

Name: Mr. Balvir Singh

Name of Store: Landover Exxon

Address: 6579 Annapolis Road

Hyattsville, Maryland 20784

Years in Business: 25 Years

Number of Employees: 7 Respected

Sir/Madam:

I oppose HB SB 1056 for many reasons. First, we're responsible retailers, We Card anyone who buys tobacco products at our store, we do not sell tobacco products to minors. I make good revenue from selling electronic cigarette devices or e-cigarettes. My revenue from selling electronic cigarettes per year is approximately \$84,000 (25% of my total tobacco sales) at my store, and that will vanish if this Bill passes. Also, my e-cigarette customers buy other products as well when they come into my store, and I will lose that revenue as well.

As we all know, combustible cigarettes i.e., cigarettes are declining each and every year, due to societal pressures, high prices, and government restrictions where people can smoke and not smoke. Customers are looking for alternative items that can satisfy their everyday craving when it comes to nicotine. E-cigs and nicotine pouches are a growing industry, and we sell these items responsibly in our store to satisfy their daily use. If you take that away from us, we're only left with cigarettes and cigars, and as I had mentioned my cigarette sales are declining each and every year by more than 10%. In closing, we're responsible retailers, we check for IDs each and every time someone buys tobacco products even if they look old enough. We train our cashiers to look out for customers who might carry fake IDs as well.

Please oppose voting for this bill, there are better sensible alternatives.

Regards,

Mr. Balvir Singh

Owner