

Community Behavioral Health Association of Maryland

House Appropriations HHS & House HGO Committees

November 1, 2022



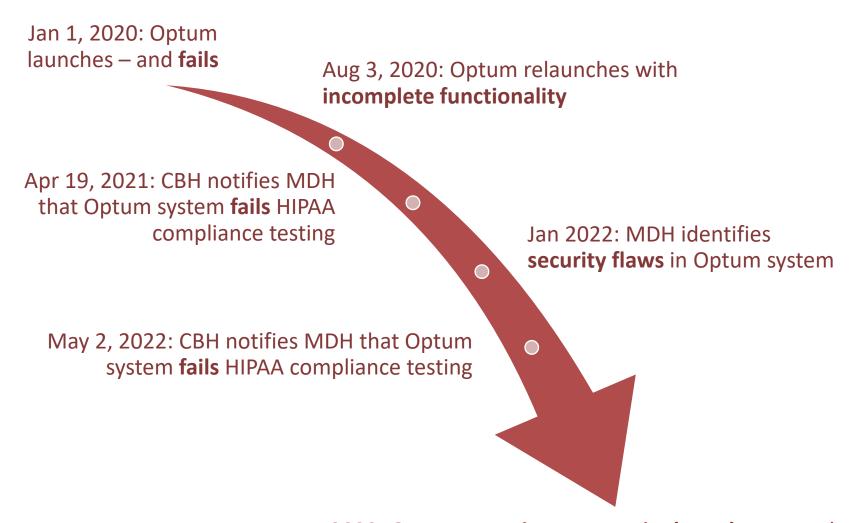
Optum | Where We Are Now

- MIA placed Optum on a corrective action plan to pay interest penalties

 and to do so automatically
 - Automated interest is not yet in place. Quarterly penalties, calculated manually, were received for first time in April 2022 and twice (July, October) since then.
- Payment delays and problems continue.
 - As of October, Optum is still putting fixes in place to ensure subsets of claims process and pay correctly.
 - Meanwhile, another subset of claims submitted in June and caught up in a HIPAA breach have no estimated payment date.
 - Manual processes to get claims paid continue to break down.
- Recoupment of estimated payments has begun, resulting in significant payback from providers to state.



Optum | Broken Then, Broken Now





June 2022: **Optum experiences security breach**. For a subset of claims, records are deleted and pending claims must be resubmitted.

Optum | Eroding Maryland's Treatment Capacity

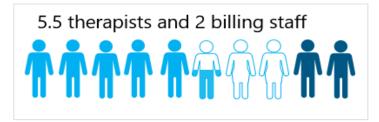
Pre-Optum



Post-Optum



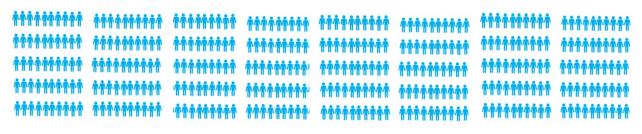
Post-Optum + workforce crisis







400 fewer Maryland residents in treatment annually





Optum | Triage for the Next Two Years

- 1. **Limit the Damage**. Legislators should support executive branch's timely and effective procurement process for new ASO vendor, so Optum's contract does not have to be extended.
- 2. **Staunch the Bleeding**. To minimize ongoing harms from two more years of Optum contract life, legislators should be prepared to support a new Administration's efforts to seek Optum's compliance with existing contract performance, even if litigation is required to do so.
- 3. **Heal the Wound**. Legislators can't step into MDH's shoes to enforce the contract, but you can mediate the harms through the funding measures in your control to **preserve treatment** capacity in the face of Maryland's mental health crisis and opioid epidemic.



fewer Maryland residents able to receive needed treatment annually

