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1998 Regular Session 8lr0849 CF 8lr1153

Ry Sanators Astle and Maddan (Task Force to Evamine the Mortgage

By: Senators Astle and Madden (Task Force to Examine the Mortgage Lending Business)

Introduced and read first time: January 19, 1998

Assigned to: Finance

A BILL ENTITLED

1 AN ACT concerning

2 Consumer Credit - Mortgage Lending Business Reforms

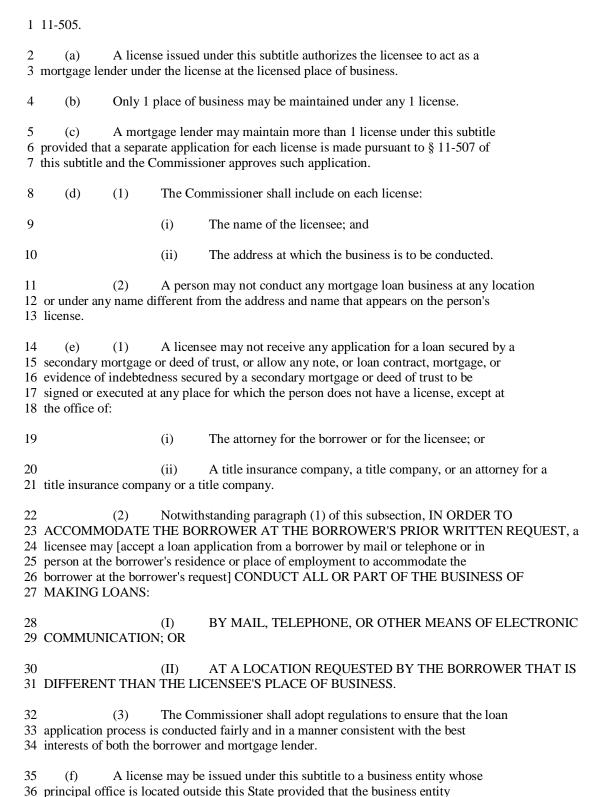
- 3 FOR the purpose of altering the manner in which certain points, loan origination fees,
- 4 commissions, finder's fees, or similar charges may be allocated between a
- 5 mortgage broker and a lender or credit grantor in certain loan transactions and
- 6 establishing an aggregate percentage cap on the amount of such charges;
- 7 altering the manner and permissible location in which certain loan transactions
- 8 secured by secondary mortgages or deeds of trust may be conducted, subject to
- 9 certain conditions; repealing certain licensing requirements relating to certain
- 10 credit grantors; specifying certain continuing education requirements for a
- mortgage broker and a mortgage lender and its loan officers, subject to certain
- regulations adopted by the Commissioner of Financial Regulation; requiring
- certain persons to obtain fidelity bonds for certain purposes; requiring the
- 14 Commissioner of Financial Regulation to examine the use of the Maryland
- 15 Consumer Protection Act for certain purposes; altering the scope of certain
- activities in the mortgage lending business that may constitute criminal
- behavior; altering the manner in which certain loan funds may be disbursed at
- settlement; and generally relating to certain practices and requirements related
- 19 to the conduct of the mortgage lending business in the State.
- 20 BY repealing and reenacting, with amendments,
- 21 Article Commercial Law
- 22 Section 12-405, 12-804(a), 12-903(a), 12-915, and 12-1015
- 23 Annotated Code of Maryland
- 24 (1990 Replacement Volume and 1997 Supplement)
- 25 BY repealing and reenacting, without amendments,
- 26 Article Financial Institutions
- 27 Section 11-507(d) and (e)
- 28 Annotated Code of Maryland
- 29 (1998 Replacement Volume)
- 30 BY repealing and reenacting, with amendments,

