



About the Land & Liberty Coalition

- Maryland / Delaware chapter. A 501c3 non-profit project of Conservatives for Clean Energy with chapters in 13 states
- Represented by Adam Dubitsky and <u>Flywheel Government Solutions</u>. Our backgrounds: State, regional & federal gov't relations, Political consulting, corporate communications, P3s, coalitions
- Land & Liberty educates and advocates in support of Utility Scale Solar and Wind projects, Community Solar, and Transmission/Grid upgrades
 - From initial awareness through project-specific siting and permitting
- Engagement with local officials, grassroots advocacy, media relations, crisis comms, messaging testimony before locals and the PSC
- Directly with developers & vendors in support of projects
 - Collaborate with in-house and external PR, lobbying, legal/regulatory teams
- **General** advocacy of supportive political, grassroots, regulatory environment for projects; favorable zoning, permitting



Why our Focus on Rural Land?

- It's where the land and opportunities are
 - For farm families that lease: Stable income for 25-30 yrs
 - No fuel, fertilizer, labor \$ fluctuations, droughts or floods
 - For farm families that sell: Fair value for THEIR land
 - For counties and local communities:
 - More tax revenue than traditional crops w/o the impact of permanent residential/commercial development
 - Solar farms don't have kids, commute to work, take showers, or get arrested. Yet,
 - They help fund education, roads & sewers, police & fire



Rural Audiences Require Conservative / Free Market Perspectives

- We're effective because we engage with conservatives as conservatives while working across party lines where possible
 - We respect that others have different beliefs, messages, and approaches, and value our relationships with progressive environmental groups, and the men and women of organized labor
- Landowner / Farmer Rights
 - Allow farmers to decide what to farm food, feed, fuel, etc.
- Preserving rural and ag land for the next generation
- Local job creation and economic development
- American energy independence
- Science, facts, and data are more helpful than thoughts & feelings in getting clean energy projects built



The Problem: MD Solar is Years Behind

- State & Feds set targets, declare victory, go home, repeat
- The PSC estimates Maryland will need about 6,200 MW of solar to meet current 2030 greenhouse gas reduction goals
- But we're on track for just 1,600 MW by the end of 2023
- That means 575 megawatts of new generation per year
- But just 210 MW per year is projected (SEIA)
- And we're not likely to meet even those projections



Why is Renewable Power Reality Unplugged from General Assembly Targets?

- A project started today would take at least 7 years for construction to begin:
- Find and negotiate a cost-effective site to lease or buy that's not too far from an existing power grid "interconnection"
- Submit highly complex interconnection application to PJM, the regional grid operator. Approval can take 2-5 years, however...
 - Currently, PJM has more megawatts of proposed power generation in their application queue than are being generated in their entire market
 - PJM put a pause on new applications and is seeking federal permission for a twoyear moratorium on applications while they clear the backlog and fix the system
- File application for a CPNC w/ Public Service Commission 3-5 years
 - Requires hearings, sign-off from agencies including MDE, DNR, and even the FAA
- CPNC means construction can begin 18-36 months until power flows



Why our Focus on Rural Land?

- Why not just industrial, commercial, brownfields, and rooftops?
 - There's not enough and far too expensive even with incentives
 - Rooftops Important, but panels on every available structure in the state wouldn't be enough and not everyone wants it
 - Community Solar Also important but even with the all the above, and placed on every feasible site it alone wouldn't meet current targets and requires far more land to scale



Impediments

- Counties are looking for ways to get around PSC preeminence as established by case law.
- County commissions, preservation groups opposed
 - Lawsuits can delay for years
- State/county policy bias in "farming" renewables
 - Zoning & Planning allows growing ethanol, restrict "planting" solar
- Renewable Energy Policy at Odds with Ag Preservation Policy
 - Tax & Restrict Schemes such as using MALPF on current projects to fund preventing solar on other ag lands.



What's in the Way?

- Industry public affairs in-fighting
 - Community and Rooftop pitched as alternative solution to large scale. Again won't be enough.
- PJM has more in queue than being generated
 - Compounded by two-year pause in new applications to reform interconnection process
- PSC case load, can take years for CPNC orders and that's after the PJM approves the interconnection



Solar Facts vs. Fiction: Perspective

"But we like seeing corn fields on the way to our summer home."

- Urban/Suburban Perspective on Rural Realities
 - Alarming Report⁽²⁾ 28,200 ACRES OF MD AG LAND MIGHT BE "CONSUMED" BY SOLAR BY 2040!!!
 - Vs. "Allowing farmers to use just 1.3 % of Maryland's 2,000,000 ag acres for solar would help meet GHG goals, benefit local communities, preserve farmland, and restore ecosystems."
- Claim: Solar will make food insecurity and prices worse
 - Not true. But easy to think if you see new solar farms popping up
- Claim: Solar farms hurt neighboring property values
 - No evidence to support this



Solar Fact vs. Fiction: Ecology

- Claim: Solar farms harm the Bay
 - <u>False</u>. Solar farms don't need tons of fertilizer, pesticides, or millions of gallons of ground water to operate.
- Claim: Reforestation, regenerative Ag better for climate
 - Not even close: In tons of CO2 removed per acre per year Reforest: 2.48, Regen: 1.78. Solar: 196 tons of CO2 per yr.



Solar Fact vs. Fiction: Farmlands

- Claim: Solar Farms destroy farmland
 - <u>False</u>. They allow the soils under the panels to heal, especially when combined with native plant species a/k/a...
- Agrivoltaics Compared to agricultural use along, combining solar with native pollinators – has a multiplier effect that also helps nearby farms
 - 65% increase in carbon storage potential
 - 3x increase in pollinator supply
 - 95% reduction in sediment runoff
 - 19% reduction in water runoff
 - Thus Leaving next generation with more valuable land



What can be done?

- Work together on education and advocacy
- Different Messages & Priorities Same Goals
- Blue and Green Voters The work doesn't stop once the GA Session ends. Your energy and support is needed at county level for utility-scale projects.
- Red Voters This isn't Nancy Pelosi's Green New Deal. CEJA, IIJA, IRA have outsized benefits for conservative areas. Large scale solar = saving farms, stewardship, income and American Energy Independence.

