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By: Delegates Rawlings, Rosenberg, Kopp, Grosfeld, Turner, V. Jones, Bobo, R. Baker, McIntosh, Marriott, Benson, and Pitkin

Introduced and read first time: January 31, 2001

Assigned to: Appropriations

A BILL ENTITLED

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1	AN	A("I"	concerning
	7 11 1	1101	concerning

2	Maryland	maiviauai	Development	Account	Act

3 FOR the purpose of requ	iring the Secretary of Human	Resources to initiate an
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- 4 Individual Development Account Demonstration Program with certain purposes
- 5 and terms; requiring that participants meet certain eligibility requirements and
- 6 limit use of the account to certain purchases; requiring participating individuals
- 7 and organizations to perform certain functions; establishing the scope and
- 8 funding for the Program; requiring the Department of Human Resources to
- 9 submit an annual evaluation of the Program to the General Assembly; and
- 10 generally relating to the Individual Development Account Demonstration
- 11 Program.
- 12 BY adding to
- 13 Article 88A Department of Human Resources
- 14 Section 90 through 95 to be under the new subtitle "Maryland Individual
- 15 Development Accounts"
- 16 Annotated Code of Maryland
- 17 (1998 Replacement Volume and 2000 Supplement)

18 Preamble

- 19 WHEREAS, Low-income families are having increasing difficulty climbing the
- 20 economic ladder and half of all Americans have no, negligible, or negative investable
- 21 assets while the price of entry to the economic mainstream and the cost of a house, an
- 22 adequate education, or starting a business is increasing; and
- WHEREAS, Economic well-being does not come solely from income, spending,
- 24 and consumption, but also requires savings, investment, and accumulation of assets,
- 25 which can improve economic stability, connect people with a viable and hopeful
- 26 future, stimulate development of human and other capital, enable people to focus and
- 27 specialize, yield personal and social dividends, and enhance the welfare of offspring;
- 28 and

- WHEREAS, The State of Maryland should invest existing resources in
- 2 high-yielding initiatives where there is reason to believe that the financial returns,
- 3 including increased income, tax revenue, and decreased welfare cash assistance of
- 4 individual development account holders will far exceed the cost of investment; and
- 5 WHEREAS, The poverty of tens of thousands of Maryland residents represents
- 6 a loss of human resources, an assault on human dignity, and a drain on social and
- 7 fiscal resources of the State, and those who receive public assistance through
- 8 programs, concentrating on income and consumption, have rarely been successful in
- 9 promoting and supporting the transition to economic self-sufficiency; and
- WHEREAS, Income-based welfare policy should be complemented with
- 11 asset-based welfare policy, because, while income-based policies ensure that
- 12 consumption needs (including food, child care, rent, clothing, and health care) are
- 13 met, asset-based policies provide the means to achieve economic self-sufficiency and
- 14 then leave public assistance; and
- WHEREAS, It has been shown that matched savings plans can create a "habit of
- 16 saving" that can help a family over the long run in asset building, and that a major
- 17 barrier to home ownership is lack of financial knowledge and personal savings; now,
- 18 therefore,
- 19 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
- 20 MARYLAND, That the Laws of Maryland read as follows:
- 21 Article 88A Department of Human Resources
- 22 MARYLAND INDIVIDUAL DEVELOPMENT ACCOUNTS
- 23 90.
- 24 (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS
- 25 INDICATED.
- 26 (B) "INDIVIDUAL DEVELOPMENT ACCOUNT" MEANS A SAVINGS ACCOUNT
- 27 OPENED BY A PROGRAM PARTICIPANT UNDER THE TERMS OF THE PROGRAM THAT
- 28 WILL BE THE BASIS FOR DETERMINING THE AMOUNT OF MATCHING FUNDS
- 29 PROVIDED TO THE PARTICIPANT UNDER THE PROGRAM.
- 30 (C) "PROGRAM" MEANS THE INDIVIDUAL DEVELOPMENT ACCOUNT
- 31 DEMONSTRATION PROGRAM DESCRIBED IN THIS SUBTITLE.
- 32 (D) "PROGRAM PARTICIPANT" MEANS AN INDIVIDUAL WHO HAS CONTRACTED
- 33 WITH A SERVICE PROVIDER TO PARTICIPATE IN THE PROGRAM AND HAS OPENED AN
- 34 INDIVIDUAL DEVELOPMENT ACCOUNT.
- 35 (E) "SERVICE PROVIDER" MEANS ANY PUBLIC ENTITY OR NONPROFIT
- 36 ORGANIZATION EXEMPT FROM TAXATION UNDER § 501(C)(3) OF THE INTERNAL
- 37 REVENUE CODE.

