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(PRE-FILED)

By: Chairman, Finance Committee (Departmental - Insurance Administration, Maryland)

Requested: October 23, 1995 Introduced and read first time: January 10, 1996 Assigned to: Finance

Committee Report: Favorable with amendments Senate action: Adopted Read second time: January 19, 1996

CHAPTER \_\_\_\_\_

1 AN ACT concerning

## 2 Public Adjusters and Insurance Advisers - Licensing

3 [TAG ftpo]FOR the purpose of clarifying that public adjusters and insurance advisers are required to

4 pay an application fee prior to taking an examination to qualify for a license;

5 repealing certain examination fees; clarifying the manner of payment ofcertain

6 required fees; clarifying the current exemption from the examination for insurance

7 advisers; clarifying the requirements for an applicant for an insuranceadviser's

8 license; providing that licenses to act as a public adjuster or an insurance adviser

9 may be issued only to individuals and repealing certain provisions of law relating to

10 corporate, association, and partnership licensees; repealing certain provisions of law

11 relating to the issuance of limited insurance advisers licenses; providing for the

12 future codification of certain provisions of this Act; and generally relating to the

13 examination and qualification of insurance advisers and public adjusters.

14 BY repealing and reenacting, without amendments,

15 Article 48A - Insurance Code

16 Section 41(4)(vii), (7), and (8)

- 17 Annotated Code of Maryland
- 18 (1994 Replacement Volume and 1995 Supplement)

19 BY repealing and reenacting, with amendments,

- 20 Article 48A Insurance Code
- 21 Section 181 and 182(d) and (j)
- 22 Annotated Code of Maryland
- 23 (1994 Replacement Volume and 1995 Supplement)

$\mathbf{a}$

	BY repealing		
2	Article 48A - Insurance Code		
3	Section 182(f) and (g)		
4	Annotated Code of Maryland		
5	(1994 Replacement Volume and 1995 Supplement)		
6	6 BY adding to		
7	Article 48A - Insurance Code		
8	Section 182(f) and (g)		
9	Annotated Code of Maryland		
10	(1994 Replacement Volume and 1995 Supplement)		
11	11 BY repealing and reenacting, with amendments,		
12	Article - Insurance		
13	Section 10-204, 10-205, 10-208, 10-211(c), 10-404, 10-405, and 10-408(c)		
14	Annotated Code of Maryland		
15	(1995 Volume)		
16	(As enacted by Chapter 36 of the Acts of the General Assembly of 1995)		
17	BY repealing		
18	Article - Insurance		
19	Section 10-209, 10-407, and 10-409		
20	Annotated Code of Maryland		
21	(1995 Volume)		
22	(As enacted by Chapter 36 of the Acts of the General Assembly of 1995)		
23	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF		
24	MARYLAND, That the Laws of Maryland read as follows:		
25	Article 48A - Insurance Code		
26	41.		
27	The Commissioner shall collect in advance, and the persons so servedshall pay the		
	following fees to the Commissioner:		
29	(4) Certificates of qualification:		
30	(vii) Application fee\$25.00		
31	(7) Public adjuster's license:		
32	(i) Original license within 1 year of renewal\$25.00		
33	(ii) Original license over 1 year from renewal\$50.00		
34	(iii) Biennial renewal or continuation of license\$50.0		
0			

(8) Adviser's license:

1	(i) Original license within 1 year of renewal\$100.00
2	(ii) Original license over 1 year from renewal\$200.00
3 00	(iii) Biennial renewal or continuation of license\$200.

#### 4 181.

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5 (a) The term "public adjuster" shall include every person who solicits business or 6 holds himself or itself out to the public as an adjuster of claims for losses or damages 7 arising out of policies of fire and allied lines insurance, or who receives any compensation 8 or reward for the giving of advice or assistance to the assured in the adjustment of claims 9 for such losses, and all persons who for compensation or reward, whether by way of salary 10 or commission or otherwise, directly or indirectly, solicit business, investigate or adjust 11 losses or advise the assured with reference to claims for such losses, on behalf of any 12 other person, engaged in the business of adjusting loss or damage by fire or other 13 contingency covered by a policy of fire and allied lines of insurance.

(b) No person shall, directly or indirectly, act as a public adjuster, or receive for or
because of services rendered in the adjustment of any claim or claims for loss or damage
by fire or allied coverage under a policy or policies of insurance uponproperty within this
State any money or commission or other thing of value, without first procuring a license
to act as a public adjuster.

