

February 19, 2024

**To: Maryland Senate Education, Energy, and the Environment Committee**  
**Re: SB686 Covered Electronic Devices Recycling Program – Establishment**

My name is Dan Mattock and I am here as the EVP of Strategic Initiatives at Securis to testify in support of SB686.

Securis is a Mid-Atlantic based electronics recycling and data destruction company that has served municipalities, state and federal agencies and private enterprises for their electronics recycling needs for over 23 years. Our services ensure that electronics waste does not end up in landfills and jeopardize the environment for current and future generations.

To carry out our mission of securely repurposing electronics with excellence, it is critical that we cover the costs that we incur during our operations. These costs come in the form of employee salaries and benefits, facilities leasing, recycling machinery, maintenance and logistics costs to cover the transportation of equipment from client sites to our processing facilities.

While we would love to be able to cover our operating costs from the proceeds we generate from the recycled commodities we produce, this is often not economically feasible. The cost to recycle eWaste is often more than the residual value of the equipment itself. We cover this gap by charging upfront recycling fees to our clients.


While working in Maryland and with other organizations around the country, we have seen both programs that are well funded and those that are not. Fortunately, the well funded programs tend to work smoothly and efficiently, providing a valuable service for residents and tangible employment opportunities for diligent workforces. In contrast, poorly funded programs tend to get shut down and leave residents scrambling to find ways to get rid of their old electronics in a way that protects the environment.

To handle electronics recycling the right way, we are strong advocates for well funded programs that encourage recycling vendors and residents to handle end-of-life equipment properly like the proposed Covered Electronic Device Recycling Program outlined in this bill

We strongly support the passing of SB686 and are happy to answer any questions or provide additional information as requested.

Thank you.

Sincerely,



Dan Mattock, CSDS, LEED GA

EVP of Strategic Initiatives

Securis

<https://securis.com/>