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By: **Chairman, Economic Matters Committee (Departmental - Insurance  
Administration, Maryland)**

Introduced and read first time: February 9, 2001

Assigned to: Economic Matters

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A BILL ENTITLED

1 AN ACT concerning

2 **Insurance Producer Licensing Act**

3 FOR the purpose of requiring an individual to be licensed before that individual may  
4 act as an insurance producer in the State; defining the term "insurance  
5 producer"; defining and replacing certain terms; repealing provisions relating to  
6 the licensing of fraternal benefit agents; establishing educational standards,  
7 examination requirements, and other requirements that must be met to be  
8 licensed or to have a license renewed; repealing a certain bond requirement;  
9 authorizing a business entity to be licensed as an insurance producer if the  
10 business entity meets certain requirements; providing for the issuance, scope,  
11 term, renewal, and reinstatement of a license; repealing a prohibition on  
12 renewing the license of an agent who has not held an appointment for a certain  
13 period of time; requiring an insurer that terminates the appointment of an  
14 insurance producer to notify the Commissioner of the termination and report  
15 certain information to the Commissioner; requiring the Commissioner to grant  
16 waivers of certain licensing requirements to nonresidents under certain  
17 conditions; authorizing the Commissioner to impose certain fines, deny a license  
18 to an applicant, or suspend, revoke, or refuse to renew or reinstate a license  
19 under certain circumstances; altering certain fees; requiring an applicant for a  
20 certificate of qualification as a managing general agent to meet certain  
21 requirements; repealing a termination provision relating to contractual  
22 examination and licensing services; defining certain terms; conforming the  
23 terminology of certain miscellaneous provisions of the Annotated Code to  
24 terminology used in this Act; providing for the effective date of this Act; and  
25 generally relating to the licensing of insurance producers by the Commissioner.

26 BY repealing and reenacting, with amendments,  
27 Article - Insurance  
28 Section 1-101(c), (g), (r), and (bb), 1-202(4)(vii), 1-205(a)(1), 2-112(a)(4), (6),  
29 and (8), 2-206(1), 2-209(d)(1), 2-215(c)(2), 2-504(a), 3-306.1(a), 3-307(a),  
30 3-311, 3-315, 3-317(a)(5), 4-113(b)(10) through (13) and (c), 4-203(b),  
31 4-204, 4-205(c)(6), 5-102(a)(3), 6-203(b), 6-303, 8-101(c) and (d),  
32 8-105(a), (b), (c), (d), (e), (f)(2), and (g), 8-106(a), (c), and (d), 8-107(a)(1),  
33 (b), and (c), 8-108, 8-109(a) and (c), 8-201(c)(2)(iv), 8-206(a)(4) and (12),

1 8-209(a)(2), 8-210(f), 8-301(b)(2)(i)2. and 3., 8-316(b), 8-449,  
 2 8-467(b)(1)(iii) and (iv), 8-501(f)(1)(i), 8-503(b)(1) and (2)(ii), 8-507(a)(2),  
 3 8-509(c)(3), 8-511(a), 8-518(a)(3), 9-209(b)(1) and (2), 9-414(h)(1), 10-101  
 4 through 10-106, 10-108(a), (b), and (d), 10-109(a) and (d), 10-110(a)  
 5 through (c), 10-112 through 10-115, 10-116(a) and (b), 10-116.1 through  
 6 10-119, 10-120 through 10-132, 10-202(b)(1) and (2), 10-203(b), 10-208,  
 7 10-301(c) and (h), 10-305, 10-402(1) and (2), 10-503(a), 10-606(b),  
 8 11-230, 11-325(g), 11-407(c), 12-106(d)(1), 12-209(5) and (6), 12-210(b),  
 9 13-116(a)(3), 14-139(a)(4), 15-207, 15-210(a), 15-211(a), 15-916(d),  
 10 15-919(a) and (d)(3), 15-922(b) and (d), 15-924(b) and (c), 15-925,  
 11 16-104(b), 16-501(9), 18-106(a)(2)(i), 18-120(2), 19-101(c)(1), 19-111(a),  
 12 20-502(e)(1) and (2)(i), 20-504(b)(1) and (d), 20-507(f)(3), 20-509(a)(1) and  
 13 (2), (b)(1) and (2)(iv), (c), (d), and (f)(1), 20-510, 20-511, 20-512(a) and  
 14 (b)(3), 20-513, 20-514(a) and (b)(2), 20-515(a), 20-520(d)(2)(ii), 23-101(b),  
 15 23-201(b), 23-301(b)(1), 23-302(b), 23-302.2, 23-403.1, 23-501, 23-502,  
 16 23-505.2, 23-506, 25-106(d)(1), 25-107(a) and (b)(1), 25-401(g), 25-405(e),  
 17 25-407(e), 27-211(b), 27-212(b) and (e), 27-214, 27-216(b)(2)(iv), (d)(1),  
 18 and (e)(2) through (4), 27-220, 27-405, 27-501(a) and (c), 27-503,  
 19 27-601(c), 27-604(b) and (c), 27-607(a)(2), 27-802(a)(1) and (b), 27-911,  
 20 and 27-912

21 Annotated Code of Maryland  
 22 (1997 Volume and 2000 Supplement)

23 BY repealing

24 Article - Insurance  
 25 Section 1-101(i), (ff), and (gg), 8-401(e) and (f), 8-450 through 8-458, 10-111,  
 26 10-116(c), 10-119.1, 10-204(c)(2)(v), 20-101(k), and 25-401(f)  
 27 Annotated Code of Maryland  
 28 (1997 Volume and 2000 Supplement)

29 BY adding to

30 Article - Insurance  
 31 Section 1-101(o), (w), (cc), (kk), and (ll), 4-113(b)(14) and (15), 8-202.1, 10-113,  
 32 10-116(c), 10-133, and 10-204(c)(2)(v)  
 33 Annotated Code of Maryland  
 34 (1997 Volume and 2000 Supplement)

35 BY repealing and reenacting, without amendments,

36 Article - Insurance  
 37 Section 4-113(d)  
 38 Annotated Code of Maryland  
 39 (1997 Volume and 2000 Supplement)

40 BY renumbering

41 Article - Insurance  
 42 Section 1-101 (d) through (f), (h), (j) through (p), (q), (r), (s) through (u), (w)

1 through (aa), (cc) through (ee), (kk) through (rr), 8-401(g) through (k), and  
2 20-101(l), respectively  
3 to be Section 1-101 (c) through (e), (g), (h) through (n), (p), (q), (r) through (t), (x)  
4 through (bb), (ee) through (gg), (mm) through (tt), 8-401(e) through (i), and  
5 20-101(k), respectively  
6 Annotated Code of Maryland  
7 (1997 Volume and 2000 Supplement)

8 BY repealing and reenacting, with amendments,  
9 Article - Commercial Law  
10 Section 11-203(4), 12-310(b), 12-312(b), and 13-104(1)  
11 Annotated Code of Maryland  
12 (2000 Replacement Volume and 2000 Supplement)

13 BY repealing and reenacting, with amendments,  
14 Article - Corporations and Associations  
15 Section 11-101(h)(2)(iii)  
16 Annotated Code of Maryland  
17 (1999 Replacement Volume and 2000 Supplement)

18 BY repealing and reenacting, with amendments,  
19 Article - Labor and Employment  
20 Section 8-209(a)  
21 Annotated Code of Maryland  
22 (1999 Replacement Volume and 2000 Supplement)

23 BY repealing and reenacting, with amendments,  
24 Article - Transportation  
25 Section 5-1002(c) and 17-109(b)  
26 Annotated Code of Maryland  
27 (1993 Replacement Volume and 2000 Supplement)

28 BY repealing  
29 Chapter 271 of the Acts of the General Assembly of 1996  
30 Section 7

31 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF  
32 MARYLAND, That the Laws of Maryland read as follows:

33 **Article - Insurance**

34 1-101.

35 [(c)] (U)(1) ["Agent"] "INSURANCE PRODUCER" means a person that, for  
36 compensation, SELLS, solicits, [procures,] OR negotiates[, or makes] insurance

1 contracts, including contracts for nonprofit health service plans, dental plan  
2 organizations, and health maintenance organizations, or the renewal or continuance  
3 of these insurance contracts for:

4 (I) persons issuing the insurance contracts; OR

5 (II) INSUREDS OR PROSPECTIVE INSUREDS OTHER THAN THE  
6 INSURANCE PRODUCER.

7 (2) ["Agent"] "INSURANCE PRODUCER" does not include:

8 (i) an individual who performs clerical[, stenographic,] or similar  
9 office duties while employed by an [agent] INSURANCE PRODUCER or insurer,  
10 including a clerical employee, other than a clerical employee of an insurer, who takes  
11 insurance information or receives premiums in the [agent's] INSURANCE  
12 PRODUCER'S office, if the employee's compensation does not vary with the number of  
13 applications or amount of premiums;

14 (ii) a regular salaried officer or employee of an insurer who gives  
15 help to or for a [qualified agent] LICENSED INSURANCE PRODUCER, if the officer or  
16 employee is not paid a commission or other compensation that depends directly on the  
17 amount of business obtained; or

18 (iii) if not paid a commission, a person that obtains and forwards  
19 information for:

20 1. group insurance coverage;

21 2. enrolling individuals under group insurance coverage;  
22 [or]

23 3. issuing certificates under group insurance coverage; OR

24 4. OTHERWISE ASSISTING IN ADMINISTERING GROUP  
25 PLANS.

26 [(g)] (F) "Appointment" means an agreement between an [agent] INSURANCE  
27 PRODUCER and insurer under which the [agent] INSURANCE PRODUCER, for  
28 compensation, may SELL, solicit, [procure,] OR negotiate[, or make] policies issued  
29 by the insurer.

30 [(i)] "Broker" means a person that, for compensation, solicits, procures, or  
31 negotiates insurance contracts or the renewal or continuance of insurance contracts:

32 (1) for insureds or prospective insureds other than the broker; and

33 (2) not for an insurer or agent.]

34 (O) "FUND PRODUCER" MEANS A LICENSED INSURANCE PRODUCER,  
35 INCLUDING A LICENSED INDEPENDENT INSURANCE PRODUCER, THAT HAS BEEN

1 ASSIGNED AN AUTHORIZATION CODE BY THE MARYLAND AUTOMOBILE INSURANCE  
2 FUND.

3 [(r)] (P) "Independent [agent] INSURANCE PRODUCER" means an [agent]  
4 INSURANCE PRODUCER:

5 (1) that is not owned or controlled by an insurer or group of insurers;

6 (2) the appointment of which does not prohibit the representation of  
7 more than one insurer or group of insurers; and

8 (3) the appointment of which provides that:

9 (i) at termination, the records of the [agent] INSURANCE  
10 PRODUCER remain the property of the [agent] INSURANCE PRODUCER; and

11 (ii) the [agent] INSURANCE PRODUCER retains the use and control  
12 of all expirations incurred during the [agency] PERIOD WHEN THE APPOINTMENT  
13 WAS IN EFFECT.

14 (W) "LICENSED INSURANCE PRODUCER" MEANS AN INSURANCE PRODUCER  
15 THAT HAS:

16 (1) OBTAINED A LICENSE UNDER TITLE 10, SUBTITLE 1 OF THIS  
17 ARTICLE; AND

18 (2) IN THE CASE OF AN INSURANCE PRODUCER THAT ACTS ON BEHALF  
19 OF AN INSURER OTHER THAN THE MARYLAND AUTOMOBILE INSURANCE FUND,  
20 OBTAINED AN APPOINTMENT UNDER TITLE 10, SUBTITLE 1 OF THIS ARTICLE.

21 (CC) "NEGOTIATE" MEANS TO CONFER DIRECTLY WITH OR OFFER ADVICE  
22 DIRECTLY TO A PURCHASER OR PROSPECTIVE PURCHASER OF A PARTICULAR  
23 CONTRACT OF INSURANCE CONCERNING ANY OF THE SUBSTANTIVE BENEFITS,  
24 TERMS, OR CONDITIONS OF THE CONTRACT, PROVIDED THAT THE PERSON ENGAGED  
25 IN THAT ACT EITHER SELLS INSURANCE OR OBTAINS INSURANCE FROM INSURERS  
26 FOR PURCHASERS.

27 [(bb)] (DD) "Person" means an individual, receiver, trustee, guardian, personal  
28 representative, fiduciary, representative of any kind, partnership, firm, association,  
29 corporation, or other entity.

30 [(ff)] "Qualified agent" means an agent that has obtained a certificate of  
31 qualification and an appointment under Title 10, Subtitle 1 of this article.

32 (gg) "Qualified broker" means a broker that has obtained a certificate of  
33 qualification under Title 10, Subtitle 1 of this article.]

34 (KK) "SELL" MEANS TO EXCHANGE A CONTRACT OF INSURANCE BY ANY MEANS,  
35 FOR MONEY OR ITS EQUIVALENT, ON BEHALF OF AN INSURER.

1 (LL) "SOLICIT" MEANS TO ATTEMPT TO SELL INSURANCE OR TO ASK OR URGE A  
 2 PERSON TO APPLY FOR A PARTICULAR KIND OF INSURANCE FROM A PARTICULAR  
 3 INSURER.

4 1-202.

5 This article does not apply to:

6 (4) a voluntary noncontractual religious publication arrangement that:

7 (vii) does not use a compensated [agent] INSURANCE PRODUCER,  
 8 representative, or other person to solicit or enroll subscribers;

9 1-205.

10 (a) A county or municipal corporation of the State may not:

11 (1) require an insurer, [agent, broker] INSURANCE PRODUCER, adjuster,  
 12 public adjuster, or advisor to obtain a local certificate of authority or certificate of  
 13 qualification to transact insurance business in that county or municipal corporation;  
 14 or

15 2-112.

