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2001 Regular Session 1lr0187 CF 1lr0186

Dry The Creeker (Administration) and Delegates D. Beken Bangar Bake

By: The Speaker (Administration) and Delegates R. Baker, Benson, Bobo,
Branch, Bronrott, Brown, Burns, Carlson, Clagett, Cole, C. Davis, D.
Davis, DeCarlo, Dobson, Doory, Gladden, Griffith, Grosfeld, Harrison,
Healey, Hecht, Hill, Hixson, Howard, Hubbard, A. Jones, V. Jones, Kirk,
Marriott, McIntosh, Menes, Montague, Nathan-Pulliam, Oaks, Paige,
Patterson, Petzold, Phillips, Proctor, Rawlings, Sher, Shriver, Swain,
Turner, and Valderrama

Introduced and read first time: January 26, 2001 Assigned to: Commerce and Government Matters

Committee Report: Favorable with amendments

House action: Adopted

Read second time: March 13, 2001

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CHAPTER

### 1 AN ACT concerning

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### **Procurement - Minority Business Participation**

- 3 FOR the purpose of continuing until a certain date the provisions of the State
- 4 Procurement Law relating to procurement from minority businesses; altering
- 5 the percentage of the total dollar value of procurement by units of State
- 6 government that is made directly or indirectly from certified minority
- businesses which units of State government are to seek to achieve; altering
- 8 certain provisions relating to the structure of procurement procedures by units
- 9 of State government; defining certain terms; altering certain definitions;
- authorizing a certain certification agency the Board of Public Works to adopt
- certain regulations; providing that the regulations may not require a bidder or
- offeror to provide certain information; requiring the Board of Public Works to
- 13 adopt regulations under certain circumstances; altering certain reporting
- requirements; requiring a certain study studies and the issuance of a certain
- 15 report reports by a certain date dates; making provisions of this Act severable;
- and generally relating to minority business participation in State procurement.
- 17 BY repealing and reenacting, with amendments,
- 18 Article State Finance and Procurement
- 19 Section 14-301, 14-302, 14-303, 14-305, and 14-309
- 20 Annotated Code of Maryland

- 1 (1995 Replacement Volume and 2000 Supplement)
- 2 BY repealing and reenacting, without amendments,
- 3 Article State Finance and Procurement
- 4 Section 14-304, 14-307, and 14-308
- 5 Annotated Code of Maryland
- 6 (1995 Replacement Volume and 2000 Supplement)
- 7 BY repealing and reenacting, with amendments,
- 8 Chapter 116 of the Acts of the General Assembly of 1995, as amended by
- 9 Chapters 495 and 496 of the Acts of the General Assembly of 2000
- 10 Section 2

11 Preamble

- WHEREAS, In January 1989, the Supreme Court of the United States, in City
- 13 of Richmond v. J. A. Croson Co., 488 U.S. 469 (1989) held that state and local minority
- 14 business programs should be narrowly tailored to remedy the effects of past
- 15 discrimination;
- WHEREAS, In compliance with the requirements of Chapters 495 and 496 of
- 17 the 2000 Session of the General Assembly, the Maryland Department of
- 18 Transportation entered into a contract with National Economic Research Associates,
- 19 Inc., to conduct a Minority Business Utilization Study;
- 20 WHEREAS, The report prepared by National Economic Research Associates,
- 21 Inc. has come before the General Assembly of Maryland, hearings have been held, and
- 22 the General Assembly has considered the report and all evidence upon which
- 23 National Economic Research Associates, Inc. relied in reaching its findings and
- 24 conclusions regarding the Minority Business Enterprise Program;
- 25 WHEREAS, The General Assembly finds that there is a history in Maryland of
- 26 discrimination against African Americans, Hispanics, Asians, American Indians, and
- 27 women:
- 28 WHEREAS, The General Assembly finds that in the State marketplace,
- 29 businesses owned and controlled by African Americans, Hispanics, Asians, American
- 30 Indians, and women are underutilized, and this disparity taken with other evidence
- 31 demonstrates that this underutilization is the product of current, continuing
- 32 discrimination against such persons in the State marketplace;
- WHEREAS, The General Assembly finds that the Maryland Minority Business
- 34 Enterprise Program has not eradicated the impact of past discrimination or precluded
- 35 ongoing discrimination;
- 36 WHEREAS, The General Assembly finds that race-neutral and gender-neutral
- 37 measures of assisting minority firms to date have been not been effective; and