•	SELVITE BIBLIO
1 2 3 4 5	Article - Financial Institutions Section 11-204, 11-505, 11-506, 11-507(c), 11-508, 11-511(b), 11-517, and 11-523 Annotated Code of Maryland (1998 Replacement Volume)
6 7 8 9 10	BY repealing and reenacting, with amendments, Article - Real Property Section 7-109 Annotated Code of Maryland (1996 Replacement Volume and 1997 Supplement)
11 12	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:
13	Article - Commercial Law
14	12-405.
17 18	(a) (1) A lender may collect a loan origination fee [not exceeding the greater of \$500 or 4 percent of the net proceeds of a commercial loan of \$75,000 or less made under this subtitle or not exceeding \$250 or 2 percent of the net proceeds of any other loan under this subtitle] FOR MAKING A LOAN UNDER THIS SUBTITLE ONLY AS PROVIDED IN THIS SECTION.
	(2) THE AGGREGATE AMOUNT OF THE LOAN ORIGINATION FEE IMPOSED BY A LENDER UNDER THIS SECTION AND ANY FINDER'S FEE IMPOSED BY A BROKER UNDER § 12-804 OF THIS ARTICLE MAY NOT EXCEED THE GREATER OF:
23 24	(I) $$500$ OR 10 PERCENT OF THE NET PROCEEDS OF A COMMERCIAL LOAN OF \$75,000 OR LESS MADE UNDER THIS SUBTITLE; OR
25 26	(II) $$250$ OR 10 PERCENT OF THE NET PROCEEDS OF ANY OTHER LOAN MADE UNDER THIS SUBTITLE.
	(3) [However, the] A lender may not collect from the borrower any other commission, finder's fee, or point for obtaining, procuring, or placing a loan UNDER THIS SUBTITLE.
32 33 34 35	[(2)] (4) A lender who utilizes the provisions of § 12-404.1 of this title, relating to federal second mortgage purchase programs, is not entitled to the origination fee provided for in subsection [(a)(1)] (A)(2) of this section in addition to the fees, discounts, points, or charges allowed under § 12-404.1(2). All other second mortgage programs in this State are limited to the charges and fees provided in subsection [(a)(1)] (A)(2) of this section.
36 37	(b) A lender may collect the fees paid to a public official or governmental agency for recording or satisfying the instrument securing the loan.

		r may collect from the borrower a delinquent or late charge of f the amount of any delinquent or late periodic			
	(i)	The delinquency has continued for at least 10 days; and			
same delinquency.	(ii)	A delinquent or late charge has not already been charged for the			
(2) the borrower.	The lend	der shall deduct the charge from the next payment made by			
12-804.					
ALL COMMISSION ADVANCE THAT A	IS, FIND ARE CHA	er may charge a finder's fee THAT, IN COMBINATION WITH ERS' FEES, AND POINTS FOR PROCURING A LOAN OR ARGED BY A LENDER OR CREDIT GRANTOR, IS not in excess of the loan or advance.			
12-903.					
under the plan at any rate as the agreement interest does not exce	outstand daily, we governing eed 24 per	grantor may charge and collect interest or finance charges ing unpaid indebtedness in the borrower's account eekly, monthly, annual, or other periodic percentage ag the plan provides, if the effective rate of simple recent per year. The rate of interest chargeable on a plan ement as a simple interest rate or rates.			
pay a balloon paymendue to fluctuations in	ovision un nt at matu unpaid b	ayment terms for a plan extended to a consumer borrower ander which the consumer borrower may be required to urity. However, the adjustment of payment amounts, balance or rate of interest, may not be deemed to result			
(3) If the plan is secured by a lien on residential real property, the credit grantor may, in addition to the periodic percentage rate charge authorized under subsection (a)(1) of this section, charge and collect at the time the plan is entered into by the borrower points, loan origination fees, loan discount fees, and similar fees, provided that:					
percent of the maxim		[All] THE COMBINATION OF ALL such fees CHARGED BY THE NTOR AND THE MORTGAGE BROKER may not exceed [2] 10 ant of credit made available to the borrower under the			
such fees;	(ii)	The documents evidencing the plan specifically enumerate any			
	(iii)	The borrower agrees in writing to pay those fees; and			
	the greater of \$2 or 5 installment, if: same delinquency. (2) the borrower. 12-804. (a) A mortg ALL COMMISSION ADVANCE THAT A [8] 10 percent of the 12-903. (a) (1) under the plan on the under the plan at any rate as the agreement interest does not excemust be expressed in (2) may not include a propay a balloon payment due to fluctuations in in a balloon payment (3) grantor may, in addit subsection (a)(1) of the bythe borrower point provided that: LENDER OR CRED percent of the maxim plan; such fees;	the greater of \$2 or 5 percent of installment, if: (i) (ii) same delinquency. (2) The lend the borrower. 12-804. (a) A mortgage brok ALL COMMISSIONS, FIND ADVANCE THAT ARE CHAE [8] 10 percent of the amount of 12-903. (a) (1) A credit under the plan on the outstand under the plan at any daily, we rate as the agreement governir interest does not exceed 24 permust be expressed in the agree must be expressed in the agree may not include a provision upay a balloon payment at matudue to fluctuations in unpaid be in a balloon payment. (3) If the plagrantor may, in addition to the subsection (a)(1) of this section by the borrower points, loan of provided that: (i) LENDER OR CREDIT GRAM percent of the maximum amount plan; (ii) such fees;			