16 (a) Fees for the following certificates, licenses, and services shall be collected  
 17 in advance by the Commissioner, and shall be paid by the appropriate persons to the  
 18 Commissioner:

19 (4) fees for certificates of qualification:

20 [(i) agent certificate of qualification:

21 1. fee for initial certificate within 1 year of renewal .. \$25

22 2. fee for initial certificate over 1 year from renewal . \$50

23 3. biennial renewal fee ..... \$50

24 (ii) broker certificate of qualification:

25 1. fee for initial certificate within 1 year of renewal .. \$40

26 2. fee for initial certificate over 1 year from renewal . \$80

27 3. biennial renewal fee ..... \$80]

28 [(iii)] (I) ..... application fee \$25

29 [(iv)] (II) managing general agent certificate of qualification:

30 1. fee for initial certificate ..... \$30

1	2.	annual renewal fee .....	\$30
2	[(v)] (III)	surplus lines broker certificate of qualification:	
3	1.	fee for initial certificate within 1 year of renewal	\$100
4	2.	fee for initial certificate over 1 year from renewal	\$100
5	3.	biennial renewal fee.....	\$200
6	(6)	fee for temporary [certificates of qualification] INSURANCE	
7	PRODUCER LICENSES and appointments[:]	.....	\$27
8	[(i)]	agents .....	\$25
9	(ii)	brokers .....	\$40]
10	(8)	fees for licenses:	
11	(i)	public adjuster license:	
12	1.	fee for initial license within 1 year of renewal .....	\$25
13	2.	fee for initial license over 1 year from renewal .....	\$50
14	3.	biennial renewal fee .....	\$50
15	(ii)	adviser license:	
16	1.	fee for initial license within 1 year of renewal ...	\$100
17	2.	fee for initial license over 1 year from renewal ...	\$200
18	3.	biennial renewal fee .....	\$200
19	(III)	INSURANCE PRODUCER LICENSE:	
20	1.	FEE FOR INITIAL LICENSE .....	\$54
21	2.	BIENNIAL RENEWAL FEE .....	\$54
22	(IV)	APPLICATION FEE .....	\$25

23 2-206.

24 When advisable to determine compliance with this article, the Commissioner  
 25 may examine the accounts, records, documents, and transactions that relate to the  
 26 insurance affairs or proposed insurance affairs of:

27 (1) an [agent, broker,] INSURANCE PRODUCER, surplus lines broker,  
 28 general agent, adjuster, public adjuster, or adviser;

1 2-209.

2 (d) (1) After an examination report is filed with the Commissioner, the  
3 examination report is admissible as evidence of the facts contained in it in any action  
4 brought by the Commissioner against the person examined or an officer or [agent]  
5 INSURANCE PRODUCER of the person.

6 2-215.

7 (c) (2) If the appeal is from the suspension or revocation of a certificate of  
8 authority of a domestic insurer[, certificate of qualification of an agent or broker,] or  
9 license of an INSURANCE PRODUCER, adviser, or public adjuster, an appeal may be  
10 taken to the circuit court of the county where:

11 (i) the domestic insurer has its principal place of business; or

12 (ii) the licensee or certificate holder resides.

13 2-504.

14 (a) The assessment fee imposed on insurers under this subtitle is in lieu of any  
15 life insurance valuation fees and a reduction in specified [agent] INSURANCE  
16 PRODUCER fees that the Commissioner had previously charged and collected under §  
17 2-112 of this title.

18 3-306.1.

19 (a) (1) A diligent search required by § 3-306 of this subtitle shall be deemed  
20 completed if:

21 (i) the insured or the surplus lines broker or [agent] INSURANCE  
22 PRODUCER obtains declinations of a risk from three authorized insurers that are  
23 writing the particular kind and class of insurance in this State; and

24 (ii) the declinations are included in the affidavit required under §  
25 3-307 of this subtitle.

26 (2) In addition to the requirement of paragraph (1)(i) of this subsection,  
27 an [agent] INSURANCE PRODUCER shall obtain a declination from each insurer for  
28 which the [agent] INSURANCE PRODUCER has been appointed that the [agent]  
29 INSURANCE PRODUCER knows, or should know, is actually writing on a broad basis  
30 the particular kind and class of insurance sought.

31 3-307.

32 (a) An affidavit that sets forth the facts referred to in § 3-306 of this subtitle  
33 and any other facts required by the Commissioner must be personally executed by the  
34 surplus lines broker or the originating [agent or broker] INSURANCE PRODUCER at  
35 the time the surplus lines insurance is placed.



1 3-311.

2 An applicant for a certificate of qualification must be:

3 (1) qualified as [a broker] AN INSURANCE PRODUCER for property  
4 insurance and casualty insurance; and

5 (2) competent and trustworthy, as determined by the Commissioner.

6 3-315.

7 A qualified surplus lines broker may:

8 (1) accept and place surplus lines insurance business from an [agent or  
9 broker] INSURANCE PRODUCER with a [certificate of qualification] LICENSE in the  
10 State for the kind of insurance involved; and

11 (2) compensate the [agent or broker] INSURANCE PRODUCER for the  
12 surplus lines insurance business.

13 3-317.

14 (a) The Commissioner may suspend or revoke the certificate of qualification of  
15 a surplus lines broker:

16 (5) for any applicable ground for suspending or revoking the [certificate  
17 of qualification] LICENSE of an [agent or broker] INSURANCE PRODUCER under this  
18 article.

19 4-113.

20 (b) The Commissioner may deny a certificate of authority to an applicant or,  
21 subject to the hearing provisions of Title 2 of this article, refuse to renew, suspend, or  
22 revoke a certificate of authority if the applicant or holder of the certificate of  
23 authority:

24 (10) is found by the Commissioner to have participated, with or without  
25 the knowledge of an [agent or broker] INSURANCE PRODUCER, in selling motor  
26 vehicle insurance without an actual intent to sell the insurance, as evidenced by a  
27 persistent pattern of filing certificates of insurance together with or closely followed  
28 by cancellation notices for the insurance;

29 (11) except as allowed under § 10-103[(b)](C) of this article, is found by  
30 the Commissioner to have knowingly participated with a person, acting as [an agent]  
31 AN INSURANCE PRODUCER, that does not have an appointment from the insurer in  
32 accepting insurance contracts that the person has SOLD, solicited, OR negotiated[, or  
33 effectuated], if committed with sufficient frequency to indicate a general business  
34 practice;

35 (12) has had a certificate of authority revoked or suspended by the  
36 insurance regulatory authority of another state; [or]

1 (13) has violated the provisions of Title 6.5 of the State Government  
2 Article;

3 (14) FAILS TO PROVIDE TO THE COMMISSIONER OR AN INSURANCE  
4 PRODUCER ANY INFORMATION REQUIRED BY § 10-118 OF THIS ARTICLE REGARDING  
5 THE TERMINATION OF AN APPOINTMENT OF THE INSURANCE PRODUCER; OR

6 (15) IN PROVIDING INFORMATION REQUIRED BY OR PROVIDED  
7 PURSUANT TO § 10-118 OF THIS ARTICLE REGARDING THE TERMINATION OF AN  
8 APPOINTMENT OF AN INSURANCE PRODUCER, MAKES AN INACCURATE STATEMENT  
9 WITH ACTUAL MALICE.

10 (c) (1) On refusal to renew, suspension, or revocation of an insurer's  
11 certificate of authority, the Commissioner immediately shall notify:

12 (i) the insurer; and

13 (ii) each [agent] INSURANCE PRODUCER of the insurer in the state  
14 of record in the office of the Commissioner.

15 (2) The refusal to renew, revocation, or suspension of a certificate of  
16 authority automatically suspends or revokes the appointment of each [agent]  
17 INSURANCE PRODUCER of the insurer in the State.

18 (3) The Commissioner shall state in the notice to each [agent]  
19 INSURANCE PRODUCER under paragraph (1) of this subsection that the appointment  
20 of the [agent] INSURANCE PRODUCER has been suspended or revoked.

21 (4) The Commissioner may publish notice of the revocation of a  
22 certificate of authority in a newspaper published in the State.

23 (d) Instead of or in addition to suspending or revoking a certificate of  
24 authority, the Commissioner may:

25 (1) impose on the holder a penalty of not less than \$100 but not more  
26 than \$125,000 for each violation of this article; and

27 (2) require the holder to make restitution to any person who has suffered  
28 financial injury because of the violation of this article.

29 4-203.

30 (b) With respect to a subject of insurance resident, located, or to be performed  
31 in the State, a person may not in the State directly or indirectly act as an [agent]  
32 INSURANCE PRODUCER for, or otherwise represent or help on behalf of another, an  
33 unauthorized insurer to:

34 (1) solicit, negotiate, or effect insurance or an annuity contract;

35 (2) inspect risks;

- 1 (3) fix rates;
- 2 (4) investigate or adjust losses;
- 3 (5) collect premiums; or
- 4 (6) transact insurance business in any other manner.

5 4-204.

6 (a) (1) A person may not accept for publication or printing in a newspaper,  
7 magazine, or other periodical, or for broadcast on radio or television in the State, an  
8 advertisement or other notice that directly or indirectly solicits business for or sets  
9 forth the advantages of doing business with an insurer, [agent] INSURANCE  
10 PRODUCER, or other person, unless the person that will publish or broadcast the  
11 advertisement or notice has a certificate issued by the Commissioner stating that the  
12 insurer, [agent] INSURANCE PRODUCER, or other person named in the certificate is  
13 authorized to transact insurance business in the State.

14 (2) On application of any person, the Commissioner shall issue the  
15 certificate without charge.

16 (b) A person may not publish or print in a newspaper, magazine, periodical,  
17 circular letter, pamphlet, or in any other manner, or broadcast by radio or television  
18 in the State, an advertisement or other notice that directly or indirectly solicits  
19 business for or sets forth the advantages of doing business with an insurer, [agent]  
20 INSURANCE PRODUCER, or other person that is not authorized to transact insurance  
21 business in the State.

22 (c) A manufacturer, jobber, wholesaler, or retailer may not distribute or cause  
23 to be distributed matchbooks or other advertising matter, except newspapers and  
24 magazines of general circulation, that directly or indirectly solicits business for or sets  
25 forth the advantages of doing business with an insurer, [agent] INSURANCE  
26 PRODUCER, or other person that is not authorized to transact insurance business in  
27 the State.

28 4-205.

29 (c) Any of the following acts in the State, effected by mail or otherwise, is  
30 considered to be doing an insurance business in the State:

31 (6) except as provided in subsection (d) of this section, with respect to a  
32 subject of insurance resident, located, or to be performed in the State, directly or  
33 indirectly acting as an [agent] INSURANCE PRODUCER for, or otherwise representing  
34 or helping on behalf of another, an insurer or other person to:

35 (i) solicit, negotiate, procure, or effect insurance or the renewal of  
36 insurance;

37 (ii) disseminate information about coverage or rates;

- 1 (iii) forward an application;
- 2 (iv) deliver a policy or insurance contract;
- 3 (v) inspect risks;
- 4 (vi) fix rates;
- 5 (vii) investigate or adjust claims or losses;
- 6 (viii) transact matters arising out of an insurance contract after the  
7 insurance contract becomes effective; or
- 8 (ix) in any other manner represent or help an insurer or other  
9 person to transact insurance business;

10 5-102.

11 (a) Notwithstanding § 5-101 of this subtitle, in determining the financial  
12 condition of an insurer, the following expressly are not allowed as admitted assets:

- 13 (3) an advance given only on personal security to an employee or [agent]  
14 INSURANCE PRODUCER of the insurer or to another person;

15 6-203.

16 (b) For each [agent, broker] INSURANCE PRODUCER, public adjuster,  
17 insurance adviser, [fraternal benefit society agent,] or third party administrator  
18 qualified, licensed, or registered by the Commissioner, the fraud prevention fee shall  
19 be:

- 20 (1) \$15;
- 21 (2) due on or before June 30 of every other year; and
- 22 (3) if applicable, payable with the certificate of qualification, license, or  
23 registration renewal fee.

24 6-303.

25 (a) When by or pursuant to the laws of any other state or foreign country any  
26 taxes, licenses and other fees other than fees similar to the assessment fee  
27 established under Title 2, Subtitle 5 of this article, in the aggregate, and any fines,  
28 penalties, deposit requirements or other material obligations, prohibitions or  
29 restrictions are or would be imposed upon Maryland insurers, or upon the [agents]  
30 INSURANCE PRODUCERS or representatives of such insurers, which are in excess of  
31 such taxes, licenses and other fees, in the aggregate, or which are in excess of the  
32 fines, penalties, deposit requirements or other obligations, prohibitions, or  
33 restrictions directly imposed upon similar insurers, or upon the [agents] INSURANCE  
34 PRODUCERS or representatives of such insurers, of such other state or country under  
35 the statutes of this State, so long as such laws of such other state or country continue

1 in force or are so applied, the same taxes, licenses and other fees, in the aggregate, or  
2 fines, penalties or deposit requirements or other material obligations, prohibitions, or  
3 restrictions of whatever kind shall be imposed by the Commissioner upon the  
4 insurers, or upon the [agents] INSURANCE PRODUCERS or representatives of such  
5 insurers, of such other state or country doing business or seeking to do business in  
6 Maryland.

7 (b) For the purposes of this subtitle, any tax, license or other fee or other  
8 obligation imposed by a political subdivision or agency of another state or country  
9 upon Maryland insurers or their [agents] INSURANCE PRODUCERS or  
10 representatives shall be deemed to be imposed by that state or country.

11 8-101.

12 (c) "Controlled insurer" means an insurer that is under the control of a  
13 controlling [broker] INSURANCE PRODUCER.

14 (d) "Controlling [broker] INSURANCE PRODUCER" means [a broker] AN  
15 INSURANCE PRODUCER that has control of a controlled insurer.

16 8-105.

17 (a) In this section, "independent casualty actuary" means a casualty actuary  
18 who:

19 (1) is a member of the American Academy of Actuaries; and

20 (2) is not affiliated with, an employee of, a principal of, the direct or  
21 indirect owner of, or in any way in the control of a controlled insurer or a controlling  
22 [broker] INSURANCE PRODUCER.

23 (b) If a controlling [broker] INSURANCE PRODUCER, when the insurance  
24 business is placed, is acting in a transaction on behalf of an insured for compensation,  
25 commission, or other valuable consideration, the controlling [broker] INSURANCE  
26 PRODUCER may not directly or indirectly place insurance business with its controlled  
27 insurer unless the requirements of this section are met.

