

February 26, 2020

The Honorable Paul G Pinsky  
Chair, Senate Health and Environmental Affairs Committee  
2 West Miller Senate Office Building  
Annapolis, MD 21401

Re: **SUPPORT SB 732** – Health Occupations Athletic Training – Revisions

Dear Chair Pinsky:

My name is Joseph Davies and I urge you to support SB 732 for the following reasons.

I am the Athletic Training Division Director for Pivot Onsite Innovations. Currently we employ nearly 70 Athletic Trainers in 23 states across the country. Athletic Trainers often serve as the sole onsite health care provider for several fortune 500, 100, and 50 companies. These health care professionals deliver a high standard of care in the fast-paced world of business, providing employees immediate and focused access to an ever increasingly complicated health care system. This health care model may still be in its infancy, but is quickly catching on. This line of service for us went from only 3 Athletic trainers less than 10 years ago, to now 70. Currently, we have 3 major companies in the state of Maryland requesting us to provide our Athletic Training service onsite with 2 more suffering from only limited services. This business service and employment opportunity is being hindered by the current legislation on record. The proposed changes to the bill in front of you, **Senate Bill 732, Health Occupations – Athletic Training – Revisions** corrects that impediment.

Athletic Trainers directly placed onsite and supported, show an immediate positive impact to the client companies' stakeholders, safety performance and most importantly their employees. These health care professionals, prevent, treat, triage and refer occupational injuries while also providing emergency care. This helps to drive down workers comp claims and costs. Most importantly, Athletic Trainers decrease the amount of time an employee has to wait to receive care and decreases the time for an employee to return to work.

Currently, an employee in Maryland will have an Athletic Training education to be employed for onsite services in MD, but cannot function as a licensed Athletic Trainer so they work within very limited scope. This statutory hindrance diminishes the quality of a program that can be delivered. It offers less job satisfaction for the Athletic Trainer leading to increase employment turnover, decreased continuity of service, and disjointed access to appropriate health care services.



As the State of Maryland is on the cusp of being a leading area for new business growth, much of that growth depends on your decision today. Support for this revision would benefit all constituents you represent and move business forward and surely provide positive outcomes.

Thank you for your time and consideration.

Respectfully,

-Joseph R. Davies, ATC  
Athletic Training Division Director  
Pivot Onsite Innovations.