

CONGRESSIONAL TESTIMONY

Let Kids be Kids Selling Lemonade on Private Property Should Not be a Crime

Testimony before The Maryland House Environment and Transportation Committee

January 28, 2020

Rachel Greszler Research Fellow in Economics, Budgets, and Entitlements The Heritage Foundation

My name is Rachel Greszler. I am a Research Fellow in Economics, Budgets, and Entitlements at The Heritage Foundation. The views I express in this testimony are my own and should not be construed as representing any official position of The Heritage Foundation.

Although my education and line of work are economics and public policy, I am here today as a Montgomery county Maryland resident and a mother of six children between the ages of one and 11.

One of my children's favorite things to do is to set up a lemonade stand on a hot summer day, or a hot chocolate stand on a cold winter day. There's something about the opportunity to work on their own to make a product (even if that does just involve mixing powder and water), to set up the table and make the sign, and to divvy up the duties of collecting the cups, pouring the lemonade, and making change for the customers from their sales. When business is slow, they sometimes even have a recruitment team that goes door-to-door to get the word out. And it is not just my children that enjoy this childhood pastime. I remember a perfect late spring day last year. I was sitting on my porch, baby in my lap, and watching my other 5 kids and some of their friends all work so well together selling lemonade to neighbors and passersby.

I took a picture of them that and texted it to my husband with the caption "life is good."

I am sure this will not come as a surprise to other parents, but my kids don't always get along. But they do when they are selling lemonade or hot chocolate, or when they are shoveling snow from neighbors' driveways.

Something else about my kids, and I think most kids, is that they have great respect for police officers. They admire these men and women in uniform who protect them from the bad guys and who catch and bring justice to people who break the law. If—as happened two miles up the road from my house—a police officer showed up and shut down their lemonade stand, indicating that they are the bad guys breaking the law, this would shatter my kids' view of police officers, and of the law in general.

Our laws and law enforcement officers are meant to protect people from those who seek to do harm. No child is going to understand how making and selling lemonade on their front yard could harm someone, or how wanting to do this is a bad thing. Having two children who are particularly convicted of their own wrongdoings, this would crush them.

There are so many benefits to letting kids test their skills as mini-entrepreneurs and there needs to be a space for them to do so, without fear of fines or even incarceration.

Maryland's new slogan is "We're Open for Business."

Although Maryland has a ways to go when it comes to competing with neighboring states to attract businesses that provide jobs and help our economy grow, House Bill 52-which protect blameless children from would criminalization and fines for selling nonalcoholic beverages on private propertyis one step in the right direction. Beyond that, Maryland policymakers should look for additional ways to eliminate overcriminalization and over-regulation.

The Heritage Foundation is a public policy, research, and educational organization recognized as exempt under section 501(c)(3) of the Internal Revenue Code. It is privately supported and receives no funds from any government at any level, nor does it perform any government or other contract work.

The Heritage Foundation is the most broadly supported think tank in the United States. During 2017, it had hundreds of thousands of individual, foundation, and corporate supporters representing every state in the U.S. Its 2017 income came from the following sources:

Individuals 71% Foundations 9% Corporations 4% Program revenue and other income 16%

The top five corporate givers provided The Heritage Foundation with 3.0% of its 2017 income. The Heritage Foundation's books are audited annually by the national accounting firm of RSM US, LLP.

Members of The Heritage Foundation staff testify as individuals discussing their own independent research. The views expressed are their own and do not reflect an institutional position for The Heritage Foundation or its board of trustees.