Unofficial Copy C2 1996 Regular Session 6lr1277

By: Delegates Pitkin, Hubbard, Conroy, and Morgan

Introduced and read first time: February 9, 1996

Assigned to: Economic Matters

A BILL ENTITLED

1 AN ACT concerning

2 Business Regulation - Cemeteries - Licensing and Preneed Burial Contracts

- 3 FOR the purpose of requiring a preneed burial contract to contain certain disclosures;
- 4 repealing certain provisions of law concerning preneed goods and services;
- 5 repealing certain provisions of law that allow a cemetery to sell a preneed burial
- 6 contract to a commercial lending institution; altering the circumstances under which
- 7 certain charges may be imposed; altering the amount of money a seller of preneed
- 8 goods or services must put in trust and the time at which the money is put in trust;
- 9 altering the circumstances under which a preneed burial contract maybe canceled
- and the amount of a refund on cancellation; providing that a violation of a provision
- of law governing a preneed contract is an unfair and deceptive tradepractice;
- 12 requiring that persons that own or control certain cemeteries obtainlicenses;
- establishing the State Board of Cemeteries; providing for the appointment,
- membership, and term of the Board members; providing for the powers and duties
- of the Board; establishing requirements for licenses; providing for the revocation or
- denial of licenses under certain circumstances; providing for hearings and certain
- 17 rights of appeal; specifying certain prohibited acts; imposing certain penalties;
- repealing a certain exemption from the State sales and use tax; defining certain
- 19 terms; providing for the termination of certain provisions of this Act; and generally

relating to cemeteries and preneed burial contracts.

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- 21 BY repealing and reenacting, with amendments,
- 22 Article Commercial Law 23 Section 13-301(14)
- 24 Annotated Code of Maryland
- 25 (1990 Replacement Volume and 1995 Supplement)
- 26 BY repealing and reenacting, with amendments,
- 27 Article Business Regulation
- 28 Section 5-401, 5-404, 5-405, and 5-409
- 29 Annotated Code of Maryland
- 30 (1992 Volume and 1995 Supplement)
- 31 BY adding to

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32 Article - Business Regulation

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1	Section 5-413; 5-701 through 5-732, inclusive, to be under the new subtitle
2	"Subtitle 7. Licensing"
3	Annotated Code of Maryland (1992 Volume and 1995 Supplement)
	BY repealing and reenacting, with amendments,
6	Article - Tax - General
7	Section 11-204
8 9	Annotated Code of Maryland (1988 Volume and 1995 Supplement)
10 11	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:
12	Article - Commercial Law
13	13-301.
14	Unfair or deceptive trade practices include any:
15	(14) Violation of a provision of:
16	(i) This title;
17 18	(ii) An order of the Attorney General or agreement of a party relating to unit pricing under Title 14, Subtitle 1 of this article;
19 20	(iii) Title 14, Subtitle 2 of this article, the Maryland Consumer Debt Collection Act;
21 22	(iv) Title 14, Subtitle 3 of this article, the Maryland Door-to-Door Sales Act;
23	(v) Title 14, Subtitle 9 of this article, Kosher Products;
24	(vi) Title 14, Subtitle 10 of this article, Automotive Repair Facilities;
25	(vii) Section 14-1302 of this article;
26	(viii) Title 14, Subtitle 11 of this article, Maryland Layaway Sales Act;
27	(ix) Section 22-415 of the Transportation Article;
28	(x) Title 14, Subtitle 20 of this article;
29 30	(xi) Title 14, Subtitle 15 of this article, the AutomotiveWarranty Enforcement Act;
31	(xii) Title 14, Subtitle 21 of this article;
32	(xiii) Section 18-107 of the Transportation Article;
33 34	(xiv) Title 14, Subtitle 22 of this article, the Maryland Telephone Solicitations Act;

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1	(vv) Title 14	Subtitle 23 of	this article the	AutomotiveCrash Parts

- Act;
- (xvi) Title 10, Subtitle 6 of the Real Property Article;
- (xvii) Title 10, Subtitle 8 of the Real Property Article;
- (xviii) Title 14, Subtitle 25 of this article, the Hearing Aid Sales Act;
- or]
- (xix) Title 14, Subtitle 26 of this article, the Maryland Door-to-Door
- Solicitations Act; or
- (XX) TITLE 5, SUBTITLE 4 OF THE BUSINESS REGULATION ARTICLE;
- 10 OR

Article - Business Regulation 11

- 12 5-401.
- 13 (a) In this subtitle the following words have the meanings indicated.
- 14 (b) (1) "Burial space" means land or space in a structure used or tobe used for
- 15 burial.
- 16 (2) "Burial space" includes a burial right in the land or space.
- (c) "Buyer" means a [person] CONSUMER who buys preneed goods or preneed 17
- 18 services.
- 19 (D) "CONSUMER" HAS THE MEANING STATED IN § 13-101 OF THE
- 20 COMMERCIAL LAW ARTICLE.
- (E) "CERTIFY" MEANS TO ATTEST OR AFFIRM IN AN AFFIDAVIT MADE ON
- 22 THE SELLER'S PERSONAL KNOWLEDGE.
- 23 (F) "DELIVERY" MEANS THAT:
- (1) TITLE TO SPECIFIC PRENEED BURIAL GOODS IS PROVIDED TO THE 24
- 25 BUYER OR DESIGNEE OF THE BUYER AND SUPPORTED BY A VERIFIABLE RECORD;
- 26 AND
- (2) (I) THE BUYER HAS TAKEN ACTUAL PHYSICAL POSSESSION OF 27
- 28 THE PRENEED GOODS; OR
- 29 (II) IF THE BURIAL GOODS COULD BE MOVED BY THE BUYER OR
- 30 DESIGNEE OF THE BUYER TO ANOTHER LOCATION IN A CLASS A PASSENGER
- 31 MOTOR VEHICLE IF THE SELLER IS NO LONGER IN BUSINESS, THE GOODS ARE
- 32 STORED BY THE SELLER IN SUCH A MANNER THAT THE GOODS WILL REMAIN
- 33 "MERCHANTABLE", AS DEFINED IN § 2-314 OF THE COMMERCIAL LAW ARTICLE,
- 34 UNTIL THE GOODS ARE USED BY THE BUYER OR DESIGNEE OF THE BUYER.
- (G) "PERFORMANCE" MEANS THAT THE SPECIFIC PRENEED BURIAL SERVICE 35
- 36 HAS BEEN COMPLETED AND THE BUYER HAS RECEIVED THE BENEFIT OF THE
- 37 SERVICE.

