
By: Delegate Benson

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Assigned to: Economic Matters

A BILL ENTITLED

1 AN ACT concerning

2 **Health Care Provider Panels - Criteria and Procedures**

3 FOR the purpose of requiring certain carriers that use certain panels of providers to
4 provide certain services to enrollees to establish certain criteria and procedures for
5 membership on those panels and maintain the criteria and procedures at a certain
6 location for a certain purpose and under certain circumstances; requiring a carrier
7 to provide the criteria and procedures to any provider requesting an application for
8 membership on a carrier's provider panel; requiring the Insurance Commissioner
9 and the Secretary of Health and Mental Hygiene to adopt certain regulations
10 relating to the criteria and procedures; providing certain review and appeal
11 procedures to certain persons under certain circumstances; prohibiting a carrier
12 from denying membership on a panel on the basis of gender, race, age, religion,
13 national origin, or disability; prohibiting a carrier from restricting or terminating
14 membership on a provider panel under certain circumstances; prohibiting a carrier
15 from terminating a provider without just cause; prohibiting a carrier from limiting a
16 provider panel exclusively to physicians; requiring a carrier to give certain priorities
17 in formulating a provider panel; requiring a carrier to include certain information in
18 the carrier's marketing materials; requiring a carrier that terminates a participating
19 provider for certain reasons to continue to reimburse the provider a certain amount
20 for a certain period of time; requiring certain insurers, including health
21 maintenance organizations, to provide benefits to enrollees in a certain manner
22 under certain circumstances; defining certain terms; requiring the Commissioner
23 and the Secretary of Health and Mental Hygiene jointly to adopt regulations to
24 maximize the opportunity of certain minority providers to participate in the delivery
25 of health care services; and generally relating to access to health care in this State.

26 BY adding to

27 Article 48A - Insurance Code
28 Section 490FF
29 Annotated Code of Maryland
30 (1994 Replacement Volume and 1995 Supplement)

31 BY repealing and reenacting, without amendments,

32 Article 48A - Insurance Code
33 Section 657
34 Annotated Code of Maryland

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1 (1994 Replacement Volume and 1995 Supplement)

2 BY repealing and reenacting, with amendments,

3 Article 48A - Insurance Code

4 Section 354

5 Annotated Code of Maryland

6 (1994 Replacement Volume and 1995 Supplement)

7 BY adding to

8 Article - Health - General

9 Section 19-710(r)

10 Annotated Code of Maryland

11 (1990 Replacement Volume and 1995 Supplement)

12 Preamble

13 WHEREAS, Statistical data clearly show that African American citizens in the
14 State suffer disproportionately from a myriad of health-related conditions that, in the
15 extreme, account for significantly higher incidence of disease, disability, and premature
16 death than that experienced by the population at large; and

17 WHEREAS, Studies have indicated that among the reasons for this disparity in the
18 maintenance of good health within the African American community is the lack of access
19 to appropriate, culturally sensitive providers in numbers sufficiently adequate to provide
20 necessary services; and

21 WHEREAS, Historical practices of discrimination in the training of these
22 community-rooted practitioners is the most significant contributing cause of the lack of
23 African American providers and thereby, indirectly a major factor in the
24 disproportionately high incidence of disease and death within this community; and

25 WHEREAS, Within the African American community there is not only a
26 demonstrated need of, but a demand for access to the community-based African
27 American provider; and

28 WHEREAS, Health care reform manifested as "managed care" limits consumer
29 choice of the range and source of health care services to a few selected managed care
30 panels; and

31 WHEREAS, While African American communities with a high representation of
32 Medical Assistance Program recipients have previously been seen as an educational
33 necessity but neither socially nor financially desirable, recently these communities have
34 become prime targets for managed care organizations; and

35 WHEREAS, Managed care organizations, by using arbitrary and capricious
36 "credentialing criteria" have, unfairly and with little or no understanding of or sensitivity
37 for community needs and desires, systematically excluded essential African American
38 providers from managed care provider panels despite many of these providers having
39 served their communities' critical needs under adverse circumstances for years; and

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1 WHEREAS, These exclusions from provider panels serve to exacerbate the already
2 recognized shortage of African American providers with the intent and result of replacing
3 these providers and thereby limiting the rights of individuals to a reasonable choice of
4 competent and culturally sensitive providers; and

5 WHEREAS, These practices of arbitrary exclusion from managed care provider
6 panels result in de facto reversal of hard-fought affirmative action gains in the area of
7 health care within the African American community; and

8 WHEREAS, Too often health care dollars that are generated within the African
9 American community enter the profit pools of the large insurance and health
10 maintenance corporations rather than being recycled into the community in the form of
11 services to enhance the health of the community; and

12 WHEREAS, African American communities have a responsibility to participate
13 actively in health care reform and have a right to full participation in the financial
14 opportunities afforded by health care reform; now, therefore,

15 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
16 MARYLAND, That the Laws of Maryland read as follows:

17 **Article 48A - Insurance Code**

18 354.