3 4 5 6	WHEREAS, The General Assembly concludes that continuation of a narrowly tailored program, which meets the requirements of Croson and later decisions, and continuation of race-neutral and gender-neutral means of assisting minority firms are essential to the ultimate achievement of a marketplace in which minority firms will not be subject to discrimination and will be able to obtain a fair share of private and public contract expenditures without the aid of the Minority Business Enterprise Program; now, therefore,							
8 9	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:							
10	<b>Article - State Finance and Procurement</b>							
11	14-301.							
12	(a) In this subtitle the following words have the meanings indicated.							
13 14	3 (b) "Certification" means the determination that a legal entity is a minority business enterprise for the purposes of this subtitle.							
	"Certification agency" means the agency designated by the Board of Public Works under § 14-303(b) of this subtitle to certify and decertify minority business enterprises.							
18 19	8 (d) "Certified minority business enterprise" means a minority business 9 enterprise that holds a certification.							
(E) "ECONOMICALLY DISADVANTAGED INDIVIDUAL" MEANS A SOCIALLY DISADVANTAGED INDIVIDUAL WHOSE ABILITY TO COMPETE IN THE FREE ENTERPRISE SYSTEM HAS BEEN IMPAIRED DUE TO DIMINISHED CAPITAL AND CREDIT OPPORTUNITIES AS COMPARED TO OTHERS IN THE SAME OR SIMILAR LINE OF BUSINESS WHO ARE NOT SOCIALLY DISADVANTAGED.								
25 26	[(e)] (F) (1) "Minority business enterprise" means any legal entity, except a joint venture, that is:							
27	(i) organized to engage in commercial transactions; [and]							
	(ii) at least 51% owned and controlled by 1 or more individuals who are [members of a group that is disadvantaged] socially [or] AND economically DISADVANTAGED[, including:							
31	1. African Americans;							
32	2. American Indians;							
33	3. Asians;							
34	4. Hispanics;							

26 "SOCIALLY AND ECONOMICALLY DISADVANTAGED INDIVIDUAL" MEANS A CITIZEN 27 OR LAWFULLY ADMITTED PERMANENT RESIDENT OF THE UNITED STATES WHO IS:

32 HAVING ORIGINS IN ANY OF THE ORIGINAL PEOPLES OF NORTH AMERICA AND WHO 33 IS A DOCUMENTED MEMBER OF A NORTH AMERICAN TRIBE, BAND, OR OTHERWISE 34 HAS A SPECIAL RELATIONSHIP WITH THE UNITED STATES OR A STATE THROUGH 35 TREATY, AGREEMENT, OR SOME OTHER FORM OF RECOGNITION. THIS INCLUDES AN 36 INDIVIDUAL WHO CLAIMS TO BE AN AMERICAN INDIAN/NATIVE AMERICAN AND WHO

SUBJECT TO PARAGRAPHS (2) AND (3) OF THIS SUBSECTION,

AFRICAN AMERICAN - AN INDIVIDUAL HAVING ORIGINS

AMERICAN INDIAN/NATIVE AMERICAN - AN INDIVIDUAL

IN ANY OF THE FOLLOWING MINORITY GROUPS:

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<del>(J)</del>

(I)

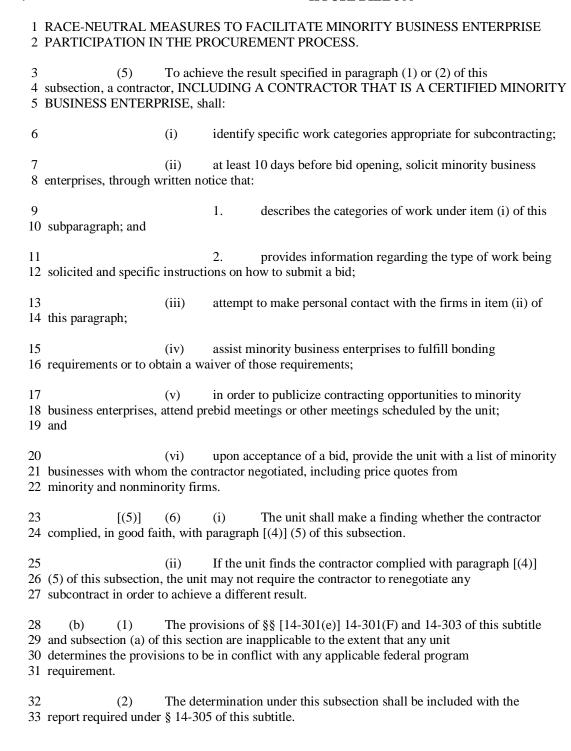
(1)