28 (c) There shall be a written contract between the controlling [broker]  
29 INSURANCE PRODUCER and controlled insurer that has been approved by the board of  
30 directors of the controlled insurer.

31 (d) (1) If insurance business is placed through a controlling [broker]  
32 INSURANCE PRODUCER, the controlling [broker] INSURANCE PRODUCER shall  
33 deliver written notice to the prospective insured before the effective date of the policy,  
34 disclosing the relationship between the controlling [broker] INSURANCE PRODUCER  
35 and the controlled insurer.

36 (2) The disclosure shall be signed by the prospective insured and  
37 retained in the underwriting file until the filing of the examination report for the  
38 period during which the policy is in effect.

1 (3) If insurance business is placed through a [subbroker]  
2 SUB-INSURANCE PRODUCER that is not a controlling [broker] INSURANCE  
3 PRODUCER, the controlling [broker] INSURANCE PRODUCER shall retain in the  
4 controlling [broker's] INSURANCE PRODUCER'S records a signed statement from the  
5 [subbroker] SUB-INSURANCE PRODUCER that:

6 (i) the [subbroker] SUB-INSURANCE PRODUCER is aware of the  
7 relationship between the controlling [broker] INSURANCE PRODUCER and the  
8 controlled insurer;

9 (ii) the [subbroker] SUB-INSURANCE PRODUCER has delivered to  
10 the prospective insured written notice disclosing that relationship; and

11 (iii) the disclosure has been signed by the prospective insured and  
12 will be retained by the [subbroker] SUB-INSURANCE PRODUCER for 3 years.

13 (e) At least quarterly, the controlling [broker] INSURANCE PRODUCER shall  
14 pay to the controlled insurer all money that the controlling [broker] INSURANCE  
15 PRODUCER collected for the account of the controlled insurer, net of commissions,  
16 cancellations, and other adjustments.

17 (f) (2) The opinion shall:

18 (i) report loss ratios for each line of insurance business written;  
19 and

20 (ii) attest that loss reserves are adequate for losses incurred and  
21 outstanding as of year end on insurance business placed by the controlling [broker]  
22 INSURANCE PRODUCER, including losses incurred but not reported.

23 (g) The controlled insurer shall report annually to the Commissioner:

24 (1) the amount of commission it paid to the controlling [broker]  
25 INSURANCE PRODUCER;

26 (2) the percentage that amount represents of the net premiums written;  
27 and

28 (3) comparable amounts and percentages paid to noncontrolling  
29 [brokers] INSURANCE PRODUCERS for placement of the same kinds of insurance.

30 8-106.

31 (a) In this section, "reinsurance intermediary" means a person that acts as [a  
32 broker] AN INSURANCE PRODUCER in:

33 (1) soliciting, negotiating, or procuring a reinsurance contract or binder  
34 for a ceding insurer; or

35 (2) accepting a reinsurance contract or binder for an assuming insurer.

1 (c) A reinsurance intermediary that has control of an assuming insurer may  
2 not directly or indirectly place insurance business with the assuming insurer in a  
3 transaction in which the reinsurance intermediary acts as [a broker] AN INSURANCE  
4 PRODUCER for the ceding insurer.

5 (d) A reinsurance intermediary that has control of a ceding insurer may not  
6 directly or indirectly accept business from the ceding insurer in a transaction in  
7 which the reinsurance intermediary acts as [a broker] AN INSURANCE PRODUCER for  
8 the assuming insurer.

9 8-107.

10 (a) (1) With respect to insurance business placed by its controlling [broker]  
11 INSURANCE PRODUCER, the controlled insurer may not engage in a pattern of  
12 charging premiums that are unjustifiably lower than those being charged by the  
13 controlled insurer or other insurers for similar risks written during the same period  
14 and placed by noncontrolling [brokers] INSURANCE PRODUCERS.

15 (b) With respect to insurance business placed by its controlling [broker]  
16 INSURANCE PRODUCER, the controlled insurer shall establish underwriting  
17 procedures and may not deviate from them.

18 (c) A controlled insurer's capitalization at the time insurance business is  
19 placed by the controlling [broker] INSURANCE PRODUCER and with respect to that  
20 insurance business shall comply with:

21 (1) criteria set by the Commissioner; and

22 (2) all applicable insurance laws.

23 8-108.

24 The controlling [broker] INSURANCE PRODUCER shall keep records sufficient  
25 to:

26 (1) demonstrate that the controlling [broker's] INSURANCE  
27 PRODUCER'S dealings with its controlled insurer were fair and comply with Title 7 of  
28 this article; and

29 (2) disclose accurately the nature and details of the controlling  
30 [broker's] INSURANCE PRODUCER'S transactions with its controlled insurer,  
31 including any information that is necessary to support the charges or fees to the  
32 respective parties.

33 8-109.

34 (a) If the Commissioner has reason to believe that a controlling [broker]  
35 INSURANCE PRODUCER has violated or is violating this subtitle, the Commissioner  
36 shall:

1 (1) serve on the controlling [broker] INSURANCE PRODUCER a  
2 statement of charges and notice of hearing; and

3 (2) hold a hearing subject to §§ 2-210 through 2-214 of this article.

4 (c) The controlling [broker] INSURANCE PRODUCER shall reimburse the  
5 Property and Casualty Insurance Guaranty Corporation for any payments made by  
6 the Property and Casualty Insurance Guaranty Corporation for losses, loss  
7 adjustment, and administrative expenses on the insurance business placed by the  
8 controlling [broker] INSURANCE PRODUCER in excess of gross earned premiums and  
9 investment income earned on premiums and loss reserves for the insurance business  
10 if the Commissioner finds that:

11 (1) the controlling [broker] INSURANCE PRODUCER violated this  
12 subtitle; and

13 (2) the violation substantially contributed to the insolvency of the  
14 controlled insurer.

15 8-201.

16 (c) (2) "Managing general agent" does not include:

17 (iv) an authorized [agent] INSURANCE PRODUCER acting for a  
18 surety insurer that engages exclusively in the business of issuing bail bonds; or

19 8-202.1.

20 AN APPLICANT FOR A CERTIFICATE OF QUALIFICATION MUST BE:

21 (1) LICENSED AS AN INSURANCE PRODUCER UNDER TITLE 10, SUBTITLE  
22 1 OF THIS ARTICLE; AND

23 (2) COMPETENT AND TRUSTWORTHY, AS DETERMINED BY THE  
24 COMMISSIONER.

25 8-206.

26 (a) The Commissioner shall deny or refuse to renew a certificate of  
27 qualification if the applicant or holder of the certificate of qualification:

28 (4) has misappropriated, converted, or unlawfully withheld money that  
29 belongs to an insurer, [agent, broker] INSURANCE PRODUCER, beneficiary, or  
30 insured;

31 (12) has failed or refused to pay over on demand money that belongs to an  
32 insurer, [agent, broker] INSURANCE PRODUCER, or other person entitled to the  
33 money;



1 8-209.

2 (a) A managing general agent may not:

3 (2) appoint or hire an [agent] INSURANCE PRODUCER to solicit, procure,  
4 or negotiate insurance contracts for the insurer without ensuring that the [agent]  
5 INSURANCE PRODUCER is [qualified] LICENSED under Title 10, Subtitle 1 of this  
6 article;

7 8-210.

8 (f) (1) Each insurer shall review its books and records each quarter to  
9 determine if any [agent] INSURANCE PRODUCER has become a managing general  
10 agent.

11 (2) If the insurer determines that an [agent] INSURANCE PRODUCER  
12 has become a managing general agent:

13 (i) the insurer promptly shall notify the [agent] INSURANCE  
14 PRODUCER and the Commissioner of the determination; and

15 (ii) the insurer and [agent] INSURANCE PRODUCER must comply  
16 fully with the provisions of this subtitle within 30 days after the determination.

17 8-301.

18 (b) (2) "Administrator" does not include a person that:

19 (i) with respect to a particular plan:

20 2. is, or is an employee, [agent] INSURANCE PRODUCER,  
21 managing general agent of, an insurer or health maintenance organization that  
22 insures or administers the plan; or

23 3. is [a broker] AN INSURANCE PRODUCER that solicits,  
24 procures, or negotiates a plan for a plan sponsor and that has no authority over the  
25 adjustment, payment, or settlement of benefit claims under the plan or over the  
26 investment or handling of the plan's assets;

27 8-316.

28 (b) An administrator may not procure the bond required by this subtitle from  
29 a surety insurer or other company or through an [agent or broker] INSURANCE  
30 PRODUCER in whose business operations the administrator has direct or indirect  
31 control or significant financial interest.

32 8-401.

33 [(e) "Certificate of qualification" means a certificate of qualification issued by  
34 the Commissioner to act as a fraternal benefit agent.

1 (f) "Fraternal benefit agent" means an authorized or acknowledged agent of a  
2 society that acts as an agent in soliciting, negotiating, procuring, or making life  
3 insurance, health insurance, or annuity contracts.]

4 8-449.

5 (a) Except as otherwise provided in this section, a person must obtain a  
6 [certificate of qualification] LICENSE issued under [Part V of this subtitle] TITLE 10,  
7 SUBTITLE 1 OF THIS ARTICLE before the person acts as [a fraternal benefit agent in  
8 the State] AN INSURANCE PRODUCER FOR A FRATERNAL BENEFIT SOCIETY.

9 (b) Subsection (a) of this section does not apply to a regular salaried officer or  
10 employee of a licensed society who:

11 (1) devotes substantially all of the officer's or employee's services to  
12 activities other than soliciting insurance contracts; and

13 (2) does not receive, for soliciting insurance contracts, a commission or  
14 other compensation that is directly dependent on the amount of business obtained.

15 (c) (1) Subsection (a) of this section does not apply to a fraternal benefit  
16 [agent] INSURANCE PRODUCER or representative of a society that devotes, or intends  
17 to devote, less than 50% of the person's time to SELLING, soliciting and [procuring]  
18 NEGOTIATING insurance contracts for the society.

19 (2) For the purposes of paragraph (1) of this subsection, a person is  
20 presumed to be devoting, or intending to devote, 50% or more of the person's time to  
21 SELLING, soliciting or [procuring] NEGOTIATING insurance contracts for a society if,  
22 in the preceding calendar year, the person has SOLD, solicited and [procured]  
23 NEGOTIATED:

24 (i) life insurance contracts that, in the aggregate, exceed \$200,000  
25 of coverage for all lives insured for the preceding calendar year;

26 (ii) a permanent life insurance contract offering more than \$10,000  
27 of coverage on an individual life;

28 (iii) a term life insurance contract offering more than \$50,000 of  
29 coverage on an individual life;

30 (iv) any insurance contracts other than life that the society may  
31 write that insure the lives of more than 25 individuals; or

32 (v) any variable life insurance or variable annuity contract.

33 [8-450.

34 An applicant for a certificate of qualification shall:

35 (1) file with the Commissioner an application on the form that the  
36 Commissioner provides; and

1 (2) pay to the Commissioner a biennial fee.]

2 [8-451.

3 (a) This section does not apply to a person that was licensed or qualified as a  
4 fraternal benefit agent in the State before July 1, 1985.

5 (b) The Commissioner shall require an applicant for a certificate of  
6 qualification to pass a written examination.

7 (c) The examination shall include questions only about:

8 (1) insurance issued by societies;

9 (2) the types of certificates, policies, or contracts in general proposed to  
10 be solicited under the certificate of qualification; and (3) the laws of the State that  
11 relate to the activities of a fraternal benefit agent.

12 (d) The examination fee is \$15 for each examination.]

13 [8-452.

14 The Commissioner shall issue a certificate of qualification to each applicant who  
15 meets the requirements of this subtitle.]

16 [8-453.

17 A certificate of qualification authorizes the holder to act as a fraternal benefit  
18 agent for a society authorized to do insurance business in the State.]

19 [8-454.

20 (a) A certificate of qualification expires on the first June 30 after its effective  
21 date and in an odd-numbered year, unless it is renewed for a 2-year term as provided  
22 in this section.

23 (b) At least 1 month before a certificate of qualification expires, the  
24 Commissioner shall mail to the holder of the certificate of qualification, at the last  
25 known address of the holder:

26 (1) a renewal application form; and

27 (2) a notice that states:

28 (i) the date by which the Commissioner must receive the renewal  
29 application for the renewal to be issued and mailed before the certificate of  
30 qualification expires; and

31 (ii) the amount of the renewal fee.

1 (c) Before a certificate of qualification expires, the holder of the certificate of  
2 qualification may renew it for an additional 2-year term, if the holder:

3 (1) otherwise is entitled to a certificate of qualification;

4 (2) files with the Commissioner a renewal application on the form that  
5 the Commissioner provides;

6 (3) pays to the Commissioner a renewal fee; and (4) completes continuing  
7 education requirements established under § 10-116 of this article and any regulations  
8 adopted under § 10-116 of this article by the June 30 on which the certificate of  
9 qualification expires.

10 (d) (1) The Commissioner shall renew the certificate of qualification of each  
11 holder who meets the requirements of this section.

12 (2) If an application for renewal is filed with the Commissioner in a  
13 timely manner, the holder of the certificate of qualification may continue to act as a  
14 fraternal benefit agent under that certificate of qualification until the Commissioner  
15 renews the certificate of qualification.]

16 [8-455.

17 (a) The Commissioner may deny or refuse to renew a certificate of  
18 qualification if the applicant or holder of the certificate of qualification:

19 (1) in the judgment of the Commissioner, is not trustworthy and  
20 competent to act as a fraternal benefit agent;

21 (2) has failed to comply with any prerequisites for the issuance or  
22 renewal of the certificate of qualification; or

23 (3) has violated subsection (b) of this section.