- 1 (F) "TECHNICAL ASSISTANCE ORGANIZATION" MEANS AN ORGANIZATION 2 THAT PROVIDES TECHNICAL ASSISTANCE, TRAINING, PROGRAM DESIGN, TRACKING,
- 3 AND EVALUATION TO THE SERVICE PROVIDERS.

4 91.

- 5 (A) THE SECRETARY SHALL INITIATE AN INDIVIDUAL DEVELOPMENT 6 ACCOUNT DEMONSTRATION PROGRAM WHOSE PURPOSE IS TO DEMONSTRATE THAT
- 7 LOW-INCOME PEOPLE CAN SAVE FOR ASSET PURCHASE.
- 8 (B) UNDER THE DEMONSTRATION PROGRAM, STATE MATCHING FUNDS AND 9 PRIVATELY DONATED FUNDS WILL BE PROVIDED TO ELIGIBLE INDIVIDUALS WHO 10 SAVE MONEY FOR PURPOSES SPECIFIED IN THIS SUBTITLE.
- 11 (C) ELIGIBILITY FOR PARTICIPATION IN THE PROGRAM SHALL BE LIMITED TO 12 INDIVIDUALS WHO MEET THE FOLLOWING CRITERIA:
- 13 (1) THE INDIVIDUAL IS EMPLOYED;
- 14 (2) THE INCOME OF THE INDIVIDUAL'S HOUSEHOLD DOES NOT EXCEED 15 200% OF THE FEDERAL POVERTY LEVEL;
- 16 (3) THE LIQUID ASSETS OF THE INDIVIDUAL'S HOUSEHOLD DO NOT 17 EXCEED \$5,000, EXCLUDING HOME EQUITY VALUE AND ONE VEHICLE; AND
- 18 (4) THE INDIVIDUAL HAS DEMONSTRATED A WILLINGNESS TO ENTER 19 INTO A CONTRACT TO SAVE MONEY FOR ASSET PURCHASE.
- 20 (D) INDIVIDUAL DEVELOPMENT ACCOUNTS MAY BE USED BY ACCOUNT 21 HOLDERS FOR THE FOLLOWING PURPOSES:
- 22 (1) POSTSECONDARY AND VOCATIONAL EDUCATIONAL EXPENSES;
- 23 (2) ACQUISITION COSTS FOR A HOME;
- 24 (3) MAJOR HOME REPAIRS PROVIDING STRUCTURAL IMPROVEMENTS
- 25 THAT WILL LAST AT LEAST 10 YEARS; AND
- 26 (4) AMOUNTS PAID DIRECTLY INTO A BUSINESS CAPITALIZATION
- 27 ACCOUNT THAT IS:
- 28 (I) ESTABLISHED IN A FEDERALLY INSURED FINANCIAL
- 29 INSTITUTION; AND
- 30 (II) RESTRICTED TO USE FOR QUALIFIED BUSINESS EXPENSES, AS
- 31 DETERMINED BY THE SERVICE PROVIDER.
- 32 92.
- 33 (A) AN INDIVIDUAL SELECTED FOR PARTICIPATION IN THE PROGRAM SHALL:

- 1 (1) CONTRACT WITH THE INDIVIDUAL'S SERVICE PROVIDER REGARDING 2 THE OPENING AND MANAGEMENT OF A SAVINGS ACCOUNT;
- 3 (2) DEPOSIT EARNED INCOME EACH MONTH INTO THE ACCOUNT;
- 4 (3) SELECT PURCHASE GOALS FOR WHICH THE SAVINGS WILL BE USED;
- 5 AND
- 6 (4) COMMUNICATE REGULARLY WITH THE SERVICE PROVIDER 7 REGARDING THE ACCOUNT.
- 8 (B) A SERVICE PROVIDER SHALL:
- 9 (1) RECRUIT AND SELECT ELIGIBLE PROGRAM PARTICIPANTS;
- 10 (2) HELP ELIGIBLE PROGRAM PARTICIPANTS OPEN INDIVIDUAL
- 11 DEVELOPMENT ACCOUNTS IN FEDERALLY INSURED INSTITUTIONS;
- 12 (3) PROVIDE FINANCIAL LITERACY TRAINING;
- 13 (4) HELP PROGRAM PARTICIPANTS IDENTIFY APPROPRIATE USES FOR
- 14 THE SAVINGS;
- 15 (5) SOLICIT DONATIONS FROM PRIVATE ENTITIES INCLUDING THE
- 16 FINANCIAL INSTITUTION AT WHICH THE INDIVIDUAL DEVELOPMENT ACCOUNTS
- 17 ARE LOCATED;
- 18 (6) MAINTAIN A POOL FUND CONSISTING OF STATE MATCHING FUNDS
- 19 AND PRIVATE DONATIONS;
- 20 (7) AFTER OBTAINING WRITTEN AUTHORIZATION FROM THE PROGRAM
- 21 PARTICIPANT, SHARE ALL ACCOUNT INFORMATION WITH THE ASSIGNED TECHNICAL
- 22 ASSISTANCE ORGANIZATION;
- 23 (8) HELP INDIVIDUALS RECEIVE THEIR MATCHING FUNDS AT THE
- 24 CONCLUSION OF THE PROGRAM;
- 25 (9) PROVIDE OR IDENTIFY SUPPORTIVE SERVICES TO HELP THE
- 26 PROGRAM PARTICIPANT REACH THE OUTCOME SELECTED:
- 27 (10) LINK PROGRAM PARTICIPANTS TO OTHER ACTIVITIES THAT FOSTER
- 28 INDEPENDENCE;
- 29 (11) LIMIT THE NUMBER OF PROGRAM PARTICIPANTS UNDER ITS
- 30 SUPERVISION TO 150; AND
- 31 (12) PROVIDE OTHER SERVICES NECESSARY FOR THE EFFECTIVE
- 32 IMPLEMENTATION OF THE PROGRAM.
- 33 (C) A TECHNICAL ASSISTANCE ORGANIZATION SHALL:

1 2	(1) ANNUAL FUNDING		GE THE RESERVE FUND CONSISTING OF THE DEPARTMENT'S HE PROGRAM BY:
3	AND MAINTAINING	(I) G IT IN A	RECEIVING ALLOCATED FUNDING FROM THE DEPARTMENT A FEDERALLY INSURED INSTITUTION;
5 6	PRIVATE FUNDS T	(II) O THE S	TRANSMITTING MATCHING STATE FUNDS AND DONATED ERVICE PROVIDERS;
	MAXIMUM OF 3 YEEDUCATIONAL EX		TRANSMITTING \$200 PER PROGRAM PARTICIPANT FOR A DEACH SERVICE PROVIDER FOR TRAINING AND ;
10		(IV)	DEPOSITING PRIVATE DONATIONS; AND
11		(V)	REDEPOSITING FUNDING RETURNED BY SERVICE PROVIDERS;
12 13	(2) SERVICE PROVIDE		T NONPROFIT ORGANIZATIONS TO APPLY TO BECOME
14 15	(3) FACTORS INCLUD		Γ SERVICE PROVIDERS FROM APPLICANTS BASED ON
16		(I)	STABILITY;
17		(II)	GEOGRAPHICAL DISTRIBUTION; AND
18 19	OF THIS SECTION;	(III)	ABILITY TO PROVIDE SERVICES DESCRIBED IN SUBSECTION (B)
20 21			DE TECHNICAL ASSISTANCE AND TRAINING IN FINANCIAL M DESIGN TO SERVICE PROVIDERS;
22	(5)	TRACK	AND EVALUATE PROGRAM PARTICIPATION;
23	(6)	ASSIST	SERVICE PROVIDERS IN ADVERTISING THE PROGRAM;
24	(7)	PROVII	DE CONSULTATION TO SERVICE PROVIDERS AS NEEDED;
25 26	(8) IMPLEMENTATION		DE STAKEHOLDERS IN THE DEVELOPMENT AND E PROGRAM; AND
27	(9)	SOLICI	T CONTRIBUTIONS FROM PRIVATE ENTITIES.
28	(D) THE SE	CRETAI	RY SHALL:
29 30	(1) TECHNICAL ASSIS		T PROPOSALS FROM ENTITIES INTERESTED IN BECOMING ORGANIZATIONS;
31 32	(2) BASED ON FACTO		Γ ONE OR MORE TECHNICAL ASSISTANCE ORGANIZATIONS .UDING:

1 (I) STABILITY; AND ABILITY TO PROVIDE SERVICES DESCRIBED IN SUBSECTION (C) 2 (II)3 OF THIS SECTION: AND PROVIDE NO MORE THAN \$80,000 ANNUALLY IN FUNDING TO THE (3) 5 TECHNICAL ASSISTANCE ORGANIZATIONS FOR A MAXIMUM OF 5 YEARS. 6 93. 7 THE CONTRACT BETWEEN THE PROGRAM PARTICIPANT AND THE SERVICE (A) 8 PROVIDER SHALL PROVIDE THAT MONEY MAY BE WITHDRAWN BY A PROGRAM 9 PARTICIPANT FROM AN INDIVIDUAL DEVELOPMENT ACCOUNT OTHER THAN FOR 10 OUALIFIED PURPOSES ONLY FOR EMERGENCIES: 11 (1) AS DETERMINED BY THE DEPARTMENT: AND 12 (2) IF REPLACED WITHIN 6 MONTHS. 13 IF A SERVICE PROVIDER LEARNS THAT FUNDS WERE WITHDRAWN FROM 14 AN INDIVIDUAL DEVELOPMENT ACCOUNT FOR PURPOSES OTHER THAN THOSE 15 LISTED IN §§ 91 AND 93(A) OF THIS SUBTITLE, THEN THE SERVICE PROVIDER SHALL: 16 (1) WITHHOLD ANY MATCHING FUNDS; AND TERMINATE THE INDIVIDUAL'S CONTRACT WITH THE SERVICE 17 (2) 18 PROVIDER. 19 THE TECHNICAL ASSISTANCE ORGANIZATIONS SHALL ESTABLISH A 20 GRIEVANCE PROCESS TO HEAR, REVIEW, AND DECIDE IN WRITING ANY GRIEVANCE 21 MADE BY A PROGRAM PARTICIPANT WHO DISPUTES A DECISION BY THE SERVICE 22 PROVIDER. THE TECHNICAL ASSISTANCE ORGANIZATIONS SHALL DEVELOP 23 (D) 24 PROCEDURES TO FOLLOW WHEN A PROGRAM PARTICIPANT MOVES FROM THE 25 COMMUNITY OR IS OTHERWISE UNABLE TO CONTINUE TO PARTICIPATE IN THE 26 PROGRAM. A FEDERALLY INSURED FINANCIAL INSTITUTION HAS NO GREATER 27 (E) 28 DUTIES OR RESPONSIBILITIES AS TO AN INDIVIDUAL DEVELOPMENT ACCOUNT THAN 29 IT HAS AS TO ANY OTHER SAVINGS ACCOUNT. A FEDERALLY INSURED FINANCIAL INSTITUTION HAS NO DUTY OR 30

31 RESPONSIBILITY TO RECOGNIZE OR GIVE EFFECT TO ANY WITHDRAWAL 32 RESTRICTION ESTABLISHED IN THE CONTRACT BETWEEN THE PROGRAM

