

# **LBCMD Priority Support Letter - SB 1014.pdf**

Uploaded by: Ufuoma Agarin

Position: FAV



# LEGISLATIVE BLACK CAUCUS OF MARYLAND, INC.

The Maryland House of Delegates, 6 Bladen Street, Room 300, Annapolis, Maryland 21401  
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February 27, 2024

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Chairman Guy Guzzone,  
Budget & Taxation Committee  
3 West Miller Senate Office Bldg.  
Annapolis, Maryland 21401

Dear Chairwoman Guzzone and Members of the Committee:

The Legislative Black Caucus of Maryland offers strong favorable support for Senate Bill 1014 - State Procurement - Minority Business Enterprises and Small Business Enterprises - Procurement Forecast and Outreach. **This bill is on the 2024 legislative priority agenda of the Black Caucus.**

This bill aims to support minority and small business enterprises by requiring units to publish annual procurement forecasts, considerations for merit increase eligibility, performance-based promotions and consequences for procurement officers/employees that do not meet participation goals. Finally, SB 1014 also includes requirements for the Office of Small, Minority, and Women Business Affairs to identify contracting opportunities for small businesses and develop a program to do so.

The potential opportunity for small and minority businesses are growing exponentially. We as leaders of our great state must put emphasis and guide these businesses with necessary and proper requirements. We believe this bill will aid business owners with better chances of wealth while also promoting the economy. For these reasons, the Legislative Black Caucus of Maryland supports Senate Bill 1014.

Legislative Black Caucus of Maryland

**SB 1014\_MTBMA\_FWA.pdf**

Uploaded by: Michael Sakata

Position: FWA



February 28<sup>th</sup>, 2024

Senator Guy Guzzone, Chair  
Budget & Taxation Committee  
3 West Miller Senate Office Building  
Annapolis, MD 21401

**RE: SB 841 – FAVORABLE WITH AMENDMENTS – State Procurement – Minority Business Enterprises and Small Business Enterprises – Procurement Forecast and Outreach**

Dear Chair Guzzone and Members of the Committee:

The Maryland Transportation Builders and Materials Association (“MTBMA”) has been and continues to serve as the voice for Maryland’s construction transportation industry since 1932. Our association is comprised of 200 members. MTBMA encourages, develops, and protects the prestige of the transportation construction and materials industry in Maryland by establishing and maintaining respected relationships with federal, state, and local public officials. We proactively work with regulatory agencies and governing bodies to represent the interests of the transportation industry and advocate for adequate state and federal funding for Maryland’s multimodal transportation system.

Senate Bill 1014 would require the Office of Small, Minority and Women Business Affairs shall develop a program that identifies and increases awareness of procurement opportunities for small businesses and assist small businesses in the procurement process.

MTBMA supports this legislation and any legislation aimed at assisting small businesses to participate in procurement opportunities in Maryland. It can often times be harder to compete in the procurement process when you are a smaller company. We simply ask for one additional criteria to be added.

**(C)(3) AND ENSURE SMALL BUSINESSES ACCURATELY REFLECT THE PRODUCTS AND SERVICES THEY OFFER TO MAXIMIZE THEIR INVOLVEMENT IN THE PROGRAM.**

The Office does not break down the categories with enough detail, making it challenging to properly identify what companies offer what services. We just ask that this be fine-tuned to further ensure small businesses have a fair chance to compete.

We appreciate you taking the time to consider our amendment request for Senate Bill 1014.

Thank you,

Michael Sakata  
President and CEO  
Maryland Transportation Builders and Materials Association

**SB 1014\_MAA\_FWA.pdf**

Uploaded by: Tim Smith

Position: FWA

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February 28<sup>th</sup>, 2024

Senator Guy Guzzone, Chair  
Budget & Taxation Committee  
3 West Miller Senate Office Building  
Annapolis, MD 21401

**RE: SB 841 – FAVORABLE WITH AMENDMENTS – State Procurement – Minority Business Enterprises and Small Business Enterprises – Procurement Forecast and Outreach**

Dear Chair Guzzone and Members of the Committee:

The Maryland Asphalt Association (MAA) is comprised of 19 producer members representing more than 48 production facilities, 25 contractor members, 25 consulting engineer firms, and 41 other associate members. MAA works proactively with regulatory agencies to represent the interests of the asphalt industry both in the writing and interpretation of state and federal regulations that may affect our members. We also advocate for adequate state and federal funding for Maryland's multimodal transportation system.

Senate Bill 1014 would require the Office of Small, Minority and Women Business Affairs to develop a program that identifies and increases awareness of procurement opportunities for small businesses and assist small businesses in the procurement process.

MAA supports this legislation and any legislation aimed at assisting small businesses to participate in procurement opportunities in Maryland. It can often be harder to compete in the procurement process when you are a smaller company. We simply ask for one additional criterion to be added.

**(C)(3) AND ENSURE SMALL BUSINESSES ACCURATELY REFLECT THE PRODUCTS AND SERVICES THEY OFFER TO MAXIMIZE THEIR INVOLVEMENT IN THE PROGRAM.**

The Office does not break down the categories into adequate detail. Thus, making it challenging to properly identify the specific services provided by companies. We respectfully request that this be fine-tuned to further ensure small businesses have a fair chance to compete.

We appreciate you taking the time to consider our amendment request for Senate Bill 1014.

Sincerely,

Tim Smith, P.E.  
President  
Maryland Asphalt Association

# '24 SB 1014 MBE & SBR - Procurement Forecast & Out

Uploaded by: Ellen Robertson

Position: INFO

**BILL:** **Senate Bill 1014** - Minority Business Enterprises and Small Business Enterprises - Procurement Forecast and Outreach

**COMMITTEE:** Senate Budget and Taxation

**DATE:** February 28, 2024

**POSITION:** Letter of Information

Upon review of Senate Bill 1014 – Minority Business Enterprises and Small Business Enterprises - Procurement Forecast and Outreach, the Department of General Services (DGS) provides these comments.

The bill aims to require state agencies to publish and periodically update a procurement forecast report. As introduced, the bill would require each agency to post their forecast report on the agency website annually by May 1. Currently, procurement forecast reports are submitted to the Governor’s Office of Small, Minority, and Women Business Affairs (GOSBA) by June 30 for the following fiscal year. The forecast reports are posted to GOSBA’s website.

The proposed bill will require DGS and other agencies to gather and post procurement information for the upcoming fiscal year two months earlier than currently required. This may result in some information not included as outcomes from the legislative session may not be incorporated in the forecast.

DGS and GOSBA have worked with the sponsor to further advance the bill with proposed technical amendments that align the bill with current practices.

For additional information, contact Ellen Robertson at 410-260-2908 or Lisa Nissley at 410-260-2922.