24 (b) Subject to the hearing provisions of Title 2 of this article, the  
25 Commissioner may suspend or revoke a certificate of qualification if the holder of the  
26 certificate of qualification:

27 (1) has willfully violated this article or another law of the State that  
28 relates to insurance;

29 (2) has intentionally misrepresented or concealed a material fact in an  
30 application for a certificate of qualification;

31 (3) has obtained or attempted to obtain a certificate of qualification by  
32 misrepresentation, concealment, or other fraud;

33 (4) has misappropriated, converted, or unlawfully withheld money  
34 belonging to an insurer, agent, broker, beneficiary, or insured;

1 (5) has willfully and materially misrepresented the provisions of a  
2 policy;

3 (6) has committed fraudulent or dishonest practices in the insurance  
4 business;

5 (7) has participated, with or without the knowledge of an insurer, in  
6 selling motor vehicle insurance without an actual intent to sell the insurance, as  
7 evidenced by a persistent pattern of filing certificates of insurance together with or  
8 closely followed by cancellation notices for the insurance;

9 (8) has been convicted by final judgment in any state or federal court of  
10 a crime involving moral turpitude;

11 (9) has knowingly participated in writing or issuing substantial  
12 overinsurance of property insurance risks;

13 (10) has failed an examination required under this subtitle;

14 (11) has willfully failed to comply with or has willfully violated a proper  
15 order or regulation of the Commissioner;

16 (12) has failed or refused to pay over on demand money that belongs to an  
17 insurer, fraternal benefit agent, broker, or other person entitled to the money;

18 (13) has otherwise shown a lack of trustworthiness or competence to act  
19 as a fraternal benefit agent;

20 (14) is not or does not intend to carry on business in good faith and  
21 represent to the public that the person is a fraternal benefit agent;

22 (15) has been denied a license or certificate in another state or has had a  
23 license or certificate suspended or revoked in another state;

24 (16) has intentionally or willfully made or issued, or caused to be made or  
25 issued, a statement that materially misrepresents or makes incomplete comparisons  
26 about the terms or conditions of a policy or contract issued by an authorized insurer,  
27 for the purpose of inducing or attempting to induce the owner of the policy or contract  
28 to forfeit or surrender it or allow it to lapse in order to replace it with another; or

29 (17) has not held an appointment with a licensed society for more than 2  
30 years after the date of renewal.

31 (c) Instead of suspending or revoking a certificate of qualification, the  
32 Commissioner may impose on the holder, for a first or second offense, a penalty of not  
33 less than \$25 but not exceeding \$500.]

34 [8-456.

35 (a) When a society doing business in the State makes or terminates an  
36 appointment of a fraternal benefit agent, the society immediately shall:

1 (1) file with the Commissioner written notice of the appointment or  
2 termination; and

3 (2) pay to the Commissioner the fee required by § 2-112 of this article.

4 (b) (1) The Commissioner may require a society that terminates an  
5 appointment to file a statement of facts about the termination, including the date and  
6 cause of the termination.

7 (2) Each statement relative to the termination and date and cause of the  
8 termination is a privileged communication.]

9 [8-457.

10 Except for payment to a qualified fraternal benefit agent of the society or to a  
11 person exempted under § 8-449(c) of this subtitle, a society doing business in the  
12 State may not pay a commission or other compensation to a person for services in  
13 obtaining in the State any new life insurance contract, health insurance contract, or  
14 annuity contract.]

15 [8-458.

16 (a) Except as otherwise provided in Part V of this subtitle, a person may not  
17 act as a fraternal benefit agent for a society unless the person has a certificate of  
18 qualification issued under Part V of this subtitle.

19 (b) A person who violates this section is guilty of a misdemeanor.]

20 8-467.

21 (b) (1) This subsection applies to:

22 (iii) [a fraternal benefit agent] AN INSURANCE PRODUCER THAT  
23 ACTS ON BEHALF OF A FRATERNAL BENEFIT SOCIETY; and

24 (iv) a person acting for [a fraternal benefit agent] AN INSURANCE  
25 PRODUCER THAT ACTS ON BEHALF OF A FRATERNAL BENEFIT SOCIETY.

26 8-501.

27 (f) (1) "Reinsurance manager" means a person that:

28 (i) acts as an [agent] INSURANCE PRODUCER for a reinsurer; and

29 8-503.

30 (b) (1) Except as otherwise provided in paragraph (2) of this subsection,  
31 before a person acts as a reinsurance manager or reinsurance broker in the State, the  
32 person:

33 (i) in the case of a person that maintains an office in the State:

- 1                                   1.           must obtain a license under this subtitle; or
- 2                                   2.           must qualify as an [agent or broker] INSURANCE
- 3 PRODUCER under Title 10, Subtitle 1 of this article; or
- 4                                   (ii)       in the case of a person that maintains an office in another state:
- 5                                   1.           must obtain a license under this subtitle or under a law of
- 6 another state that is substantially similar to this subtitle; or
- 7                                   2.           must qualify as an [agent or broker] INSURANCE
- 8 PRODUCER under Title 10, Subtitle 1 of this article or under a law of another state
- 9 that is substantially similar to Title 10, Subtitle 1 of this article.
- 10                               (2)       Before a person acts as a reinsurance manager for a reinsurer
- 11 domiciled in the State, the person must:
- 12                                   (ii)       qualify as an [agent or broker] INSURANCE PRODUCER under
- 13 Title 10, Subtitle 1 of this article.
- 14 8-507.
- 15       (a)       The Commissioner shall issue a license to each applicant that:
- 16                               (2)       pays the applicable fee for a [certificate of qualification] LICENSE for
- 17 an [agent or broker] INSURANCE PRODUCER under § 2-112 of this article.
- 18 8-509.
- 19       (c)       Before a license expires, the licensee may renew it for an additional 2-year
- 20 term, if the licensee:
- 21                               (3)       pays to the Commissioner the applicable renewal fee for an [agent or
- 22 broker] INSURANCE PRODUCER under § 2-112 of this article.
- 23 8-511.
- 24       (a)       Subject to the hearing provisions of §§ 2-210 through 2-214 of this article,
- 25 the Commissioner may deny, refuse to renew, suspend, or revoke a reinsurance
- 26 intermediary's license, or a reinsurance intermediary's [agent or broker's certificate
- 27 of qualification] INSURANCE PRODUCER LICENSE, if the reinsurance intermediary
- 28 has violated this subtitle or § 10-126 of this article.
- 29 8-518.
- 30       (a)       A reinsurance manager:
- 31                               (3)       may not appoint or hire an [agent] INSURANCE PRODUCER to solicit,
- 32 procure, or negotiate reinsurance contracts for a reinsurer without ensuring that the
- 33 agent is qualified under Title 10, Subtitle 1 of this article;

1 9-209.

2 (b) If service is made in accordance with the Maryland Rules or other  
3 applicable law, a court with subject matter jurisdiction over an action brought under  
4 this subtitle also has jurisdiction over:

5 (1) a person, including an [agent, broker,] INSURANCE PRODUCER and  
6 another person that has written policies, that has acted in any manner on behalf of an  
7 insurer against which a delinquency proceeding has been commenced, in an action  
8 resulting from or incidental to the person's relationship with the insurer;

9 (2) a reinsurer that at any time has entered into a contract of  
10 reinsurance with an insurer against which a delinquency proceeding has been  
11 commenced, or an [agent or broker] INSURANCE PRODUCER for the reinsurer, in an  
12 action on or incidental to the reinsurance contract;

13 9-414.

14 (h) (1) An insurer or [agent] INSURANCE PRODUCER may not deliver a  
15 policy or contract that at the time of delivery exceeds the limitations imposed by §  
16 9-407(j)(3) of this subtitle, or that is not subject to coverage under § 9-403 of this  
17 subtitle, unless the insurer or [agent] INSURANCE PRODUCER, before or at the time  
18 of delivery, provides the policyholder or contract holder with a separate written notice  
19 as provided in paragraph (2) of this subsection.

20 10-101.

21 (a) In this subtitle the following words have the meanings indicated.

22 (B) "BUSINESS ENTITY" MEANS A CORPORATION, PROFESSIONAL  
23 ASSOCIATION, PARTNERSHIP, LIMITED LIABILITY COMPANY, LIMITED LIABILITY  
24 PARTNERSHIP, OR OTHER LEGAL ENTITY.

25 [(b) "Certificate of qualification" means a certificate of qualification issued by  
26 the Commissioner to act as an agent or broker.]

27 (C) "HOME STATE" MEANS ANY STATE IN WHICH AN INSURANCE PRODUCER:

28 (1) MAINTAINS THE INSURANCE PRODUCER'S PRINCIPAL PLACE OF  
29 RESIDENCE OR PRINCIPAL PLACE OF BUSINESS; AND

30 (2) IS LICENSED TO ACT AS A RESIDENT INSURANCE PRODUCER.

31 (D) (1) "LICENSE" MEANS A DOCUMENT ISSUED BY THE COMMISSIONER TO  
32 ACT AS AN INSURANCE PRODUCER FOR THE KIND OR SUBDIVISION OF INSURANCE  
33 OR COMBINATION OF KINDS OR SUBDIVISIONS OF INSURANCE SPECIFIED IN THE  
34 DOCUMENT.

35 (2) "LICENSE" INCLUDES A LIMITED LINES LICENSE.

36 (E) "LIMITED LINE CREDIT INSURANCE" INCLUDES:



- 1 (1) CREDIT LIFE INSURANCE;
- 2 (2) CREDIT HEALTH INSURANCE;
- 3 (3) CREDIT PROPERTY INSURANCE;
- 4 (4) CREDIT UNEMPLOYMENT INSURANCE;
- 5 (5) CREDIT INVOLUNTARY UNEMPLOYMENT BENEFIT INSURANCE;
- 6 (6) MORTGAGE LIFE INSURANCE;
- 7 (7) MORTGAGE GUARANTY INSURANCE;
- 8 (8) MORTGAGE DISABILITY INSURANCE;
- 9 (9) GUARANTEED AUTOMOBILE PROTECTION (GAP) INSURANCE; AND
- 10 (10) ANY OTHER FORM OF INSURANCE THAT:
- 11 (I) IS OFFERED IN CONNECTION WITH AN EXTENSION OF CREDIT;
- 12 (II) IS LIMITED TO PARTIALLY OR WHOLLY EXTINGUISHING THAT
- 13 CREDIT OBLIGATION; AND
- 14 (III) THE COMMISSIONER DETERMINES SHOULD BE DESIGNATED A
- 15 FORM OF LIMITED LINES CREDIT INSURANCE.
- 16 (F) "LIMITED LINE CREDIT INSURANCE PRODUCER" MEANS A PERSON WHO
- 17 SELLS, SOLICITS OR NEGOTIATES ONE OR MORE FORMS OF LIMITED LINE CREDIT
- 18 INSURANCE COVERAGE TO INDIVIDUALS THROUGH A MASTER, CORPORATE, GROUP,
- 19 OR INDIVIDUAL POLICY.
- 20 (G) "LIMITED LINES INSURANCE" MEANS:
- 21 (1) LIMITED LINES CREDIT INSURANCE;
- 22 (2) THE LINES OF INSURANCE DESCRIBED IN §§ 10-122 THROUGH 10-125
- 23 OF THIS SUBTITLE; OR
- 24 (3) ANY OTHER LINE OF INSURANCE THAT THE COMMISSIONER
- 25 CONSIDERS NECESSARY TO RECOGNIZE FOR THE PURPOSE OF COMPLYING WITH §
- 26 10-119(D) OF THIS SUBTITLE.
- 27 (H) "LIMITED LINES INSURANCE PRODUCER" MEANS A PERSON AUTHORIZED
- 28 BY THE COMMISSIONER TO SELL, SOLICIT, OR NEGOTIATE LIMITED LINES
- 29 INSURANCE.
- 30 [(c)] (I) (1) "Title insurance [agent" or "title insurance broker] PRODUCER"
- 31 means a person that, for compensation, solicits, procures, or negotiates title insurance
- 32 contracts.

1                   (2)       "Title insurance [agent" or "title insurance broker] PRODUCER"  
2 includes a person that provides escrow, closing, or settlement services that may result  
3 in the issuance of a title insurance contract.

4                   (3)       "Title insurance [agent" or "title insurance broker] PRODUCER" does  
5 not include:

6                   (i)        individuals employed and used by title insurance [agents or  
7 title insurance brokers] PRODUCERS for the performance of clerical[, stenographic,]  
8 and similar office duties;

9                   (ii)       a financial institution as defined in § 1-101(i) of the Financial  
10 Institutions Article that does not solicit, procure, or negotiate title insurance  
11 contracts for compensation; or

12                   (iii)     a title insurance insurer that is licensed under this article.

13       (J)        "UNIFORM APPLICATION" MEANS THE CURRENT VERSION OF THE NAIC  
14 UNIFORM APPLICATION FOR RESIDENT AND NONRESIDENT INSURANCE PRODUCER  
15 LICENSING.

16       (K)        "UNIFORM BUSINESS ENTITY APPLICATION" MEANS THE CURRENT  
17 VERSION OF THE NAIC UNIFORM BUSINESS ENTITY APPLICATION FOR RESIDENT  
18 AND NONRESIDENT BUSINESS ENTITIES.

19 10-102.

20       (a)        This subtitle applies to [agents, brokers] INSURANCE PRODUCERS, all  
21 kinds of insurance and annuities, and all types of insurers, including:

22               (1)        nonprofit health service plans;

23               (2)        dental plan organizations; [and]

24               (3)        health maintenance organizations; AND

25               (4)        FRATERNAL BENEFIT SOCIETIES.

26       (b)        This subtitle does not apply to:

27               (1)        reinsurance;

28               (2)        [fraternal benefit societies, which are subject to Title 8, Subtitle 4 of  
29 this article;

30               (3)]       EXCEPT AS PROVIDED IN §§ 10-116(C) AND 10-119 OF THIS SUBTITLE,  
31 surplus lines transactions, which are subject to Title 3, Subtitle 3 of this article;

32               [(4)]     (3)       a person while employed by an insured to administer or help to  
33 administer the insurance or risk management program of the person's employer, if

1 the person is not authorized to accept any compensation from an [agent, broker,]

2 INSURANCE PRODUCER or insurer; or

3 [(5)] (4) a licensed insurance adviser while employed under contract by

4 an insured and acting for the insured, if the insurance adviser is not authorized to

5 accept any compensation from an [agent, broker,] INSURANCE PRODUCER or insurer.