(I)

1. 30 IN ANY OF THE BLACK RACIAL GROUPS OF AFRICA:

- 1 IS REGARDED AS SUCH BY THE AMERICAN INDIAN/NATIVE AMERICAN COMMUNITY
- 2 OF WHICH THE INDIVIDUAL CLAIMS TO BE A PART, BUT DOES NOT INCLUDE AN
- 3 INDIVIDUAL OF ESKIMO OR ALEUTIAN ORIGIN;
- 4 3. ASIAN AN INDIVIDUAL HAVING ORIGINS IN THE FAR
- 5 EAST, SOUTHEAST ASIA, OR THE INDIAN SUBCONTINENT, AND WHO IS REGARDED AS
- 6 SUCH BY THE COMMUNITY OF WHICH THE PERSON CLAIMS TO BE A PART;
- 7 4. HISPANIC AN INDIVIDUAL OF MEXICAN, PUERTO RICAN,
- 8 CUBAN, CENTRAL OR SOUTH AMERICAN, OR OTHER SPANISH CULTURE OR ORIGIN,
- 9 REGARDLESS OF RACE, AND WHO IS REGARDED AS SUCH BY THE COMMUNITY OF
- 10 WHICH THE PERSON CLAIMS TO BE A PART;
- 11 5. PHYSICALLY OR MENTALLY DISABLED AN INDIVIDUAL
- 12 WHO HAS AN IMPAIRMENT THAT SUBSTANTIALLY LIMITS ONE OR MORE MAJOR LIFE
- 13 ACTIVITY, WHO IS REGARDED GENERALLY BY THE COMMUNITY AS HAVING SUCH A
- 14 DISABILITY, AND WHOSE DISABILITY HAS SUBSTANTIALLY LIMITED HIS OR HER
- 15 ABILITY TO ENGAGE IN COMPETITIVE BUSINESS; OR
- 16 WOMEN A WOMAN, REGARDLESS OF RACE OR
- 17 ETHNICITY, UNLESS SHE IS ALSO A MEMBER OF AN ETHNIC OR RACIAL MINORITY
- 18 GROUP AND ELECTS THAT CATEGORY IN LIEU OF THE GENDER CATEGORY; OR
- 19 (II) OTHERWISE FOUND BY THE CERTIFICATION AGENCY TO BE A
- 20 SOCIALLY AND ECONOMICALLY DISADVANTAGED INDIVIDUAL.
- 21 (2) THERE IS A REBUTTABLE PRESUMPTION THAT AN INDIVIDUAL WHO
- 22 IS A MEMBER OF A MINORITY GROUP UNDER PARAGRAPH (1)(I) OF THIS SUBSECTION
- 23 IS SOCIALLY AND ECONOMICALLY DISADVANTAGED.
- 24 (3) AN INDIVIDUAL WHOSE PERSONAL NET WORTH EXCEEDS \$750,000
- 25 MAY NOT BE FOUND TO BE ECONOMICALLY DISADVANTAGED.
- 26 <del>(K)</del> (J) "SOCIALLY DISADVANTAGED INDIVIDUAL" MEANS AN INDIVIDUAL
- 27 WHO HAS BEEN SUBJECTED TO RACIAL OR ETHNIC PREJUDICE OR CULTURAL BIAS
- 28 WITHIN AMERICAN SOCIETY BECAUSE OF MEMBERSHIP IN A GROUP AND WITHOUT
- 29 REGARD TO INDIVIDUAL QUALITIES. SOCIAL DISADVANTAGE MUST STEM FROM
- 30 CIRCUMSTANCES BEYOND THE CONTROL OF THE INDIVIDUAL.
- 31 14-302.
- 32 (a) (1) Except for leases of real property and except as provided in
- 33 paragraphs (2) and (3) of this subsection, each unit shall structure procurement
- 34 procedures, consistent with the purposes of this subtitle, to try to achieve the [result
- 35 that a minimum of 14% of the unit's total dollar value of procurement contracts is
- 36 made directly or indirectly from certified minority business enterprises in accordance
- 37 with this section.] FOLLOWING RESULTS:
- 38 (I) A MINIMUM OF 7% OF THE UNIT'S TOTAL DOLLAR VALUE OF
- 39 PROCUREMENT CONTRACTS IS TO BE MADE DIRECTLY OR INDIRECTLY FROM

