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# By: Chairman, Commerce and Government Matters Committee (Departmental - Labor, Licensing and Regulation) Introduced and read first time: January 15, 1997 Assigned to: Commerce and Government Matters

Committee Report: Favorable House action: Adopted Read second time: February 4, 1997

CHAPTER \_\_\_\_\_

1 AN ACT concerning

## 2 Repossessions - Accounting to Commissioner and Borrowers

3 FOR the purpose of eliminating the requirement of filing a certain accounting with the

- 4 Commissioner of Financial Regulation; revising the content of a certain accounting
- 5 required to be given to borrowers; and generally relating to the private sale of
- 6 repossessed goods.

7 BY repealing and reenacting, with amendments,

- 8 Article Commercial Law
- 9 Section 12-115, 12-921, and 12-1021
- 10 Annotated Code of Maryland
- 11 (1990 Replacement Volume and 1996 Supplement)

## 12 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF

13 MARYLAND, That the Laws of Maryland read as follows:

# 14 Article - Commercial Law

15 12-115.

16 (a) With respect to any loan made at a rate of interest pursuant to § 12-103(a) 17 and (c) or § 12-306 of this title:

18 (1) A lender may repossess goods securing a loan under an agreement if the19 borrower is in default in:

20 (i) The payment of any sum due under the agreement;

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<ol> <li>(ii) The performance of any other condition which the agreement</li> <li>lawfully requires him to perform in order to obtain unencumbered title to the goods; or</li> </ol>	
<ul> <li>3 (iii) The performance of any promise the breach of which is expressly</li> <li>4 made a ground for repossessing the goods; and</li> </ul>	
5 (2) The lender may repossess goods only by:	
6 (i) Legal process; or	
7 (ii) Self-help, without use of force.	
8 (b) Nothing in this section authorizes a violation of criminal law.	
9 (c) (1) At least 10 days before he repossesses any goods, a lender may serve a 10 written notice on the borrower of his intention to repossess the goods.	
11 (2) The notice shall:	
<ul><li>12 (i) State the default and any period at the end of which the goods will</li><li>13 be repossessed; and</li></ul>	
14 (ii) Briefly state the rights of the borrower in case the goods are 15 repossessed.	
16 (d) The notice may be delivered to the borrower personally or sent to him at his 17 last known address by registered or certified mail.	
<ul><li>(e) Within 5 days after he repossesses the goods, the lender shall deliver to the</li><li>borrower personally or send to him at his last known address by registered or certified</li><li>mail, a written notice which briefly states:</li></ul>	
<ul><li>(1) The right of the borrower to redeem the goods, and the amount payable</li><li>for them;</li></ul>	
<ul><li>(2) The rights of the borrower as to a resale, and his liability for a</li><li>deficiency; and</li></ul>	
<ul><li>(3) The exact location where the goods are stored and the address where</li><li>any payment is to be made or notice delivered.</li></ul>	
<ul><li>(f) For 15 days after the lender gives the notice required by subsection (e) of this</li><li>section, the lender shall retain any repossessed goods.</li></ul>	
<ul><li>29 (g) During the period provided for in subsection (f) of this section, the borrower</li><li>30 may:</li></ul>	
31 (1) Redeem and take possession of the goods; and	
32 (2) Resume the performance of the agreement.	
33 (h) To redeem the goods, the borrower shall:	
<ul><li>34 (1) Tender the amount due under the agreement at the time of redemption,</li><li>35 without giving effect to any provision which allows acceleration of any installment</li></ul>	

 $35\,$  without giving effect to any provision which allows acceleration of any installment

36 otherwise payable after that time;