(c) The Commissioner shall issue such public adjuster licenses ONLY to
individuals[, partnerships, associations or corporations, applying therefor,] whom he
deems to be trustworthy and competent to transact business as public adjusters in such
manner as to safeguard the interests of the public. [A license issued to a corporation,
partnership or association shall authorize only the officers and directors of the
corporation, or the members of the partnership or association, specified in the license, to
act for the licensee in the adjustment of losses.]

26 [(d) The fee prescribed in § 41 shall be paid to the Commissioner bythe applicant 27 for such public adjuster's license at the time the application is made, and biennially for 28 the renewal thereof. If the applicant be a corporation, partnership or association, such fee 29 shall be paid for each individual specified in the license.]

30 (D) (1) PRIOR TO TAKING AN EXAMINATION, AN APPLICANT SHALL PAY
31 THE APPLICATION FEE PRESCRIBED UNDER § 41(4)(VII) OF THIS ARTICLE.

(2) ONCE AN APPLICANT HAS BEEN NOTIFIED THAT THE APPLICANT
HAS PASSED THE EXAMINATION REQUIRED UNDER THIS SECTION <u>OR IS OTHERWISE</u>
<u>ELIGIBLE TO BE LICENSED</u>, THE APPLICANT SHALL SUBMIT THE APPLICABLE
LICENSE FEE PRESCRIBED IN § 41(7)(I) OR (II) OF THIS ARTICLE.

## 36 (3) A PERSON NOT REQUIRED TO TAKE AN EXAMINATION SHALL PAY 37 THE APPLICABLE LICENSE FEE PRESCRIBED IN § 41(7)(I) OR (II) OF THIS ARTICLE.

(e) (1) Every public adjuster license shall expire on the thirty-first day of
December of every odd-numbered year, but if an application for the renewal of any such
certificate shall have been filed with the Commissioner before January first of any year
the license sought to be renewed shall continue in full force and effect until the issuance

1 by the Commissioner of the new license or until five days after the Commissioner shall

2 have refused in writing to issue such new license and shall have servednotice of such

3 refusal on the applicant therefor.

4 (2) TO RENEW A PUBLIC ADJUSTER'S LICENSE, A LICENSEE SHALL 5 SUBMIT TO THE COMMISSIONER:

6 (I) A RENEWAL APPLICATION IN THE FORM PRESCRIBED BY THE 7 COMMISSIONER; AND

## 8 (II) THE BIENNIAL LICENSE RENEWAL FEE PRESCRIBED BY § 9 41(7)(III) OF THIS ARTICLE.

(f) Before any original public adjuster license shall be issued by the 10 11 Commissioner, there must be filed in his office a written application therefor. Such application shall be in the form prescribed by the Commissioner and must set forth (1) 12 13 the name and address of the applicant[, and if the applicant be a partnership or 14 association, the name and address of each member thereof, and if the applicant be a 15 corporation, the name and address of each of its officers and directors]; (2) whether any 16 other insurance license or certificate has been issued to the applicant, and, if the 17 applicant be an individual, whether any such license has been issued theretofore to any 18 officer or director of such corporation]; (3) the business in which theapplicant has been 19 engaged for the year next preceding the date of the application, and, if employed by 20 another, the name or names and address or addresses of such employer oremployers; (4) 21 such other information as the Commissioner may require of applicants toenable him to 22 determine their trustworthiness and competency to transact the business of public 23 adjuster in such manner as to safeguard the interest of the public.

(g) The Commissioner shall in order to determine the competency of such
applicant for a license to act as a public adjuster require such applicant to submit to a
written examination [for which a \$15 fee shall be charged].

(h) An application for a public adjuster license must be signed and verified by the
applicant [and, if made by a partnership or association, by each memberthereof, and if
made by a corporation, by each officer and director thereof who is to be authorized to act
as a public adjuster].

[(i) A corporate, association, or partnership licensee may at any time apply for the
 issuance of a supplemental license which authorizes the addition of qualified individuals
 to act as public adjusters.]

[(j)] (I) Whenever the Commissioner shall be satisfied that an applicant for, or holder of, a license (1) has violated any provisions of this article, (2) has made a material misstatement in the application for such license, (3) has engaged in fraudulent or dishonest practices, or (4) has demonstrated his incompetency or untrustworthiness to transact the business of a public adjuster, the Commissioner may refuse no riginal or renewal license or revoke the license, as the case may be, or he may suspend the license for such length of time as he may think proper.

