



# SCHEIBEL CONSTRUCTION

March 25, 2024

VIA ELECTRONIC MAIL

Calvert County Delegation

Re: HB835 – FAV - Calvert County Procurement Local Preference  
Written Testimony

Dear Delegation:

Our sincere gratitude goes to each of you and your staff for the remarkable job of keeping us well informed as important matters progress. We write today to **SUPPORT** HB835 and request a **FAVORABLE** Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful taxpayer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the *Local Government Article* of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County taxpayers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

J.A. Scheibel Inc. t/a Scheibel Construction is a fourth-generation family-owned commercial general contracting and construction management firm since 1946. Our business has been headquartered in Calvert County for over 25 years. Scheibel Construction has worked for Calvert County for over 40 years. All Owners of Scheibel Construction are Calvert County Residents. More than 65% of our entire firm resides in Calvert County. Several other counties (including Montgomery County, Prince Georges County, and Queen Anne County) have incorporated this into their procurement process. It is our hope that the Calvert County Commissioners would endorse this bill to support local businesses.

Thank you for your kind consideration of our position regarding this important Bill.

Sincerely,  
John R. Bailey

President