1 (2) Tender performance of any other promise for the breach 2 goods were repossessed; and	n of which the
<ul><li>3 (3) If the discretionary notice provided for in subsection (c)</li><li>4 was given, pay the actual and reasonable expenses of retaking and storing th</li></ul>	
5 (i) This section does not apply if the borrower was guilty of fraudu 6 intentionally and wrongfully concealed, removed, damaged, or destroyed the 7 attempted to do so, and the goods were repossessed because of that conduct.	e goods, or
8 (j) (1) The lender shall sell the repossessed goods at private sale (su 9 provisions of paragraph (2) of this subsection) or at public auction. At least 10 before the sale, the lender shall notify the borrower in writing sent by certifi 11 return receipt requested, sent to the borrower's last known address of the tim 12 of sale. Any sale of repossessed property must be accomplished in a comme 13 reasonable manner.	10 days ied mail, ne and place
<ul> <li>(2) In all cases of a private sale of repossessed goods under</li> <li>full accounting shall be made to the borrower in writing and the seller shall</li> <li>RETAIN a copy of this accounting [with the Commissioner of Financial Re</li> <li>AT LEAST 24 MONTHS. This accounting shall contain the following information</li> </ul>	[file] egulation] FOR
18 (i) The unpaid balance at the time the goods were re-	epossessed;
<ul><li>19 (ii) The refund credit of unearned finance charges a</li><li>20 premiums, if any;</li></ul>	nd insurance
21 (iii) The remaining net balance;	
(iv) The proceeds of the sale of the goods;	
<ul><li>(v) The remaining deficiency balance, if any, or the</li><li>buyer;</li></ul>	amount due the
25 (vi) All expenses incurred as a result of the sale;	
<ul> <li>(vii) The [requirement that the] purchaser's name, a</li> <li>business [must be filed by the seller with the Commissioner of Financial Re</li> <li>that the Commissioner may provide that information to the borrower where</li> <li>to ascertain that:</li> </ul>	egulation and
301. The sale was accomplished in a commerce31 manner; and	ially reasonable
<ul><li>32</li><li>33 due];</li></ul>	eller is, in fact,
34 (viii) The number of bids sought and received; and	
35 (ix) Any statement as to the condition of the goods 36 repossession which would cause their value to be increased or decreased ab	

37 the market value for goods of like kind and quality.

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1 [(3) In addition to the information required under paragraph (2) of this 2 subsection, the seller shall file with the Commissioner of Financial Regulation the 3 purchaser's name, address, and business address. The Commissioner may provide to the 4 borrower the purchaser's name, address, and business address if the Commissioner 5 determines that the borrower must have the information in order to ascertain that:
6 (i) The sale was accomplished in a commercially reasonable manner; 7 and
8 (ii) Any alleged deficiency balance due the seller is, in fact, due.]
9 [(4)] (3) The Commissioner of Financial Regulation may make a 10 determination concerning any private sale that the sale was not accomplished in a 11 commercially reasonable manner. Upon that determination, the Commissioner may enter 12 an order disallowing any claim for a deficiency balance.
<ul><li>13 (k) (1) The provisions of this subsection apply to a public sale of goods which</li><li>14 secured a loan in excess of \$2,000 at the time the loan was made.</li></ul>
<ul><li>15 (2) The proceeds of a sale to which this subsection applies shall be applied,</li><li>16 in the following order, to:</li></ul>
17 (i) The actual and reasonable cost of the sale;
<ul><li>(ii) The actual and reasonable cost of retaking and storing the goods;</li><li>and</li></ul>
<ul><li>20 (iii) The unpaid balance owing under the agreement at the time the</li><li>21 goods are repossessed.</li></ul>
<ul><li>(3) The lender shall furnish to the buyer a written statement which shows</li><li>the distribution of the proceeds.</li></ul>
<ul> <li>(4) If the provisions of this section, including the requirement of furnishing</li> <li>a notice following repossession, are not followed, the lender shall not be entitled to any</li> <li>deficiency judgment to which he would be entitled under the loan agreement.</li> </ul>
<ul> <li>(1) If there is no resale of repossessed goods, all obligations of the borrower</li> <li>under the agreement shall be discharged, and the holder may retain the goods as his own</li> <li>property without obligation to account to the buyer.</li> </ul>
30 12-921.
<ul> <li>31 (a) (1) A credit grantor may repossess tangible personal property securing a</li> <li>32 plan under an agreement if the consumer borrower is in default.</li> </ul>
<ul><li>33 (2) The credit grantor may repossess tangible personal property from a</li><li>34 consumer borrower only by:</li></ul>
35 (i) Legal process; or
36 (ii) Self-help, without use of force.
37 (b) Nothing in this section authorizes a violation of criminal law.

