

Department of Legislative Services
Maryland General Assembly
2023 Session

FISCAL AND POLICY NOTE
First Reader

House Bill 421
Appropriations

(Delegate Grammer)

State Retirement and Pension System - Investment Management Fees

This bill limits investment management fees that the Board of Trustees of the State Retirement and Pension System (SRPS) may pay to external asset managers in a given fiscal year to 0.2% of the value of the system's assets as of the last day of the preceding fiscal year. The cap does not apply to agreements entered into before June 30, 2023. Beginning July 1, 2023, the SRPS board may not enter into any agreements for external investment management services that pay fees for unrealized investment gains. **The bill takes effect July 1, 2023.**

Fiscal Summary

State Effect: A reliable estimate of the bill's effect on SRPS investment performance and, therefore, on State pension liabilities and contribution rates is not feasible. The bill restricts or eliminates the system's flexibility to invest in alternative asset classes and with firms that provide active investment management services; any effect on the system's investment performance is dependent on market conditions and the system's investment strategy and asset allocation, which cannot be predicted.

Local Effect: Local governments that participate in SRPS as participating governmental units (PGUs) are affected to the extent that the bill affects investment performance and SRPS liabilities. As with the State, a reliable estimate of the effect on PGUs is not feasible.

Small Business Effect: Potential meaningful.

Analysis

Current Law: The SRPS Board of Trustees is vested with the responsibility for the management, general administration, and proper operation of the several systems. The

board has full power to invest the assets of the several systems. Statute establishes an Investment Committee to advise the board and make recommendations on the investment programs, compliance of the investment programs with board policies, and bonding for employees of the State Retirement Agency (SRA).

As fiduciaries of the system, members of the board and investment staff are statutorily subject to the “prudent person” standard. They must discharge their duties with the care, skill, prudence, and diligence that a prudent person, under similar circumstances and acting in a similar capacity, would use. They must also diversify the system’s investments to minimize the risk of large losses, unless under the circumstances it is clearly prudent not to do so.

The board is subject to a 0.5% cap on the fees it may pay to external investment managers, not including assets invested in real estate or alternative asset classes. There is no cap on the fees that the board may pay for external real estate or external alternative asset management.

State Fiscal Effect: Given fee structures in the various financial markets, the bill has the practical effect of precluding the system from investing in real estate and alternative asset classes because doing so would likely result in the system exceeding the 0.2% cap on fees. Thus, the bill has the further effect of likely requiring the system to invest largely in passive investment options within the public equity and fixed income markets, removing the option of hiring active managers that may be able to provide returns in excess of market benchmarks. The payment of lower fees does not, by itself, ensure better investment returns. It does ensure that more assets are available for investment, but it does not ensure that those investments perform any better than they would in higher-fee options, even on a net-of-fee basis.

The effects of the restrictions on the system’s investment strategies that result from the bill cannot be predicted reliably. Financial markets can be volatile, and different asset classes perform better than others in different economic climates. For instance, in fiscal 2021, large cap equity stocks were the top performing asset class among public assets with a return of 28.7%, but in fiscal 2022, they were the fifth best performing asset class with a return of -18.1%. To the extent that the bill restricts the system’s ability to diversify assets in a manner that both protects the system from large losses, as required by statute, and that takes advantage of economic conditions during different time periods, the bill may have a detrimental effect on investment returns. Lower returns result in fewer assets being available to pay for benefits, which results in higher State pension contributions to pay down the increase in system liabilities. As indicated above, an estimate of any such effect is not feasible.

For *illustrative purposes only*, SRA notes that a passive (low-fee) portfolio consisting of 60% equities and 40% fixed income (no alternative assets) would have generated a return of -12.49% net of fees in fiscal 2022, compared with an actual return of -2.97 due to the system's diversified portfolio, which translates to additional losses of \$6.2 billion. The additional losses from the passive portfolio would have resulted in State pension contributions increasing by approximately \$118 million in fiscal 2024, according to SRA. Future investment experience will differ each year.

Another factor may reduce assets available to the system – specifically, the transaction costs the system would endure over time to divest itself of its current real estate and alternative assets. Although the bill does not affect any existing investment management agreements, it does not allow the system to renew those agreements when they expire, thereby requiring the system to liquidate those assets and transfer them to passive accounts. Those liquidation transactions likely generate significant transaction costs.

Small Business Effect: Through its Terra Maria program, SRPS invests with a substantial number of small and minority-owned emerging management firms. Most of the Terra Maria firms provide active management services with fee structures that exceed the bill's cap. To the extent that the system cannot initiate new investments with these firms, the firms are negatively affected.

Additional Information

Prior Introductions: Similar legislation has been introduced within the last three years. See HB 479 of 2021 and HB 1254 of 2020.

Designated Cross File: None.

Information Source(s): State Retirement Agency; Callan Institute; Department of Legislative Services

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km/ljm

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