19 Any corporation without capital stock heretofore or hereafter organized for the
20 purpose of establishing, maintaining and operating a nonprofit health service plan
21 whereby hospital, medical, chiropodial, chiropractic, pharmaceutical, dental,
22 psychological or optometric care is provided by a hospital or hospitals, a physician or
23 physicians, a chiropodist or chiropodists, a chiropractor or chiropractors, a pharmacist or
24 pharmacists, a dentist or dentists, a duly licensed psychologist or psychologists, or an
25 optometrist or optometrists, to persons who become subscribers to such plan under
26 contracts which entitle each subscriber to certain hospital, medical, chiropodial,
27 chiropractic, pharmaceutical, dental, psychological, or optometric care or any of them,
28 shall be governed and regulated by:

- 29 (1) The provisions of this subtitle;
- 30 (2) Subtitle 2 of this article;
- 31 (3) Subtitle 5 of this article;
- 32 (4) Subtitle 6 of this article;
- 33 (5) Subtitles 9A and 10 of this article;
- 34 (6) Subtitle 11 of this article;
- 35 (7) Subtitle 15 of this article;
- 36 (8) Except for §§ 493 and 497, Subtitle 32 of this article;
- 37 (9) Subtitle 34 of this article;
- 38 (10) Sections [55 and 55A] 55, 55A, AND 490FF of this article; and

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1 (11) Any other provisions of this article that:

2 (i) Are expressly referred to in this subtitle; or

3 (ii) Expressly refer to this subtitle.

4 490FF.

5 (A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE MEANINGS
6 INDICATED.

7 (2) "CARRIER" MEANS:

8 (I) AN INSURER;

9 (II) A NONPROFIT HEALTH SERVICE PLAN;

10 (III) A HEALTH MAINTENANCE ORGANIZATION;

11 (IV) A PREFERRED PROVIDER ORGANIZATION;

12 (V) A DENTAL PLAN ORGANIZATION; OR

13 (VI) ANY PERSON ACTING AS A THIRD PARTY ADMINISTRATOR.

14 (3) "CRITERIA" MEANS A SYSTEM, PLAN, METHODOLOGY, PROVIDER
15 PROFILE, OR STANDARD USED BY A CARRIER TO SELECT OR DENY PROVIDERS
16 THAT HAVE APPLIED TO BECOME MEMBERS OF THE CARRIER'S PROVIDER PANEL.

17 (4) "ENROLLEE" MEANS ANY PERSON ENTITLED TO HEALTH CARE
18 BENEFITS FROM A CARRIER.

19 (5) "PARTICIPATING PROVIDER" MEANS A PROVIDER THAT HAS
20 ENTERED INTO A WRITTEN PROVIDER SERVICE CONTRACT WITH A CARRIER TO
21 PROVIDE SERVICES UNDER THE CARRIER'S HEALTH BENEFIT PLAN.

22 (6) (I) "PROVIDER" MEANS A PERSON LICENSED, CERTIFIED, OR
23 OTHERWISE AUTHORIZED UNDER THE HEALTH OCCUPATIONS ARTICLE TO
24 PROVIDE HEALTH CARE SERVICES.

25 (II) "PROVIDER" INCLUDES A HEALTH CARE FACILITY,
26 PHARMACY, PROFESSIONAL SERVICE CORPORATION, PARTNERSHIP, LIMITED
27 LIABILITY COMPANY, PROFESSIONAL OFFICE, OR ANY OTHER ENTITY LICENSED OR
28 AUTHORIZED BY LAW TO PROVIDE OR DELIVER PROFESSIONAL SERVICES
29 THROUGH OR ON BEHALF OF A PROVIDER.

30 (7) "PROVIDER PANEL" MEANS A GROUP OF PROVIDERS THAT HAVE
31 ENTERED INTO A WRITTEN PROVIDER SERVICE CONTRACT WITH A CARRIER TO
32 PROVIDE SERVICES UNDER THE CARRIER'S HEALTH BENEFIT PLAN.

