C2, I3

### By: Delegate Wilson

Introduced and read first time: February 7, 2020 Assigned to: Economic Matters

#### A BILL ENTITLED

#### 1 AN ACT concerning

# Consumer Protection – Home Improvement Contractors – Home Improvement Contracts

4 FOR the purpose of authorizing, under certain circumstances, certain home improvement  $\mathbf{5}$ contractors to obtain the full contract price of a home improvement contract by 6 posting an irrevocable letter of credit in a certain amount; authorizing certain 7 owners to file a complaint with the Division of Consumer Protection in the Office of 8 the Attorney General under certain circumstances; requiring the Division to notify 9 the contractor, investigate a certain complaint, and make certain determinations under certain circumstances; authorizing the Division to draw on a certain letter of 1011 credit under certain circumstances; prohibiting a certain contractor from posting a 12certain letter of credit for a certain period of time under certain circumstances; 13 providing the Division with the power to investigate a certain contractor and draw 14 on a certain letter of credit in accordance with a certain provision of law; defining 15certain terms; and generally relating to home improvement contractors and home 16improvement contracts.

- 17 BY adding to
- 18 Article Business Regulation
- 19 Section 8–501.1
- 20 Annotated Code of Maryland
- 21 (2015 Replacement Volume and 2019 Supplement)
- 22 BY repealing and reenacting, with amendments,
- 23 Article Business Regulation
- 24 Section 8–617
- 25 Annotated Code of Maryland
- 26 (2015 Replacement Volume and 2019 Supplement)
- 27 BY repealing and reenacting, without amendments,
- 28 Article Commercial Law

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW. [Brackets] indicate matter deleted from existing law.





$1 \\ 2 \\ 3$	Section 13–201 Annotated Code of Maryland (2013 Replacement Volume and 2019 Supplement)
$4 \\ 5 \\ 6 \\ 7 \\ 8$	BY repealing and reenacting, with amendments, Article – Commercial Law Section 13–204(a)(14) and (15) Annotated Code of Maryland (2013 Replacement Volume and 2019 Supplement)
$9 \\ 10 \\ 11 \\ 12 \\ 13$	BY adding to Article – Commercial Law Section 13–204(a)(16) Annotated Code of Maryland (2013 Replacement Volume and 2019 Supplement)
$\begin{array}{c} 14 \\ 15 \end{array}$	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:
16	Article – Business Regulation
17	8–501.1.
18 19	(A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE MEANINGS INDICATED.
$20 \\ 21$	(2) "CONTRACTOR" INCLUDES A HOME IMPROVEMENT RETAILER THAT EMPLOYS OR CONTRACTS WITH A CONTRACTOR.
$\begin{array}{c} 22\\ 23 \end{array}$	(3) "DIVISION" MEANS THE DIVISION OF CONSUMER PROTECTION IN THE OFFICE OF THE ATTORNEY GENERAL.
24 25 26 27 28	(B) (1) A CONTRACTOR MAY OBTAIN THE FULL CONTRACT PRICE BEFORE OR AT THE TIME OF EXECUTION OF A HOME IMPROVEMENT CONTRACT IF THE CONTRACTOR POSTS AN IRREVOCABLE LETTER OF CREDIT, PAYABLE TO THE DIVISION, IN AN AMOUNT EQUAL TO \$100,000 PER HOME IMPROVEMENT CONTRACT BUT NOT EXCEEDING \$2,000,000.
29 30 31	(2) IN THE EVENT OF A DISPUTE WITH A CONTRACTOR, AN OWNER MAY FILE A COMPLAINT WITH THE DIVISION AGAINST THE CONTRACTOR AND REQUEST THAT THE DIVISION DRAW ON THE CONTRACTOR'S LETTER OF CREDIT.

- 32
- (3) ON RECEIPT OF A COMPLAINT, THE DIVISION SHALL:
- 33 **(I) NO**
- NOTIFY THE CONTRACTOR;

1 **(II) INVESTIGATE THE COMPLAINT; AND**  $\mathbf{2}$ (III) DETERMINE IF THE CONTRACTOR IS IN DEFAULT OF THE 3 CONTRACT. IF THE DIVISION DETERMINES THAT THE CONTRACTOR IS (4) 4 **(I)** IN DEFAULT OF THE CONTRACT, THE DIVISION MAY, AFTER PROVIDING NOTICE TO  $\mathbf{5}$ 6 THE CONTRACTOR, DRAW ON THE LETTER OF CREDIT TO SATISFY A CONSUMER'S 7 COMPLAINT. IF THE DIVISION DRAWS ON A LETTER OF CREDIT AT LEAST 8 **(II)** 9 TWO TIMES WITHIN A 2-YEAR PERIOD, THE CONTRACTOR SHALL BE PROHIBITED FROM POSTING AN IRREVOCABLE LETTER OF CREDIT UNDER THIS SECTION FOR 5 10 11 YEARS. 128-617.13A person may not demand or receive any payment for a home improvement (a) before the home improvement contract is signed. 14[A] EXCEPT AS PROVIDED IN § 8–501.1 OF THIS TITLE, A person may not 15(b)receive a deposit of more than one-third of the home improvement contract price before or 16 17at the time of execution of the home improvement contract. Article - Commercial Law 18 13 - 201. 19 20There is a Division of Consumer Protection in the Office of the Attorney General. 21The Division shall administer this subtitle. 2213 - 204.23In addition to any other of its powers and duties, the Division has the powers (a) 24and duties to: 25(14)Maintain a list of nonprofit organizations that: 26(i) Solely offer counseling or advice to homeowners in foreclosure or loan default; and 2728Are not directly or indirectly related to and do not contract for (ii) 29services with for-profit lenders or foreclosure purchasers, as defined in § 7–301 of the Real 30 Property Article; [and]

3

1 (15) (i) Bring a civil action for damages against a person who violates § 2 8–801 of the Criminal Law Article on behalf of a victim of the offense or, if the victim is 3 deceased, the victim's estate;

4 (ii) Recover damages under this item for property loss or damage; 5 and

6 (iii) If the Division prevails in an action brought under this item, 7 recover the costs of the action for the use of the Office of the Attorney General; AND

8 (16) INVESTIGATE, IN ACCORDANCE WITH § 8–501.1 OF THE BUSINESS 9 REGULATION ARTICLE, A CONTRACTOR WHO DRAWS ON A LETTER OF CREDIT 10 POSTED BY THE CONTRACTOR.

11 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 12 October 1, 2020.

4