- 1 (iv) The fees are disclosed to the borrower in accordance with the 2 federal Truth in Lending Act.
- 3 12-915.
- 4 (a) A credit grantor making a loan or extension of credit under this subtitle is
- 5 subject to the licensing, investigatory, enforcement and penalty provisions of Title 11,
- 6 Subtitle 3 of the Financial Institutions Article unless the credit grantor or the loan or
- 7 extension of credit is exempt under Title 11, Subtitle 3 of the Financial Institutions
- 8 Article.
- 9 (b) [In addition to any license which may be required by] NOTWITHSTANDING
- 10 subsection (a) of this section, a credit grantor making [a loan or extension of credit]
- 11 ONLY LOANS OR EXTENSIONS OF CREDIT under this subtitle secured by any lien on
- 12 residential real property is subject to the licensing, investigatory, enforcement and
- 13 penalty provisions of Title 11, Subtitle 5 of the Financial Institutions Article unless
- 14 the credit grantor or the loan or extension of credit is exempt under Title 11, Subtitle
- 15 5 of the Financial Institutions Article.
- 16 (c) If a license is required by this section, it shall be issued by the
- 17 Commissioner of Financial Regulation.
- 18 (d) (1) An extension of credit made under this subtitle prior to October 1,
- 19 1994 by a home improvement contractor may not be deemed unenforceable or
- 20 violative of this section because the contractor was not licensed under Title 11,
- 21 Subtitle 3 of the Financial Institutions Article.
- 22 (2) Paragraph (1) of this subsection does not apply to any person engaged
- 23 in the business of making loans at the time the credit was extended.
- 24 12-1015.
- 25 (a) A credit grantor making a loan or an extension of credit under this subtitle
- 26 is subject to the licensing, investigatory, enforcement and penalty provisions of Title
- 27 11, Subtitle 3 of the Financial Institutions Article unless the credit grantor or the loan
- 28 or extension of credit is exempt under Title 11, Subtitle 3 of the Financial Institutions
- 29 Article.
- 30 (b) [In addition to any license which may be required by] NOTWITHSTANDING
- 31 subsection (a) of this section, a credit grantor making [a loan or extension of credit]
- 32 ONLY LOANS OR EXTENSIONS OF CREDIT under this subtitle secured by any lien on
- 33 residential real property is subject to the licensing, investigatory, enforcement and
- 34 penalty provisions of Title 11, Subtitle 5 of the Financial Institutions Article unless
- 35 the credit grantor or the loan or extension of credit is exempt under Title 11, Subtitle
- 36 5 of the Financial Institutions Article.
- 37 (c) If a license is required by this section, it shall be issued by the
- 38 Commissioner of Financial Regulation.

