





### **EHI OPPOSITION to SB825**

Sales and Use Tax – Short-Term Rental Vehicles and Peer-to-Peer Car Sharing – Rate Alteration and Sunset Repeal

P2P Company Screenshots

Budget and Taxation Committee

February 19, 2020

## P2P Screenshots

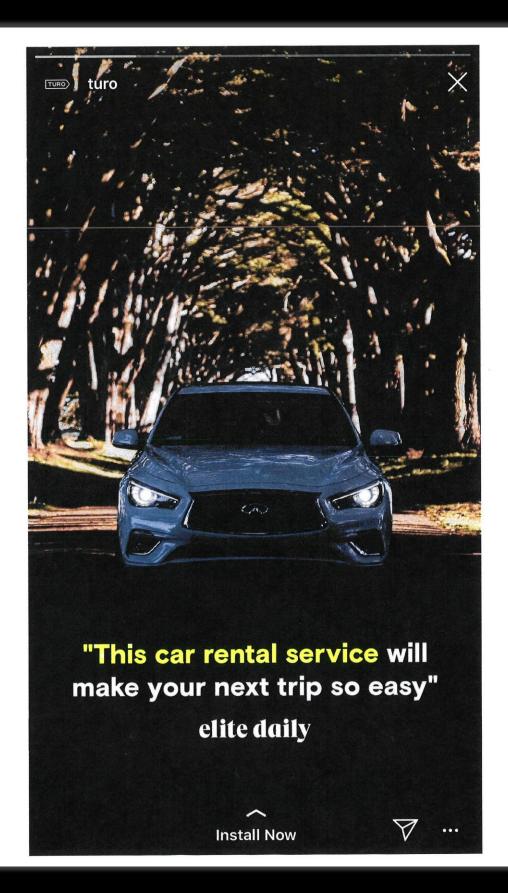
P2P companies argue that Maryland should not impose the same sales tax on consumers obtaining the use of vehicles on their platforms as the state does for consumers obtaining a vehicle from incumbent rental car companies, in part because they are:

→ *not* renting cars;

→ *not* in the rental car industry;

→ not direct competitors to incumbent rental car companies; and

→ *not* seeking rental car customers...

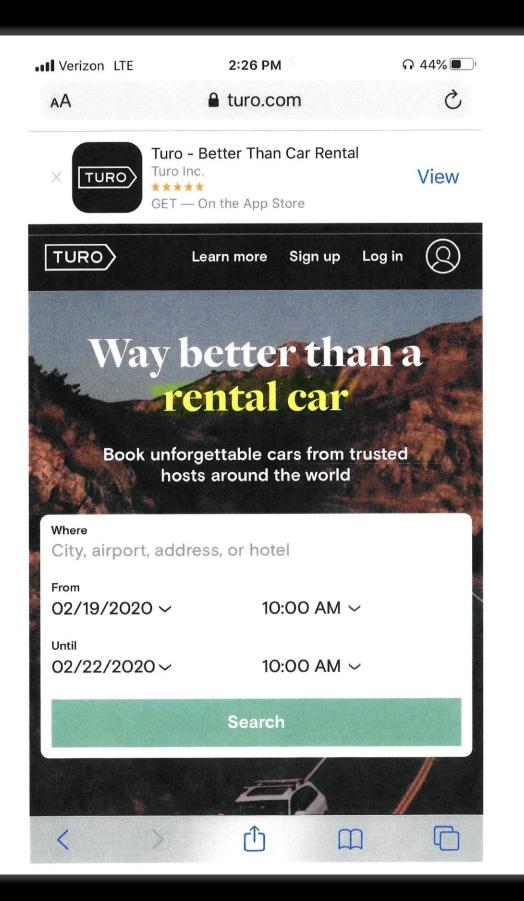


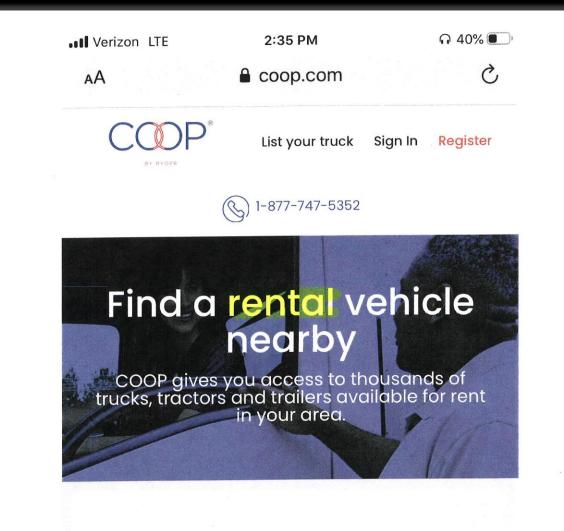
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	Learn more Sign up Log in 🔇			
Toyota car rental alternatives near Baltimore/Washington International Thurgood Marshall Airport				
Where City, airport, add	-			
From 02/18/2020 ~	10:00 AM $\sim$			
Until 02/25/2020 ~	10:00 AM $\sim$			
	Search for cars			
United States →	Car rental alternatives → BWI → Toyota			