6 10-103.

7 (A) IN THIS SECTION, THE TERM "INSURER" DOES NOT INCLUDE AN

8 INSURER'S OFFICERS, DIRECTORS, EMPLOYEES, SUBSIDIARIES, OR AFFILIATES.

9 (B) THE LICENSING REQUIREMENTS OF THIS SECTION DO NOT APPLY TO:

10 (1) AN INSURER;

11 (2) AN OFFICER, DIRECTOR, OR EMPLOYEE OF AN INSURER OR OF AN

12 INSURANCE PRODUCER WHO DOES NOT RECEIVE ANY COMMISSION ON POLICIES

13 WRITTEN OR SOLD TO INSURE RISKS RESIDING, LOCATED OR TO BE PERFORMED IN

14 THE STATE IF:

15 (I) THE ACTIVITIES OF THE OFFICER, DIRECTOR, OR EMPLOYEE

16 ARE EXECUTIVE, ADMINISTRATIVE, MANAGERIAL, CLERICAL, OR A COMBINATION OF

17 THESE, AND ARE ONLY INDIRECTLY RELATED TO THE SALE, SOLICITATION, OR

18 NEGOTIATION OF INSURANCE;

19 (II) THE FUNCTION OF THE OFFICER, DIRECTOR, OR EMPLOYEE

20 RELATES TO UNDERWRITING, LOSS CONTROL, INSPECTION, OR THE PROCESSING,

21 ADJUSTING, INVESTIGATING, OR SETTLING OF A CLAIM ON A CONTRACT OF

22 INSURANCE; OR

23 (III) THE OFFICER, DIRECTOR, OR EMPLOYEE IS ACTING IN THE

24 CAPACITY OF A SPECIAL AGENT OR AGENCY SUPERVISOR ASSISTING INSURANCE

25 PRODUCERS WHERE THE INDIVIDUAL'S ACTIVITIES ARE LIMITED TO PROVIDING

26 TECHNICAL ADVICE AND ASSISTANCE TO LICENSED INSURANCE PRODUCERS AND

27 DO NOT INCLUDE THE SALE, SOLICITATION, OR NEGOTIATION OF INSURANCE;

28 (3) AN INDIVIDUAL WHO PERFORMS ADMINISTRATIVE SERVICES

29 RELATED TO MASS MARKETED PROPERTY AND CASUALTY INSURANCE, PROVIDED

30 THAT NO COMMISSION IS PAID TO THE INDIVIDUAL FOR THE SERVICES;

31 (4) AN EMPLOYER, ASSOCIATION, THE OFFICERS, DIRECTORS, AND

32 EMPLOYEES OF AN EMPLOYER OR ASSOCIATION, OR THE TRUSTEES OF AN

33 EMPLOYEE TRUST PLAN IF:

34 (I) THE EMPLOYER, ASSOCIATION, OFFICERS, DIRECTORS, AND

35 EMPLOYEES, OR TRUSTEES ARE ENGAGED IN THE ADMINISTRATION OR OPERATION

36 OF A PROGRAM OF EMPLOYEE BENEFITS FOR THE EMPLOYER'S OR ASSOCIATION'S

37 OWN EMPLOYEES OR THE EMPLOYEES OF ITS SUBSIDIARIES OR AFFILIATES;

1 (II) THE PROGRAM INVOLVES THE USE OF INSURANCE ISSUED BY  
2 AN INSURER; AND

3 (III) THE EMPLOYER, ASSOCIATION, OFFICERS, DIRECTORS, AND  
4 EMPLOYEES, OR TRUSTEES ARE NOT IN ANY MANNER COMPENSATED, DIRECTLY OR  
5 INDIRECTLY, BY THE INSURER ISSUING THE CONTRACTS;

6 (5) AN EMPLOYEE OF AN INSURER OR ORGANIZATION EMPLOYED BY AN  
7 INSURER WHO IS:

8 (I) ENGAGED IN THE INSPECTION, RATING, OR CLASSIFICATION  
9 OF RISKS OR IN THE SUPERVISION OF THE TRAINING OF INSURANCE PRODUCERS;  
10 AND

11 (II) NOT INDIVIDUALLY ENGAGED IN THE SALE, SOLICITATION, OR  
12 NEGOTIATION OF INSURANCE;

13 (6) A PERSON WHOSE ACTIVITIES IN THE STATE ARE LIMITED TO  
14 ADVERTISING WITHOUT THE INTENT TO SOLICIT INSURANCE IN THE STATE  
15 THROUGH COMMUNICATIONS IN PRINTED PUBLICATIONS OR OTHER FORMS OF  
16 ELECTRONIC MASS MEDIA IF:

17 (I) THE DISTRIBUTION OF THE PRINTED PUBLICATIONS OR OTHER  
18 FORMS OF ELECTRONIC MASS MEDIA IS NOT LIMITED TO RESIDENTS OF THE STATE;  
19 AND

20 (II) THE PERSON DOES NOT SELL, SOLICIT, OR NEGOTIATE  
21 INSURANCE THAT WOULD INSURE RISKS RESIDING, LOCATED, OR TO BE PERFORMED  
22 IN THE STATE;

23 (7) A PERSON WHO IS NOT A RESIDENT OF THE STATE WHO SELLS,  
24 SOLICITS, OR NEGOTIATES A CONTRACT OF INSURANCE FOR COMMERCIAL  
25 PROPERTY AND CASUALTY RISKS TO AN INSURED WITH RISKS LOCATED IN MORE  
26 THAN ONE STATE INSURED UNDER THE CONTRACT IF:

27 (I) THE PERSON IS OTHERWISE LICENSED AS AN INSURANCE  
28 PRODUCER TO SELL, SOLICIT, OR NEGOTIATE THAT INSURANCE IN THE STATE  
29 WHERE THE INSURED MAINTAINS ITS PRINCIPAL PLACE OF BUSINESS; AND

30 (II) THE CONTRACT INSURES RISKS LOCATED IN THAT STATE; OR

31 (8) A SALARIED, FULL-TIME EMPLOYEE WHO COUNSELS OR ADVISES  
32 THE EMPLOYEE'S EMPLOYER RELATIVE TO THE INSURANCE INTERESTS OF THE  
33 EMPLOYER OR OF THE SUBSIDIARIES OR BUSINESS AFFILIATES OF THE EMPLOYER,  
34 PROVIDED THAT THE EMPLOYEE DOES NOT SELL OR SOLICIT INSURANCE OR  
35 RECEIVE A COMMISSION.

36 [(a)] (C) Except as otherwise provided in this article, before a person acts as  
37 an [agent] INSURANCE PRODUCER in the State, the person must obtain:

1 (1) a [certificate of qualification] LICENSE in the kind or subdivision of  
2 insurance for which the person intends to act as an [agent] INSURANCE PRODUCER;  
3 and

4 (2) IF ACTING FOR AN INSURER, an appointment from [an] THE insurer.

5 [(b)] (D) (1) Except as otherwise provided in this subsection, an [agent]  
6 INSURANCE PRODUCER may not SELL, solicit, [take application,] OR negotiate[,  
7 procure, or make] any insurance ON BEHALF OF AN INSURER for which the [agent]  
8 INSURANCE PRODUCER does not have an appointment.

9 (2) Without an appointment, an [agent] INSURANCE PRODUCER may:

10 (i) submit to an insurer an informal inquiry for any kind of life  
11 insurance, health insurance, or annuity for which the [agent] INSURANCE  
12 PRODUCER has a [certificate of qualification] LICENSE if the insurer has a certificate  
13 of authority for the kind of insurance about which the inquiry is made; and

14 (ii) solicit an application for any kind of life insurance, health  
15 insurance, or annuity for which the [agent] INSURANCE PRODUCER has a  
16 [certificate of qualification] LICENSE if the insurer to which the application is  
17 submitted has a certificate of authority for the kind of insurance requested in the  
18 application.

19 [(c) Before a person acts as a broker in the State, the person must obtain a  
20 certificate of qualification in the kind or subdivision of insurance for which the person  
21 intends to act as a broker.]

22 [(d)] (E) Before a [limited liability company, partnership, or corporation]  
23 BUSINESS ENTITY may accept in its own name compensation for acting as an [agent  
24 or broker] INSURANCE PRODUCER in the State, the [limited liability company,  
25 partnership, or corporation] BUSINESS ENTITY must obtain:

26 (1) a [certificate of qualification] LICENSE in the kind or subdivision of  
27 insurance for which the [limited liability company, partnership, or corporation]  
28 BUSINESS ENTITY intends to act as an [agent or broker] INSURANCE PRODUCER; and

29 (2) an appointment for the kind or subdivision of insurance for which it  
30 intends to act as [agent] AN INSURANCE PRODUCER ON BEHALF OF AN INSURER.

31 10-104.

32 (A) THIS SECTION APPLIES TO:

33 (1) A LICENSE TO ACT AS AN INSURANCE PRODUCER FOR INSURANCE  
34 OTHER THAN LIFE INSURANCE, HEALTH INSURANCE, OR ANNUITIES;

35 (2) A LIMITED LINES LICENSE TO ACT AS AN INSURANCE PRODUCER  
36 FOR LIMITED LINE CREDIT INSURANCE OTHER THAN CREDIT LIFE INSURANCE OR  
37 CREDIT HEALTH INSURANCE; AND

1 (3) A LIMITED LINES LICENSE TO ACT AS AN INSURANCE PRODUCER  
2 FOR A LINE OF INSURANCE DESCRIBED IN §§ 10-122 THROUGH 10-125 OF THIS  
3 SUBTITLE.

4 [(a)] (B) To qualify for a [certificate of qualification as an agent or broker for  
5 insurance other than life insurance, health insurance, or annuities, or a restricted  
6 certificate as provided in §§ 10-122, 10-123, 10-124, and 10-125 of this subtitle]  
7 LICENSE TO WHICH THIS SECTION APPLIES, an individual applicant must meet the  
8 requirements of this section.

9 [(b)] (C) An applicant must be of good character and trustworthy BASED ON  
10 THE STANDARDS OF § 10-126 OF THIS SUBTITLE.

11 (D) AN APPLICANT MUST BE AT LEAST 18 YEARS OF AGE.

12 (E) AN APPLICANT MAY NOT HAVE COMMITTED ANY ACT THAT THE  
13 COMMISSIONER FINDS WOULD WARRANT DENIAL OF A LICENSE UNDER § 10-126 OF  
14 THIS SUBTITLE.

15 [(c)] (F) (1) Except as otherwise provided in this section:

16 [(1)] (I) so that the applicant is reasonably familiar with the kind or  
17 subdivision of insurance for which the applicant wants to be [qualified] LICENSED,  
18 the applicant must complete successfully a program of studies that has been  
19 established or approved by the Commissioner;

20 [(2)] (II) during the 3 years immediately preceding the date of  
21 application, the applicant must have been employed regularly for periods totaling at  
22 least 1 year:

23 [(i)] 1. by the Administration as an employee or by an insurer[,  
24 agent, or broker] OR INSURANCE PRODUCER; and

25 [(ii)] 2. in responsible insurance duties in connection with the  
26 kind or subdivision of insurance for which the applicant wants to be [qualified]  
27 LICENSED; or

28 [(3)] (III) during the 3 years immediately preceding the date of entering  
29 or immediately after discharge from the armed forces of the United States, the  
30 applicant must have been employed regularly for periods totaling at least 1 year:

31 [(i)] 1. by an insurer[, agent, or broker] OR INSURANCE  
32 PRODUCER; and

33 [(ii)] 2. in connection with the kind or subdivision of insurance for  
34 which the applicant wants to be [qualified] LICENSED.

35 (2) IN THE CASE OF AN APPLICANT FOR A LIMITED LINES LICENSE TO  
36 ACT AS AN INSURANCE PRODUCER FOR LIMITED LINE CREDIT INSURANCE, THE

1 APPLICANT SHALL COMPLETE SUCCESSFULLY A PROGRAM OF INSTRUCTION THAT  
2 IS:

3 (I) PROVIDED BY AN INSURER THAT SELLS, SOLICITS, OR  
4 NEGOTIATES LIMITED LINE CREDIT INSURANCE; AND

5 (II) APPROVED BY THE COMMISSIONER.

6 [(d)] (G) Except as otherwise provided in this section, the applicant must pass  
7 an examination given by the Commissioner under this subtitle.

8 [(e)] (H) The Commissioner may waive the requirements of subsections [(c)]  
9 (F) and [(d)] (G) of this section for an applicant for a [certificate of qualification]  
10 LICENSE for property insurance or casualty insurance if the applicant:

11 (1) (i) has been conferred the Chartered Property Casualty  
12 Underwriter (C.P.C.U.) designation by The American Institute for Chartered Property  
13 Casualty Underwriters; and

14 (ii) is a member in good standing of the Society of Chartered  
15 Property and Casualty Underwriters;

16 (2) has been conferred the designation of Fellow of the Casualty  
17 Actuarial Society; or

18 (3) has been conferred the designation of Certified Insurance Counselor  
19 (CIC) by the Society of Certified Insurance Counselors.

20 (I) AN APPLICANT FOR A LIMITED LINES LICENSE TO ACT AS AN INSURANCE  
21 PRODUCER FOR LIMITED LINE CREDIT INSURANCE NEED NOT MEET THE  
22 EXAMINATION REQUIREMENTS OF SUBSECTION (G) OF THIS SECTION.

23 [(f)] (J) An applicant may [qualify] BE LICENSED as to any particular kind  
24 or kinds of insurance [and may request a certificate of qualification to act as an agent  
25 or broker or both].

26 10-105.

27 (a) To qualify for a [certificate of qualification] LICENSE as an [agent or  
28 broker] INSURANCE PRODUCER for life insurance, health insurance, annuities,  
29 nonprofit health service plans, dental plan organizations, [or] health maintenance  
30 organizations, OR FRATERNAL BENEFIT SOCIETIES an individual applicant must  
31 meet the requirements of this section.

