

RV SHOW LETTER-Meyers.pdf

Uploaded by: Chuck Jablonski

Position: FAV



Senator William C. Smith, Jr.
2 East
Miller Senate Office Building
Annapolis, Maryland 21401

RE: SUPPORT - HB840/SB0976 Vehicle Laws - Annual Vehicle Shows - Motor and Trailer Homes

Dear Chairman Smith and Members of the Judicial Proceedings Committee,

As an active participant in both the Ocean City RV Show and the Timonium show, I'm reaching out to discuss a critical issue limiting the growth and success of Maryland's RV industry.

Currently, Maryland's regulations cap RV dealers' participation in consumer shows to just two per year, unless they own multiple dealership locations. This restriction poses a significant hurdle, especially with the introduction of the OCRV Show alongside the two existing Timonium RV Shows. For dealers like us, with only one location, this means making tough choices and potentially missing out on crucial opportunities to connect with a broader audience and boost our sales.

Permitting dealers to showcase in more than two annual shows across diverse Maryland locales would energize our RV market, infusing it with vitality and economic strength. Modifying this regulation would especially aid single-location dealers, expanding their visibility and opportunities for sales.

Such a reform would not only enhance dealers' prospects but also enrich consumer options, presenting them with a broader selection. Additionally, this shift would boost Maryland's economy, driving up sales and generating more tax income.

I strongly and respectfully request that this committee provide HB840/SB0976 with a favorable report.

Ian Raymond

Ian Raymond
Meyers Bay RV
General Sales Manager

Support for RV Bill - Up Shows 2-Senate-Evans.pdf

Uploaded by: Jennifer Evans

Position: FAV



OC RV & Van Lifestyle Show
PO Box 1656 Berlin, MD 21811
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Senator William C. Smith, Jr.
2 East
Miller Senate Office Building
Annapolis, Maryland 21401

RE: SUPPORT - HB840/SB0976 Vehicle Laws - Annual Vehicle Shows - Motor and Trailer Homes

Dear Chairman Smith and Members of the Judicial Proceedings Committee,

As the Social Media Manager for the Ocean City RV (OCRV) Show, I'm writing to address a current limitation that impacts Maryland's RV industry and the overall success of RV shows within our state, including the one I proudly promote in Ocean City.

Under the current Maryland laws, RV dealers are limited to participating in just two shows per year, unless they have more than one dealership location. This has become a challenge with the addition of our OCRV Show to the existing lineup of shows in Timonium. Most dealers, operating from a single location, find themselves in a difficult position, having to choose between these opportunities, which may limit their ability to reach new customers and grow their sales.

We aim to complement the existing shows, not compete with them. We believe in expanding opportunities for the RV community to come together, offering more chances for dealers to connect with customers. By updating the law to allow dealers to participate in more shows each year, we can create a more vibrant and inclusive environment for RV enthusiasts in Maryland, enriching the RV lifestyle for all involved.

This change would benefit not only the dealers by broadening their exposure and potential for sales but also the consumers by offering them a wider array of choices. Moreover, it would positively impact Maryland's economy through increased sales and tax revenue.

I strongly and respectfully request that this committee provide HB840/SB0976 with a favorable report.

Jennifer Evans

Jennifer Evans
OC RV Show
Social Media Manager

SB976 Testimony_MTC.pdf

Uploaded by: Matt Libber

Position: FAV



March 5, 2024

Maryland Senate
Senator William Smith, Chair
Judicial Proceedings Committee
Miller Senate Office Building
Annapolis, Maryland 21401

RE: Support of SB 976 - Vehicle Laws - Annual Vehicle Shows - Motor and Trailer Homes

Chairperson Smith and Members of the Committee,

My name is Matt Libber, and I am the Legislative Committee Chair for the Maryland Tourism Coalition (MTC). I am writing to you today to express MTC's **SUPPORT** for Senate Bill 976. The Maryland Tourism Coalition is a trade organization with members representing all areas of tourism in the State of Maryland including Maryland Association of Campgrounds, the Town of Ocean City, Worcester County Tourism and many other small businesses that are in and around the town of Ocean City that would benefit from the passing of this bill. Our mission is to support businesses and organizations that cater to the tourism industry through education, networking, and advocacy. As such, MTC asks the committee for a favorable report for this bill.

Allowing MD dealers to participate in more than 2 annual RV shows will bring more dealers, customers, and visitors to the OCRV Show. Doing this will generate additional revenue for the OC Convention Center and the State of MD, increase tourism to Ocean City, and generate more business for restaurants, room rentals, and more. Enhancing the OCRV show will be beneficial to tourism and economic development in Ocean City and throughout Maryland. Outdoor recreation in the state of Maryland generates \$8.3 billion. RVing is listed in the top five (5) industries 2nd to boating/fishing and followed by hunting/shooting/trapping, motorcycling/ATVing and equestrian. RVs cater to the recreational consumer with disposable income and are often considered luxury purchases. As a point of comparison, boats also cater to the recreational consumer with disposable income and are often considered luxury purchases. In Maryland, boat dealers already have the opportunity to display in multiple shows around the state. Boats are licensed by DNR and RVs are licensed by MVA, but the intent of the consumer purchasing either product is the same. Currently Maryland only holds 3 show RV shows. There are two shows in Timonium, one in the Spring and one in the Fall. The OCRV Show that occurs in the Fall at a time when the visitor numbers and hotel rooms are down in Ocean City.