33 PARTICIPANT AND THE SERVICE PROVIDER.

- 1 94.
- 2 (A) THE STATE SHALL PROVIDE MATCHING FUNDS IN THE AMOUNT OF \$2 TO
- 3 EACH DOLLAR DEPOSITED IN THE INDIVIDUAL DEVELOPMENT ACCOUNT BY THE
- 4 PROGRAM PARTICIPANT.
- 5 (B) NOT MORE THAN \$1,000 IN STATE MATCHING FUNDS MAY BE ALLOCATED 6 TO ANY SINGLE PARTICIPANT IN A GIVEN YEAR.
- 7 (C) THE PROGRAM SHALL ADHERE TO ALL APPLICABLE FEDERAL LAW
- 8 CONCERNING TEMPORARY ASSISTANCE FOR NEEDY FAMILIES PROGRAM AND STATE
- 9 MAINTENANCE OF EFFORT REQUIREMENTS.
- 10 (D) TEMPORARY ASSISTANCE FOR NEEDY FAMILIES AND STATE
- 11 MAINTENANCE OF EFFORT FUNDS MAY BE USED TO:
- 12 (1) MATCH PROGRAM PARTICIPANTS' CONTRIBUTIONS TO THEIR
- 13 SAVINGS ACCOUNTS AS PROVIDED UNDER FEDERAL LAW; OR
- 14 (2) PROVIDE THE EDUCATIONAL AND TRAINING EXPENSES OF THE
- 15 TECHNICAL ASSISTANCE ORGANIZATIONS AND SERVICE PROVIDERS.
- 16 95.
- 17 (A) THE INDIVIDUAL DEVELOPMENT ACCOUNT DEMONSTRATION PROGRAM
- 18 SHALL:
- 19 (1) BE CONDUCTED FROM JULY 1, 2001 TO JUNE 30, 2006;
- 20 (2) BE LIMITED TO 800 PROGRAM PARTICIPANTS:
- 21 (3) PERMIT FUNDS IN AN INDIVIDUAL DEVELOPMENT ACCOUNT TO BE
- 22 MATCHED THROUGH THE PROGRAM FOR NO MORE THAN 3 YEARS FROM THE
- 23 OPENING OF THE SAVINGS ACCOUNT; AND
- 24 (4) BE ALLOCATED NOT MORE THAN \$3,280,000.
- 25 (B) THE DEPARTMENT SHALL PROVIDE THE ANNUALLY ALLOTTED FUNDING
- 26 FOR THE PROGRAM TO THE TECHNICAL ASSISTANCE ORGANIZATIONS ON OR BEFORE
- 27 JULY 1 OF EACH YEAR.
- 28 (C) THE TECHNICAL ASSISTANCE ORGANIZATIONS SHALL SUBMIT AN
- 29 ANNUAL WRITTEN REPORT TO THE SECRETARY ON OR BEFORE DECEMBER 31 OF
- 30 EACH PROGRAM YEAR INCLUDING:
- 31 (1) THE NUMBER OF PROGRAM PARTICIPANTS;
- 32 (2) THE AMOUNT OF SAVINGS IN EACH INDIVIDUAL DEVELOPMENT
- 33 ACCOUNT AND THE AMOUNT OF MATCHING FUNDS DEDICATED TO EACH ACCOUNT;
- 34 (3) THE USES OF THE SAVINGS AND MATCHED FUNDS; AND

- 1 (4) ANY OTHER INFORMATION REQUIRED FOR THE STATE TO EVALUATE 2 AND OPERATE THE PROGRAM.
- 3 (D) THE SECRETARY SHALL SUBMIT AN ANNUAL EVALUATION OF THE
- 4 PROGRAM, INCLUDING A FINANCIAL STATEMENT, TO THE SENATE BUDGET AND
- 5 TAXATION AND HOUSE APPROPRIATIONS COMMITTEES ON OR BEFORE JULY 1.
- 6 (E) AT THE CONCLUSION OF THE 5-YEAR DEMONSTRATION, THE SECRETARY 7 SHALL PREPARE A WRITTEN REPORT TO THE APPROPRIATE COMMITTEES:
- 8 (1) DESCRIBING THE PROGRAM'S EFFECT; AND
- 9 (2) RECOMMENDING WHETHER THE PROGRAM SHOULD BE EXTENDED 10 OR EXPANDED.
- 11 (F) THE SECRETARY SHALL ADOPT REGULATIONS NECESSARY TO 12 EFFECTIVELY IMPLEMENT THE PROGRAM.
- 13 (G) FUNDING FOR THE PROGRAM SHALL BE INCLUDED IN THE DEPARTMENT'S 14 ANNUAL BUDGET.
- 15 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 16 July 1, 2001.