Top cars in Baltimore, Baltimore/Washington International Thurgood Marshall Airport

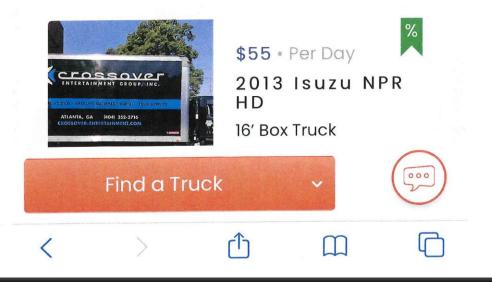


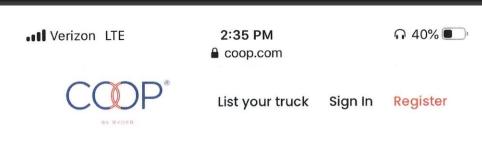
**Toyota Camry 2014 4.9 ★** (135 trips)





#### Some of our featured vehicles





#### A better way to rent trucks



Competitive rental rates



24/7 roadside assistance included



Large inventory of vehicles



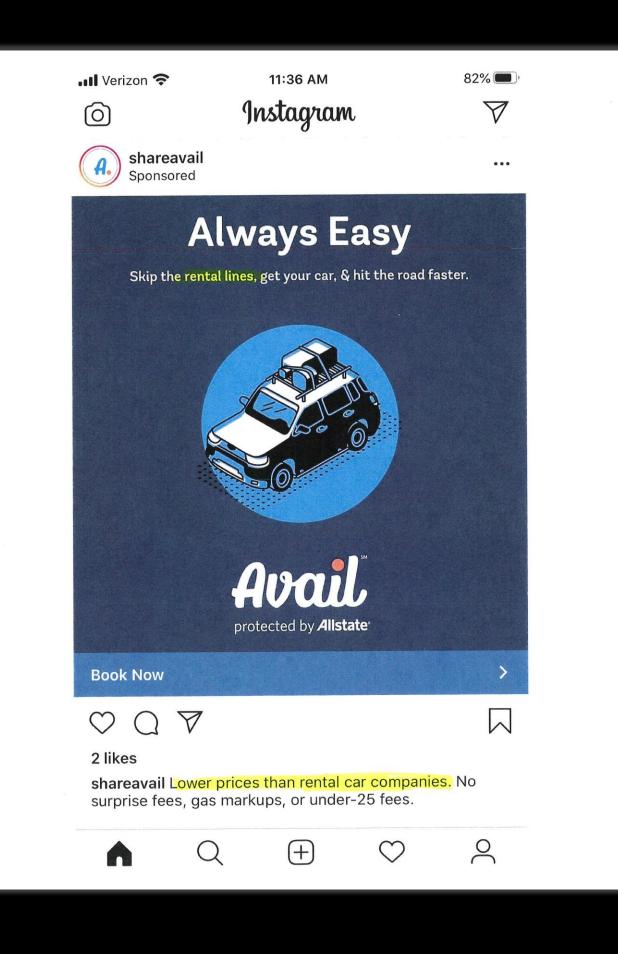
Free UBER ride to your pick-up location

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## Safer rental with our insurance options