These changes are intended to capitalize on Ocean City's reputation as a tourist destination in order to increase sale opportunities for the nine RV dealerships in Maryland, eight of which are on the other side of the Chesapeake Bay Bridge and much farther away from the Eastern Shore market than many out-of-state dealers.



**MARYLAND
TOURISM
COALITION**

Tourism is an especially important part of Maryland's economy. In fact, it is the 10th largest private sector employer, creating 187,296. Tourism generates \$2.3 billion in state and local taxes, saving Maryland households \$1,000 annually in state taxes. For every \$1 spent on marketing tourism by the Maryland Office of Tourism, \$31 comes back to the Maryland economy. According to RVPark.com, Maryland is home to 89 RV Parks. These parks attract visitors that are both Maryland residents and out of state residents, who are spending money and making an economic impact, statewide.

When we invest in tourism, we all win. We urge this Committee for a favorable report for this bill. Please feel free to reach out to me directly with any questions.

Respectfully submitted,

Matt Libber
Legislative Chair
Maryland Tourism Coalition
mllibber@mdsoccerplex.org
301-528-1480

Support for RV Bill - Up Shows-Senate.pdf

Uploaded by: Rich Hutchins

Position: FAV



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RE: SUPPORT - HB840/SB0976 Vehicle Laws - Annual Vehicle Shows - Motor and Trailer Homes

Dear Chairman Smith and Members of the Judicial Proceedings Committee,

As the organizer of the Ocean City RV (OCRV) Show, I'm writing to address a current limitation that impacts Maryland's RV industry and the overall success of RV shows within our state, including the one we proudly host in Ocean City.

Maryland's existing regulations restrict RV dealers to participating in only two shows per year unless they operate multiple dealership locations. This rule poses a significant challenge, especially with the introduction of the OCRV Show alongside the two existing shows in Timonium. The majority of dealers, having just one location, are forced to choose, missing out on the opportunity to engage with a broader audience and potentially increase their sales.

The OCRV Show has been designed to complement, not compete with, the established Timonium shows. Our goal is to expand the RV community's reach, offering dealers and consumers more opportunities to connect. By amending the current rule to allow dealers to participate in more than two shows annually, we can foster a more vibrant, inclusive, and economically beneficial RV market in Maryland.

This change would not only benefit dealers by increasing their exposure and sales opportunities but also enhance the consumer experience by providing more options and access to the RV lifestyle. Furthermore, it would contribute positively to Maryland's economy by driving up sales, generating additional tax revenue, and creating a more dynamic market.

We kindly request your support in revising this regulation to allow for greater dealer participation in RV shows across Maryland. Such an amendment would be a significant step forward for the RV industry and the many Maryland residents who enjoy the freedom and joy that RVing offers.

I strongly and respectfully request that this committee provide HB840/SB0976 with a favorable report.

Rich Hutchins Jr.

Richard Hutchins Jr.
OC RV Show Promoter
Beach Chicken Productions LLC

SB 961 - Carozza Testimony_FINAL.pdf

Uploaded by: Senator Mary Beth Carozza

Position: FAV

MARY BETH CAROZZA
Legislative District 38
Somerset, Wicomico,
and Worcester Counties

Education, Energy, and
the Environment Committee



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Executive Nominations Committee

THE SENATE OF MARYLAND
ANNAPOLIS, MARYLAND 21401

March 6, 2024

The Senate Judicial Proceedings Committee

**SB 961 – Wicomico County – Vehicle Laws – Prohibition on Roadway
Solicitations**

Statement of Support by Bill Sponsor Senator Mary Beth Carozza

Thank you Chair Smith, Vice Chair Waldstreicher, and members of the distinguished Senate Judicial Proceedings Committee for this opportunity to present Senate Bill 961 – Wicomico County – Vehicle Laws – Prohibition on Roadway Solicitations.

This local, enabling legislation would prohibit a person from standing in a roadway, median divider, or intersection to solicit money or donations of any kind from the occupant of a vehicle within Wicomico County. Senate Bill 961 is modeled after other local enabling bills that already have passed and are in effect in Carroll, Charles, Harford, and Washington counties (Transportation Article 21-507 (c).)

Solicitations in roadways pose various challenges and risks to the individuals engaging in this activity, the drivers on the road, the responding officers, and the surrounding community. Since January of 2022, the Salisbury Police Department has responded to 234 calls for service related to money solicitation, and almost all of these calls involved individuals standing too close or directly in active lanes of vehicular traffic. There have been instances where the solicitors placed themselves directly in front of an oncoming vehicle, and situations where students are placing themselves in danger by fundraising from the median strip.

Roadway solicitations have become an increasing public safety concern in Wicomico County, and prohibiting this action would allow our public safety officers to protect the public and assist those individuals who may need service due to poverty and homelessness.

This local bill is supported by Wicomico Public Schools, the Wicomico County Council, the Salisbury Police Department and Wicomico Sheriff's Office, and the City of Salisbury.

I thank you for your kind attention and consideration, and I respectfully request a favorable and very swift report on SB 961.