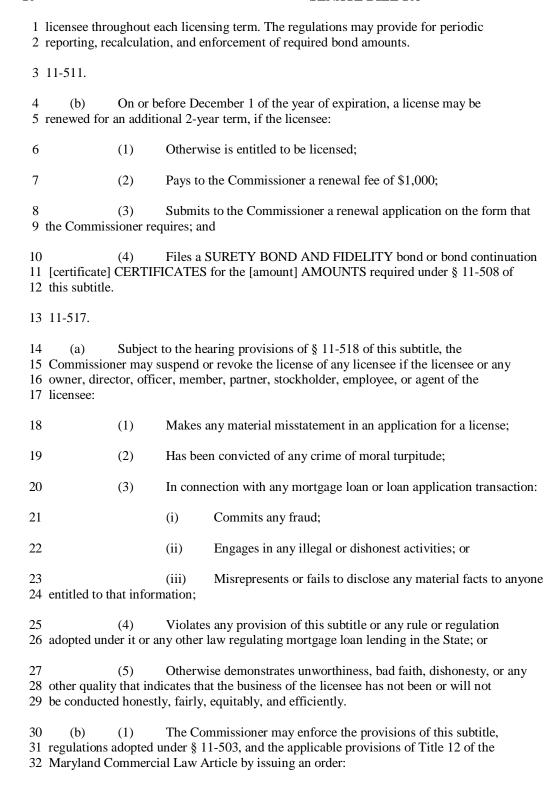
3		rovement ion becaus	contractorse the cor	credit made under this subtitle prior to October 1, or may not be deemed unenforceable or ntractor was not licensed under Title 11, Article.
5 6	(2) in the business of ma			f this subsection does not apply to any person engaged time the credit was extended.
7				Article - Financial Institutions
8	11-204.			
9	(a) Unless	a person	is license	ed by the Commissioner, the person may not:
10	(1)	Make a	loan; or	
11 12	(2) Loan Law.	In any v	way use a	any advantage provided by the Maryland Consumer
	()			se is required for each place of business where a business under the Maryland Consumer Loan
16	(2)	A perso	n may no	ot:
		(i) aed at any	Receive place of l	e any application for a loan or allow any note or contract business for which the person does not have a
20 21		(ii) ent from t		ct any business under the Maryland Consumer Loan Law that appears on the person's license; or
22 23	or pretense of any k	(iii) ind.	Evade t	the application of this section by any device, subterfuge,
24 25	` '			does not prohibit a licensee from accommodating a RITTEN request, by:
26 27		(I) f employm		g] MAKING a loan by mail because of the borrower's or similar reasons; OR
28 29	ESTATE SECURE	(II) D LOANS		UCTING ALL OR PART OF THE BUSINESS OF MAKING REAL
30 31	COMMUNICATIO	N; OR	1.	BY MAIL, TELEPHONE, OR OTHER MEANS OF ELECTRONIC
32 33		N THE LI	2. CENSEE	AT A LOCATION REQUESTED BY THE BORROWER THAT IS E'S PLACE OF BUSINESS.



	maintains a resident agent within the State at all times during the term of the license, regardless of whether:					
3	((1)	The busi	ness entity maintains any office within the	e State; or	
			nis State u	rities of the business entity constitute doing nder the applicable provisions of the Corp		
7	11-506.					
		is of goo	od moral c	cense, an applicant shall satisfy the Comm haracter and has sufficient financial responsal fitness to:		
11	((1)	Engage i	n business as a mortgage lender;		
12 13	honestly, fair	(2) ly, and e		the belief that the business will be conduct; and	ted lawfully,	
14	((3)	Commar	d the confidence of the public.		
15 16	(b) (that the applied	(1) cant has		by for a license, the applicant shall satisfy	the Commissioner	
17 18	business; AN	D	(I)	[at] AT least 3 years of experience in the	mortgage lending	
21	IMPOSED B	ON UPO	ULATION	SATISFIED ANY REQUIREMENTS FO NADOPTED BY THE COMMISSIONEI RTGAGE BROKER OR A MORTGAGE	R OF FINANCIAL	
23 24	required expe	(2) erience.	If the app	plicant is a sole proprietor, the applicant sl	nall have the	
25 26		(3) f the cov		olicant is a joint venture, or general or lim or general partners shall have the required		
		(4) , at least		olicant is a business entity of any other king e principal officers or members shall have		
	has been office	cially re	primande	er may deny an application for a license to d or has committed any act that would be deense under this subtitle.		
33	11-507.					
34	(c) l	For each	license f	or which an applicant applies, the applica	nt shall:	