1 2	[(d)] (H) "Preneed burial contract" means a written instrument underwhich preneed goods or preneed services are to be sold and delivered or performed.
3	[(e)] (I) (1) "Preneed goods" means goods that are sold:
4	(i) before the buyer's death; and
5	(ii) in connection with burial.
6	(2) "Preneed goods" includes:
7	(i) a grave liner;
8	(ii) a memorial;
9	(iii) a monument;
10	(iv) a scroll;
11	(v) an urn;
12	(vi) a vase; and
13	(vii) a vault.
14	(3) "Preneed goods" does not include burial space.
15	[(f)] (J) (1) "Preneed services" means services that are sold:
16	(i) before the buyer's death; and
17	(ii) in connection with burial.
18	(2) "Preneed services" includes opening and closing a grave.
19	[(g)] (K) "Seller" means a person who sells preneed goods or preneedservices
20 21	$\hbox{[(h)] (L) "Specific funds" means money that is identified to a specific preneed burial contract.}$
22	[(i)] (M) "Trust account" means a preneed trust account.
23	5-404.
24	(a) A preneed burial contract shall contain:
25	(1) the name of the buyer;
26	(2) the name of the seller;
27 28	(3) the name of each individual, other than the buyer, as to whom the preneed goods or preneed services are to be furnished;
29	(4) a description of the preneed goods or preneed services; [and]
30	(5) the amount of the buyer's financial obligation;

1 2	(6) THE TRUST DISCLOSURES REQUIRED BY \S 5-405 OF THIS SUBTITLE; AND
3	(7) THE CANCELLATION DISCLOSURES REQUIRED BY \S 5-409 OF THIS SUBTITLE.
5 6	(b) (1) A preneed burial contract shall be dated and executed in duplicate by the buyer and seller.
7 8	(2) The seller shall give the buyer a duplicate original of thepreneed burial contract.
9 10	[(c) (1) A preneed burial contract may provide for delivery of identified preneed goods by providing for the seller to:
11 12	(i) transfer physical possession of the preneed goods to the buyer or designee of the buyer;
13	(ii) attach the preneed goods to a designated burial space;
	(iii) pay for and suitably store the preneed goods until needed, at a cemetery or other location of the seller, if the preneed goods are marked with the name of the buyer and the sale is supported by a verifiable record; or
17	(iv) have the supplier of the preneed goods:
18 19	1. cause title to be transferred to the buyer or designee of the buyer; and
20 21	2. agree in writing to ship the preneed goods at the direction of the buyer or designee of the buyer.
	(2) If a preneed burial contract does not provide for the manner of delivery of preneed goods, compliance with paragraph (1)(i) or (ii) of this subsection is delivery in accordance with this subtitle.
	(d) Notwithstanding any provision in a preneed burial contract, identified preneed services are not considered to have been performed until performance actually occurs.]
28 29	[(e)] (C) (1) Except as otherwise provided in this subsection, a preneed burial contract may not [provide for] INCLUDE interest or a finance charge.
32	(2) A cemetery that makes a preneed burial contract may impose interest or a finance charge on preneed goods [delivered before death or preneed services performed before death] ONLY AFTER DELIVERY OF SUCH GOODS HAS TAKEN PLACE.
	[(3) A cemetery may sell a preneed burial contract to a commercial lending institution if the preneed burial contract signed by the original buyer of the preneed goods or preneed services contains the following language in 12-point or larger type:

	"Notice to consumers: This contract of sale may be sold to a commercial lending institution. After the sale, the commercial lending institution may impose interest or a finance charge on the remaining balance due".]
4 5	[(f)] (D) A provision of a preneed burial contract that purports to waive any provision of this subtitle is void.
6	5-405.
9 10	(a) A seller shall put in trust [the second 50% of] 55% OF THE PORTION OF EACH PAYMENT ATTRIBUTABLE TO BURIAL GOODS NOT DELIVERED AND BURIAL SERVICES NOT PERFORMED MADE PURSUANT TO the [total] preneed burial contract [price as the seller receives payments from the buyer] WITHIN 30 DAYS AFTER RECEIPT.
	[(b) Within 30 days after receipt of the last payment, the seller shall deposit an additional amount to make the balance in the trust account equal to 55% of the total contract price.]
15 16	(B) EACH PRENEED BURIAL CONTRACT SHALL CONTAIN THE FOLLOWING DISCLOSURE IN 12-POINT TYPE OR LARGER:
19 20 21 22	"NOTICE TO BUYER: UNDER MARYLAND LAW, THE SELLER OF PRENEED BURIAL GOODS AND SERVICES MUST DEPOSIT 55% OF EACH PAYMENT YOU MAKE FOR UNDELIVERED GOODS AND SERVICES IN A TRUST ACCOUNT WITHIN 30 DAYS OF RECEIPT OF THAT PAYMENT. TRUST DEPOSITS WILL BE MADE ON YOUR BEHALF TO (NAME OF TRUSTEE AND FINANCIAL INSTITUTION). IF YOU WISH TO VERIFY THAT TRUST DEPOSITS ARE BEING MADE ON YOUR BEHALF, YOU MAY CONTACT THE TRUSTEE AT (ADDRESS AND PHONE NUMBER OF TRUSTEE)."
24	[(c) This section does not apply to:
27	(1) a preneed burial contract under which all preneed goods and preneed services, other than dates, scrolls, and other additions that representate more than 10% of the total contract price, must be delivered or performed within 120 days after receipt of 50% of the total contract price; or
31	(2) money that a seller receives for preneed goods or preneed services to be delivered or performed within 120 days after receipt of any payment on account of the sale, if the buyer's obligation for these preneed goods or preneed services is separately itemized.]
33	5-409.
34 35	[(a) (1) A buyer may cancel a preneed burial contract as to preneed goods not delivered or preneed services not performed if the buyer:
36 37	(i) permanently moves more than 75 miles from the cemetery specified in the preneed burial contract; and
38 39	(ii) gives to the seller written notice, under oath, of the move and includes the buyer's new permanent address.
40	(2) In that event:

1	(i) the seller shall certify to the trustee:
2	1. the cancellation of the preneed burial contract;
3 4	2. the amount of the remaining specific funds applicable to the preneed burial contract; and
5	3. the name and address of the buyer; and
6 7	(ii) the trustee shall then pay to the buyer the remainingspecific funds and accrued interest.]
10	(A) (1) IF A BUYER PROVIDES THE SELLER WITH A WRITTEN NOTICE OF CANCELLATION WITHIN 3 DAYS OF THE CONTRACT DATE, THE SELLER, WITHIN 30 DAYS AFTER RECEIPT OF THE NOTICE, SHALL RETURN 100% OF ALL PAYMENTS MADE BY THE BUYER.
14 15 16	(2) IF A BUYER PROVIDES THE SELLER WITH A WRITTEN NOTICE OF CANCELLATION AT ANY TIME AFTER THE INITIAL 3-DAY PERIOD, THE SELLER, WITHIN 30 DAYS AFTER RECEIPT OF THE NOTICE, SHALL RETURN TO THE BUYER ALL MONEYS PAID UNDER THE CONTRACT FOR GOODS AND SERVICES NOT DELIVERED OR PERFORMED AND ALL INTEREST ACCRUED IN THE TRUST ACCOUNT, LESS A LIQUIDATED DAMAGES FEE CALCULATED AS FOLLOWS:
	(I) DURING THE FIRST 10 YEARS THAT THE CONTRACT IS IN EFFECT, THE LIQUIDATED DAMAGES FEE SHALL BE NO MORE THAN 10% OF THE AMOUNT ALREADY PAID BY THE BUYER TO THE SELLER; AND
21 22	(II) FOR EACH SUBSEQUENT YEAR THEREAFTER, THE INITIAL LIQUIDATED DAMAGES FEE MAY BE INCREASED BY 1%.
23 24	(3) EACH PRENEED BURIAL CONTRACT SHALL CONTAIN THE FOLLOWING CANCELLATION DISCLOSURE IN 12-POINT TYPE OR LARGER:
25 26	"NOTICE TO BUYER: YOU HAVE THE RIGHT TO CANCEL THIS CONTRACT AT ANY TIME AS STATED BELOW:
29	DURING THE INITIAL 3-DAY PERIOD AFTER YOUR EXECUTION OF THE CONTRACT, YOU MAY CANCEL BY GIVING WRITTEN NOTICE OF CANCELLATION TO THE SELLER. WITHIN 30 DAYS AFTER THE SELLER'S RECEIPT OF SUCH NOTICE, THE SELLER WILL RETURN TO YOU 100% OF THE MONEY YOU PAID.
33 34	AFTER THE EXPIRATION OF THE INITIAL 3-DAY PERIOD, YOU MAY CANCEL YOUR PURCHASE OF GOODS AND SERVICES NOT DELIVERED OR PERFORMED BY GIVING WRITTEN NOTICE OF CANCELLATION TO THE SELLER. WITHIN 30 DAYS AFTER THE SELLER'S RECEIPT OF SUCH NOTICE, THE SELLER WILL MAKE THE FOLLOWING REFUND TO YOU:
38 39	FOR 10 YEARS FROM THE DATE OF YOUR CONTRACT, THE SELLER WILL RETURN TO YOU ALL OF THE MONEY YOU PAID FOR GOODS AND SERVICES NOT DELIVERED OR PERFORMED, PLUS INTEREST EARNED, LESS A LIQUIDATED DAMAGES FEE THAT MAY NOT BE MORE THAN 10% OF THE AMOUNT YOU HAVE PAID FOR SUCH GOODS AND SERVICES

1 2	FOR EACH YEAR THEREAFTER, THE INITIAL LIQUIDATED DAMAGES FEE MAY BE INCREASED BY $1\%."$
3 4	(b) If a buyer defaults on a preneed burial contract and, as a result, the seller terminates the preneed burial contract:
5	(1) the seller shall certify to the trustee:
6	(i) the default and termination of the preneed burial contract;
7	(ii) the amount of the specific funds; and
8	(iii) the reasonable expenses of the seller; and
9	(2) the trustee shall then pay:
10 11	(i) to the buyer, those specific funds and accrued interest, less the reasonable expenses of the seller; and
12	(ii) to the seller, the reasonable expenses of the seller.
	(c) If specific funds on deposit in a trust account have been dormant for at least 50 years since the date of the last deposit or disbursement and the seller cannot locate the buyer:
16	(1) the seller shall certify to the trustee:
17 18	(i) that the trust account is dormant and the buyer cannotbe located; and
19	(ii) the amount of the specific funds; and
20 21	(2) the trustee shall then pay to the seller those specific funds and accrued interest.
22	5-413.
23 24	A VIOLATION OF ANY PROVISION OF THIS SUBTITLE IS AN UNFAIR AND DECEPTIVE TRADE PRACTICE UNDER TITLE 13 OF THE COMMERCIAL LAW ARTICLE.
25	SUBTITLE 7. LICENSING.
26	5-701.
27 28	(A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS INDICATED.
29	(B) "BOARD" MEANS THE STATE BOARD OF CEMETERIES.
30 31	(C) "BUSINESS OF A CEMETERY" MEANS THE ACTIVITY NECESSARY FOR OR INCIDENT TO:
32 33	$(1) \ ESTABLISHING, MAINTAINING, OPERATING, OR \ IMPROVING \ A$ CEMETERY;
34	(2) BURIAL; AND

35 VACANCIES.

1	(3) THE CARE, PRESERVATION, OR EMBELLISHMENT OF A CEMETERY.
2	(D) (1) "CEMETERY COMPANY" MEANS A PERSON THAT OWNS OR CONTROLS A CEMETERY OR CONDUCTS THE BUSINESS OF A CEMETERY.
4	(2) "CEMETERY COMPANY" DOES NOT INCLUDE:
5	(I) A BROKER OR A SALESPERSON; OR
6 7	(II) A PERSON THAT OWNS OR CONTROLS LESS THAN 1 ACRE AVAILABLE FOR BURIAL.
	(E) "FIRM" MEANS A PARTNERSHIP, CORPORATION, OR OTHER LEGAL ENTITY.
10 11	(F) "LICENSE" MEANS A LICENSE ISSUED BY THE BOARD TO OWN OR CONTROL A CEMETERY OR CONDUCT THE BUSINESS OF A CEMETERY.
12	(G) "LICENSEE" MEANS THE HOLDER OF A LICENSE.
13 14	(H) "LICENSED CEMETERY COMPANY" MEANS A PERSON WHO IS LICENSED BY THE BOARD AS A CEMETERY COMPANY.
15	5-702.
	THE GENERAL ASSEMBLY FINDS THAT IT IS IN THE PUBLIC INTEREST TO REGULATE CEMETERIES TO ENSURE THAT SOUND BUSINESS PRACTICES ARE FOLLOWED BY ALL CEMETERY COMPANIES.
19	5-703.
20	THERE IS A STATE BOARD OF CEMETERIES IN THE DEPARTMENT.
21	5-704.
22	(A) (1) THE BOARD CONSISTS OF SEVEN MEMBERS.
23	(2) OF THE SEVEN MEMBERS OF THE BOARD:
24	(I) ONE SHALL BE THE SECRETARY OF STATE;
	(II) THREE SHALL BE OWNERS, OPERATORS, OR REPRESENTATIVES OF A LICENSED CEMETERY COMPANY, APPOINTED BY THE GOVERNOR; AND
28 29	(III) THREE SHALL BE CONSUMER MEMBERS, APPOINTED BY THE GOVERNOR.
30 31	(3) THE GOVERNOR SHALL APPOINT THE MEMBERS WITH THE ADVICE OF THE SECRETARY AND THE ADVICE AND CONSENT OF THE SENATE.
	(4) THE GOVERNOR SHALL APPOINT THE LICENSED MEMBERS FROM A LIST SUBMITTED TO THE GOVERNOR BY THE MARYLAND CEMETERY ASSOCIATION. THE NUMBER OF NAMES ON THE LIST SHALL BE THREE TIMES THE NUMBER OF

