Unofficial Copy A1 1999 Regular Session 9lr1724 CF 9lr2085

By: Delegate Barve

Introduced and read first time: February 11, 1999

Assigned to: Economic Matters

A BILL ENTITLED

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2 Alcoholic Beverages - Suppliers and Wholesalers - Stale Malt Products

- 3 FOR the purpose of allowing a supplier to enter into an agreement with a wholesaler
- 4 to replace stale or out-of-date malt beverage products under certain
- 5 circumstances; allowing a supplier to unilaterally submit to the State
- 6 Comptroller a plan for replacing products under certain circumstances; making
- 7 this Act an emergency measure; and generally relating to suppliers and
- 8 wholesalers of alcoholic beverages.
- 9 BY repealing and reenacting, with amendments,
- 10 Article 2B Alcoholic Beverages
- 11 Section 12-102
- 12 Annotated Code of Maryland
- 13 (1998 Replacement Volume and 1998 Supplement)
- 14 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
- 15 MARYLAND, That the Laws of Maryland read as follows:

16 Article 2B - Alcoholic Beverages

17 12-102.

- 18 (a) In order to eliminate the undue stimulation of the sale of alcoholic
- 19 beverages and the practice of manufacturers and wholesalers in granting secret
- 20 discounts, rebates, allowances, free goods or other inducement to selected licensees
- 21 which contribute to a disorderly distribution of alcoholic beverages, it shall be
- 22 unlawful for any person licensed hereunder as a manufacturer or wholesaler to
- 23 discriminate directly or indirectly in price, discounts or the quality of merchandise
- 24 sold, between one dispensary and another dispensary, between one wholesaler and
- 25 another wholesaler or between one retailer and another retailer purchasing alcoholic
- 26 beverages bearing the same brand and trade name and of like age and quality. It shall
- 27 be unlawful for any nonresident dealer or nonresident unlicensed manufacturer to
- 28 use or promote the use of any such practices for the sale or distribution of alcoholic
- 29 beverages to or through the manufacturers, wholesalers or county dispensaries in this
- 30 State. This section shall not restrict a manufacturer or wholesaler or nonresident

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- 1 dealer from limiting the quantity of alcoholic beverages to be sold to any licensee
- 2 under a voluntary or compulsory plan of ration and the word "purchase" shall not
- 3 imply that a manufacturer, wholesaler or nonresident dealer shall be required to sell
- 4 all licensees from whom they receive orders. The Comptroller may promulgate such
- 5 rules and regulations as are necessary to carry out the purpose of this section.
- 6 (b) A supplier, nonresident dealer, or wholesaler may not make a discount,
- 7 rebate, or depletion allowance that is offered on a product dependent on the pricing
- 8 policy or practice of the licensee who is invoiced for the product.
- 9 (C) (1) NOTWITHSTANDING ANY OTHER PROVISION OF THIS SECTION, A
- 10 SUPPLIER MAY ENTER INTO AN AGREEMENT WITH A WHOLESALER TO REPLACE,
- 11 DIRECTLY OR INDIRECTLY, STALE OR OUT-OF-DATE MALT BEVERAGE PRODUCTS ON
- 12 RETAIL LICENSED PREMISES:
- 13 (I) ON A CASE-FOR-CASE BASIS;
- 14 (II) AT THE SUPPLIER'S EXPENSE; AND
- 15 (III) UNDER A PLAN SUBMITTED TO AND APPROVED BY THE STATE
- 16 COMPTROLLER.
- 17 (2) IF A WHOLESALER REFUSES TO REPLACE STALE OR OUT-OF-DATE
- 18 MALT BEVERAGE PRODUCTS ON RETAIL LICENSED PREMISES, THE SUPPLIER MAY
- 19 UNILATERALLY SUBMIT A REPLACEMENT PLAN TO THE STATE COMPTROLLER FOR
- 20 APPROVAL.
- 21 SECTION 2. AND BE IT FURTHER ENACTED, That this Act is an emergency
- 22 measure, is necessary for the immediate preservation of the public health and safety,
- 23 has been passed by a yea and nay vote supported by three-fifths of all the members
- 24 elected to each of the two Houses of the General Assembly, and shall take effect from
- 25 the date it is enacted.