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Hello committee members, thank you for allowing me to speak today. I oppose bill SB987 as this bill would shut my business down. I have a vape shop named Vape Loft in Edgewater, MD and have been there since 2014. This bill only keeps big tobacco products and high nicotine devices on the shelf in all stores which doesn't leave many products left on the market. All my customers do not use big tobacco products so this would push my customers to either go back to smoking, find another state that sells their products, buy off the black market, or purchase online. This would leave me with little to no product to sell which would leave most of the products in places that all ages can enter.

The FDA has been trying to regulate ends products for a while and has not done a great job because the only products they have approved are big tobacco products. Within the industry some of the E-Liquid companies have gone to court to be able to fight to keep their products on the market and they were awarded a stay order. None of that matters if this bill passes because the only products left on the market are just big tobacco products.

I have customers that are down to 3mg and some even no nicotine at all. With the way this bill is written it would only allow high nicotine products such as 18mg all the way up to 60mg to stay on the market. Over the years I have worked really hard with customers whose only goal was to get completely off of everything and I have been able to help satisfy those goals. If this bill passes people will not be able to work their way off nicotine as they are stuck with some of the highest nicotine available.

I hope everyone takes into consideration how bad this bill is and how much money will be lost because of the number of shops that will have to shut down. This legislation doesn't help to keep small business vape shops open it forces us to close.