

# ASHLEE ADKINSON, LEAGUE 4

Hello, my name is Ashlee Adkinson and I want to share my experience with the LTA. I've been in so many programs and took many classes, but the LTA was a different experience. After graduation and even to this day I still could not believe how this program turned my life around. I went from serving tables and making drinks to having a career! This program is real, and I want to share with anyone who loses hope or even hasn't decided on what they want to do with their life to consider taking this class. Even if you don't want to be a leasing agent or property manager this class will teach you how to be successful in your everyday life. Candice is truly a gift from God, for designing and teaching a class like this. After graduation she still works with you, I got hired a little after graduation and she still calls to check on me. She's really like a life coach and she wants nothing but the best for you. She would do her best to point you in the right direction. If you know me and where I came from, I can assure you this program is real and its worth it.

### CATINA REED, LEAGUE 4

I am writing this testimonial to express my deepest gratitude to the Leasing Training Academy and specifically to Candice Manning for the incredible impact they have had on my life. Enrolling in the Leasing Training Academy has proven to be a pivotal decision that has not only provided me with the best paying job I've ever had but has also introduced me to a team of great coworkers.

The Leasing Training Academy offered a comprehensive and hands-on training program that equipped me with the skills and knowledge needed for success in the leasing industry. Candice's guidance and expertise played a crucial role in shaping my understanding of the field, and her dedication to mentorship was truly invaluable.

Upon completing the training, I secured a position that exceeded my expectations in terms of compensation and professional growth. The Leasing Training Academy not only prepared me for the technical aspects of the job but also instilled in me a strong work ethic and a commitment to excellence that set me apart in the workplace.

I would like to extend my sincere thanks to Candice for her outstanding leadership and unwavering support throughout this process. Her passion for teaching and dedication to her students' success are truly commendable. Under her guidance, I not only gained technical skills but also developed the confidence and resilience needed to navigate the challenges of the leasing industry.

In conclusion, the Leasing Training Academy has been a life-changing experience for me. I am grateful for the opportunity to learn, grow, and thrive in a fulfilling career. Thank you, Candice, and the entire Leasing Training Academy team, for making this journey possible. I wholeheartedly recommend the academy to anyone seeking a rewarding career in the leasing industry.



# BARBARA MCCALLUM, LEAGUE 4

Hello, I'm Barbara... I had no idea which career path to take I just knew I wanted change and stability. The LTA before I got there was just a program that would help me get a job. My first day in class told me otherwise! The LTA prepared me for leasing, property management, and most importantly professionalism. I've gained so much confidence, how to better communicate. I also met some great people in league 4. Thank you Candice Manning, Christina Marcelo, and the rest of the LTA team.

#### LOLITA DOUGLASS, LEAGUE 3

My name is Lolita Douglass. I am a graduate of the LTA league #3. Graduating with a certification from the Leasing Training Academy (LTA) was one of the most gratifying decisions of my life. My all-nighter's, fighting traffic in the morning going to and from class, and many more challenges along the way were worth the time and effort in the end.

I always wanted to help people to be placed in a positive home environment. I received the information about the LTA, I got excited! I knew I wanted to follow through on finding a way to help people locate a residence. I never gave up on my dream.

When I first arrived at class, I was a little nervous, but I soon saw how friendly everyone was and how helpful and patient my instructor and her staff were to me. The class setting was small, which I loved because it made it easy to communicate. My instructor, Candice Manning was very knowledgeable and took the time to answer all of our questions. Ms. Manning and my classmates kept encouraging me to keep up the good job. Ms.Manning taught us many things associated with the leasing profession and kept us motivated. I will never forget my experience at the LTA or the classmates I met.

The MMHALTA and Candice helped me with my dream. At times I want to give up. Ms. Manning made it a point that you had to learn to give more time to study and focus on what you wanted for your future.

I want to personally think Candice Manning. She is a phenomenal instructor. She teaches, coaches, encourages, disciplines, pushes, acknowledges and promotes you. She is your biggest FAN. I also want to thank Employ Prince George's for being a partner with the MMHALTA.

#### LAPRELL WILLIAMS, LEAGUE 3

What can I say about the LTA Program? As a student of League 3, I must say this process was great! Every class/topic is taught in perfect order. Every guest speaker gave more perspective and knowledge about how leasing can lead to greater opportunities. Before I got the text from my mother about the program, I was being mentored by a very knowledgeable man who had decades of experience. But, he got to a place in his career where he wanted to take sometime to rest and live his life. Then the LTA Program showed up at the right time and Candice Manning's class was the right place.

I walked in day one open to learning but I was very nervous. I'm leaving the class with an extra layer of confidence, more knowledge and guidance. I have gained more skills in professionalism that I needed that I can apply to my everyday life. The training and coaching to learn how to walk into any door with confidence, high standards, goals and professionalism is worth the commitment! Candice makes this



look easy! But her years of knowledge, expertise, and grace made this journey worth it. I'm looking forward to owning my interviews, building a new network and upgrading my future. If you decide to start, make a decision to finish. If current well established professionals with years of experience wish they had this program, you as a newbie have nothing to lose. Give yourself a shot with Candice Manning. Best wishes!

#### ANGEL DRAYTON, LEAGUE 4

Dear to whom it may concerns,

I hope this letter finds you well. My name is Angel Drayton, and I am writing to express my gratitude and share my remarkable experience as a graduate of the LTA. I believe that my time in the program has truly been transformative and has provided me with invaluable opportunities for personal and professional growth.

Prior to joining LTA, I was working as a concierge, but I aspired to pursue a career with greater stability and potential for advancement. The comprehensive training and guidance I received during my time with Candice Manning, as well as the support from MMHALTA, have been instrumental in helping me transition from a concierge to a "Rover" leasing consultant at Murn Management. In fact, I was offered this position during my second week of LTA.

The training I received through LTA has equipped me with extensive knowledge in property management, further strengthening my skills and capabilities in this field. Moreover, I have been privileged to establish a lasting mentorship with Candice, whose guidance and expertise continue to inspire me in my career journey.

Since completing LTA, I have been employed by Murn Management for nearly two months, and I am delighted to share that I closed my first lease during my second week as an agent. I have found great satisfaction in my new role as a leasing consultant and truly believe that I have found my true calling in property management. I envision myself growing and excelling in this field, thanks to the solid foundation and skills that LTA has provided me with.

I would like to emphasize that LTA offers much more than just a career opportunity. The program empowers individuals to take charge of their professional growth and provides a platform for fostering lifelong connections and mentorship opportunities. Therefore, I wholeheartedly recommend LTA to anyone seeking a new direction in their career.

I would like to take this opportunity to extend my heartfelt gratitude to Candice Manning and MMHALTA for developing such a remarkable program. Unfortunately, I was unable to share my experience in person due to work commitments, but I hope that my testimony serves as an inspiration for future LTA participants.



Once again, thank you for your time, and I am truly grateful for the exceptional opportunities that LTA has provided me with.

Sincerely, Angel Drayton Leasing Professional