34 MEETINGS.

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1	(B) EACH MEMBER SHALL BE A RESIDENT OF THE STATE.
2	(C) EACH CONSUMER MEMBER OF THE BOARD:
3	(1) SHALL BE A MEMBER OF THE GENERAL PUBLIC;
4 5	(2) MAY NOT BE A LICENSEE OR OTHERWISE BE SUBJECT TO REGULATION BY THE BOARD;
6 7	(3) MAY NOT BE REQUIRED TO MEET THE QUALIFICATIONS FOR THE LICENSED MEMBERS OF THE BOARD; AND
	(4) MAY NOT, WITHIN 1 YEAR BEFORE APPOINTMENT, HAVE HAD A FINANCIAL INTEREST IN OR HAVE RECEIVED COMPENSATION FROM A PERSON REGULATED BY THE BOARD.
	(D) WHILE A MEMBER OF THE BOARD, A CONSUMER MEMBER MAY NOT HAVE A FINANCIAL INTEREST IN OR RECEIVE COMPENSATION FROM A PERSON REGULATED BY THE BOARD.
14 15	(E) (1) EXCEPT FOR THE SECRETARY OF STATE, THE TERM OF A MEMBER IS 5 YEARS AND BEGINS ON OCTOBER 1.
	(2) THE TERMS OF APPOINTED MEMBERS ARE STAGGERED AS REQUIRED BY THE TERMS PROVIDED FOR MEMBERS OF THE BOARD ON OCTOBER 1, 1996.
19 20	(3) AT THE END OF A TERM, A MEMBER CONTINUES TO SERVE UNTIL A SUCCESSOR IS APPOINTED AND QUALIFIES.
	(4) A MEMBER WHO IS APPOINTED AFTER A TERM HAS BEGUN SERVES ONLY FOR THE REST OF THE TERM AND UNTIL A SUCCESSOR IS APPOINTED AND QUALIFIES.
24 25	(F) THE GOVERNOR MAY REMOVE A MEMBER FOR INCOMPETENCE OR MISCONDUCT.
26	5-705.
27	(A) THE SECRETARY OF STATE SHALL BE THE CHAIRMAN OF THE BOARD.
28 29	(B) EXCEPT FOR THE CHAIRMAN, THE MANNER OF ELECTION OF OFFICERS SHALL BE AS THE BOARD DETERMINES.
30	5-706.
31	(A) A MAJORITY OF THE MEMBERS THEN SERVING ON THE BOARD IS A

35 (C) EACH MEMBER OF THE BOARD IS ENTITLED TO REIMBURSEMENT FOR
 36 EXPENSES UNDER THE STANDARD STATE TRAVEL REGULATIONS, AS PROVIDED IN
 37 THE STATE BUDGET.

(B) THE BOARD SHALL DETERMINE THE TIMES AND PLACES OF ITS

1 2	(D) THE BOARD MAY EMPLOY A STAFF IN ACCORDANCE WITH THE STATE BUDGET.
3	5-707.
4	(A) IN ADDITION TO ANY POWERS SET FORTH ELSEWHERE, THE BOARD MAY
5 6	(1) ADOPT BYLAWS, RULES, AND REGULATIONS TO CARRY OUT THIS SUBTITLE;
7	(2) ADOPT A SEAL;
	(3) EXCEPT FOR A VIOLATION SPECIFIED IN § 5-718(A)(4) OR (9) OFTHIS SUBTITLE, SUE TO ENFORCE ANY PROVISION OF THIS SUBTITLE AGAINST A LICENSEE; AND
11 12	(4) REFER ANY VIOLATION OF THIS SUBTITLE TO THE STATE'S ATTORNEY FOR ENFORCEMENT.
13 14	(B) IN ADDITION TO ANY DUTIES SET FORTH ELSEWHERE, THE BOARD SHALL:
15	(1) INVESTIGATE ANY ALLEGED VIOLATION OF THIS SUBTITLE;
	(2) REFER TO THE ATTORNEY GENERAL ANY ALLEGED UNFAIR OR DECEPTIVE TRADE PRACTICES DEFINED BY TITLE 13 OF THE COMMERCIAL LAW ARTICLE;
	(3) REFER TO THE SECRETARY OF STATE ANY ALLEGED VIOLATIONS OF THE PERPETUAL CARE TRUST PROVISIONS OR PRENEED BURIAL CONTRACT PROVISIONS UNDER THIS TITLE;
22	(4) KEEP A LIST OF ALL LICENSEES; AND
23	(5) SUBMIT AN ANNUAL REPORT TO THE DEPARTMENT.
24	5-708.
	(A) SUBJECT TO SUBSECTION (B) OF THIS SECTION, THE BOARD SHALL SET REASONABLE FEES FOR THE ISSUANCE AND RENEWAL OF LICENSES AND FOR ITS OTHER SERVICES.
30	(B) THE FEES SET BY THE BOARD SHALL BE SET IN A MANNER THAT WILL PRODUCE FUNDS SUFFICIENT TO COVER THE ACTUAL DIRECT AND INDIRECT COST OF REGULATING THE CEMETERY INDUSTRY IN THE STATE IN ACCORDANCE WITH THE PROVISIONS OF THIS SUBTITLE.
32 33	(C) THE BOARD SHALL PAY ALL MONEY COLLECTED UNDER THIS SUBTITLE INTO THE GENERAL FUND OF THE STATE.
34	5-709.