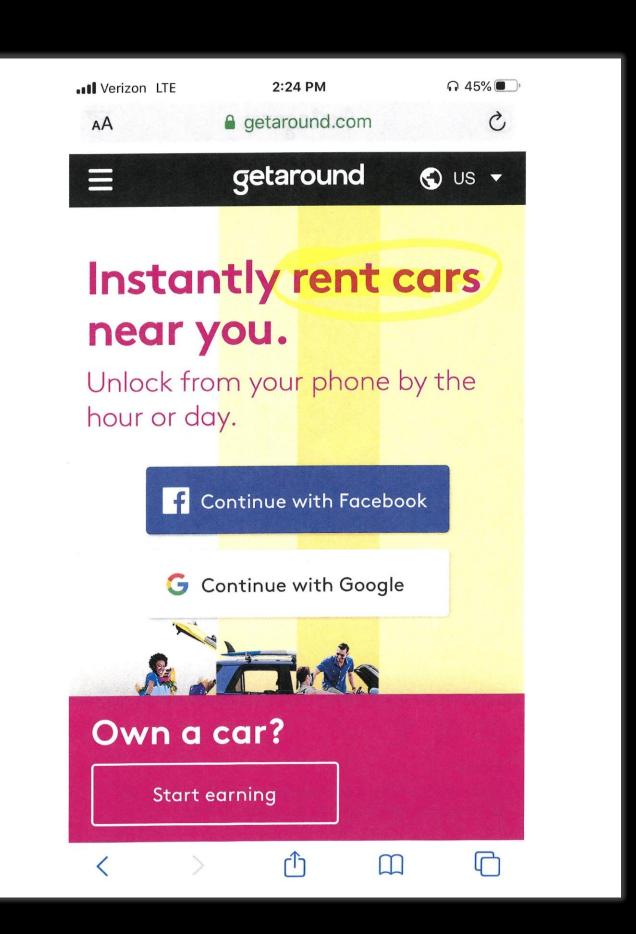
Bring your own coverage or choose COOP's physical damage and \$1M liability policy.

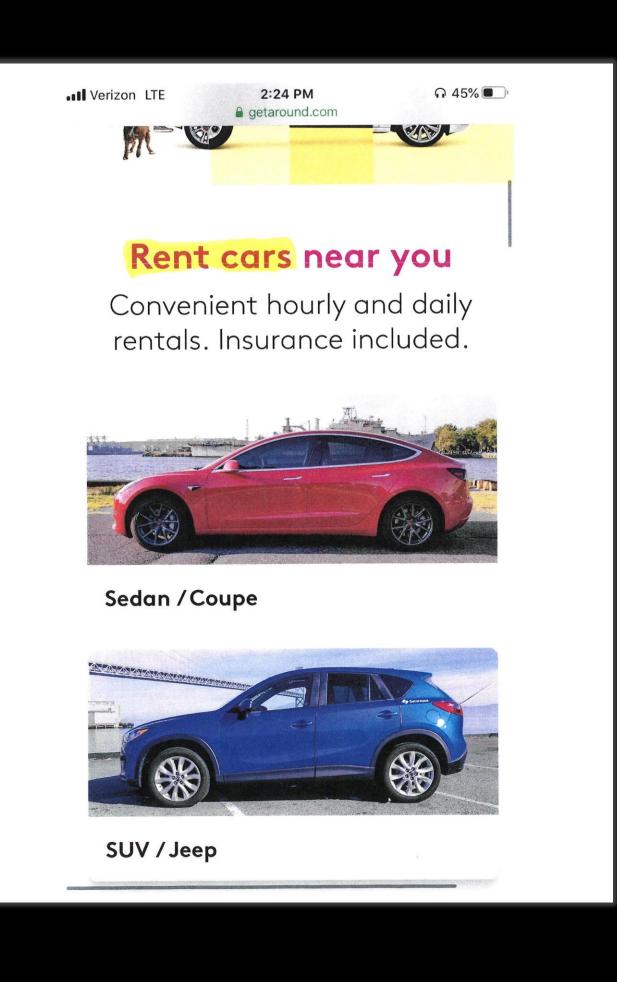




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Get	your replace car	ment
сно	OSE YOUR BOOKING E	DATES:
	Booking Start Date Feb 18, 2020	
	Booking End Date Feb 18, 2020	
	FILTER: All Cate	egories ▼
\$34 (include	taxes and insurance	

2017 Chevy Malibu (White)





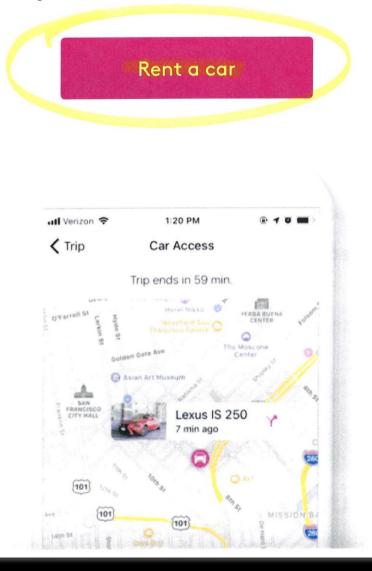
#### ■ Verizon LTE 2:24 PM ■ getaround.com

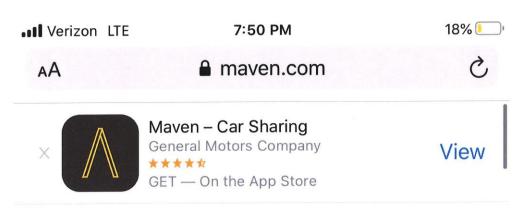
**••** 45%

Getaround Connect® technology helps you locate and unlock the car with your phone.