1	(c) (1) At least 10 days before a credit grantor repossesses any tangible personal property, the credit grantor may serve a written notice on the consumer
	borrower of the intention to repossess the tangible personal property.
5	borrower of the mention to repossess the tanglote personal property.
4	(2) The notice shall:
5	(i) State the default and any period at the end of which the tangible
6	personal property will be repossessed; and
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7	(ii) Briefly state the rights of the consumer borrower in case the
8	tangible personal property is repossessed.
9	(d) The notice may be delivered to the consumer borrower personally or sent to
	him at his last known address by registered or certified mail.
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11	(e) Within 5 days after the credit grantor repossesses the tangible personal
12	property the credit grantor shall deliver to the consumer borrower personally or send to
13	him at his last known address by registered or certified mail, a written notice which briefly
14	states:
15	(1) The right of the consumer borrower to redeem the tangible personal
16	property, and the amount payable for it;
17	(2) The rights of the consumer borrower as to a resale, and his liability for a
	deficiency; and
10	
19	(3) The exact location where the tangible personal property is stored and
20	the address where any payment is to be made.
21	(f) For 15 days after the credit grantor gives the notice required by subsection (e)
22	of this section, the credit grantor shall retain any repossessed property.
23	(a) During the period provided for in subsection (f) of this section, the consumer
	(g) During the period provided for in subsection (f) of this section, the consumer borrower may:
24	bonowci may.
25	(1) Redeem and take possession of the property; and
26	(2) Resume the performance of the agreement.
27	(h) To redeem the property, the consumer borrower shall:
20	
28	(1) Tender the amount due under the agreement at the time of redemption,
	without giving effect to any provision which allows acceleration of any installment
30	otherwise payable after that time;
31	(2) Tender performance of any other promise for the breach of which the
	property was repossessed; and
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33	(3) If the discretionary notice provided for in subsection (c) of this section
34	was given, pay the actual and reasonable expenses of retaking and storing the property.
35	(i) This section does not apply if the consumer borrower was guilty of fraudulent
	conduct, intentionally and wrongfully concealed, removed, damaged, or destroyed the
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37 property, or attempted to do so, and the property was repossessed because of that

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	conduct, or if the property has been previously repossessed from the consumer borrower and redeemed by the consumer borrower.
3 4	(j) (1) (i) Subject to subsection (l) of this section, the credit grantor shall sell the property that was repossessed at:
5	1. Subject to paragraph (2) of this subsection, a private sale; or
6	2. A public auction.
	(ii) At least 10 days before the sale, the credit grantor shall notify the consumer borrower in writing of the time and place of the sale, by certified mail, return receipt requested, sent to the consumer borrower's last known address.
10 11	(iii) Any sale of repossessed property must be accomplished in a commercially reasonable manner.
14	(2) In all cases of a private sale of repossessed goods under this section, a full accounting shall be made to the borrower in writing and the seller shall [file] RETAIN a copy of this accounting [with the Commissioner of Financial Regulation] FOR AT LEAST 24 MONTHS. This accounting shall contain the following information:
16	(i) The unpaid balance at the time the goods were repossessed;
17 18	(ii) The refund credit of unearned finance charges and insurance premiums, if any;
19	(iii) The remaining net balance;
20	(iv) The proceeds of the sale of the goods;
21 22	(v) The remaining deficiency balance, if any, or the amount due the buyer;
23	(vi) All expenses incurred as a result of the sale;
24	(vii) The purchaser's name, address, and business;
25	(viii) The number of bids sought and received; and
	(ix) Any statement as to the condition of the goods at the time of repossession which would cause their value to be increased or decreased above or below the market value for goods of like kind and quality.
31	(3) The Commissioner of Financial Regulation may make a determination concerning any private sale that the sale was not accomplished in a commercially reasonable manner. Upon that determination, the Commissioner may enter an order disallowing any claim for a deficiency balance.
33 34	(k) (1) The provisions of this subsection apply to a public sale of property which secured a plan in excess of \$2,000 at the time the plan was made.