41 [(k)] (J) This section shall not apply to an adjuster for or an agent or employee of
42 an insurer or group of insurers under common control or ownership, who as
43 representative of such insurer or group, adjusts loss or damage under policies issued by

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1 such insurer or group, nor to a broker acting as adjuster without compensation for an

2 insured for whom he is acting as a broker. This section shall not applyto attorneys at law 3 who are not regularly engaged in the services authorized by this section to be performed

4 by public adjusters and who do not hold themselves out by sign, advertisement or

5 otherwise as offering such services to the general public.

6 [(1)] (K) An examination may not be required of any individual who was licensed 7 as a public adjuster in this State on June 30, 1985.

8 [(m)] (L) Any person licensed as a public adjuster in accordance with the 9 provisions of this section may be styled and known as a "certified public adjuster".

10 [(n)] (M) No public adjuster license shall be issued by the Commissioner to any 11 applicant who has not been a bona fide resident of the State of Maryland continuously for 12 at least one year next preceding the date of filing of any application under the provisions 13 of this section.

14 182.

15 [(d) (1) The Commissioner may issue an insurance adviser's license to any 16 person, (A) who is a resident of this State, or who is a nonresident licensed as an 17 insurance adviser in that person's state of residence, and meets the requirements of 18 clause (B), (C), (D), (E), (F), or (G) of this paragraph as a person, (B) who is a member, 19 in good standing, of the Society of Actuaries, or of the Casualty Actuarial Society, or of 20 the Conference of Actuaries in Public Practice, or (C) who has been conferred the 21 Chartered Property Casualty Underwriter (C.P.C.U.) designation by The American 22 Institute for Property and Liability Underwriters, Inc., and who is a member, in good 23 standing, of The Society of Chartered Property and Casualty Underwriters, or (D) who 24 has been conferred the Chartered Life Underwriter (C.L.U.) designation by The 25 American College of Life Underwriters and who is a member, in good standing, of The 26 American Society of Chartered Life Underwriters, or (E) who has been conferred the 27 Certified Employee Benefit Specialist (C.E.B.S.) designation by the International 28 Foundation of Employee Benefit Plans and who is a member, in good standing, of the 29 International Society of Certified Employee Benefit Specialists, or (F)who has been 30 conferred the Certified Financial Planner (C.F.P.) designation by the Certified Financial 31 Planners Board of Standards, and whose designation as a C.F.P. is current and in good 32 standing with the Certified Financial Planners Board of Standards, or (G) who has 33 successfully completed a course of study equivalent to any course of study either required 34 for membership in good standing in any of the societies or professionalentities listed in 35 clause (B), (C), (D), (E), or (F) of this paragraph as approved by the Commissioner, and 36 who has been conferred the Certified Insurance Counselor designation by The Society of 37 Certified Insurance Counselors.]

(D) (1) THE COMMISSIONER MAY ISSUE AN INSURANCE ADVISER'S LICENSE
TO ANY INDIVIDUAL WHO IS TRUSTWORTHY AND COMPETENT TO ACT AS AN
INSURANCE ADVISER IN SUCH MANNER AS NOT TO JEOPARDIZE THE PUBLIC
INTEREST AND WHO HAS COMPLIED WITH THE PREREQUISITES HEREIN
PRESCRIBED.

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(2) A LICENSE MAY BE ISSUED TO:

1 (I) A RESIDENT OF THIS STATE WHO TAKES AND PASSES THE 2 EXAMINATION REQUIRED UNDER SUBSECTION (F) OF THIS SECTION; 3 (II) A RESIDENT OF THIS STATE WHO: 4 1. IS A MEMBER, IN GOOD STANDING, OF THE SOCIETY OF 5 ACTUARIES OR OF THE CASUALTY ACTUARIAL SOCIETY; 2. HAS BEEN CONFERRED THE CHARTERED PROPERTY 6 7 CASUALTY UNDERWRITER (C.P.C.U.) DESIGNATION BY THE AMERICAN INSTITUTE 8 FOR PROPERTY AND LIABILITY UNDERWRITERS, INC., AND IS A MEMBER, IN GOOD 9 STANDING, OF THE SOCIETY OF CHARTERED PROPERTY AND CASUALTY 10 UNDERWRITERS: 11 3. HAS BEEN CONFERRED THE CHARTERED LIFE 12 UNDERWRITER (C.L.U.) DESIGNATION BY THE AMERICAN COLLEGE OF LIFE 13 UNDERWRITERS AND IS A MEMBER, IN GOOD STANDING, OF THE AMERICAN 14 SOCIETY OF CHARTERED LIFE UNDERWRITERS AND CHARTERED FINANCIAL 15 CONSULTANTS: 16 4. HAS BEEN CONFERRED THE CERTIFIED EMPLOYEE 17 BENEFIT SPECIALIST (C.E.B.S.) DESIGNATION BY THE INTERNATIONAL FOUNDATION 18 OF EMPLOYEE BENEFIT PLANS AND IS A MEMBER, IN GOOD STANDING, OF THE 19 INTERNATIONAL SOCIETY OF CERTIFIED EMPLOYEE BENEFIT SPECIALISTS: 20 5. HAS BEEN CONFERRED THE CERTIFIED FINANCIAL 21 PLANNER (C.F.P.) DESIGNATION BY THE CERTIFIED FINANCIAL PLANNERS BOARD 22 OF STANDARDS, AND WHOSE DESIGNATION AS A C.F.P. IS CURRENT AND IN GOOD 23 STANDING WITH THE CERTIFIED FINANCIAL PLANNERS BOARD OF STANDARDS: OR 24 6. HAS SUCCESSFULLY COMPLETED A COURSE OF STUDY 25 EQUIVALENT TO ANY COURSE OF STUDY REQUIRED FOR MEMBERSHIP IN GOOD 26 STANDING IN ANY OF THE SOCIETIES OR PROFESSIONAL ENTITIES LISTED IN 27 SUBITEMS 1 THROUGH 5 OF THIS ITEM AS APPROVED BY THE COMMISSIONER AND 28 HAS BEEN CONFERRED THE CERTIFIED INSURANCE COUNSELOR DESIGNATION OF 29 THE SOCIETY OF CERTIFIED INSURANCE COUNSELORS; OR 30 (III) A NONRESIDENT OF MARYLAND WHO IS LICENSED AS AN 31 INSURANCE ADVISER IN THEIR ACTUAL STATE OF RESIDENCE. 32 [(2) The Commissioner may issue a limited insurance adviser's license 33 restricting the authority of the licensee to an extent agreed upon withsaid licensee. Said 34 limitations shall be set forth in the license. In all other respects, the granting of limited 35 insurance advisers' licenses shall be governed by the provisions relating to insurance 36 advisers as set out in this section.] 37 (3) (I) [No] A license to act as an insurance adviser may be issued ONLY 38 to [other than] an individual. 39 (II) Licensees may conduct their insurance advisory business as a sole 40 proprietorship, partnership, association, or corporation, provided thatevery individual

1 who acts as an insurance adviser shall be licensed in accordance with the provisions of this2 subtitle, provided the trade name is registered with the Insurance Commissioner.

# 3 (III) A NONRESIDENT LICENSEE MAY NOT ACT AS AN INSURANCE 4 ADVISER FOR LIFE INSURANCE AND HEALTH INSURANCE.

5 [(4) In addition to the requirements of paragraph (1) of this subsection, the 6 licensee must be trustworthy and competent to act as an insurance adviser in such manner 7 as not to jeopardize the public interest, and must have complied with the prerequisites 8 herein prescribed.]

9 [(f) The Commissioner shall, in order to determine the trustworthiness and 10 competency to act as an insurance adviser of each individual applicant, other than an 11 applicant who is a member in good standing of one of the actuarial organizations or 12 professional societies specified in subsection (d), require every such individual to take 13 and pass, to the satisfaction of the Commissioner, a personal written examination. An 14 examination fee of \$15 shall be charged. The Commissioner shall satisfyhimself as to the 15 trustworthiness of each individual applicant for such license who shallbe a member in 16 good standing of one of the actuarial organizations or professional societies specified in 17 subsection (d). In the case of application for renewal license, such examination shall not 18 be required, unless the Commissioner determines that an examination is advisable in 19 order to determine the trustworthiness or competency of such individual.]

(F) (1) FOR ANY APPLICATION FOR AN INSURANCE ADVISER'S LICENSE,
THE COMMISSIONER SHALL SATISFY HIMSELF OF THE TRUSTWORTHINESS AND
COMPETENCE OF THE APPLICANT TO ACT AS AN INSURANCE ADVISER IN THIS
STATE.

