

Senator William C. Smith, Jr. 2 East Miller Senate Office Building Annapolis, Maryland 21401

RE: SUPPORT - HB840/SB0976 Vehicle Laws - Annual Vehicle Shows - Motor and Trailer Homes

Dear Chairman Smith and Members of the Judicial Proceedings Committee,

As an active participant in both the Ocean City RV Show and the Timonium show, I'm reaching out to discuss a critical issue limiting the growth and success of Maryland's RV industry.

Currently, Maryland's regulations cap RV dealers' participation in consumer shows to just two per year, unless they own multiple dealership locations. This restriction poses a significant hurdle, especially with the introduction of the OCRV Show alongside the two existing Timonium RV Shows. For dealers like us, with only one location, this means making tough choices and potentially missing out on crucial opportunities to connect with a broader audience and boost our sales.

Permitting dealers to showcase in more than two annual shows across diverse Maryland locales would energize our RV market, infusing it with vitality and economic strength. Modifying this regulation would especially aid single-location dealers, expanding their visibility and opportunities for sales.

Such a reform would not only enhance dealers' prospects but also enrich consumer options, presenting them with a broader selection. Additionally, this shift would boost Maryland's economy, driving up sales and generating more tax income.

I strongly and respectfully request that this committee provide HB840/SB0976 with a favorable report.

Ian Raymond

Ian Raymond Meyers Bay RV General Sales Manager