33 (B) A CARRIER SHALL PROVIDE HEALTH CARE SERVICES TO ENROLLEES IN
34 ACCORDANCE WITH THE PROVISIONS OF § 657 OF THIS ARTICLE.

35 (C) (1) A CARRIER THAT USES A PROVIDER PANEL SHALL:

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1 (I) ESTABLISH REASONABLE CRITERIA FOR MEMBERSHIP ON THE
2 CARRIER'S PROVIDER PANEL;

3 (II) ESTABLISH REASONABLE PROCEDURES FOR THE REVIEW OF
4 APPLICATIONS FOR MEMBERSHIP ON THE CARRIER'S PROVIDER PANEL;

5 (III) REVIEW APPLICATIONS SUBMITTED BY PROVIDERS APPLYING
6 FOR MEMBERSHIP OR CONTINUED MEMBERSHIP ON THE CARRIER'S PROVIDER
7 PANEL IN ACCORDANCE WITH THIS SECTION; AND

8 (IV) MAINTAIN THE CRITERIA AND PROCEDURES ESTABLISHED
9 UNDER THIS SUBSECTION AT A LOCATION IN THE STATE AND MAKE THE CRITERIA
10 AVAILABLE TO THE PUBLIC UPON REQUEST.

11 (2) (I) THE COMMISSIONER AND THE SECRETARY OF HEALTH AND
12 MENTAL HYGIENE JOINTLY SHALL ADOPT REGULATIONS FOR:

13 1. THE FILING OF CRITERIA AND PROCEDURES WITH THE
14 STATE; AND

15 2. INSPECTION AND REVIEW BY THE PUBLIC OF THE
16 CRITERIA AND PROCEDURES.

17 (II) THE REGULATIONS ADOPTED UNDER THIS SUBSECTION SHALL
18 INCLUDE PROVISIONS FOR THE UPDATING AND FILING OF ALL AMENDMENTS TO
19 EACH CARRIER'S CRITERIA AND PROCEDURES.

20 (D) (1) A CARRIER THAT USES A PROVIDER PANEL SHALL PROVIDE THE
21 CRITERIA AND PROCEDURES ESTABLISHED UNDER SUBSECTION (C) OF THIS
22 SECTION TO ANY PROVIDER REQUESTING AN APPLICATION FOR MEMBERSHIP ON
23 THE CARRIER'S PROVIDER PANEL.

24 (2) AFTER REVIEW BY A CARRIER OF AN APPLICATION:

25 (I) THE CARRIER MAY, SUBJECT TO PARAGRAPH (3) OF THIS
26 SUBSECTION:

27 1. ACCEPT THE PROVIDER AS A MEMBER OF ITS PROVIDER
28 PANEL; OR

29 2. REJECT THE PROVIDER AS A MEMBER OF THE PROVIDER
30 PANEL; AND

31 (II) IF THE APPLICATION IS REJECTED, THE CARRIER SHALL
32 INFORM THE PROVIDER IN WRITING OF THE CRITERIA ON WHICH THE REJECTION
33 WAS BASED.

34 (3) (I) A CARRIER SHALL GIVE NOTICE OF THE ACCEPTANCE OR
35 DENIAL OF A COMPLETED APPLICATION WITHIN 60 DAYS OF RECEIPT OF THE
36 APPLICATION.

37 (II) SUBJECT TO PARAGRAPH (2)(II) OF THIS SUBSECTION, A
38 CARRIER SHALL HOLD CONFIDENTIAL ALL APPLICATIONS, NOTICES OF DENIAL,
39 AND THE CRITERIA APPLIED IN REJECTING AN APPLICATION.

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1 (4) A CARRIER MAY NOT DENY AN APPLICATION FOR MEMBERSHIP ON
2 ITS PROVIDER PANEL ON THE BASIS OF GENDER, RACE, AGE, RELIGION, NATIONAL
3 ORIGIN, OR DISABILITY.

4 (5) A CARRIER MAY NOT RESTRICT, TERMINATE, OR DENY A
5 PROVIDER'S MEMBERSHIP ON ITS PROVIDER PANEL SOLELY ON THE BASIS OF:

6 (I) THE TYPE OR NUMBER OF APPEALS FILED BY THE PROVIDER
7 UNDER THE PROVISIONS OF TITLE 19, SUBTITLE 13 OF THE HEALTH - GENERAL
8 ARTICLE;

9 (II) ANY OTHER COMPLAINT OR GRIEVANCE, OR THE NUMBER OF
10 COMPLAINTS OR GRIEVANCES, THE PROVIDER HAS FILED WITH THE CARRIER; OR

11 (III) THE DEGREE HELD BY THE PROVIDER.