35 (2) The proceeds of a sale to which this subsection applies shall be applied,36 in the following order, to:

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1	(i) The actual and reasonable cost of the sale;
2 3	(ii) The actual and reasonable cost of retaking and storing the property; and
4 5	(iii) The unpaid balance owing under the agreement at the time the property was repossessed.
6 7	(3) The credit grantor shall furnish to the consumer borrower a written statement which shows the distribution of the proceeds.
	(4) If the provisions of this section, including the requirement of furnishing a notice following repossession, are not followed, the credit grantor shall not be entitled to any deficiency judgment to which he would be entitled under the plan.
11 12 13	(l) (1) (i) In this subsection, "consumer goods" means tangible personal property used or bought for use primarily for personal, family, or household purposes that is:
14	1. Movable at the time a security interest attaches; or
15	2. A fixture.
16 17	(ii) "Consumer goods" does not include money, documents, instruments, accounts, chattel paper, or general intangibles.
18 19	(2) This subsection applies to tangible personal property securing a plan that:
20	(i) Has been repossessed by the credit grantor; or
	(ii) Is in actual or constructive possession of the credit grantor where the perfection of the security interest in the property depends on the possession of the property.
26 27 28	(3) In the case of a purchase money security interest in consumer goods, if a consumer borrower has paid 60 percent of the cash price and, after default, has not signed a statement renouncing or modifying the consumer borrower's rights under this subsection, a credit grantor who has repossessed the consumer goods must take reasonable action within 90 days after the repossession to commence disposal of them in the manner provided under subsection (j) of this section.
	(4) (i) In any other case involving tangible personal property securing a plan, a credit grantor may, after default, propose to retain the property in full satisfaction of the obligations of the borrower under the plan.
	(ii) If, as authorized by subparagraph (i) of this paragraph, a credit grantor proposes to retain property in full satisfaction of the obligations of the borrower under the plan, the credit grantor shall send written notice of the proposal to:
36	1. The consumer borrower; and
	2. Except in the case of consumer goods, any other person who has a security interest in the property and who: in consumer goods, if a

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1 A. Has duly filed a financing statement indexed in the name of 2 the consumer borrower in this State: or 3 B. Is known by the credit grantor to have a security interest in 4 the property. 5 (iii) 1. If the consumer borrower or other person entitled to receive 6 notification objects in writing within 30 days from the sending of the notification, the 7 credit grantor must take reasonable action to dispose of the property in the manner 8 provided under subsection (j) of this section. 9 2. In the absence of written objection, the credit grantor may 10 retain the property in full satisfaction of the outstanding unpaid indebtedness under the 11 plan. 12 (5) If despite complying with the requirements of this section there is no 13 sale of tangible personal property securing a plan under subsection (j) of this section: 14 (i) The credit grantor may retain the property without obligation to 15 account to the borrower; and 16 (ii) If the property is retained, all obligations of the borrower under 17 the plan shall be discharged. 18 12-1021. 19 (a) (1) A credit grantor may repossess tangible personal property securing a 20 loan under an agreement, note, or other evidence of the loan if the consumer borrower is 21 in default. (2) The credit grantor may repossess tangible personal property from a 22 23 consumer borrower only by: 24 (i) Legal process; or 25 (ii) Self-help, without use of force. 26 (b) Nothing in this section authorizes a violation of criminal law. 27 (c) (1) At least 10 days before a credit grantor repossesses any tangible 28 personal property, the credit grantor may serve a written notice on the consumer 29 borrower of the intention to repossess the tangible personal property. 30 (2) The notice shall: 31 (i) State the default and any period at the end of which the tangible 32 personal property will be repossessed; and 33 (ii) Briefly state the rights of the consumer borrower in case the 34 tangible personal property is repossessed. (d) The notice may be delivered to the consumer borrower personally or sent to 35

36 him at his last known address by registered or certified mail.