32 (b) An applicant must be of good character and trustworthy BASED ON THE  
33 STANDARDS OF § 10-126 OF THIS SUBTITLE.

34 (C) AN APPLICANT MUST BE AT LEAST 18 YEARS OF AGE.

1 (D) AN APPLICANT MAY NOT HAVE COMMITTED ANY ACT THAT THE  
2 COMMISSIONER FINDS WOULD WARRANT DENIAL OF A LICENSE UNDER § 10-126 OF  
3 THIS SUBTITLE.

4 [(c)] (E) (1) So that the applicant is reasonably familiar with the kind or  
5 subdivision of insurance for which the applicant wants to be [qualified] LICENSED:

6 [(1)] (I) the applicant must complete successfully a program of studies  
7 that has been established or approved by the Commissioner;

8 [(2)] (II) during the 3 years immediately preceding the date of  
9 application, the applicant must have been employed regularly for periods totaling at  
10 least 1 year:

11 [(i)] 1. by the Administration as an employee or by an insurer[,  
12 agent, or broker] OR INSURANCE PRODUCER; and

13 [(ii)] 2. in responsible insurance duties in connection with the  
14 kind or subdivision of insurance for which the applicant wants to be [qualified]  
15 LICENSED; or

16 [(3)] (III) during the 3 years immediately preceding the date of entering  
17 or immediately after discharge from the armed forces of the United States, the  
18 applicant must have been employed regularly for periods totaling at least 1 year:

19 [(i)] 1. by an insurer[, agency, or broker] OR INSURANCE  
20 PRODUCER; and

21 [(ii)] 2. in connection with the kind or subdivision of insurance for  
22 which the applicant wants to be [qualified] LICENSED.

23 (2) IN THE CASE OF AN APPLICANT FOR A LIMITED LINES LICENSE TO  
24 ACT AS AN INSURANCE PRODUCER FOR CREDIT LIFE INSURANCE OR CREDIT HEALTH  
25 INSURANCE, THE APPLICANT SHALL SUCCESSFULLY COMPLETE A PROGRAM OF  
26 INSTRUCTION THAT IS:

27 (I) PROVIDED BY AN INSURER THAT SELLS, SOLICITS, OR  
28 NEGOTIATES LIMITED LINE CREDIT INSURANCE; AND

29 (II) APPROVED BY THE COMMISSIONER.

30 [(d)] (F) Before taking a written examination, an applicant shall:

31 (1) demonstrate to the Commissioner that the applicant has completed  
32 the requirements set out by the Commissioner, including the requirements of  
33 subsection [(c)] (E) of this section; and

34 (2) pay the application fee required under [§ 2-112(a)(4)(iii)]  
35 § 2-112(A)(8)(IV) of this article.



1 [(e)] (G) (1) Except as otherwise provided in this subsection, the applicant  
2 must pass an examination given by the Commissioner under this subtitle.

3 (2) The following applicants are not required to take an examination:

4 (i) an applicant for a [certificate of qualification] LICENSE to act  
5 as an [agent] INSURANCE PRODUCER only for selling credit life insurance or credit  
6 accident and health insurance or both to a borrower of money or buyer of goods in  
7 connection with a loan or credit transaction;

8 (ii) an applicant for a [certificate of qualification] LICENSE to act  
9 as an [agent] INSURANCE PRODUCER for a dental plan organization if the applicant  
10 for compensation solicited, procured, or negotiated contracts for dental plan  
11 organizations continuously from July 1, 1988, to June 30, 1989;

12 (iii) an applicant for a [certificate of qualification] LICENSE to act  
13 as an [agent] INSURANCE PRODUCER for a nonprofit health service plan if the  
14 applicant for compensation solicited, procured, or negotiated contracts for nonprofit  
15 health service plans continuously from July 1, 1988, to June 30, 1989; or

16 (iv) an applicant for a [certificate of qualification] LICENSE to act  
17 as an [agent] INSURANCE PRODUCER for a health maintenance organization if the  
18 applicant for compensation solicited, procured, or negotiated contracts for health  
19 maintenance organizations continuously from July 1, 1988, to June 30, 1989.

20 (3) The Commissioner may waive the examination requirement of this  
21 section FOR LIFE INSURANCE for an applicant who:

22 (i) 1. has been conferred the Chartered Life Underwriter  
23 (C.L.U.) designation by the American College of Life Underwriters; and

24 2. is a member in good standing of the American Society of  
25 Chartered Life Underwriters; or

26 (ii) has been conferred the designation of Fellow of the Society of  
27 Actuaries.

28 [(f)] (H) An applicant may [qualify] BE LICENSED as to any particular kind  
29 or kinds of insurance [and may request a certificate of qualification to act as an agent  
30 or broker or both].

31 10-106.

32 (A) To qualify for a [certificate of qualification] LICENSE as an [agent or  
33 broker] INSURANCE PRODUCER, a [partnership or corporation] BUSINESS ENTITY  
34 must [be primarily engaged in the insurance business] DESIGNATE A LICENSED  
35 INSURANCE PRODUCER TO ACT AS THE BUSINESS ENTITY'S PRINCIPAL CONTACT  
36 WITH THE ADMINISTRATION.

37 (B) THE DESIGNATED INSURANCE PRODUCER SHALL:

1 (1) PROVIDE TO THE ADMINISTRATION AT THE TIME OF DESIGNATION  
2 THE INSURANCE PRODUCER'S NAME, BUSINESS ADDRESS, BUSINESS TELEPHONE  
3 NUMBER, BUSINESS FACSIMILE NUMBER, AND BUSINESS ELECTRONIC MAIL  
4 ADDRESS;

5 (2) NOTIFY THE INSURANCE ADMINISTRATION IN WRITING OF ANY  
6 CHANGE IN THE INFORMATION REQUIRED BY ITEM (1) OF THIS SUBSECTION WITHIN  
7 10 DAYS AFTER THE CHANGE;

8 (3) COMPILE AND MAINTAIN, TO THE EXTENT REASONABLY POSSIBLE, A  
9 LIST OF LOCATIONS WHERE RECORDS OF THE BUSINESS ENTITY ARE MAINTAINED;  
10 AND

11 (4) ON REQUEST, COOPERATE WITH ANY INVESTIGATION CONDUCTED  
12 BY THE ADMINISTRATION UNLESS THE COOPERATION IS SUBJECT TO A LEGAL  
13 PRIVILEGE ASSERTED BY THE DESIGNATED INSURANCE PRODUCER OR THE  
14 BUSINESS ENTITY.

15 10-108.

16 (a) An individual applicant who otherwise qualifies for a [certificate of  
17 qualification] LICENSE for insurance other than life insurance, health insurance, or  
18 annuities is entitled to be examined as provided in this section.

19 (b) To determine the competence of an individual applicant as to the kind or  
20 subdivision of insurance for which the applicant wants to become [qualified]  
21 LICENSED, the applicant shall pass a written examination that relates to that kind or  
22 subdivision of insurance.

23 (d) Before taking a written examination, an individual applicant shall:

24 (1) (i) demonstrate to the Commissioner that the applicant has  
25 completed the educational requirements set out by the Commissioner; or

26 (ii) submit to the Commissioner at the time of the examination an  
27 affidavit from the employer of the applicant stating facts that show compliance with  
28 the applicable requirements of [§ 10-104(c)(2) or (3)] § 10-104(E)(2) OR (3) of this  
29 subtitle, if the applicant qualifies by meeting the experience requirements of [§  
30 10-104(c)(2) or (3)] § 10-104(E)(2) OR (3) of this subtitle; and

31 (2) pay the application fee required under [§ 2-112(a)(4)(iii)] §  
32 2-112(A)(8)(IV) of this article.

33 10-109.

34 (a) An individual applicant who otherwise qualifies for a [certificate of  
35 qualification] LICENSE for life insurance, health insurance, annuities, nonprofit  
36 health service plans, dental plan organizations, or health maintenance organizations  
37 is entitled to be examined as provided in this section.

1 (d) The Commissioner shall adopt reasonable regulations that specify:

2 (1) the scope, type, conduct, and grading of the written examinations;

3 (2) the frequency, times, and places in the State where the written  
4 examinations will be held; and

5 (3) subject to [§ 10-105(c)] § 10-105(E) of this article, the educational  
6 requirements for an individual applicant to be eligible to take a written examination.

7 10-110.

8 (a) The Commissioner shall appoint an advisory board for life and health  
9 insurance and an advisory board for property and casualty insurance to assist the  
10 Commissioner in reviewing continuing education courses, examinations, and other  
11 matters relating to the education and qualification of [agents and brokers]  
12 INSURANCE PRODUCERS.

13 (b) (1) The Life and Health Insurance Advisory Board consists of at least  
14 eight members appointed by the Commissioner.

15 (2) Each member of the Advisory Board shall be experienced in the  
16 business of life insurance or health insurance.

17 (3) The Advisory Board:

18 (i) may include [agents, brokers,] INSURANCE PRODUCERS and  
19 employees or officers of insurers; and

20 (ii) shall include at least two members who are [agents or brokers]  
21 INSURANCE PRODUCERS with valid [certificates of qualification] LICENSES issued in  
22 the State in that kind of insurance.

23 (c) (1) The Property and Casualty Insurance Advisory Board consists of at  
24 least eight members appointed by the Commissioner.

25 (2) Each member of the Advisory Board shall be experienced in the  
26 business of property insurance or casualty insurance.

27 (3) The Advisory Board:

28 (i) may include [agents, brokers,] INSURANCE PRODUCERS and  
29 employees or officers of insurers; and

30 (ii) shall include at least two members who are [agents or brokers]  
31 INSURANCE PRODUCERS with valid [certificates of qualification] LICENSES issued in  
32 the State in that kind of insurance.

1 [10-111.

2 (a) A person who has a valid certificate of qualification as a broker for the kind  
3 or subdivision of insurance for which the person intends to act as an agent may obtain  
4 a certificate of qualification to act as an agent for that kind or subdivision of  
5 insurance if the person pays to the Commissioner the applicable fee for an initial  
6 agent certificate of qualification as required by § 2-112 of this article.

7 (b) A person who has a valid certificate of qualification as an agent for the  
8 kind or subdivision of insurance for which the person intends to act as a broker may  
9 obtain a certificate of qualification to act as a broker for that kind or subdivision of  
10 insurance if the person:

11 (1) pays to the Commissioner the applicable fee for an initial broker  
12 certificate of qualification as required by § 2-112 of this article; and

13 (2) files with the Commissioner a bond as provided in § 10-112 of this  
14 subtitle.]

15 [10-112. ] 10-111.

16 (a) A person who applies for a [certificate of qualification as an agent or  
17 broker] LICENSE AS A RESIDENT INSURANCE PRODUCER shall:

18 (1) [file the appropriate application on the form and in the manner that  
19 the Commissioner provides] IN THE CASE OF AN APPLICANT WHO IS AN INDIVIDUAL,  
20 SUBMIT TO THE COMMISSIONER A UNIFORM APPLICATION AND DECLARE UNDER  
21 PENALTY OF REFUSAL, SUSPENSION, OR REVOCATION OF THE LICENSE THAT THE  
22 STATEMENTS MADE IN THE UNIFORM APPLICATION ARE TRUE, CORRECT, AND  
23 COMPLETE TO THE BEST OF THE INDIVIDUAL'S KNOWLEDGE AND BELIEF;

24 (2) IN THE CASE OF AN APPLICANT THAT IS A BUSINESS ENTITY, SUBMIT  
25 TO THE COMMISSIONER A UNIFORM BUSINESS ENTITY APPLICATION;

26 [(2)] (3) pay the applicable fee required by § 2-112 of this article for [an  
27 agent certificate of qualification or a broker certificate of qualification] A LICENSE;

28 [(3)] (4) file on the form and in the manner that the Commissioner  
29 provides:

30 (i) any [agency or] trade name to be used by the applicant;

31 (ii) the business address of the applicant; and

32 (iii) the name and residence address of each individual who holds a  
33 [certificate of qualification] LICENSE and does business under the [agency or] trade  
34 name; and

35 [(4)] (5) submit to the Commissioner any additional information or  
36 documentation that the Commissioner requires, including any information or

1 documentation to determine the professional competence, good character, and  
2 trustworthiness of the applicant.

3 (b) An applicant who has experience in the armed forces of the United States  
4 and qualifies under [§ 10-104(c)(3)] § 10-104(E)(3) of this subtitle must file an  
5 application within 1 year after the date of discharge from the armed forces.

6 [(c) (1) An applicant for a certificate of qualification as a broker shall file  
7 with the Commissioner a bond that:

8 (i) runs to the State;

9 (ii) is in the penal sum of \$10,000;

10 (iii) is executed by an authorized surety insurer; and

11 (iv) is conditioned that the applicant will account for and pay over to  
12 the person entitled to it all money belonging to the person that the applicant gets as  
13 a broker under the contract between the parties.

14 (2) The bond shall remain in force until the surety insurer is released  
15 from liability by the Commissioner or until the bond is canceled by the surety insurer.

16 (3) The total liability of the surety insurer under the bond may not  
17 exceed the penal sum of the bond.

18 (4) (i) A surety insurer may cancel the bond after filing written notice  
19 with the Commissioner at least 30 days before canceling the bond.

20 (ii) A cancellation under this paragraph does not affect any liability  
21 that accrued before the cancellation.]

22 [(d)] (C) In addition to any other information required on the application, an  
23 applicant that is a [limited liability company, partnership, or corporation] BUSINESS  
24 ENTITY must:

25 (1) IDENTIFY THE LICENSED INSURANCE PRODUCER WHO IS  
26 DESIGNATED TO ACT AS THE BUSINESS ENTITY'S PRINCIPAL CONTACT WITH THE  
27 ADMINISTRATION; AND

28 (2) provide the name and address of each [agent or broker] LICENSED  
29 PRODUCER employed by the [limited liability company, partnership, or corporation]  
30 BUSINESS ENTITY, each individual who has direct control over its fiscal management,  
31 and each owner, member, or manager of the [limited liability company, partnership,  
32 or corporation] BUSINESS ENTITY and each director of [the] A BUSINESS ENTITY  
33 THAT IS A corporation.