(2) (I) IN ORDER TO DETERMINE THE TRUSTWORTHINESS AND
COMPETENCE OF ANY APPLICANT DESCRIBED IN SUBSECTION (D)(2)(I) OF THIS
SECTION TO ACT AS AN INSURANCE ADVISER, THE COMMISSIONER SHALL REQUIRE
THAT THE APPLICANT TAKE AND PASS, TO THE SATISFACTION OF THE
COMMISSIONER, AN EXAMINATION.

(II) IN THE CASE OF AN APPLICATION FOR A RENEWAL LICENSE,
AN EXAMINATION IS NOT REQUIRED UNLESS THE COMMISSIONER DETERMINES
THAT AN EXAMINATION IS ADVISABLE IN ORDER TO DETERMINE THE
TRUSTWORTHINESS AND COMPETENCE OF THE LICENSEE SEEKING THE RENEWAL.

(3) IN THE CASE OF A NONRESIDENT APPLICANT, THE COMMISSIONER
SHALL BE SATISFIED AS TO THE TRUSTWORTHINESS AND COMPETENCE OF THE
APPLICANT UPON THE FILING OF A CERTIFICATION FROM AN APPROPRIATE
OFFICIAL OF THE APPLICANT'S STATE OF RESIDENCE CERTIFYING THAT THE
APPLICANT HOLDS A CURRENTLY VALID LICENSE OR CERTIFICATE TO ACT AS AN
INSURANCE ADVISER IN THE APPLICANT'S STATE OF RESIDENCE.

39 [(g) At the time of application for every such license and for everyannual renewal 40 thereof, there shall be paid to the Commissioner by each individual applicant, other than 41 an applicant to whom a license is issued because of his membership, in good standing, of 42 one of the actuarial organizations specified in subsection (d) of this section, the fee 43 prescribed in § 41; provided, however, that if such applicant is a nonresident licensed as

1 an insurance adviser in the state of his residence the fee for such license and renewals

 $2\;$  thereof shall be the same as the fees payable in the applicant's state of residence, but such

3 licensed adviser shall not advise as to life and health insurance.]

4 (G) (1) (I) PRIOR TO TAKING AN EXAMINATION, AN APPLICANT SHALL 5 PAY THE APPLICATION FEE PRESCRIBED UNDER § 41(4)(VII) OF THIS ARTICLE.

6 (II) ONCE AN APPLICANT HAS BEEN NOTIFIED THAT THE
7 APPLICANT HAS PASSED THE EXAMINATION REQUIRED UNDER THIS SECTION, THE
8 APPLICANT SHALL SUBMIT THE APPLICABLE LICENSE FEE PRESCRIBED IN § 41(8)(I)
9 OR (II) OF THIS ARTICLE.

10 (2) A PERSON NOT REQUIRED TO TAKE AN EXAMINATION SHALL PAY 11 THE APPLICABLE LICENSE FEE PRESCRIBED IN § 41(8)(I) OR (II) OF THIS ARTICLE.

12 (3) TO RENEW AN INSURANCE ADVISER'S LICENSE, A LICENSEE SHALL 13 SUBMIT TO THE COMMISSIONER:

14 (I) A RENEWAL APPLICATION IN THE FORM PRESCRIBED BY THE 15 COMMISSIONER; AND

16 (II) THE BIENNIAL LICENSE RENEWAL FEE PRESCRIBED BY § 17 41(8)(III) OF THIS ARTICLE.

(j) The Commissioner may at any time require such information as he deems
necessary in respect to the business methods, policies, contracts and transactions of a
person[, firm, association or corporation] licensed hereunder. Such information shall be

21 furnished within ten days after receiving written request therefor, and n such form as the

22 Commissioner may require.

23 SECTION 2. AND BE IT FURTHER ENACTED, That the Laws of Maryland 24 read as follows:

25 Article - Insurance

26 10-204.

27 (a) To qualify for a license, an applicant must be an individual whomeets the28 requirements of this section.

(b) An applicant must be trustworthy and competent to act as an adviser so as not30 to jeopardize the public interest.

31 [(c) (1) Except as otherwise provided in this subsection, an applicant must pass
32 a personal written examination given by the Commissioner under this subtitle in order to
33 determine the trustworthiness and competency of the applicant to act as an adviser.

(2) (i) The examination requirement of paragraph (1) of this subsection
does not apply to an applicant who is a member in good standing of an actuarial
organization or professional society listed in subsection (d) of this section.

37 (ii) The Commissioner shall determine the trustworthiness of each
38 applicant for a license who is a member in good standing of an actuarial organization or
39 professional society listed in subsection (d) of this section.