12 (6) A CARRIER MAY NOT TERMINATE A PROVIDER WITHOUT JUST
13 CAUSE.

14 (7) A CARRIER MAY NOT LIMIT A PROVIDER PANEL EXCLUSIVELY TO
15 PHYSICIANS.

16 (8) IN FORMULATING A PROVIDER PANEL, A CARRIER SHALL GIVE
17 PRIORITY TO:

18 (I) ACCEPTING FOR MEMBERSHIP PROVIDERS WHO HAVE
19 PROVIDED SERVICES WITHIN A CITY OR COUNTY ON A CONTINUOUS BASIS FOR AT
20 LEAST 5 YEARS; AND

21 (II) MAKING THE PANEL AS ETHNICALLY REPRESENTATIVE AS
22 POSSIBLE OF THE COMMUNITY FOR WHICH THE SERVICES ARE PROVIDED.

23 (9) (I) A CARRIER MAY CHARGE A REASONABLE FEE FOR ANY
24 APPLICATION THAT A PROVIDER SUBMITS UNDER THIS SECTION.

25 (II) THE FEES AUTHORIZED UNDER THIS PARAGRAPH MAY VARY
26 ACCORDING TO THE TYPE OF APPLICATION.

27 (E) (1) (I) EACH CARRIER SUBJECT TO THIS SECTION SHALL PROVIDE AN
28 INTERNAL MECHANISM THROUGH WHICH A PROVIDER WHO IS REFUSED
29 PARTICIPATION IN A PROVIDER PANEL OR TERMINATED FROM PARTICIPATION IN A
30 PROVIDER PANEL MAY, ON THE PROVIDER'S WRITTEN REQUEST, OBTAIN A REVIEW
31 OF THE MANNER IN WHICH THE CARRIER'S CRITERIA HAVE BEEN APPLIED TO THE
32 PROVIDER.

33 (II) A REVIEW UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH
34 SHALL BE PROVIDED BY A MULTISPECIALTY COMMITTEE THAT INCLUDES
35 INDIVIDUALS ACTIVELY ENGAGED IN:

36 1. THE PRACTICE OF THE SPECIALTY OF THE PROVIDER
37 BEING REVIEWED; OR

38 2. THE PRACTICE OF SPECIALTIES CLOSELY RELATED TO
39 THAT OF THE PROVIDER BEING REVIEWED.

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1 (2) (I) FOR A TERMINATION OF A PROVIDER FROM A PROVIDER
2 PANEL, THE CARRIER SHALL PROVIDE A REVIEW REQUESTED BY THE PROVIDER
3 WITHIN 60 DAYS OF THE REQUEST.

4 (II) THE FAILURE OF A CARRIER TO PROVIDE THE REVIEW WITHIN
5 60 DAYS AFTER A REQUEST UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH SHALL
6 BE DEEMED AN ACCEPTANCE BY THE CARRIER OF THE PROVIDER'S CONTINUING
7 MEMBERSHIP ON THE CARRIER'S PROVIDER PANEL.

8 (3) (I) A PROVIDER WHOSE APPLICATION HAS BEEN REJECTED
9 UNDER PARAGRAPH (D)(2) OF THIS SECTION MAY, WITHIN 30 DAYS AFTER WRITTEN
10 NOTICE OF THE REJECTION, APPLY IN WRITING FOR AN APPEAL TO THE MEDICAL
11 DIRECTOR OF THE CARRIER.

12 (II) AN APPEAL UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH
13 SHALL STATE THE BASIS FOR THE APPEAL.

14 (4) (I) ON RECEIPT OF AN APPEAL MEETING THE REQUIREMENTS OF
15 PARAGRAPH (3) OF THIS SUBSECTION, THE MEDICAL DIRECTOR OF THE CARRIER
16 SHALL REVIEW THE APPLICATION AND MAY MEET WITH THE PROVIDER WITH
17 RESPECT TO THE APPLICATION AND THE REJECTION.

18 (II) IF THE MEDICAL DIRECTOR FINDS THAT THE REJECTION OF
19 THE APPLICATION WAS MADE IN ACCORDANCE WITH THE CRITERIA AND THE
20 PROCEDURES ESTABLISHED BY THE CARRIER UNDER SUBSECTION (C) OF THIS
21 SECTION, THE MEDICAL DIRECTOR MAY AFFIRM THE DECISION OF THE REVIEW
22 COMMITTEE.