1		(1)	Submit a separate application;
2		(2)	Pay a separate license fee;
3		(3)	If applicable, pay the surcharge; and
4 5	FIDELITY I	(4) BOND un	File a separate surety bond or other financial guaranty AND der § 11-508 of this subtitle.
8		er, a nonr has begu	on to any sanctions that may be imposed under this subtitle by the refundable surcharge of \$500 shall be paid with an application if an acting as a mortgage lender without a license at the location on is filed.
	application	filed with	n who knowingly makes a false statement under oath on an the Commissioner under this section is guilty of perjury and, abject to the penalties set forth in Article 27, § 439 of the Code.
13	11-508.		
	` /		icant for a new license or for the renewal of a license shall file [a ch original application and any renewal application for the
17		(1)	A SURETY BOND; AND
18 19	ALL EMPL	(2) OYEES	A BLANKET FIDELITY BOND IN THE AMOUNT OF \$COVERING OF THE MORTGAGE LENDING BUSINESS.
20	(b)	(1)	The surety bond shall[:
			Run to the Commissioner] BE for the benefit of any person who has iolation committed by a licensee of any law or regulation es of mortgage lenders[;].
	EMPLOYE THIS SUBS		THE FIDELITY BOND SHALL BE FOR THE BENEFIT OF THE SEE WHO SUFFERS A LOSS AS DESCRIBED IN PARAGRAPH (1) OF I.
27		(3)	EACH BOND SUBJECT TO THIS SUBSECTION SHALL:
28 29	State;	[(2)] (I)	Be issued by a surety company authorized to do business in the
	Maryland la lending; and	ws regula	Be conditioned that the applicant shall comply with all ating the activities of mortgage lenders and mortgage loan
33		[(4)] (III	Be approved by the Commissioner.

- 1 (c) If an applicant has not conducted a mortgage lending business any time 2 during the 36 months prior to the filing of an original application for a license, the 3 applicant shall provide a sworn statement setting forth that fact, and shall file with 4 the original application a surety bond in the amount of \$15,000.
- 5 (d) (1) If an applicant has conducted a mortgage lending business any time 6 during the 36 months prior to the filing of an original or renewal application, the 7 applicant shall provide a sworn statement setting forth the aggregate principal 8 amount of mortgage loans secured or to be secured by property located in Maryland 9 and applied for and accepted or mortgage loans secured or to be secured by property
- 9 and applied for and accepted or mortgage loans secured or to be secured by property
- 10 located in Maryland and applied for, procured, and accepted by the mortgage lender
- 11 during the 12 months immediately preceding the month in which the application is
- 12 filed.
- 13 (2) If an applicant has conducted a mortgage lending business any time
- 14 during the 36 months prior to the filing of an original application, but during that
- 15 time has not acted as a mortgage lender in Maryland, the applicant shall provide with
- 16 the original application a sworn statement setting forth the aggregate principal
- 17 amount of loans secured or to be secured by residential real property located in states
- 18 other than Maryland and applied for, procured, and accepted by the mortgage lender
- 19 during the 12 months preceding the month in which the application is filed.
- 20 (3) Except as provided in subsections (c) and (e) of this section, the 21 applicant shall file with the original or renewal application:
- 22 (i) Where the aggregate principal amount of loans set forth in the
- 23 sworn statement was \$3,000,000 or less, a surety bond in the amount of \$25,000;
- 24 (ii) Where the aggregate principal amount of loans set forth in the
- 25 sworn statement was more than \$3,000,000 but not more than \$10,000,000, a surety
- 26 bond in the amount of \$50,000; and
- 27 (iii) Where the aggregate principal amount of loans set forth in the
- 28 sworn statement was more than \$10,000,000, a surety bond in the amount of \$75,000.
- 29 (e) Notwithstanding any other provisions of this section, and subject to
- 30 approval by the Commissioner, if an applicant files five or more original or renewal
- 31 applications at the same time, the applicant may provide a blanket surety bond for all
- 32 licensed offices in the amount of \$375,000.
- 33 (f) Subject to approval by the Commissioner, an applicant for license who files
- 34 an application for a new license or for the renewal of a license may satisfy the
- 35 [bonding] SURETY BOND requirement under this section by establishing a trust
- 36 account with or obtaining an irrevocable letter of credit from a financial institution
- 37 insured by the Federal Deposit Insurance Corporation in an amount equal to the bond
- 38 required under this section.
- 39 (g) The Commissioner may adopt regulations reasonably necessary to assure
- 40 that the proper surety bond amount established by this section is maintained by each



