) <u>The court may enter any order or judgment necessary</u> <u>TO:</u>		
17 18	(I) PREVENT THE USE BY A PERSON OF A PROHIBITED PRACTICE;		
19 20 21	(II) RESTORE TO A PERSON ANY MONEY OR REAL OR PERSONAL PROPERTY ACQUIRED FROM THE PERSON BY MEANS OF A PROHIBITED PRACTICE; OR		
$\begin{array}{c} 22\\ 23 \end{array}$	(III) <u>APPOINT A RECEIVER IN A CASE OF A WILLFUL VIOLATION</u> <u>OF THIS SUBTITLE.</u>		
24 25 26	(3) IN ANY ACTION BROUGHT BY THE COMMISSIONER OF FINANCIAL REGULATION UNDER THIS SUBSECTION, THE COMMISSIONER IS ENTITLED TO RECOVER THE COSTS OF THE ACTION FOR THE USE OF THE STATE.		
27 28 29 30 31	<ul> <li>(C) THE COMMISSIONER OF FINANCIAL REGULATION MAY ENFORCE THE PROVISIONS OF THIS SUBTITLE BY REQUIRING A VIOLATOR TO TAKE AFFIRMATIVE ACTION TO CORRECT THE VIOLATION, INCLUDING THE RESTITUTION OF MONEY OR PROPERTY TO A PERSON AGGRIEVED BY THE VIOLATION.</li> <li>(D) THE COMMISSIONER OF FINANCIAL REGULATION MAY:</li> </ul>		
91	1112 COMMISSIONER OF FINANCIAL REGULATION MAL.		

1	(1) INVESTIGATE VIOLATIONS OF THIS SUBTITLE; AND
$2 \\ 3$	(2) AID ANY OTHER UNIT OF STATE GOVERNMENT THAT HAS REGULATORY JURISDICTION OVER THE BUSINESS ACTIVITIES OF THE VIOLATOR.
$4 \\ 5 \\ 6 \\ 7$	(E) THE COMMISSIONER OF FINANCIAL REGULATION MAY COOPERATE IN THE INVESTIGATION AND PROSECUTION OF ANY VIOLATION OF THIS SUBTITLE WITH THE OFFICE OF THE ATTORNEY GENERAL, THE STATE'S ATTORNEY, OR ANY OTHER UNIT OF LAW ENFORCEMENT.
8	<u>Article – Financial Institutions</u>
9	<u>2–104.1.</u>
10 11	[(h) On or before January 1 each year, the Commissioner shall report to the General Assembly, in accordance with § 2–1246 of the State Government Article, on:
$\begin{array}{c} 12\\ 13 \end{array}$	(1) <u>The implementation of the Student Loan Ombudsman and related</u> provisions under this section; and
14	(2) The overall effectiveness of the Student Loan Ombudsman position.]
15 16 17	(H) THE STUDENT LOAN OMBUDSMAN MAY REFER ANY COMPLAINT FROM STUDENT LOAN BORROWERS TO THE COMMISSIONER FOR INVESTIGATION UNDER § 26–604 OF THE EDUCATION ARTICLE.
18	<u>11–610.</u>
19 20 21	(c) The purpose of the Fund is to cover the direct and indirect costs of fulfilling the statutory and regulatory duties of the Commissioner and the State Collection Agency Licensing Board related to:
22	(14) <u>Title 7, Subtitles 1, 3, 4, and 5 of the Real Property Article; [and]</u>
23	(15) TITLE 26, SUBTITLE 6 OF THE EDUCATION ARTICLE; AND
24	[(15)](16) Any other expense authorized in the State budget.
$\frac{25}{26}$	SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect October 1, 2019.