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1 (3) The examination fee is \$15. 2 (d) An applicant must: 3 (1) be a member in good standing of the Society of Actuaries, the Casualty 4 Actuarial Society, or the Conference of Actuaries in Public Practice; 5 (2) have been conferred the Chartered Property Casualty Underwriter 6 (C.P.C.U.) designation by The American Institute for Property and Liability 7 Underwriters, Inc. and be a member in good standing of the Society of Chartered 8 Property and Casualty Underwriters; 9 (3) have been conferred the Chartered Life Underwriter (C.L.U.) 10 designation by The American College of Life Underwriters and be a member in good 11 standing of The American Society of Chartered Life Underwriters and Chartered 12 Financial Consultants; (4) have been conferred the Certified Employee Benefit Specialist 13 14 (C.E.B.S.) designation by the International Foundation of Employee Benefit Plans and be 15 a member in good standing of the International Society of Certified Employee Benefit 16 Specialists; 17 (5) have been conferred the Certified Financial Planner (C.F.P.) 18 designation by the Certified Financial Planners Board of Standards and be currently 19 designated as a C.F.P. and be a member in good standing of the Certified Financial 20 Planners Board of Standards; or 21 (6) have completed successfully a course of study equivalent toany course of 22 study required for membership in good standing in any society or professional entity listed 23 in items (1) through (5) of this paragraph as approved by the Commissioner and have 24 been conferred the Certified Insurance Counselor designation by The Society of Certified 25 Insurance Counselors. 26 (e) An applicant must be: 27 (1) a resident of this State; or (2) a resident of another state who is licensed as an adviser in that state.] 28 (C) A LICENSE MAY BE ISSUED TO: 29 30 (1) A RESIDENT OF THE STATE WHO TAKES AND PASSES THE 31 EXAMINATION REQUIRED UNDER SUBSECTION (D) OF THIS SECTION; 32 (2) A RESIDENT OF THE STATE WHO: 33 (I) IS A MEMBER IN GOOD STANDING OF THE SOCIETY OF 34 ACTUARIES OR THE CASUALTY ACTUARIAL SOCIETY; (II) HAS BEEN CONFERRED THE CHARTERED PROPERTY 35 36 CASUALTY UNDERWRITER (C.P.C.U.) DESIGNATION BY THE AMERICAN INSTITUTE 37 FOR PROPERTY AND LIABILITY UNDERWRITERS, INC. AND IS A MEMBER IN GOOD 38 STANDING OF THE SOCIETY OF CHARTERED PROPERTY AND CASUALTY

39 UNDERWRITERS;

(III) HAS BEEN CONFERRED THE CHARTERED LIFE UNDERWRITER
 (C.L.U.) DESIGNATION BY THE AMERICAN COLLEGE OF LIFE UNDERWRITERS AND IS
 A MEMBER IN GOOD STANDING OF THE AMERICAN SOCIETY OF CHARTERED LIFE
 UNDERWRITERS AND CHARTERED FINANCIAL CONSULTANTS;

5 (IV) HAS BEEN CONFERRED THE CERTIFIED EMPLOYEE BENEFIT
6 SPECIALIST (C.E.B.S.) DESIGNATION BY THE INTERNATIONAL FOUNDATION OF
7 EMPLOYEE BENEFIT PLANS AND IS A MEMBER IN GOOD STANDING OF THE
8 INTERNATIONAL SOCIETY OF CERTIFIED EMPLOYEE BENEFIT SPECIALISTS;

9 (V) HAS BEEN CONFERRED THE CERTIFIED FINANCIAL PLANNER
10 (C.F.P.) DESIGNATION BY THE CERTIFIED FINANCIAL PLANNERS BOARD OF
11 STANDARDS, IS CURRENTLY DESIGNATED AS A C.F.P., AND IS A MEMBER IN GOOD
12 STANDING OF THE CERTIFIED FINANCIAL PLANNERS BOARD OF STANDARDS; OR

(VI) HAS COMPLETED SUCCESSFULLY A COURSE OF STUDY
EQUIVALENT TO ANY COURSE OF STUDY REQUIRED FOR MEMBERSHIP IN GOOD
STANDING IN ANY SOCIETY OR PROFESSIONAL ENTITY LISTED IN SUBITEMS (I)
THROUGH (V) OF THIS ITEM AS APPROVED BY THE COMMISSIONER AND HAS BEEN
CONFERRED THE CERTIFIED INSURANCE COUNSELOR DESIGNATION BY THE
SOCIETY OF CERTIFIED INSURANCE COUNSELORS; OR

(3) A NONRESIDENT OF THE STATE WHO IS LICENSED AS AN20 INSURANCE ADVISER IN THE NONRESIDENT'S STATE OF RESIDENCE.

