

HB 1148/SB 834 Health Insurance – Two-Sided Incentive Arrangements and Capitated Payments – Authorization

Position: Support

Thank you for the opportunity to provide written comments in support of this legislation. My name is Sandy Chung. I am a board-certified pediatrician and am CEO of Trusted Doctors, a large practice with 120 pediatric providers and 22 locations. At Trusted Doctors, we provide nationally recognized patient-centered pediatric care to Maryland's youngest residents in Frederick County. On behalf of Trusted Doctors, I would like to express our support for HB 1148/SB 834. This bill would enable us to enter into capitation arrangements and two-sided incentive contracts with commercial health insurers, thus increasing the level of coordinated care we can offer, which for vulnerable populations such as children, is key to delivering high quality care.

In addition to my roles named above, I am also CEO of Health Connect IPA, a clinically integrated network of internal medicine, family medicine, and pediatrics, which has been delivering over a decade of value-based care for adults and children. Additionally, I am a member of a large health insurer's soon to be first pediatric only accountable care organization for value-based care. These experiences have informed my deep understanding of value-based reimbursement models and are among the reasons I ardently support Maryland joining the rest of the nation in transiting from fee-for-service payment to value-based care. A patient's insurance type should not exclude them from benefiting from the improved health outcomes and reduced costs that result when health plans and health care providers create value-based care partnerships.

Unlike fee-for-service models that pay for volume of services, value-based payment allows us as pediatricians to make the necessary investments in prevention, health promotion, and the overall well-being of the children we serve because the reimbursement structure is built around a holistic framework for health.

On behalf of Trusted Doctors, I strongly urge you to support this legislation.

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CEO

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