(A) EXCEPT AS OTHERWISE PROVIDED IN THIS SUBTITLE:

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	(1) AN INDIVIDUAL SHALL BE LICENSED BY THE BOARD BEFORE THE INDIVIDUAL MAY OWN OR CONTROL A CEMETERY OR CONDUCT THE BUSINESS OF A CEMETERY IN THE STATE; AND
	(2) A FIRM SHALL BE LICENSED BY THE BOARD BEFORE THE FIRM MAY OWN OR CONTROL A CEMETERY OR CONDUCT THE BUSINESS OF A CEMETERY IN THE STATE.
7 8	(B) THE BOARD SHALL ISSUE AN INITIAL LICENSE TO A CEMETERY COMPANY THAT EXISTS ON OR BEFORE OCTOBER 1, 1996.
11	(C) A CEMETERY COMPANY ISSUED AN INITIAL LICENSE UNDER SUBSECTION (B) OF THIS SECTION SHALL BE OPERATED IN ACCORDANCE WITH THE PROVISIONS OF THIS SUBTITLE AND SUBJECT TO ALL LICENSING REQUIREMENTS AT THE TIME OF LICENSE RENEWAL.
13	5-710.
14 15	(A) TO QUALIFY FOR A LICENSE, AN APPLICANT SHALL MEET THE REQUIREMENTS OF THIS SECTION.
16	(B) IF THE APPLICANT IS AN INDIVIDUAL, THE APPLICANT SHALL BE:
17	(1) OF GOOD MORAL CHARACTER AND REPUTATION; AND
18	(2) AT LEAST 18 YEARS OLD.
19 20	(C) IF THE APPLICANT IS A FIRM, EACH PARTNER, OFFICER, OR DIRECTOR OF THE FIRM SHALL BE:
21	(1) OF GOOD MORAL CHARACTER AND REPUTATION; AND
22	(2) AT LEAST 18 YEARS OLD.
23 24	(D) AN APPLICANT SHALL MEET ANY OTHER QUALIFICATIONS OR REQUIREMENTS THAT THE BOARD ESTABLISHES FOR LICENSE APPLICANTS.
25	5-711.
26	(A) THE APPLICATION SHALL REQUIRE:
	(1) INFORMATION THAT IDENTIFIES THE FORM OF LEGAL ENTITY THAT WILL CONDUCT THE BUSINESS OF A CEMETERY AND THE PROPOSED FINANCIAL STRUCTURE OF THAT ENTITY;
30 31	(2) EVIDENCE OF THE ESTABLISHMENT OF A PERPETUAL CARE TRUST FUND AS REQUIRED BY SUBTITLE 3 OF THIS TITLE;
34	(3) A PLAT OF THE LAND THAT IS USED OR WILL BE USED FOR THE CEMETERY, SHOWING THE COUNTY OR MUNICIPAL CORPORATION IN WHICH THE CEMETERY IS LOCATED OR WILL BE LOCATED AND THE NAMES OF THE ROADS, ACCESS STREETS, OR WAYS THAT RUN OR WILL RUN THROUGH THE CEMETERY;

(4) DESIGNATION, BY THE INDIVIDUAL OR FIRM OWNING OR

37 CONTROLLING A CEMETERY OR CONDUCTING THE BUSINESS OF A CEMETERY OR

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SEEKING TO OWN OR CONTROL A CEMETERY OR CONDUCT THE BUSINESS OF A CEMETERY, OF A GENERAL MANAGER WHO MUST BE AN INDIVIDUAL WITH NO LESS THAN 2 YEARS EXPERIENCE IN A CEMETERY BUSINESS;
(5) FOR A PROPOSED CEMETERY, DEVELOPMENT PLANS SUFFICIENT TO ENSURE THE COMMUNITY THAT THE PROPOSED CEMETERY WILL PROVIDE ADEQUATE SERVICES AND THAT THE PROPOSED CEMETERY PROPERTY IS SUITABLE FOR USE AS A CEMETERY;
(6) IF THE APPLICANT IS AN INDIVIDUAL:
(I) THE NAME OF THE APPLICANT;
0 (II) THE AGE OF THE APPLICANT; AND
(III) THE ADDRESS OF THE APPLICANT;
2 (7) IF THE APPLICANT IS A FIRM:
3 (I) A LIST OF ALL OF THE PARTNERS, OFFICERS, OR DIRECTORS 4 OF THE FIRM; AND
(II) FOR EACH PARTNER, OFFICER, OR DIRECTOR, THE SAME INFORMATION REQUIRED FOR AN INDIVIDUAL APPLICANT UNDER ITEM (6) OF THIS SUBSECTION; AND
8 (8) ANY OTHER INFORMATION THAT THE BOARD CONSIDERS 9 APPROPRIATE.
(B) (1) IF THE APPLICANT IS AN INDIVIDUAL, THE APPLICATION FORM 1 SHALL BE SIGNED, UNDER OATH, BY THE INDIVIDUAL.
2 (2) IF THE APPLICANT IS A FIRM, THE APPLICATION FORM SHALL BE 3 SIGNED, UNDER OATH, BY ALL OF THE PARTNERS, OFFICERS, OR DIRECTORS OF 4 THE FIRM.
5 5-712.
6 AN APPLICANT FOR A LICENSE SHALL:
7 (1) SUBMIT TO THE BOARD AN APPLICATION ON THE FORM THAT THE 8 BOARD REQUIRES; AND
9 (2) PAY TO THE BOARD A REASONABLE APPLICATION FEE SET BY THE 0 BOARD.

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- 31 5-713.
- 32 (A) THE BOARD SHALL ISSUE A LICENSE TO EACH APPLICANT THAT MEETS 33 THE REQUIREMENTS OF THIS SUBTITLE.
- (B) THE BOARD SHALL INCLUDE ON EACH LICENSE THAT THE BOARD ISSUES: 34
- $(1)\ THE\ FULL\ NAME\ OF\ THE\ CEMETERY\ COMPANY;$ 35

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1 2	(2) TI 2 COMPANY;	HE LOCATION OF THE PRINCIPAL OFFICE OF THE CEMETERY	
3	3 (3) TI	HE DATE ON WHICH THE BOARD ISSUED THE LICENSE; AND	
4	4 (4) TI	HE DATE ON WHICH THE LICENSE EXPIRES.	
5	5 5-714.		
6 7		CENSE IS IN EFFECT, IT AUTHORIZES THE LICENSEE TO OWN GERY OR CONDUCT THE BUSINESS OF A CEMETERY.	OR
8	3 5-715.		
		A LICENSE IS RENEWED FOR A 2-YEAR TERM AS PROVIDED IN LICENSE EXPIRES ON THE SECOND SEPTEMBER 30 AFTER ITS	
	3 TO THE LICENSEE,	TT 1 MONTH BEFORE A LICENSE EXPIRES, THE BOARD SHALL I AT THE LAST KNOWN ADDRESS OF THE LICENSEE, A RENEWA M AND A NOTICE THAT STATES:	
15	5 (1) Th	HE DATE ON WHICH THE CURRENT LICENSE EXPIRES;	
		HE DATE BY WHICH THE BOARD MUST RECEIVE THE RENEWA THE RENEWAL TO BE ISSUED AND MAILED BEFORE THE LICE	
19	9 (3) TI	HE AMOUNT OF THE RENEWAL FEE.	
20 21	• •	A LICENSE EXPIRES, THE LICENSEE PERIODICALLY MAY RENOVAL 2-YEAR TERM, IF THE LICENSEE:	ίEW
22	2 (1) IS	OTHERWISE ENTITLED TO BE LICENSED;	
23	3 (2) PA	AYS TO THE BOARD A RENEWAL FEE SET BY THE BOARD; AND)
24	4 (3) SI	JBMITS TO THE BOARD:	
25 26	5 6 REQUIRES; AND	(I) A RENEWAL APPLICATION ON THE FORM THAT THE BOAI	RD
27 28		(II) SATISFACTORY EVIDENCE OF COMPLIANCE WITH THE ET UNDER THIS SECTION FOR LICENSE RENEWAL.	
29 30	` '	ARD SHALL RENEW THE LICENSE OF EACH LICENSED CEMETE EETS THE REQUIREMENTS OF THIS SECTION.	ERY
31	1 5-716.		

