

MIKE ROGERS
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Economic Matters Committee

Subcommittees

Alcoholic Beverages

Banking, Consumer Protection,
and Commercial Law

Worker's Compensation

Acting Chair, Veterans Caucus

THE MARYLAND HOUSE OF DELEGATES
ANNAPOLIS, MARYLAND 21401

February 21, 2023

Testimony in Favor of HB0662
Real Estate Brokers, Salespersons, and Associate Brokers – Continuing Education Courses - Alterations

Chair Wilson, Vice-Chair Crosby, and members of the Economic Matters Committee,

I respectfully request a favorable report of HB0662. This bill is altering the requirements for the subject matter of continuing education courses for licensees issued an initial license by the State Real Estate Commission; and generally relating to continuing education courses for real estate brokers, salespersons, and associate brokers.

Under current law, all real estate licensees are required to take 15-hours of continuing education every two years. Current continuing education courses cover some mandated topics and certain licensees -- like brokers and real estate team leaders – must take specific courses within the 15 hours. This legislation will not increase continuing education hours for new licensees but will mandate a specific set of courses different than the courses taken by existing licensees.

- Specifically, the bill lays out several areas of instruction for new licensees, such as:
 - Advertising requirements
 - Handling of escrow funds
 - Landlord and tenant law
 - Contract writing, contingencies and regional contract differences
 - Financing

I respectfully request a favorable report on HB0662.

Sincerely,

Mike Rogers

Mike Rogers
Maryland Delegate, 32nd District