

Department of Legislative Services
 Maryland General Assembly

FISCAL NOTE
Revised

House Bill 380 (Chairman. Economic Matters Committee)
 (Departmental - Comptroller)

Economic Matters

Alcoholic Beverages - Solicitors' Permits

This departmental bill requires a beer salesperson, representing a manufacturer, wholesaler or supplier, to obtain a solicitor's permit. In addition, salespersons already permitted to sell wine and liquor are allowed to represent beer as well. Current law requires a solicitor's permit only for wine and distilled spirits. The bill's requirements apply to permits issued on or after November 1, 1998.

Fiscal Summary

State Effect: General fund revenues would increase by approximately \$45,800 annually and expenditures would increase by approximately \$3,000 annually.

| (in dollars) | FY 1999 | FY 2000 | FY 2001 | FY 2002 | FY 2003 |
|-----------------|----------|----------|----------|----------|----------|
| GF Revenues | \$48,800 | \$48,800 | \$48,800 | \$48,800 | \$48,800 |
| GF Expenditures | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 |
| Net Effect | \$45,800 | \$45,800 | \$45,800 | \$45,800 | \$45,800 |

Note: () - decrease; GF - general funds

Local Effect: None.

Small Business Effect: None. The Comptroller's Office has determined that this bill will have minimal or no impact on small business (attached). Legislative Services concurs with this assessment. (This assessment does not reflect any amendments to the bill).

Fiscal Analysis

State Revenues: The fee for obtaining a solicitor's permit is \$50 per year. Currently, there are 975 solicitor permits issued for wine and liquor sales. Assuming that the number of solicitor permits issued to beer salespersons will be equal to the number of liquor and wine permits, general fund revenues would increase by \$48,800 annually. There are approximately 110 out-of-state suppliers of beer and 44 Maryland brewers and wholesalers that would be affected by the bill. The number of permits issued each year is expected to remain the same.

State Expenditures: Expenditures would increase by \$3,000 annually as a result of the added costs of processing beer solicitors' permits. Data processing expenses would account for \$2,000, printing costs for the permits would account for \$500, and mailing expenses would be \$500 per year.

Information Source(s): Comptroller's Office (Alcohol and Tobacco Tax Unit),
Department of Legislative Services

Fiscal Note History: First Reader - February 19, 1998
tlw Revised - House Third Reader - March 26, 1998

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| Analysis by: Thomas Hickey | Direct Inquiries to: |
| Reviewed by: John Rixey | John Rixey, Coordinating Analyst |
| | (410) 841-3710 |
| | (301) 858-3710 |