- 1 CERTIFIED MINORITY BUSINESS ENTERPRISES CLASSIFIED BY THE CERTIFICATION 2 AGENCY AS AFRICAN AMERICAN-OWNED BUSINESSES: 3 (II)A MINIMUM OF 10% OF THE UNIT'S TOTAL DOLLAR VALUE OF 4 PROCUREMENT CONTRACTS IS TO BE MADE DIRECTLY OR INDIRECTLY FROM 5 CERTIFIED MINORITY BUSINESS ENTERPRISES CLASSIFIED BY THE CERTIFICATION 6 AGENCY AS WOMEN-OWNED BUSINESSES; AND 7 AN OVERALL MINIMUM OF 25% OF THE UNIT'S TOTAL DOLLAR (III)8 VALUE OF PROCUREMENT CONTRACTS IS TO BE MADE DIRECTLY OR INDIRECTLY 9 FROM ALL CERTIFIED MINORITY BUSINESS ENTERPRISES. (2) (I) Except as provided in paragraph (3) of this subsection, in 11 procurement for construction, each unit shall[: (i)] structure procurement procedures, consistent with the purposes 13 of this subtitle, to try to achieve the [result that a minimum of 14% of the unit's total 14 dollar value of construction contracts is made directly or indirectly from certified 15 minority business enterprises; and] FOLLOWING RESULTS: A MINIMUM OF 7% OF THE UNIT'S TOTAL DOLLAR VALUE 16 17 OF CONSTRUCTION CONTRACTS IS TO BE MADE DIRECTLY OR INDIRECTLY FROM 18 CERTIFIED MINORITY BUSINESS ENTERPRISES CLASSIFIED BY THE CERTIFICATION 19 AGENCY AS AFRICAN AMERICAN-OWNED BUSINESSES: 20 2. A MINIMUM OF 10% OF THE UNIT'S TOTAL DOLLAR VALUE 21 OF CONSTRUCTION CONTRACTS IS TO BE MADE DIRECTLY OR INDIRECTLY FROM 22 CERTIFIED MINORITY BUSINESS ENTERPRISES CLASSIFIED BY THE CERTIFICATION 23 AGENCY AS WOMEN-OWNED BUSINESSES; AND AN OVERALL MINIMUM OF 25% OF THE UNIT'S TOTAL 24 3. 25 DOLLAR VALUE OF CONSTRUCTION CONTRACTS IS TO BE MADE DIRECTLY OR 26 INDIRECTLY FROM ALL CERTIFIED MINORITY BUSINESS ENTERPRISES. 27 (ii) THE UNIT SHALL: 28 1. consider the practical severability of the construction 29 projects; AND 2. IMPLEMENT A PROGRAM THAT WILL ENABLE THE UNIT 31 TO EVALUATE EACH CONTRACT TO DETERMINE THE APPROPRIATENESS OF THE 32 GOAL. With respect to the Maryland Department of Transportation, the 33 34 provisions of paragraph (2)(i) of this subsection shall apply only to construction 35 contracts in excess of \$50,000.
- 36 (4) EACH UNIT SHALL MEET THE MAXIMUM FEASIBLE PORTION OF THE 37 GOALS STATED IN PARAGRAPHS (1), (2), AND (3) OF THIS SUBSECTION BY USING



1	14-303.						
	(a) (1) In accordance with Title 10, Subtitle 1 of the State Government Article, the Board shall adopt regulations consistent with the purposes of this Division II to carry out the requirements of this subtitle.						
7	(2) The regulations shall establish procedures to be followed by units, prospective contractors, and successful bidders or offerors to maximize notice to, and the opportunity to participate in the procurement process by, a broad range of minority business enterprises.						
9	(b) These regulations shall include:						
	0 (1) provisions designating one agency to certify and decertify minority 1 business enterprises for all units through a single process that meets applicable 2 federal requirements;						
	(2) a requirement that the solicitation document accompanying each solicitation set forth the expected degree of minority business enterprise participation based, in part, on:						
16 17	(i) the potential subcontract opportunities available in the prime procurement contract; and						
18 19	(ii) the availability of certified minority business enterprises to respond competitively to the potential subcontract opportunities;						
20 21	(3) a requirement that the unit provide a current list of certified minority business enterprises to each prospective contractor;						
22 23	(4) provisions to ensure the uniformity of requests for bids on subcontracts;						
24 25	(5) provisions relating to the timing of requests for bids on subcontracts and of submission of bids on subcontracts;						
	(6) provisions designed to ensure that a fiscal disadvantage to the State does not result from an inadequate response by minority business enterprises to a request for bids;						
	(7) provisions relating to joint ventures, under which a bidder may count toward meeting its minority business enterprise participation goal, the minority business enterprise portion of the joint venture;						
	(8) consistent with [§ 14-302(a)(4)] § 14-302(A)(5) of this subtitle, provisions relating to any circumstances under which a unit may waive obligations of the contractor relating to minority business enterprise participation:						