23 (F) THIS SECTION DOES NOT PROHIBIT A CARRIER FROM:

24 (1) REQUIRING PREAUTHORIZATION OR UTILIZATION REVIEW; OR

25 (2) ESTABLISHING REASONABLE PROFESSIONAL QUALIFICATIONS
26 APPLICABLE TO ALL PROVIDERS OF THE SAME TYPE, PROFESSION, AND SPECIALTY.

27 (G) (1) THE MARKETING MATERIALS OF A CARRIER SHALL LIST MEMBERS
28 OF ITS PROVIDER PANEL AND SHALL BE UPDATED IMMEDIATELY PRIOR TO THE
29 DISTRIBUTION OF MARKETING MATERIALS FOR AN OPEN ENROLLMENT PERIOD,
30 BUT AT LEAST ONCE A YEAR.

31 (2) ALL MEMBERSHIP ENROLLMENT MATERIALS SHALL CLEARLY
32 INDICATE:

33 (I) THE OFFICE WITHIN THE DEPARTMENT OF HEALTH AND
34 MENTAL HYGIENE OR THE ADMINISTRATION THAT IS RESPONSIBLE FOR RECEIVING
35 AND RESPONDING TO ENROLLEES' COMPLAINTS CONCERNING CARRIERS;

36 (II) THE TELEPHONE NUMBER OF THE OFFICE IN SUBPARAGRAPH
37 (I) OF THIS PARAGRAPH; AND

38 (III) THE PROCESS FOR AN ENROLLEE TO FILE A COMPLAINT
39 CONCERNING A CARRIER.

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1 (H) (1) A CARRIER THAT TERMINATES A PARTICIPATING PROVIDER FOR
2 REASONS OTHER THAN PROFESSIONAL COMPETENCE SHALL CONTINUE TO
3 REIMBURSE THE PROVIDER FOR A PERIOD OF AT LEAST 60 DAYS FOR THE
4 PROVIDER'S SERVICES TO THE CARRIER'S ENROLLEES WHO ELECT TO CONTINUE
5 WITH THE PROVIDER.

6 (2) REIMBURSEMENT UNDER THIS SUBSECTION SHALL BE THE LESSER
7 OF:

8 (I) THE RATE USED BY THE CARRIER TO REIMBURSE
9 NONPARTICIPATING PROVIDERS; OR

10 (II) THE USUAL AND CUSTOMARY RATE OF THE PROVIDER.

11 (I) THE COMMISSIONER AND THE SECRETARY OF HEALTH AND MENTAL
12 HYGIENE JOINTLY SHALL ADOPT REGULATIONS TO MAXIMIZE THE OPPORTUNITY
13 OF A BROAD RANGE OF MINORITY PROVIDERS TO PARTICIPATE IN THE DELIVERY
14 OF HEALTH CARE SERVICES.

15 657.

16 (a) If a preferred provider insurance policy offered by an insurer provides benefits
17 for any service that is within the lawful scope of practice of a healthcare provider licensed
18 under the Health Occupations Article, any insured covered by the preferred provider
19 insurance policy shall be entitled to receive the benefits for that service either through
20 direct payments to the provider or to reimbursement to the insured.

21 (b) (1) A preferred provider insurance policy offered by an insurer under this
22 subtitle shall provide for payment of services rendered by nonpreferred providers as
23 provided under this section.

24 (2) Unless the insurer demonstrates to the satisfaction of the Insurance
25 Commissioner that an alternative level of payment is more appropriate under the
26 circumstances, aggregate payments in any full calendar year made under this paragraph to
27 nonpreferred providers after all deductible and copayment provisions have been applied
28 may not on the average be less than 80 percent of the aggregate payments in that full
29 calendar year to preferred providers for similar services in the same geographic area
30 pursuant to the providers' agreements to provide the services under their provider service
31 agreements.

32 (c) If the rates for each institutional provider under a preferred provider
33 insurance policy offered by an insurer vary based upon individual negotiations,
34 geographic differences, or market conditions and are approved by the Health Services
35 Cost Review Commission, the rates may not be deemed to constitute unfair
36 discrimination under this article.

37 **Article - Health - General**

38 19-710.

39 (R) A HEALTH MAINTENANCE ORGANIZATION IS SUBJECT TO THE
40 PROVISIONS OF ARTICLE 48A, § 657 OF THE CODE.

1 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect
2 October 1, 1996.