34 LICENSE FOR ANY REASON IF THE LICENSEE:

35

(A) THE BOARD, IN ACCORDANCE WITH ANY REGULATIONS OF THE BOARD,

33 MAY REINSTATE THE LICENSE OF A LICENSEE THAT HAS FAILED TO RENEW THE

37 BUSINESS;

1	(2) MEETS THE RENEWAL REQUIREMENTS OF § 5-715 OF THIS SUBTITLE;
	(3) PAYS TO THE BOARD A REASONABLE REINSTATEMENT FEE, SET BY THE BOARD, IN ADDITION TO THE RENEWAL FEE REQUIRED UNDER \S 5-715 OF THIS SUBTITLE; AND
	(4) SUBMITS TO THE BOARD SATISFACTORY EVIDENCE OF COMPLIANCE WITH THE REQUIREMENTS ESTABLISHED UNDER THIS SUBTITLE FOR LICENSE REINSTATEMENTS.
8 9	(B) THE BOARD SHALL REINSTATE THE LICENSE OF EACH LICENSEE WHO MEETS THE REQUIREMENTS OF THIS SECTION.
10	5-717.
11 12	(A) EACH LICENSEE SHALL DISPLAY THE LICENSE CONSPICUOUSLY IN THE OFFICE OR PLACE OF BUSINESS OF THE LICENSEE.
13 14	(B) EACH LICENSEE SHALL RECORD THE LICENSE WITH THE SECRETARY OF STATE.
15 16	(C) EACH LICENSEE SHALL GIVE THE BOARD WRITTEN NOTICE OF ANY CHANGE OF ADDRESS OF THE BUSINESS OFFICE OF THE CEMETERY.
17	5-718.
20	(A) SUBJECT TO THE HEARING PROVISIONS OF § 5-719 OF THIS SUBTITLE, THE BOARD, ON THE AFFIRMATIVE VOTE OF A MAJORITY OF ITS MEMBERS THEN SERVING, MAY DENY A LICENSE TO ANY APPLICANT, REPRIMAND ANY LICENSEE, OR REVOKE A LICENSE IF THE APPLICANT OR LICENSEE:
22 23	(1) FRAUDULENTLY OR DECEPTIVELY OBTAINS OR ATTEMPTS TO OBTAIN A LICENSE FOR THE APPLICANT OR LICENSEE OR FOR ANOTHER;
24	(2) FRAUDULENTLY OR DECEPTIVELY USES A LICENSE;
25 26	(3) COMMITS FRAUD OR HAS ENGAGED IN UNETHICAL PRACTICES IN THE OPERATION OF THE CEMETERY BUSINESS;
27 28	(4) VIOLATES THE UNFAIR AND DECEPTIVE TRADE PRACTICES PROVISIONS UNDER TITLE 13 OF THE COMMERCIAL LAW ARTICLE;
31	(5) IS CONVICTED OF OR PLEADS GUILTY OR NOLO CONTENDERE TO A FELONY OR TO A CRIME INVOLVING MORAL TURPITUDE, WHETHER OR NOT ANY APPEAL OR OTHER PROCEEDING IS PENDING TO HAVE THE CONVICTION OR PLEA SET ASIDE;
33	(6) ADVERTISES FALSELY OR IN A MISLEADING MANNER;
34 35	(7) HAS ENGAGED IN THE OFFENSIVE TREATMENT OF A DEAD HUMAN BODY;
36	(8) DIRECTLY OR INDIRECTLY OFFERS TO PAY TO OBTAIN CEMETERY

1 2	(9) VIOLATES THE PERPETUAL CARE TRUST PROVISIONS OR PRENEED BURIAL CONTRACT PROVISIONS UNDER SUBTITLE 3 OF THIS TITLE;
3	(10) VIOLATES A RULE OR REGULATION ADOPTED BY THE BOARD; OR
4	(11) VIOLATES A PROVISION OF THIS SUBTITLE.
	(B) (1) INSTEAD OF OR IN ADDITION TO SUSPENDING OR REVOKING A LICENSE, THE BOARD MAY IMPOSE A PENALTY NOT EXCEEDING \$2,000 FOR EACH VIOLATION.
8 9	(2) TO DETERMINE THE AMOUNT OF THE PENALTY IMPOSED UNDER THIS SUBSECTION, THE BOARD SHALL CONSIDER:
10	(I) THE SERIOUSNESS OF THE VIOLATION;
11	(II) THE HARM CAUSED BY THE VIOLATION;
12	(III) THE GOOD FAITH OF THE LICENSEE; AND
13	(IV) ANY HISTORY OF PREVIOUS VIOLATIONS BY THE LICENSEE.
14 15	(3) THE BOARD SHALL PAY ANY PENALTY COLLECTED UNDER THIS SUBSECTION INTO THE GENERAL FUND OF THE STATE.
18	(C) FOR PURPOSES OF THIS SECTION, AN ACT OR OMISSION OF ANY PRINCIPAL, AGENT, OR EMPLOYEE OF AN APPLICANT OR A LICENSEE MAY BE CONSTRUED TO BE THE ACT OR OMISSION OF THE APPLICANT OR LICENSEE, AS WELL AS OF THE PRINCIPAL, AGENT, OR EMPLOYEE.
20	5-719.
23	(A) EXCEPT AS OTHERWISE PROVIDED IN TITLE 10, SUBTITLE 4 OF THE STATE GOVERNMENT ARTICLE, BEFORE THE BOARD TAKES ANY FINAL ACTION UNDER § 5-718 OF THIS SUBTITLE, IT SHALL GIVE THE PERSON AGAINST WHOM THE ACTION IS CONTEMPLATED AN OPPORTUNITY FOR A HEARING BEFORE THE BOARD.
25 26	(B) THE BOARD SHALL GIVE NOTICE AND HOLD THE HEARING IN ACCORDANCE WITH TITLE 10, SUBTITLE 2 OF THE STATE GOVERNMENT ARTICLE.
27 28	(C) THE BOARD MAY ADMINISTER OATHS IN CONNECTION WITH ANY PROCEEDINGS UNDER THIS SECTION.
	(D) THE HEARING NOTICE TO BE GIVEN TO THE PERSON SHALL BE SENT BY CERTIFIED MAIL TO THE LAST KNOWN ADDRESS OF THE PERSON AT LEAST 10 DAYS BEFORE THE HEARING.
32	(E) THE PERSON MAY BE REPRESENTED AT THE HEARING BY COUNSEL.
33 34	(F) (1) THE BOARD MAY ISSUE SUBPOENAS IN CONNECTION WITH ANY PROCEEDING UNDER THIS SECTION.
35 36	(2) IF A PERSON FAILS TO COMPLY WITH A SUBPOENA ISSUED UNDER THIS SUBSECTION, ON PETITION OF THE BOARD, A CIRCUIT COURT MAY COMPEL