34 [10-113.] 10-112.

35 (a) (1) The Commissioner shall issue a [certificate of qualification]  
36 LICENSE in a kind or subdivision of insurance or a combination of kinds or

1 subdivisions of insurance to each applicant who meets the requirements of this  
2 subtitle.

3 (2) AN APPLICANT MAY QUALIFY FOR A LICENSE IN ONE OR MORE OF  
4 THE FOLLOWING KINDS OF INSURANCE:

5 (I) LIFE INSURANCE;

6 (II) ACCIDENT AND HEALTH OR SICKNESS INSURANCE;

7 (III) PROPERTY INSURANCE;

8 (IV) CASUALTY INSURANCE;

9 (V) VARIABLE LIFE AND VARIABLE ANNUITY PRODUCTS;

10 (VI) PERSONAL LINES OF PROPERTY AND CASUALTY INSURANCE;

11 (VII) LIMITED LINE CREDIT INSURANCE; AND

12 (VIII) ANY OTHER KIND OR SUBDIVISION OF INSURANCE PERMITTED  
13 UNDER STATE LAW OR REGULATIONS.

14 (B) A LICENSE SHALL CONTAIN:

15 (1) THE LICENSEE'S NAME, ADDRESS, AND PERSONAL IDENTIFICATION  
16 NUMBER;

17 (2) THE DATE OF ISSUANCE;

18 (3) THE KIND OR SUBDIVISION OF INSURANCE OR COMBINATION OF  
19 KINDS OR SUBDIVISIONS OF INSURANCE FOR WHICH THE LICENSEE IS AUTHORIZED  
20 TO ACT AS AN INSURANCE PRODUCER;

21 (4) THE EXPIRATION DATE; AND

22 (5) ANY OTHER INFORMATION THAT THE COMMISSIONER CONSIDERS  
23 NECESSARY.

24 [(b)] (C) (1) To help the Department of Assessments and Taxation in  
25 identifying new businesses in the State, by August 31 of each year the Commissioner  
26 shall provide to the Department of Assessments and Taxation a list of [agents and  
27 brokers] INSURANCE PRODUCERS that were issued [certificates of qualification]  
28 LICENSES during the previous fiscal year.

29 (2) The list shall include:

30 (i) the name and mailing address of each person issued a  
31 [certificate of qualification] LICENSE; and

1                   (ii)       the federal tax identification number of each person or, if the  
2 person does not have a federal tax identification number, the Social Security number  
3 of the person.

4                   (3)       The Commissioner shall provide the list free of charge.

5 10-113.

6       (A)       A LICENSE AUTHORIZES THE HOLDER OF THE LICENSE TO ACT AS AN  
7 INSURANCE PRODUCER FOR THE KIND OR SUBDIVISION OF INSURANCE OR  
8 COMBINATION OF KINDS OR SUBDIVISIONS OF INSURANCE SPECIFIED IN THE  
9 LICENSE.

10       (B)       A LICENSE DOES NOT CREATE ANY ACTUAL, APPARENT, OR INHERENT  
11 AUTHORITY IN THE HOLDER TO REPRESENT OR COMMIT AN INSURER.

12 10-114.

13       [Agents or brokers] INSURANCE PRODUCERS may conduct insurance business  
14 as a [limited liability company, partnership, or corporation] BUSINESS ENTITY if each  
15 individual who solicits, negotiates, or accepts insurance business from the public  
16 holds a [certificate of qualification] LICENSE in the kind or subdivision of insurance  
17 for which the individual acts as [agent or broker] AN INSURANCE PRODUCER and, if  
18 applicable, an appointment from an insurer.

19 10-115.

20       (a)       (1)       [Certificates of qualification] LICENSES expire [at the end of every  
21 other June 30] EVERY OTHER YEAR ON THE ANNIVERSARY OF THE DATE OF  
22 ISSUANCE OF THE LICENSE unless renewed as provided in this section.

23               (2)       If a [certificate of qualification] LICENSE expires under paragraph  
24 (1) of this subsection, the appointments held by the [agent] INSURANCE PRODUCER  
25 shall be terminated as of the day of the expiration of the [certificate of qualification]  
26 LICENSE.

27       (b)       At least 1 month before a [certificate of qualification] LICENSE expires,  
28 the Commissioner shall mail to the holder of the [certificate of qualification]  
29 LICENSE, at the last known address of the holder:

30               (1)       a renewal application form; and

31               (2)       a notice that states:

32                   (i)       the date by which the Commissioner must receive the renewal  
33 application for the renewal to be issued and mailed before the [certificate of  
34 qualification] LICENSE expires; and

35                   (ii)       the amount of the renewal fee.

1 (c) Before a [certificate of qualification] LICENSE expires, the holder of the  
2 [certificate of qualification] LICENSE may renew it for an additional 2-year term, if  
3 the holder:

4 (1) otherwise is entitled to a [certificate of qualification] LICENSE;

5 (2) files with the Commissioner a renewal application:

6 (I) on the form that the Commissioner provides; OR

7 (II) IN AN ELECTRONIC FORMAT THAT THE COMMISSIONER  
8 APPROVES;

9 (3) completes the continuing education requirements established under §  
10 10-116 of this subtitle [by the June 30 on which the certificate of qualification  
11 expires]; and

12 (4) pays to the Commissioner the renewal fee required by § 2-112 of this  
13 article.

14 (d) (1) [An] IF MAILED, AN application for renewal of a [certificate of  
15 qualification] LICENSE shall be considered made in a timely manner if it is  
16 postmarked on or before [June 30 of the year of renewal] THE EXPIRATION DATE OF  
17 THE LICENSE.

18 (2) IF SUBMITTED ELECTRONICALLY, AN APPLICATION FOR RENEWAL  
19 SHALL BE CONSIDERED MADE IN A TIMELY MANNER IF, ON OR BEFORE THE  
20 EXPIRATION DATE OF THE LICENSE, THE APPLICATION:

21 (I) IS ADDRESSED PROPERLY OR OTHERWISE DIRECTED  
22 PROPERLY TO AN INFORMATION PROCESSING SYSTEM THAT THE ADMINISTRATION  
23 HAS DESIGNATED OR USES FOR THE PURPOSE OF RECEIVING ELECTRONIC  
24 APPLICATIONS AND FROM WHICH THE ADMINISTRATION IS ABLE TO RETRIEVE THE  
25 APPLICATION;

26 (II) IS IN A FORM CAPABLE OF BEING PROCESSED BY THAT SYSTEM;  
27 AND

28 (III) ENTERS AN INFORMATION PROCESSING SYSTEM OUTSIDE THE  
29 CONTROL OF THE SENDER OR OF A PERSON THAT SENT THE ELECTRONIC  
30 APPLICATION ON BEHALF OF THE SENDER OR ENTERS A REGION OF THE  
31 INFORMATION PROCESSING SYSTEM DESIGNATED OR USED BY THE  
32 ADMINISTRATION THAT IS UNDER THE CONTROL OF THE ADMINISTRATION OR AN  
33 AGENT OF THE ADMINISTRATION.

34 (e) (1) The Commissioner shall renew the [certificate of qualification]  
35 LICENSE of each holder who meets the requirements of this section.

36 (2) If the holder of a [certificate of qualification] LICENSE [completes  
37 the continuing education requirements established under § 10-116 of this subtitle



1 and pays the applicable renewal fee] COMPLIES WITH SUBSECTIONS (B) AND (C) OF  
2 THIS SECTION before the [certificate of qualification] LICENSE expires, the  
3 [certificate of qualification] LICENSE remains in effect until the DECISION OF THE  
4 Commissioner [renews the certificate of qualification] REGARDING THE  
5 APPLICATION FOR RENEWAL IS FINAL.

6 [(f) (1) The Commissioner may not renew the certificate of qualification of  
7 an agent if, for 2 years before the date of renewal, the agent has not had any  
8 appointments from insurers doing business in the State.

9 (2) If the certificate of qualification of an agent is not renewed under  
10 paragraph (1) of this subsection, the Commissioner may require the individual to pass  
11 an examination to determine the competency of the individual.]

12 [(g) (F) The Commissioner may adopt regulations to:

13 (1) carry out this section; and

14 (2) develop a staggered system of renewals for [certificates of  
15 qualification] LICENSES of [agents and brokers] INSURANCE PRODUCERS.

16 10-116.

17 (a) (1) Subject to subsections (b) and (c) of this section, the Commissioner  
18 shall require an [agent or broker] INSURANCE PRODUCER to receive continuing  
19 education as a condition of renewing the [certificate of qualification] LICENSE of the  
20 [agent or broker] INSURANCE PRODUCER.

21 (2) The Commissioner may not require an individual who holds [an  
22 agent's certificate of qualification, a broker's certificate of qualification, or both] A  
23 LICENSE to receive more than:

24 (i) 16 hours of continuing education per renewal period, if the  
25 [agent or broker] INSURANCE PRODUCER has held a [certificate of qualification]  
26 LICENSE for less than 25 consecutive years; and

27 (ii) 8 hours of continuing education per renewal period, if the  
28 [agent or broker] INSURANCE PRODUCER has held a [certificate of qualification]  
29 LICENSE for 25 or more consecutive years.

30 (3) Subject to paragraph (4) of this subsection, an [agent or broker]  
31 INSURANCE PRODUCER may satisfy the continuing education requirements of this  
32 subsection by submitting to the Commissioner or Commissioner's designee:

33 (i) proof that the [agent or broker] INSURANCE PRODUCER has  
34 completed at least 16 hours of continuing education for the applicable renewal period;  
35 or

36 (ii) proof that the [agent or broker] INSURANCE PRODUCER has  
37 completed at least 8 hours of continuing education for the applicable renewal period

1 and an affidavit that, over the previous 25 consecutive years, the [agent or broker]

2 INSURANCE PRODUCER continually:

3                               1.       has held [an agent's certificate of qualification or a  
4 broker's certificate of qualification] A LICENSE in the State; and

5                               2.       has been employed in the selling of insurance in the State.

6                               (4)       (i)       To increase the level of education of [agents and brokers]  
7 INSURANCE PRODUCERS, an [agent or broker] INSURANCE PRODUCER shall obtain  
8 continuing education in the kind or subdivision of insurance for which the [agent or  
9 broker] INSURANCE PRODUCER has received a [certificate of qualification] LICENSE.

10                              (ii)       Each [agent or broker] INSURANCE PRODUCER who possesses  
11 a [certificate of qualification] LICENSE to sell health insurance and who sells  
12 long-term care insurance shall receive continuing education that directly relates to  
13 long-term care insurance.

14                              (5)       If continuing education is required, the Commissioner may grant a  
15 waiver to an [agent or broker] INSURANCE PRODUCER who has requested a waiver  
16 for reasons that the Commissioner determines warrant the waiver.

17                              (6)       An insurer may not prohibit one of its [agents] INSURANCE  
18 PRODUCERS from obtaining continuing education credits from any course approved  
19 by the Commissioner.

20                              (b)       The following individuals are exempt from the continuing education  
21 requirements under this section:

22                              (1)       employees of a health maintenance organization who are employed  
23 solely to solicit membership in the health maintenance organization under a contract  
24 between the health maintenance organization and the Department of Health and  
25 Mental Hygiene;

26                              (2)       attorneys at law of the State who are qualified as title insurance  
27 [agents or brokers] PRODUCERS and who do not hold a [certificate of qualification]  
28 LICENSE in any other kind or subdivision of insurance; [and]

29                              (3)       INDIVIDUALS WHO HOLD ONLY A LIMITED LINES LICENSE TO ACT AS  
30 AN INSURANCE PRODUCER FOR LIMITED LINE CREDIT INSURANCE; AND

31                              [(3)]   (4)       [agents or brokers] INSURANCE PRODUCERS who hold only a  
32 [restricted certificate of qualification] LIMITED LINES LICENSE in any type of  
33 insurance designated by the Commissioner.

34                              [(c)    (1)       Except as provided in paragraphs (2) and (3) of this subsection, a  
35 nonresident certificate holder who is issued a certificate of qualification after  
36 completing the uniform application form under § 10-119.1 of this subtitle is exempt  
37 from the continuing education requirements of this section.

1           (2)     A nonresident certificate holder whose state of residence does not  
2 have a continuing education requirement shall fulfill the continuing education  
3 requirements of this section.

4           (3)     A nonresident certificate holder whose state of residence has a  
5 continuing education requirement shall fulfill all the requirements of the state of  
6 residence of the certificate holder.]

7       (C)     A NONRESIDENT LICENSEE SHALL BE DEEMED TO HAVE MET THE  
8 CONTINUING EDUCATION REQUIREMENTS OF THIS SECTION IF:

9           (1)     THE NONRESIDENT LICENSEE SATISFIES THE CONTINUING  
10 EDUCATION REQUIREMENTS OF THE HOME STATE OF THE NONRESIDENT LICENSEE;  
11 AND

12          (2)     THE HOME STATE OF THE NONRESIDENT LICENSEE ALLOWS AN  
13 INSURANCE PRODUCER WHO IS A RESIDENT OF THIS STATE TO SATISFY THE  
14 CONTINUING EDUCATION REQUIREMENTS OF THE HOME STATE ON THE SAME BASIS  
15 BY MEETING THE CONTINUING EDUCATION REQUIREMENTS OF THIS STATE.

16 10-116.1.

17       (a)     [On or before September 30 of the renewal year] FOR UP TO 1 YEAR AFTER  
18 THE EXPIRATION DATE, a person whose [certificate of qualification] LICENSE has  
19 expired may reinstate the expired [certificate of qualification] LICENSE by:

20           (1)     filing with the Commissioner the appropriate reinstatement  
21 application;

22           (2)     paying to the Commissioner [the applicable reinstatement fee  
23 required under subsection (b) of this section];

24           (I)     THE APPLICABLE RENEWAL FEE UNDER § 2-112 OF THIS  
25 ARTICLE; AND

26           (II)    A REINSTATEMENT FEE OF \$100; AND

27           (3)     submitting proof of completion of the continuing education  
28 requirements in § 10-116 of this subtitle.