(e) Within 5 days after the credit grantor repossesses the tangible personal
 property the credit grantor shall deliver to the consumer borrower personally or send to
 him at his last known address by registered or certified mail, a written notice which briefly
 states:
 (1) The right of the consumer borrower to redeem the tangible personal

6 property, and the amount payable for it;

7 (2) The rights of the consumer borrower as to a resale, and his liability for a8 deficiency; and

9 (3) The exact location where the tangible personal property is stored and 10 the address where any payment is to be made.

(f) For 15 days after the credit grantor gives the notice required by subsection (e)of this section, the credit grantor shall retain any repossessed property.

(g) During the period provided for in subsection (f) of this section, the consumerborrower may:

15 (1) Redeem and take possession of the property; and

16 (2) Resume the performance of the agreement.

17 (h) To redeem the property, the consumer borrower shall:

(1) Tender the amount due under the agreement at the time of redemption,
without giving effect to any provision which allows acceleration of any installment
otherwise payable after that time;

21 (2) Tender performance of any other promise for the breach of which the 22 property was repossessed; and

(3) If the discretionary notice provided for in subsection (c) of this sectionwas given, pay the actual and reasonable expenses of retaking and storing the property.

(i) (1) Notwithstanding subsections (g) and (h) of this section, the credit
grantor shall have the right to require the consumer borrower to tender payment of the
entire balance due under the agreement if:

(i) The date of the default in the payments due under the agreement
that led to the present repossession occurred within 18 months after the last repossession;
or

(ii) The consumer borrower was guilty of fraudulent conduct,
intentionally and wrongfully concealed, removed, damaged, or destroyed the property, or
attempted to do so, and the property was repossessed because of that conduct.

34 (2) Under paragraph (1) of this subsection, the payment by the consumer35 borrower of the entire balance due under the agreement shall:

36 (i) Constitute redemption by the consumer borrower; and

37 (ii) Entitle the consumer borrower to take possession of the property.

1 2	(j) (1) (i) Subject to subsection (l) of this section, the credit grantor shall sell the property that was repossessed at:
3	1. Subject to paragraph (2) of this subsection, a private sale; or
4	2. A public auction.
	(ii) At least 10 days before the sale, the credit grantor shall notify the consumer borrower in writing of the time and place of the sale, by certified mail, return receipt requested, sent to the consumer borrower's last known address.
8 9	(iii) Any sale of repossessed property must be accomplished in a commercially reasonable manner.
12	(2) In all cases of a private sale of repossessed goods under this section, a full accounting shall be made to the borrower in writing and the seller shall [file] RETAIN a copy of this accounting [with the Commissioner of Financial Regulation] FOR AT LEAST 24 MONTHS. This accounting shall contain the following information:
14	(i) The unpaid balance at the time the goods were repossessed;
15 16	(ii) The refund credit of unearned finance charges and insurance premiums, if any;
17	(iii) The remaining net balance;
18	(iv) The proceeds of the sale of the goods;
19 20	(v) The remaining deficiency balance, if any, or the amount due the buyer;
21	(vi) All expenses incurred as a result of the sale;
24	(vii) The [requirement that the] purchaser's name, address, and business [must be filed by the seller with the Commissioner of Financial Regulation and that the Commissioner may provide the information to the borrower whenever it is necessary to ascertain that:
26 27	1. The sale was accomplished in a commercially reasonable manner; and
28 29	2. Any alleged deficiency balance due the seller is, in fact, due];
30	(viii) The number of bids sought and received; and
	(ix) Any statement as to the condition of the goods at the time of repossession which would cause their value to be increased or decreased above or below the market value for goods of like kind and quality.
34 35	[(3) In addition to the information required under paragraph (2) of this subsection the seller shall file with the Commissioner of Financial Regulation the

35 subsection, the seller shall file with the Commissioner of Financial Regulation the

