

Frank Gunsallus IV  
Town Council President  
14 S. Harrison St.  
Easton, MD 21601  
fgunsallus@eastonmd.gov

March 10, 2025

The Honorable Senator Hettleman  
Maryland State Senate  
203 James Senate Office Building  
11 Bladen St.  
Annapolis, MD 21401

Dear Senator Hettleman,

As Town Council President of Easton, I write to oppose Senate Bill 1045 (SB 1045), "Sales and Use Tax – Taxable Business Services – Alterations," though these views are my own and not necessarily those of the Easton Town Council. This bill's expansion of the sales tax to business services will burden small businesses, raise costs, and risk driving jobs to neighboring states like Delaware, Virginia, and Pennsylvania.

The unclear scope of "taxable services" could deter investment, while higher costs may trickle down to consumers and workers, threatening economic growth. I request that you vote "no" on SB 1045 and prioritize policies that support Maryland's businesses, not tax them further. Please contact me at fgunsallus@eastonmd.gov if you'd like to discuss this.

Sincerely,

A handwritten signature in black ink that reads "F. Gunsallus" followed by a stylized "IV" with a horizontal line through it.

Frank Gunsallus IV

Town Council President  
Easton, MD

(VIEWS EXPRESSED ARE MY OWN)