37 COMPLIANCE WITH THE SUBPOENA.

(G) IF, AFTER DUE NOTICE, THE PERSON AGAINST WHOM THE ACTION IS 2 CONTEMPLATED FAILS OR REFUSES TO APPEAR. THE BOARD MAY HEAR AND 3 DETERMINE THE MATTER. 4 5-720. ANY PERSON AGGRIEVED BY A FINAL DECISION OF THE BOARD IN A 5 6 CONTESTED CASE, AS DEFINED IN § 10-202 OF THE STATE GOVERNMENT ARTICLE, 7 MAY TAKE AN APPEAL AS ALLOWED IN §§ 10-222 AND 10-223 OF THE STATE 8 GOVERNMENT ARTICLE. 9 5-721. 10 (A) WHENEVER THE BOARD SUSPENDS OR REVOKES THE LICENSE OF A 11 LICENSEE UNDER § 5-718(A) OF THIS SUBTITLE, THE BOARD SHALL MAIL NOTICEOF 12 THE SUSPENSION OR REVOCATION: (1) IF THE LICENSEE IS AN INDIVIDUAL, TO THE LICENSEE; AND 13 (2) IF THE LICENSEE IS A FIRM, TO EACH PARTNER, OFFICER, OR 15 DIRECTOR OF THE FIRM. (B) WHENEVER THE BOARD IMPOSES A PENALTY UNDER § 5-718(B) OF THIS 16 17 SUBTITLE. THE BOARD SHALL MAIL NOTICE OF THE PENALTY: 18 (1) IF THE LICENSEE IS AN INDIVIDUAL, TO THE LICENSEE; AND 19 (2) IF THE LICENSEE IS A FIRM, TO EACH PARTNER, OFFICER, OR 20 DIRECTOR OF THE FIRM. 21 5-722. EXCEPT AS OTHERWISE PROVIDED IN THIS SUBTITLE. A PERSON MAY NOT OWN 22 23 OR CONTROL A CEMETERY OR CONDUCT THE BUSINESS OF A CEMETERY IN THE 24 STATE UNLESS LICENSED BY THE BOARD. 25 5-723. UNLESS AUTHORIZED UNDER THIS SUBTITLE TO OWN OR CONTROL A 26 27 CEMETERY OR CONDUCT THE BUSINESS OF A CEMETERY, A PERSON MAY NOT 28 REPRESENT TO THE PUBLIC THAT THE PERSON IS AUTHORIZED TO OWN OR 29 CONTROL A CEMETERY OR CONDUCT THE BUSINESS OF A CEMETERY IN THE STATE. 30 5-724. 31 A CEMETERY COMPANY MAY NOT REQUIRE A MONUMENT DEALER OR AN 32 INDIVIDUAL WHO OWNS A LOT IN A CEMETERY TO: (1) CONTRIBUTE TO A TRUST FUND FOR THE CARE OF A MEMORIAL OR 34 MONUMENT; OR

(2) PAY A FEE FOR THE CARE OF A MEMORIAL OR MONUMENT.

1 5-725.

- 2 (A) (1) A CEMETERY COMPANY MAY NOT CHARGE A FEE FOR SUPERVISING 3 A MONUMENT DEALER WHEN THE DEALER PLACES A FOUNDATION.
- 4 (2) A CEMETERY COMPANY SHALL ESTABLISH RULES CONCERNING THE
- 5 PLACEMENT OF FOUNDATIONS THAT ARE IN ACCORDANCE WITH ACCEPTED
- 6 INDUSTRY GUIDELINES. THE COMPANY MAY NOT IMPOSE REQUIREMENTS ON A
- 7 MONUMENT DEALER RELATING TO PLACING A FOUNDATION THAT THE COMPANY
- 8 DOES NOT IMPOSE ON ITSELF.
- 9 (3) A CEMETERY COMPANY MAY NOT CHARGE A FEE GREATER THAN 10 \$25 FOR STAKING OUT THE AREA WHERE A FOUNDATION WILL BE PLACED.
- 11 (B) A CEMETERY COMPANY MAY NOT CHARGE A MONUMENT DEALER A FEE 12 TO INSPECT THE DEALER'S WORK.
- 13 5-726.
- 14 (A) (1) EXCEPT AS NECESSARY, A CEMETERY COMPANY MAY NOT REQUIRE
- 15 AN INDIVIDUAL WHO OWNS A LOT IN A CEMETERY TO VISIT THE CEMETERY WITHIN
- 16 48 HOURS BEFORE A FUNERAL. THE COMPANY MAY NOT SOLICIT PRODUCTS OR
- $17\,$ SERVICES FROM AN INDIVIDUAL WHO VISITS THE CEMETERY DURING THIS TIME
- 18 PERIOD.
- 19 (2) A CEMETERY COMPANY MAY NOT SOLICIT PRODUCTS OR SERVICES
- 20 FROM AN INDIVIDUAL WHO ATTENDS A FUNERAL UNTIL THE 15TH DAY AFTER THE
- 21 FUNERAL.
- 22 (B) (1) A CEMETERY COMPANY MAY NOT GIVE PREFERENTIAL
- 23 TREATMENT TO ITS COMPANY'S PRODUCTS OR SERVICES.
- 24 (2) A CEMETERY COMPANY MAY NOT RESTRICT AREAS IN THE
- 25 CEMETERY TO MEMORIALS THAT CAN BE PURCHASED ONLY FROM THE COMPANY.
- 26 (3) A CEMETERY COMPANY MAY NOT ESTABLISH RULES AND
- 27 PROCEDURES THAT RESTRICT AN OWNER OF A LOT IN THE CEMETERY FROM
- 28 PURCHASING ITEMS, INCLUDING MEMORIALS, VAULTS, AND FLOWERS, FROM
- 29 OTHER PERSONS.
- 30 (C) A CEMETERY COMPANY MAY NOT IMPOSE AN ADDITIONAL CHARGE FOR
- 31 A PRENEED MEMORIAL.
- 32 (D) BEFORE A CEMETERY COMPANY ENTERS INTO A CONTRACT FOR THE
- 33 SALE OF A MEMORIAL, MARKER, MONUMENT, STONE, OR SIMILAR STRUCTURE, THE
- 34 COMPANY SHALL INFORM THE CONSUMER IN WRITING THAT THE CONSUMER MAY
- 35 PURCHASE THE ITEM FROM ANOTHER PERSON.
- 36 5-727.
- 37 (A) A CEMETERY COMPANY SHALL PROVIDE A COPY OF ITS RULES AND
- 38 PROCEDURES TO MONUMENT DEALERS ON REQUEST.

