



February 19, 2020

The Honorable Delores G. Kelley, Chair  
Senate Finance Committee  
3 East Miller Senate Office Building  
Annapolis, MD 21401

**Support - SB 226 – Prohibition on Outdoor Signs Along Expressways - Exception**

Dear Senator, Kelley and Committee Members:

The NAIOP Maryland Chapters represent more than 700 companies that develop and own commercial, industrial and mixed-use real estate.

On behalf of our member companies, I am writing in support of SB 226, which provides a limited exception to the current prohibition on outdoor signs along expressways.

SB 226 would allow the State of Maryland to allow a wider variety of outdoor signs along expressways, so long as they are approved in accordance with local law and would bring Maryland into closer alignment with surrounding states on the installation of outdoor signs.

**NAIOP respectfully recommends your favorable report on SB 226.**

Sincerely;

A handwritten signature in blue ink, appearing to read "T.M. Ballentine".

Tom Ballentine, Vice President for Policy  
NAIOP Maryland Chapters -*The Association for Commercial Real Estate*

cc: Senate Finance Committee Members