(D) (1) THE COMMISSIONER SHALL DETERMINE THE TRUSTWORTHINESSAND COMPETENCY OF EACH APPLICANT TO ACT AS AN ADVISER IN THE STATE.

23 (2) TO DETERMINE THE TRUSTWORTHINESS AND COMPETENCY OF AN
24 APPLICANT DESCRIBED IN SUBSECTION (C)(1) OF THIS SECTION, THE COMMISSIONER
25 SHALL REQUIRE THE APPLICANT TO TAKE AND PASS, TO THE SATISFACTION OF THE
26 COMMISSIONER, AN EXAMINATION.

(3) A NONRESIDENT APPLICANT SHALL SATISFY THE COMMISSIONER OF
THE APPLICANT'S TRUSTWORTHINESS AND COMPETENCY BY FILING A
CERTIFICATION FROM AN APPROPRIATE OFFICIAL OF THE APPLICANT'S STATE OF
RESIDENCE CERTIFYING THAT THE APPLICANT HOLDS A CURRENTLY VALID
LICENSE OR CERTIFICATE TO ACT AS AN INSURANCE ADVISER IN THE APPLICANT'S
STATE OF RESIDENCE.

33 (E) (1) BEFORE TAKING THE EXAMINATION REQUIRED UNDER
34 SUBSECTION (D) OF THIS SECTION, AN APPLICANT SHALL PAY THE APPLICATION FEE
35 REQUIRED BY § 2-112 OF THIS ARTICLE.

36 (2) AFTER AN APPLICANT HAS BEEN NOTIFIED THAT THE APPLICANT
37 HAS PASSED THE EXAMINATION, THE APPLICANT SHALL PAY THE APPLICABLE
38 LICENSE FEE REQUIRED BY § 2-112 OF THIS ARTICLE.

39 (3) AN APPLICANT WHO IS NOT REQUIRED TO TAKE AN EXAMINATION40 SHALL PAY THE APPLICABLE LICENSE FEE REQUIRED BY § 2-112 OF THIS ARTICLE.

11	
1	10-205.
2	An applicant for a license shall[:
3 4	(1)] file with the Commissioner an application on the form that the Commissioner provides[; and
5 6	(2) except for an applicant who is a member in good standing of an actuarial organization listed in § 10-204(d) of this subtitle, pay to the Commissioner:
7 8	(i) the fee required by § 2-112 of this article, if the applicant is a resident of this State; or
	(ii) the fee that the state where the applicant resides charges a resident of this State for a license to act as an adviser in that state, if the applicant is not a resident of this State].
12	<u>10-208.</u>
13 14	[(a) A nonresident licensee may not act as an adviser for life insurance and health insurance.
15	(b)] A license does not authorize the licensee to:
16	(1) adjust losses; or
17 18	(2) receive compensation from an insurer, broker, or agent for the sale or placement of insurance.
19	[10-209.
20 21	(a) (1) The Commissioner may issue a limited license that restricts the authority of the licensee to the extent agreed on with the licensee.
22	(2) Each limitation shall be stated in the license.
23 24	(b) The issuance of limited licenses is governed by the provisions relating to advisers under this subtitle.]
25	10-211.
26 27	(c) Before a license expires, the licensee periodically may renew itfor an additional 2-year term, if the licensee:
28	(1) otherwise is entitled to a license;
29 30	(2) files with the Commissioner a renewal application on the form that the Commissioner provides;
31 32	(3) [except for an applicant who is a member in good standing of an actuarial organization listed in § 10-204(d) of this subtitle,] pays to the Commissioner[:
33	(i)] the renewal fee required by § 2-112 of this article[, if the applicant