	(9) provisions requiring a monthly submission to the unit by minority business enterprises acknowledging all payments received in the preceding 30 days under a contract governed by this subtitle;							
6 7	(10) a requirement that a unit shall verify and maintain data concerning payments received by minority business enterprises, including a requirement that, upon completion of a project, the unit shall compare the total dollar value actually received by minority business enterprises with the amount of contract dollars initially awarded, and an explanation of any discrepancies therein;							
	(11) a requirement that a unit verify that minority business enterprises listed in a successful bid are actually participating to the extent listed in the project for which the bid was submitted;							
	(12) provisions establishing a graduation program based on the financial viability of the minority business enterprise, using annual gross receipts or other economic indicators as may be determined by the Board; and							
	(13) other provisions that the Board considers necessary or appropriate to encourage participation by minority business enterprises and to protect the integrity of the procurement process.							
	(c) The regulations adopted under this section shall specify that a unit may not allow a business to participate as if it were a certified minority business enterprise if the business's certification is pending.							
21	14-304.							
	2 (a) In the same manner and with the same fees as provided by law in civil cases, in a matter regarding the decertification of a certified minority business 4 enterprise, the certification agency may:							
25	(1) subpoena witnesses;							
26	(2) administer oaths; and							
27 28	(3) compel the production of records, books, papers, and other documents.							
31 32	(b) If a person fails to comply with a subpoena issued under subsection (a) of this section, or fails to produce documents or other evidence, on petition of the certification agency, a court of competent jurisdiction may pass an order directing compliance with the subpoena or compelling the production of documents or other evidence.							
34	14-305.							
35 36	(a) (1) Within 90 days after the end of the fiscal year, each unit shall report to the Governor's Office of Minority Affairs AND THE CERTIFICATION AGENCY.							

1	(2) A report under this subsection shall for the preceding fiscal year:							
	(i) state the total number and value of procurement contracts between the unit and certified minority business enterprises, by specific category of minority business enterprise;							
	(ii) indicate the percentage that those procurement contracts represent, by specific category of minority business enterprise, of the total number and value of procurement contracts; and							
	(iii) contain other such information as required by the Governor's Office of Minority Affairs AND THE CERTIFICATION AGENCY and approved by the Board.							
	(3) A report under this subsection shall be in a form prescribed by the Governor's Office of Minority Affairs AND THE CERTIFICATION AGENCY and approved by the Board.							
16	(b) (1) On or before December 31 of each year, the Governor's Office of Minority Affairs shall submit to the Board of Public Works and, subject to § 2-1246 of the State Government Article, to the Legislative Policy Committee a report summarizing the information the Office receives under subsection (a) of this section.							
18 19	(2) This report may be prepared in conjunction with the annual report required under § 9-306 of the State Government Article.							
20	14-307.							
23	The Legislative Policy Committee shall direct at least 1 standing committee of the House of Delegates and at least 1 standing committee of the State Senate to review annually the performance of units as reported under § 14-305 of this subtitle. 4 14-308.							
25	(a) (1) A person may not:							
26 27	(i) fraudulently obtain, hold, or attempt to obtain or hold certification;							
28 29	$\hbox{(ii)} \qquad \text{aid another person in performing an act prohibited under item} \\ \hbox{(i) of this paragraph;}$							
	(iii) willfully obstruct, impede, or attempt to obstruct or impede a State official or employee investigating the qualifications of a business entity that has requested certification;							
	(iv) fraudulently obtain, attempt to obtain, or aid another person in fraudulently obtaining or attempting to obtain, public moneys to which the person is not entitled under this subtitle; or							