36 purchaser's name, address, and business address. The Commissioner may provide to the

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	borrower the purchaser's name, address, and business address if the Commissioner determines that the borrower must have the information in order to ascertain that:
3 4	(i) The sale was accomplished in a commercially reasonable manner; and
5	(ii) Any alleged deficiency balance due the seller is, in fact, due.]
8	[(4)] (3) The Commissioner of Financial Regulation may make a determination concerning any private sale that the sale was not accomplished in a commercially reasonable manner. Upon that determination, the Commissioner may enter an order disallowing any claim for a deficiency balance.
10 11	(k) (1) The provisions of this subsection apply to a public sale of property which secured a loan in excess of \$2,000 at the time the loan was made.
12 13	(2) The proceeds of a sale to which this subsection applies shall be applied, in the following order, to:
14	(i) The actual and reasonable cost of the sale;
15 16	(ii) The actual and reasonable cost of retaking and storing the property; and
17 18	(iii) The unpaid balance owing under the agreement at the time the property was repossessed.
19 20	(3) The credit grantor shall furnish to the consumer borrower a written statement which shows the distribution of the proceeds.
	(4) If the provisions of this section, including the requirement of furnishing a notice following repossession, are not followed, the credit grantor shall not be entitled to any deficiency judgment to which he would be entitled under the loan agreement.
	(l) (1) (i) In this subsection, "consumer goods" means tangible personal property used or bought for use primarily for personal, family, or household purposes that is:
27	1. Movable at the time a security interest attaches; or
28	2. A fixture.
29 30	(ii) "Consumer goods" does not include money, documents, instruments, accounts, chattel paper, or general intangibles.
31 32	(2) This subsection applies to tangible personal property securing a loan that:
33	(i) Has been repossessed by the credit grantor; or
	(ii) Is in actual or constructive possession of the credit grantor where the perfection of the security interest in the property depends on the possession of the property.

1 (3) In the case of a purchase money security interest in consumer goods, if a 2 consumer borrower has paid 60 percent of the cash price or 60 percent of the loan in the 3 case of another security interest in consumer goods and, after default, has not signed a 4 statement renouncing or modifying the consumer borrower's rights under this subsection, 5 a credit grantor who has repossessed the consumer goods must take reasonable action 6 within 90 days after the repossession to commence disposal of them in the manner 7 provided under subsection (j) of this section.
8 (4) (i) In any other case involving tangible personal property securing a 9 loan, a credit grantor may, after default, propose to retain the property in full satisfaction 10 of the obligations of the borrower under the loan.
<ul> <li>(ii) If, as authorized by subparagraph (i) of this paragraph, a credit</li> <li>grantor proposes to retain property in full satisfaction of the obligations of the borrower</li> <li>under the loan, the credit grantor shall send written notice of the proposal to:</li> </ul>
14 1. The consumer borrower; and
152. Except in the case of consumer goods, any other person who16 has a security interest in the property and who:
17A. Has duly filed a financing statement indexed in the name of18 the consumer borrower in this State; or
19B. Is known by the credit grantor to have a security interest in20 the property.
<ul> <li>(iii) 1. If the consumer borrower or other person entitled to receive</li> <li>notification objects in writing within 30 days from the sending of the notification, the</li> <li>credit grantor must take reasonable action to dispose of the property in the manner</li> <li>provided under subsection (j) of this section.</li> </ul>
<ul> <li>25</li> <li>2. In the absence of written objection, the credit grantor may</li> <li>26 retain the property in full satisfaction of the outstanding unpaid indebtedness under the</li> <li>27 loan.</li> </ul>
<ul><li>(5) If despite complying with the requirements of this section there is no</li><li>sale of tangible personal property securing a loan under subsection (j) of this section:</li></ul>
<ul><li>30 (i) The credit grantor may retain the property without obligation to</li><li>31 account to the borrower; and</li></ul>
<ul><li>(ii) If the property is retained, all obligations of the borrower under</li><li>the loan shall be discharged.</li></ul>
34 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 35 October 1 1997

35 October 1, 1997.