34 is a resident of this State; or

12 1 (ii) the same fee that the state where the applicant resides charges a 2 resident of this State for renewal of a license to act as an adviser in that state, if the 3 applicant is not a resident of this State]; 4 (4) is in compliance with the bond requirement of § 10-206 of this subtitle; 5 and 6 (5) if the Commissioner determines that an examination is advisable to 7 determine the trustworthiness or competence of a licensee, passes an examination given 8 by the Commissioner. 9 10-404. 10 (a) To qualify for a license, an applicant must be [a person that] AN 11 INDIVIDUAL WHO meets the requirements of this section. 12 (b) An applicant must be trustworthy and competent to transact business as a 13 public adjuster so as to safeguard the interests of the public. 14 (c) (1) (I) Except as otherwise provided in this subsection, an applicant must 15 pass a written examination given by the Commissioner under this subtitle in order to 16 determine the competency of the applicant to act as a public adjuster. (II) BEFORE TAKING THE EXAMINATION, AN APPLICANT SHALL 17 18 PAY THE APPLICATION FEE REQUIRED BY § 2-112 OF THIS ARTICLE. 19 (III) AFTER AN APPLICANT HAS BEEN NOTIFIED THAT THE 20 APPLICANT HAS PASSED THE EXAMINATION OR IS OTHERWISE ELIGIBLE TO BE 21 LICENSED, THE APPLICANT SHALL PAY THE APPLICABLE LICENSE FEE REQUIRED BY 22 § 2-112 OF THIS ARTICLE. (2) (1) The examination requirement of paragraph (1) of this subsection 23 24 does not apply to an individual who was licensed as a public adjuster in the State on June 25 30, 1985. 26 (II) AN APPLICANT WHO IS NOT REQUIRED TO TAKE AN 27 EXAMINATION SHALL PAY THE APPLICABLE LICENSE FEE REQUIRED BY § 2-112 OF 28 THIS ARTICLE. 29 [(3) The examination fee is \$15.] 30 (d) An applicant must have been a resident of the State continuously for at least 1 31 year immediately preceding the date of filing an application for a license. 32 10-405. 33 (a) [(1)] An applicant for an initial license shall[: 34 (i)] file with the Commissioner an application on the formthat the 35 Commissioner provides[; and 36 (ii) pay to the Commissioner the fee required by § 2-112 of this article.

37 (2) If the applicant is a partnership, association, or corporation, the fee shall38 be paid for each individual specified in the license].

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1	(b) The application form shall require:
2	(1) the name and address of the applicant;
3	[(2) the name and address of:
4	(i) each partner of the partnership, if the applicant is apartnership;
5 6	(ii) each member of the association, if the applicant is an association; and
7 8	(iii) each officer and each director of the corporation, if the applicant is a corporation;]
9 10	[(3)] (2) whether any other insurance license or certificate has been issued to the applicant;
11 12	[(4) if the applicant is an individual, whether any other insurance license or certificate has been issued to any officer or director of the corporation;]
	[(5)] (3) the business in which the applicant has been engaged for the year immediately preceding the date of application and, if employed by another, the name and address of each employer; and
18	[(6)] (4) any other information that the Commissioner requires of applicants to enable the Commissioner to determine the trustworthiness and competence of the applicant to transact business as a public adjuster so as to safeguard the interests of the public.
20	(c) An application shall be signed under oath by[:
21	(1)] the applicant[, if the applicant is an individual;
22	(2) each partner of the partnership, if the applicant is a partnership;
23	(3) each member of the association, if the applicant is an association; or
24 25	(4) each officer and each director of the corporation who is tobe authorized to act as a public adjuster, if the applicant is a corporation].
26	[10-407.
27 28	(a) A license issued to a partnership authorizes each partner specified in the license to act as a public adjuster for the partnership.
29 30	(b) A license issued to an association authorizes each member specified in the license to act as a public adjuster for the association.
31 32	(c) A license issued to a corporation authorizes each officer and each director specified in the license to act as a public adjuster for the corporation.]
33	10-408.
34 35	(c) [(1)] Before a license expires, the licensee may renew it for anadditional

35 2-year term, if the licensee:

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1	[(i)] (1) otherwise is entitled to a license;
2 3	[(ii)] (2) files with the Commissioner a renewal application on the form that the Commissioner provides; and
4 5	[(iii)] (3) pays to the Commissioner the renewal fee required by § 2-112 of this article.
6 7	[(2) If the applicant is a partnership, association, or corporation, the renewal fee shall be paid for each individual specified in the license.]
8	[10-409.
11	If a licensee that is a partnership, association, or corporation wishes to add to its license an additional qualified individual to act as a public adjuster, the licensee may apply to the Commissioner for issuance of a supplemental license that authorizes the individual to act as a public adjuster.]
13 14	SECTION 3. AND BE IT FURTHER ENACTED, That Section 1 of this Act shall take effect October 1, 1996.
15	SECTION 4. AND BE IT FURTHER ENACTED, That Section 2 of this Act shall

16 take effect October 1, 1997.