1 2	violations; and	(i)	To cease and desist from the violation and any further similar					
	violation includi	(ii) ing the restitut	Requiring the violator to take affirmative action to correct the ion of money or property to any person aggrieved by					
8	(2) If a violator fails to comply with an order issued under paragraph (1) of this subsection, the Commissioner may impose a civil penalty of up to \$1,000 for each violation from which the violator failed to cease and desist or for which the violator failed to take affirmative action to correct.							
10 11	(c) The Commissioner may file a petition in the circuit court for any county seeking enforcement of an order issued under this section.							
12 13	2 (d) In determining the amount of financial penalty to be imposed under 3 subsection (b) of this section, the Commissioner shall consider the following:							
14	(1)	The ser	iousness of the violation;					
15	(2)	The goo	od faith of the violator;					
16	(3)) The vio	plator's history of previous violations;					
17 18	industry; (4)) The del	eterious effect of the violation on the public and mortgage					
19	(5)) The ass	sets of the violator; and					
20 21	penalty. (6)) Any oth	ner factors relevant to the determination of the financial					
24 25 26	(E) IN CONSULTATION WITH THE DIVISION OF CONSUMER PROTECTION OF THE OFFICE OF THE ATTORNEY GENERAL, THE COMMISSIONER SHALL EXAMINE AND ENCOURAGE AFFECTED PARTIES TO UTILIZE THE MARYLAND CONSUMER PROTECTION ACT, TITLE 13 OF THE COMMERCIAL LAW ARTICLE OF THE CODE, TO ADDRESS AND COMBAT ANY PRACTICE OF THE MORTGAGE LENDING BUSINESS THAT, THOUGH NOT FRAUDULENT, IS UNSCRUPULOUS.							
28	11-523.							
	or regulation ad	lopted under it	willfully violates any provision of this subtitle or any rule t is guilty of a misdemeanor and on conviction is subject 0 or imprisonment not exceeding 1 year or both.					
34	subtitle who mathis subtitle mat	akes or assists y collect only	person who is not exempt from licensing under this a borrower in obtaining a mortgage loan in violation of the principal amount of the loan and may not collect any roker fees, or other charges with respect to the loan.					

1 Any mortgage lender OR EMPLOYEE OR AGENT OF A MORTGAGE LENDER (c) 2 who willfully misappropriates [or otherwise] intentionally and fraudulently converts 3 to the mortgage lender's OR TO THE MORTGAGE LENDER'S EMPLOYEE'S OR AGENT'S 4 own use moneys in excess of \$300 rightfully belonging to a borrower, OR WHO 5 OTHERWISE COMMITS ANY FRAUDULENT ACT IN THE COURSE OF ENGAGING IN THE 6 MORTGAGE LENDING BUSINESS is guilty of a felony and on conviction is subject to a 7 fine not to exceed \$100,000 or imprisonment not exceeding 15 years or both. 8 **Article - Real Property** 9 7-109. 10 This section applies only to a transaction involving a purchase money 11 loan secured by first deeds of trust or mortgages on real property that contains no 12 more than 4 dwelling units. 13 (b)] (1) In any LOAN transaction [for the sale of real property] IN WHICH 14 THE LOAN IS SECURED BY A PURCHASE MONEY MORTGAGE OR DEED OF TRUST ON 15 REAL PROPERTY LOCATED IN THIS STATE, on or before the day of closing, [a] THE 16 lender shall disburse the loan to the agent responsible for settlement as provided in 17 subsection [(c)] (B) of this section. IN ANY LOAN TRANSACTION IN WHICH THE LOAN IS SECURED BY A 18 19 SECONDARY DEED OF TRUST OR MORTGAGE ON REAL PROPERTY, ON OR BEFORE THE 20 DAY OF CLOSING THE AGENT RESPONSIBLE FOR SETTLEMENT MAY REQUIRE THE 21 LENDER TO DISBURSE THE LOAN AS PROVIDED IN SUBSECTION (B) OF THIS SECTION. 22 [(c)] (B) [A] THE lender shall disburse the loan to the agent responsible for 23 settlement in the form of: 24 (1) Cash; Wired funds: 25 (2)26 (3)A certified check; 27 A check issued by a political subdivision OR ON BEHALF OF A (4) 28 GOVERNMENTAL ENTITY; 29 A teller's check issued by a depository institution and drawn on 30 another depository institution; OR 31 (6)A cashier's check[; or 32 (7) A check drawn on a financial institution that is insured by FDIC 33 (Federal Deposit Insurance Corporation), FSLIC (Federal Savings and Loan 34 Insurance Corporation), or MDIF (State of Maryland Deposit Insurance Fund 35 Corporation), and which is located in the 5th Federal Reserve District].

- [(d)] (C) If the loan is not disbursed as provided in subsection [(c)] (B) of this section, [a] THE lender may not charge interest on a loan for the first 30 days following the date of closing.

- SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 4
- 5 October 1, 1998.