1 2	this subtitle:	(v)	in any minority business enterprise matter administered under					
3	scheme or device;		1.	willfully falsify, conceal, or cover up a material fact by any				
5			2.	make a false or fraudulent statement or representation; or				
6 7	contain a false or frau	dulent sta	3. atement o	use a false writing or document that the person knows to or entry.				
	(2) A person who violates any provision of this subsection is guilty of a felony and on conviction is subject to a fine not exceeding \$20,000 or imprisonment not exceeding 5 years or both.							
11 12	(b) (1) has certification.	A person	n may no	t make a false statement about whether an entity				
	A person who violates this subsection is guilty of a misdemeanor and on conviction is subject to a fine not exceeding \$2,500 or imprisonment not exceeding 1 year or both.							
16	14-309.							
	The provisions of §§ 14-301 through 14-305 of this subtitle, and any regulations adopted under those sections, shall be of no effect and may not be enforced after July 1, [2002] 2006.							
20 21	· · · · · · · · · · · · · · · · · · ·							
24 25 26 27 28 29 30	SECTION 2. AND BE IT FURTHER ENACTED, That the Certification Agency, in consultation with the General Assembly and the Office of the Attorney General, shall initiate a study of the Minority Business Enterprise Program to evaluate the Program's continued compliance with the requirements of the Croson decision and any subsequent federal or constitutional requirements. IN PREPARATION FOR THE STUDY, THE CERTIFICATION AGENCY BOARD OF PUBLIC WORKS MAY ADOPT REGULATIONS AUTHORIZING A UNIT OF STATE GOVERNMENT TO REQUIRE BIDDERS AND OFFERORS TO SUBMIT INFORMATION NECESSARY FOR THE CONDUCT OF THE STUDY. THE REGULATIONS MAY NOT REQUIRE A BIDDER OR OFFEROR TO PROVIDE INFORMATION WHICH THE BIDDER OR OFFEROR REASONABLY BELIEVES TO BE A TRADE SECRET, A PRIVACY RIGHT, OR A CONFIDENTIAL MARKETING OR PRICING POLICY. The study shall also evaluate race neutral programs and other methods that can be used to address the needs of minority businesses. [An executive summary of the study shall be submitted to the Legislative Policy Committee of the General Assembly by December 1, 2000.] The final report on the study shall be submitted to the Legislative Policy Committee of the General Assembly prior to [January 10, 2001] SEPTEMBER 30, 2005 so that the General Assembly may review the report [during] PRIOR TO the [2001] 2006 Session.							

- 1 SECTION 2. AND BE IT FURTHER ENACTED, That if any provision of this
- 2 Act or the application thereof to any person or circumstance is held invalid for any
- 3 reason in a court of competent jurisdiction, the invalidity does not affect other
- 4 provisions or any other application of this Act which can be given effect without the
- 5 invalid provision or application, and for this purpose the provisions of this Act are
- 6 declared severable.
- 7 SECTION 3. AND BE IT FURTHER ENACTED, That if any provision of this
- 8 Act is held invalid for any reason in a court of competent jurisdiction, and any
- 9 remaining valid portions of this Act are held to be incomplete and incapable of being
- 10 executed in accordance with legislative intent, the Board of Public Works shall adopt
- 11 regulations governing the administration of this Act, to be applied in a manner that is
- 12 consistent with the court's opinion.
- 13 SECTION 4. AND BE IT FURTHER ENACTED, That, based on a
- 14 recommendation of the National Economic Research Associates, which conducted a
- 15 study on the Utilization of Minority Business Enterprises in Maryland, the Board of
- 16 Public Works shall study conditions for certifying nonminority males who own a
- 17 business located in a qualified distressed county, as defined under Article 83A, §
- 18 5-701 of the Code, under the Minority Business Enterprise Program. The Board of
- 19 Public Works shall submit a report on the study, including its findings and
- 20 recommendations, to the House Commerce and Government Matters Committee and
- 21 the Senate Economic and Environmental Affairs Committee of the General Assembly,
- 22 in accordance with § 2-1246 of the State Government Article, prior to December 1,
- 23 2001, so that the respective committees may review the report and recommendations
- 24 before the 2002 Session of the General Assembly.
- 25 SECTION 4. 5. AND BE IT FURTHER ENACTED, That this Act shall take
- 26 effect July 1, 2001.