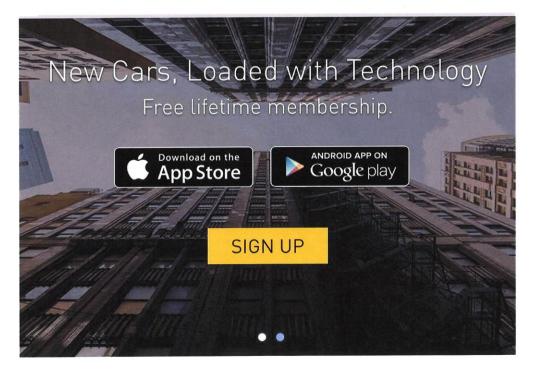
### Feel great

Carsharing reduces parking stress and the raw material used in car manufacturing. That's good for your neighborhood and the environment.

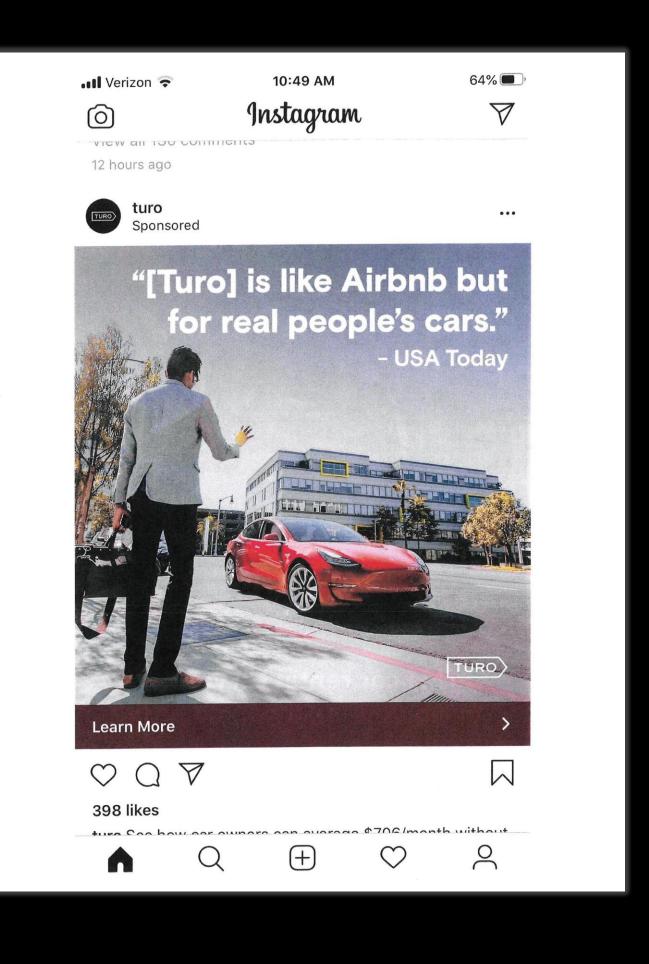


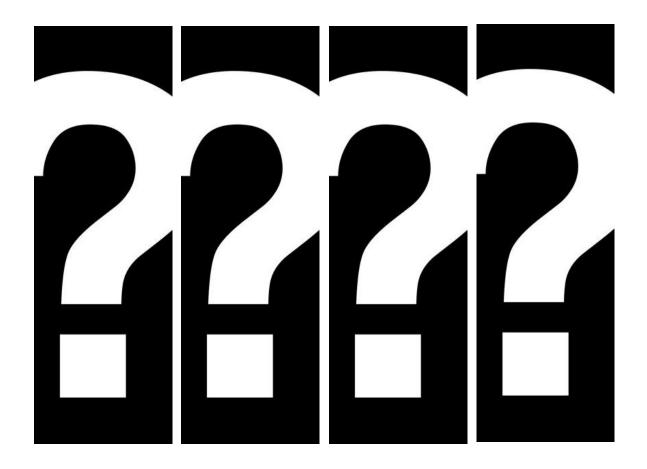


### MAVEN car sharing



Own a Car? List Your Car. Rent It Out. Earn Money.





# If P2P companies are not in the car rental business then what business are they in?