19		
1 2	(B) A (RETROACTIVE	CEMETERY COMPANY MAY NOT APPLY A RULE OR PROCEDURE ELY.
3 4	, ,	CEMETERY COMPANY SHALL DISCLOSE ITS RULES AND PROCEDURES MER. THE DISCLOSURE SHALL:
5		(1) BE IN WRITING;
6 7	CONTRACT;	(2) BE MADE BEFORE THE CONSUMER AND THE COMPANY EXECUTE A
8		(3) BE SIGNED BY THE CONSUMER AND THE COMPANY; AND
9		(4) INCLUDE THE PHONE NUMBER AND ADDRESS OF THE BOARD.
12	PROCEDURES WRITING OF	CEMETERY COMPANY SHALL FILE A COPY OF ITS RULES AND S WITH THE BOARD. THE COMPANY SHALL NOTIFY THE BOARD IN CHANGES IN ITS RULES OR PROCEDURES AT LEAST 60 DAYS BEFORE HE EFFECTIVE.
14	5-728.	
17	REMAINING I HAVE BEEN S	THIS SECTION "LAND REMAINING" MEANS THE NUMBER OF ACRES IN A CEMETERY AFTER SUBTRACTING THE NUMBER OF ACRES THAT SOLD AND THE NUMBER OF ACRES THAT HAVE BEEN USED FROM THE ORIGINAL ACRES.
21	IN THE CEME	(B) A CEMETERY COMPANY SHALL CALCULATE THE LAND REMAINING ETERY AT THE END OF EACH CALENDAR YEAR. THE COMPANY SHALL SFIGURE TO THE BOARD EACH YEAR ON OR BEFORE THE FIRST DAY OF
23	5-729.	
24 25		METERY COMPANY SHALL BE RESPONSIBLE FOR DAMAGES THE COMPANY MEMORIAL IN THE CEMETERY.
26	5-730.	
27 28	A CEM OR RELIGIOU	METERY COMPANY MAY NOT DISCRIMINATE AGAINST A RACIAL, ETHNIC, IS GROUP.
29	5-731.	
	MISDEMEAN	SON THAT VIOLATES ANY PROVISION OF THIS SUBTITLE IS GUILTY OF A OR AND ON CONVICTION IS SUBJECT TO A FINE NOT EXCEEDING \$1,000 IMENT NOT EXCEEDING 1 YEAR OR BOTH.

33 5-732.

34 SUBJECT TO THE EVALUATION AND REESTABLISHMENT PROVISIONS OF THE 35 MARYLAND PROGRAM EVALUATION ACT, THIS SUBTITLE AND ALL REGULATIONS 36 ADOPTED UNDER THIS SUBTITLE SHALL TERMINATE AND BE OF NO EFFECT AFTER

37 JULY 1, 2006.

1	Article - Tax - General
2	11-204.
3	(a) The sales and use tax does not apply to:
4 5	(1) [a sale to a cemetery company, as described in § 501(c)(13)of the Internal Revenue Code in effect on July 1, 1987;
6 7	(2)] a sale to a credit union organized under the laws of the State or of the United States;
8 9	[(3)] (2) a sale to a nonprofit organization made to carry on its work, if the organization:
10	(i) 1. is located in the State; or
11 12	2. is located in an adjacent jurisdiction and provides its services within the State on a routine and regular basis;
13	(ii) is a charitable, educational, or religious organization;
14	(iii) is not the United States; and
15 16	(iv) except for the American National Red Cross, is not a unit or instrumentality of the United States;
17 18	[(4)] (3) a sale, not exceeding \$500, to a nonprofit incorporated senior citizens' organization made to carry on its work, if the organization:
19	(i) is located in the State; and
20 21	(ii) receives funding from the State or a political subdivision of the State;
	[(5)] (4) a sale to a volunteer fire company or department or volunteer ambulance company or rescue squad located in the State made to carry onthe work of the company, department, or squad; or
27	[(6)] (5) a sale of tangible personal property to a nonprofit parent-teacher association located in the State if the association makes the purchase to contribute the property to a school to which a sale is exempt under item (3) of this subsection or § 11-220 of this subtitle.
29	(b) The sales and use tax does not apply to a sale by:
30 31	(1) a bona fide church or religious organization, if the sale is made for the general purposes of the church or organization;
32 33	(2) a gift shop at a mental hospital that the Department of Health and Mental Hygiene operates;
34	(3) a hospital thrift shop that:
35	(i) is operated by all volunteer staff;

1	(ii) sells only donated articles;
2 3	(iii) contributes the profits from sales to the hospital with which the shop is associated; and
4 5	(iv) is not operated in conjunction with a gift shop or another retail establishment; or
6 7	(4) a vending facility operated under the Maryland Vending Program for the Blind if:
8 9	(i) the facility is located on property held or acquired by or for the use of the United States for any military or naval purpose; and
10 11	(ii) a post exchange or other tax exempt concession is located and operated on the same property.
	(c) To qualify as an organization to which a sale is exempt under subsection $[(a)(3) \text{ or } (5)] (A)(2) \text{ OR } (A)(4) \text{ of this section, the organization shall file an application for an exemption certificate with the Comptroller.}$
17	(d) The Comptroller may treat the possession of an effective determination letter of status under $\S 501(c)(3)$ [or (13)] of the Internal Revenue Code from the Internal Revenue Service as evidence that an organization qualifies under subsection [(a)(3) or (5) or (1)] (A)(2) OR (4) of this [section, respectively] SECTION.
19 20	SECTION 2. AND BE IT FURTHER ENACTED, That the terms of the initial members of the State Board of Cemeteries shall expire as follows:
21	(1) 2 members in 2001;
22	(2) 2 members in 2002; and
23	(3) 2 members in 2003.
24 25	SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect October 1, 1996.