

**Department of Legislative Services**  
 Maryland General Assembly  
 1999 Session

**FISCAL NOTE**  
**Revised**

House Bill 781 (Delegates Owings and Mandel)

Economic Matters

---

**Cosmetologists - Licensing Requirements**

---

This bill increases the number of pre-examination instruction hours required to obtain a limited license to: (1) provide nail technician services from 100 to 250; and (2) practice cosmetology from 300 to 600. The bill requires the State Board of Cosmetologists to waive the additional pre-examination instruction hours for specified licensees.

The bill replaces the term “manicuring” with “nail technician,” and expands its definition to include the application or maintenance of artificial nail enhancement products. The bill also alters the definition of the term “esthetic services” to include procedures “on the skin or scalp” rather than procedures “on the arms, face, hands, or scalp.”

---

**Fiscal Summary**

**State Effect:** Revenues could decrease by \$1,900 in FY 2000 assuming that 75 fewer estheticians and nail technicians are licensed each year because of the increased length of classroom instruction and the cost of education. Out-year revenue projections reflect biannual licensing and \$25 licensing and renewal fees. There are currently 7,450 manicurists and 1,150 estheticians licensed in Maryland.

| (in dollars)    | FY 2000   | FY 2001   | FY 2002   | FY 2003   | FY 2004   |
|-----------------|-----------|-----------|-----------|-----------|-----------|
| GF Revenues     | (\$1,900) | (\$1,900) | (\$3,800) | (\$3,800) | (\$5,600) |
| GF Expenditures | 0         | 0         | 0         | 0         | 0         |
| Net Effect      | (\$1,900) | (\$1,900) | (\$3,800) | (\$3,800) | (\$5,600) |

*Note: ( ) = decrease; GF = general funds; FF = federal funds; SF = special funds; - = indeterminate effect*

**Local Effect:** None.

**Small Business Effect:** Minimal. Private cosmetology schools operating as small businesses could charge higher tuition to cover the increased number of hours in the

curriculum. However, enrollment may decline due to the increased costs to the students.

---

**Information Source:** Department of Labor, Licensing, and Regulation

**Fiscal Note History:** First Reader - February 26, 1999

ncs/jr

Revised - Enrolled Bill - May 4, 1999

---

Analysis by: Jo Ellan Jordan

Direct Inquiries to:

John Rixey, Coordinating Analyst

(410) 946-5510

(301) 970-5510