

**CalvertCounty\_FAV\_HB835.Crossover.pdf**

Uploaded by: Earl Hance

Position: FAV



**CALVERT COUNTY  
BOARD OF COUNTY COMMISSIONERS**

175 Main Street  
Prince Frederick, Maryland 20678  
410-535-1600 • 301-855-1243  
www.calvertcountymd.gov

*Board of Commissioners*  
Mark C. Cox Sr.  
Catherine M. Grasso  
Earl F. Hance  
Mike Hart  
Todd Ireland

March 25, 2024

The Honorable Senator Guy Guzzone, Chair  
Budget and Taxation Committee  
3 West, Miller Senate Office Building  
Annapolis, Maryland 21401

Re: HB835 – Calvert County - Procurement - Local Preference

Chair Guzzone, Vice Chair Rosapepe, and Committee Members:

The Board of County Commissioners for Calvert County writes in **SUPPORT** of **HB835** and requests a **FAVORABLE** Committee report. This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to solicit public input and, if appropriate, adopt a local preference in competitive solicitations.

The Bill requires meaningful taxpayer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the *Local Government Article* of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County tax payers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

Your thoughtful consideration of this request is sincerely appreciated. Should you have any questions or require further information, please do not hesitate to contact County Administrator Julian M. Willis at 410-535-1600, extension 2202 or County Attorney John Norris at 410-535-1600, extension 2566. Thank you for your kind consideration of our position regarding this important local Bill.

Sincerely,

BOARD OF COUNTY COMMISSIONERS  
CALVERT COUNTY, MARYLAND

Handwritten signature of Earl F. Hance in blue ink.

Earl F. Hance, President

Handwritten signature of Catherine M. Grasso in blue ink.

Catherine M. Grasso, Vice President

Handwritten signature of Mark C. Cox Sr. in blue ink.

Mark C. Cox Sr.

Handwritten signature of Mike Hart in blue ink.

Mike Hart

Handwritten signature of Todd Ireland in blue ink.

Todd Ireland

cc: Calvert County Senators and Delegation

# House Bill 0835 -Calv Local Preference - Senate.pd

Uploaded by: Edsel Brown, Jr.

Position: FAV



**Southern Maryland Minority Chamber of Commerce**

10665 Stanhaven Place, Suite 300A  
White Plains, MD 20695  
(443) 646-5744

**SENATE BUDGET AND TAXATION COMMITTEE**

**POSITION: SOUTHERN MARYLAND MINORITY CHAMBER OF COMMERCE  
SUPPORTS HOUSE BILL (HB) 0835**

**(CALVERT COUNTY – PROCUREMENT – LOCAL PREFERENCE)**

**Tuesday, March 26, 2024**

The Southern Maryland Minority Chamber of Commerce wants to echo the support it provided before the House of Delegates in supporting HB 0835.

This bill will authorize the County Commissioners of Calvert County to enact an ordinance that establishes a local percentage preference for certain procurement contracts.

Several counties in Maryland have local preference procurement policies, including counties neighboring Calvert County.

The rationale in seeking the local preference authority is to enable Calvert like other counties the ability to stimulate growth by supporting local vendors which can help create and maintain jobs and contribute to overall economic development by circulating money within the community. It can also assist in the retention of wealth by keeping procurement dollars within the local economy.

In closing we note that similar bills have been sought for passage in the previous legislative sessions and we ask that Calvert, like other counties, be empowered with this tool to be added to its procurement policy toolbox.

Thank you for the opportunity to speak, and we encourage your support of this bill.

# **Letter of Support - HB835 Local Procurement.pdf**

Uploaded by: Kristen Doty

Position: FAV



# SCHEIBEL CONSTRUCTION

March 25, 2024

VIA ELECTRONIC MAIL

Calvert County Delegation

Re: HB835 – FAV - Calvert County Procurement Local Preference  
Written Testimony

Dear Delegation:

Our sincere gratitude goes to each of you and your staff for the remarkable job of keeping us well informed as important matters progress. We write today to **SUPPORT** HB835 and request a **FAVORABLE** Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful taxpayer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the *Local Government Article* of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County taxpayers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

J.A. Scheibel Inc. t/a Scheibel Construction is a fourth-generation family-owned commercial general contracting and construction management firm since 1946. Our business has been headquartered in Calvert County for over 25 years. Scheibel Construction has worked for Calvert County for over 40 years. All Owners of Scheibel Construction are Calvert County Residents. More than 65% of our entire firm resides in Calvert County. Several other counties (including Montgomery County, Prince Georges County, and Queen Anne County) have incorporated this into their procurement process. It is our hope that the Calvert County Commissioners would endorse this bill to support local businesses.

Thank you for your kind consideration of our position regarding this important Bill.

Sincerely,  
John R. Bailey

President