29       [(b)    (1)     The fee for a reinstatement under this section shall be:

30           (i)     the amount charged for a full renewal period for the type of  
31 certificate of qualification held by the person seeking the reinstatement; and

32           (ii)    1.     \$25 for reinstatement during the period from July 1  
33 through July 31;

34                   2.     \$50 for reinstatement during the period from August 1  
35 through August 31; and

1 3. \$75 for reinstatement during the period from September 1  
2 through September 30.

3 (2) The Commissioner may limit the reinstatement fee to the amount of  
4 the renewal fee in cases where the reinstatement applicant did not make timely  
5 renewal because of temporary incapacity, hospitalization, or other hardship.]

6 [(c) (1)] (B) A person whose [broker's certificate of qualification] LICENSE  
7 has expired is prohibited from conducting any insurance business until the effective  
8 date of reinstatement of the [certificate of qualification] LICENSE.

9 [(2) A person whose agent's certificate of qualification has expired is  
10 prohibited from conducting any insurance business unless the person:

11 (i) has obtained a reinstatement of the certificate of qualification;  
12 and

13 (ii) has obtained an appointment from at least one insurer.]

14 (C) (1) IF A PERSON APPLIES FOR REINSTATEMENT OF AN EXPIRED  
15 LICENSE WITHIN 60 DAYS AFTER THE LICENSE EXPIRED, THE COMMISSIONER SHALL  
16 REINSTATE THE LICENSE RETROACTIVELY, WITH THE REINSTATEMENT EFFECTIVE  
17 ON THE DATE THAT THE PERSON'S LICENSE EXPIRED.

18 (2) IF A PERSON APPLIES FOR REINSTATEMENT OF AN EXPIRED  
19 LICENSE MORE THAN 60 DAYS AFTER THE LICENSE EXPIRED, THE COMMISSIONER  
20 SHALL REINSTATE THE PERSON'S LICENSE PROSPECTIVELY, WITH THE  
21 REINSTATEMENT EFFECTIVE ON THE DATE THAT THE LICENSE IS REINSTATED.

22 (d) A person who does not comply with subsection (a) of this section on or  
23 before [September 30 of the year of expiration] 1 YEAR AFTER THE EXPIRATION DATE  
24 shall apply for a [certificate of qualification] LICENSE under [§ 10-112] § 10-111 of  
25 this subtitle and meet the requirements specified by the Commissioner in regulation.

26 (e) The Commissioner may adopt regulations to carry out this section.

27 (F) THE COMMISSIONER MAY WAIVE THE REINSTATEMENT PROCEDURES OF  
28 THIS SECTION FOR AN INSURANCE PRODUCER WHO IS UNABLE TO COMPLY WITH  
29 THE RENEWAL AND REINSTATEMENT PROCEDURES DUE TO:

30 (I) MILITARY SERVICE; OR

31 (II) OTHER EXTENUATING CIRCUMSTANCES, INCLUDING A  
32 LONG-TERM MEDICAL DISABILITY.

33 10-117.

34 (A) To change, add to, or delete from a [certificate of qualification] LICENSE,  
35 the [agent or broker] INSURANCE PRODUCER shall[:

1 (1)] file with the Commissioner in the form that the Commissioner  
2 requires the change or addition to or deletion from the [certificate of qualification]  
3 LICENSE[; and

4 (2) pay to the Commissioner the fee required by § 2-112 of this article for  
5 each change, addition, or deletion].

6 (B) (1) A LICENSEE SHALL INFORM THE COMMISSIONER BY ANY MEANS  
7 ACCEPTABLE TO THE COMMISSIONER OF A CHANGE IN LEGAL NAME OR ADDRESS  
8 WITHIN 30 DAYS OF THE CHANGE.

9 (2) IF A LICENSEE FAILS TO TIMELY INFORM THE COMMISSIONER OF A  
10 CHANGE IN LEGAL NAME OR ADDRESS, THE LICENSEE IS IN VIOLATION OF §  
11 10-126(A)(1) OF THE INSURANCE ARTICLE.

12 10-118.

13 (a) (1) When an insurer doing business in the State makes or terminates an  
14 appointment, the insurer immediately shall file notice of the appointment or  
15 termination and the reasons for the termination in the manner specified by [the  
16 Commissioner] THIS SECTION.

17 (2) [Each notice of appointment and termination shall be accompanied  
18 by the] THE applicable fee required by § 2-112 of this article SHALL BE:

19 (I) INCLUDED WITH THE NOTICE OF APPOINTMENT OR  
20 TERMINATION; OR

21 (II) COLLECTED IN THE MANNER APPROVED BY THE  
22 COMMISSIONER.

23 [(3) A disclosure to the Commissioner relative to the termination and  
24 date and cause of the termination is a privileged communication and may not be used  
25 as evidence in a court proceeding other than an appeal from an action of the  
26 Commissioner.]

27 (3) IF THE APPOINTMENT OF AN INSURANCE PRODUCER IS  
28 TERMINATED BECAUSE THE INSURANCE PRODUCER FAILED TO RENEW THE  
29 INSURANCE PRODUCER'S LICENSE AND THE LICENSE SUBSEQUENTLY IS  
30 REINSTATED UNDER § 10-116.1(C)(1) OF THIS SUBTITLE, AN INSURER MAY REAPPOINT  
31 THE INSURANCE PRODUCER RETROACTIVELY, WITH THE REAPPOINTMENT  
32 EFFECTIVE ON THE DATE THAT THE LICENSE EXPIRED.

33 (b) Within 30 days after an insurer receives an application for life insurance,  
34 health insurance, or an annuity from an [agent] INSURANCE PRODUCER that does  
35 not have an appointment from the insurer, the insurer shall:

36 (1) reject the application in accordance with § 27-501 of this article; or

1                   (2)       file with the Commissioner written notice of appointment under  
2 subsection (a) of this section.

3       (C)       (1)       WHEN AN INSURER OR AUTHORIZED REPRESENTATIVE OF AN  
4 INSURER TERMINATES THE APPOINTMENT, EMPLOYMENT, CONTRACT, OR OTHER  
5 SIMILAR AUTHORITY OF AN INSURANCE PRODUCER, THE INSURER OR AUTHORIZED  
6 REPRESENTATIVE SHALL NOTIFY THE COMMISSIONER OF THE TERMINATION:

7                   (I)       WITHIN 30 DAYS AFTER THE EFFECTIVE DATE OF THE  
8 TERMINATION; AND

9                   (II)       IN THE FORMAT REQUIRED BY THE COMMISSIONER.

10               (2)       THE NOTIFICATION SHALL STATE IF:

11                   (I)       THE TERMINATION WAS FOR A REASON SET FORTH IN § 10-126  
12 OF THIS SUBTITLE;

13                   (II)       THE INSURER HAS ACTUAL KNOWLEDGE THAT THE  
14 INSURANCE PRODUCER WAS FOUND BY A COURT, GOVERNMENTAL UNIT, OR  
15 SELF-REGULATORY ORGANIZATION AUTHORIZED BY LAW TO HAVE VIOLATED §  
16 10-126 OF THIS SUBTITLE; OR

17                   (III)       THE TERMINATION WAS FOR A REASON NOT SET FORTH IN §  
18 10-126 OF THIS SUBTITLE.

19               (3)       ON WRITTEN REQUEST OF THE COMMISSIONER, THE INSURER SHALL  
20 PROVIDE ADDITIONAL INFORMATION, DOCUMENTS, RECORDS, OR OTHER DATA  
21 PERTAINING TO:

22                   (I)       THE TERMINATION; OR

23                   (II)       THE ACTIVITIES OF THE INSURANCE PRODUCER IF THE  
24 INSURANCE PRODUCER WAS TERMINATED FOR CAUSE DUE TO A REASON SET FORTH  
25 IN § 10-126 OF THIS SUBTITLE.

26       (D)       AN INSURER OR AUTHORIZED REPRESENTATIVE OF AN INSURER  
27 PROMPTLY SHALL NOTIFY THE COMMISSIONER, IN A FORMAT ACCEPTABLE TO THE  
28 COMMISSIONER, OF ANY ADDITIONAL INFORMATION THAT:

29                   (1)       THE INSURER DISCOVERS ON FURTHER REVIEW OR INVESTIGATION;  
30 AND

31                   (2)       WOULD HAVE BEEN REPORTABLE TO THE COMMISSIONER UNDER  
32 SUBSECTION (C) OF THIS SECTION IF THE INSURER HAD THEN KNOWN OF ITS  
33 EXISTENCE.

34       (E)       (1)       WITHIN 15 DAYS AFTER PROVIDING NOTICE TO THE COMMISSIONER  
35 THAT IS REQUIRED BY SUBSECTION (A) OR (B) OF THIS SECTION, AN INSURER SHALL

1 MAIL A COPY OF THE NOTICE TO THE INSURANCE PRODUCER AT THE LAST KNOWN  
2 ADDRESS OF THE INSURANCE PRODUCER.

3 (2) IF AN INSURANCE PRODUCER IS TERMINATED FOR CAUSE DUE TO  
4 ANY REASON LISTED IN § 10-126 OF THIS SUBTITLE, THE INSURER SHALL SEND A  
5 COPY OF THE NOTICE TO THE INSURANCE PRODUCER:

6 (I) AT THE LAST KNOWN ADDRESS OF THE INSURANCE PRODUCER;  
7 AND

8 (II) BY CERTIFIED MAIL, RETURN RECEIPT REQUESTED, POSTAGE  
9 PREPAID OR BY OVERNIGHT DELIVERY USING A NATIONALLY RECOGNIZED CARRIER.

10 (3) WITHIN 30 DAYS AFTER AN INSURANCE PRODUCER RECEIVES  
11 ORIGINAL OR ADDITIONAL NOTICE, THE INSURANCE PRODUCER MAY FILE WITH THE  
12 COMMISSIONER WRITTEN COMMENTS CONCERNING THE SUBSTANCE OF THE  
13 NOTICE.

14 (4) IF AN INSURANCE PRODUCER FILES COMMENTS WITH THE  
15 COMMISSIONER, THE INSURANCE PRODUCER SHALL, BY THE SAME MEANS,  
16 SIMULTANEOUSLY SEND A COPY OF THE COMMENTS TO THE REPORTING INSURER.

17 (5) IF THE COMMISSIONER RECEIVES COMMENTS FROM AN INSURANCE  
18 PRODUCER, THE COMMISSIONER SHALL:

19 (I) MAKE THE COMMENTS PART OF THE COMMISSIONER'S FILE ON  
20 THE SUBJECT; AND

21 (II) INCLUDE A COPY OF THE COMMENTS WITH EVERY COPY OF A  
22 REPORT ABOUT THE INSURANCE PRODUCER THAT IS DISTRIBUTED OR DISCLOSED  
23 FOR ANY REASON PERMITTED BY SUBSECTION (G) OF THIS SECTION.

24 (F) (1) THIS SUBSECTION APPLIES TO:

25 (I) AN INSURER;

26 (II) AN AUTHORIZED REPRESENTATIVE OF AN INSURER;

27 (III) AN INSURANCE PRODUCER;

28 (IV) THE COMMISSIONER; AND

29 (V) AN ORGANIZATION OF WHICH THE COMMISSIONER IS A  
30 MEMBER THAT COMPILES INFORMATION REQUIRED UNDER THIS SECTION AND  
31 MAKES IT AVAILABLE TO OTHER INSURANCE COMMISSIONERS OR REGULATORY OR  
32 LAW ENFORCEMENT AGENCIES.

33 (2) IN THE ABSENCE OF ACTUAL MALICE, A PERSON TO WHOM THIS  
34 SUBSECTION APPLIES AND THE AGENTS AND EMPLOYEES OF THE PERSON ARE NOT  
35 SUBJECT TO CIVIL LIABILITY OF ANY NATURE AS A RESULT OF:

1 (I) ANY STATEMENT OR INFORMATION REQUIRED BY OR  
2 PROVIDED UNDER THIS SECTION; OR

3 (II) ANY INFORMATION RELATING TO ANY STATEMENT THAT MAY  
4 BE REQUESTED IN WRITING BY THE COMMISSIONER FROM AN INSURER OR  
5 INSURANCE PRODUCER.

6 (3) IF A PARTY BRINGS AN ACTION AGAINST A PERSON THAT MAY HAVE  
7 IMMUNITY UNDER PARAGRAPH (2) OF THIS SUBSECTION FOR MAKING A STATEMENT  
8 REQUIRED BY OR UNDER THIS SECTION OR PROVIDING ANY INFORMATION  
9 RELATING TO ANY STATEMENT THAT MAY BE REQUESTED BY THE COMMISSIONER,  
10 THE PARTY BRINGING THE ACTION SHALL PLEAD SPECIFICALLY IN ANY  
11 ALLEGATION THAT PARAGRAPH (2) OF THIS SUBSECTION DOES NOT APPLY BECAUSE  
12 THE PERSON MAKING THE STATEMENT OR PROVIDING THE INFORMATION DID SO  
13 WITH ACTUAL MALICE.

14 (4) THIS SUBSECTION DOES NOT ABROGATE OR MODIFY ANY EXISTING  
15 STATUTORY OR COMMON LAW PRIVILEGES OR IMMUNITIES.

16 (G) (1) THIS SUBSECTION APPLIES ONLY TO ANY DOCUMENT, MATERIAL, OR  
17 OTHER INFORMATION IN THE CONTROL OR POSSESSION OF THE INSURANCE  
18 ADMINISTRATION THAT IS:

19 (I) FURNISHED BY AN INSURER OR INSURANCE PRODUCER OR AN  
20 EMPLOYEE OR AGENT ACTING ON BEHALF OF THE INSURER OR INSURANCE  
21 PRODUCER UNDER THIS SECTION; OR

22 (II) OTHERWISE OBTAINED BY THE INSURANCE COMMISSIONER IN  
23 AN INVESTIGATION UNDER THIS SECTION.

24 (2) ANY DOCUMENT, MATERIAL, OR OTHER INFORMATION THAT IS  
25 SUBJECT TO THIS SUBSECTION IS:

26 (I) CONFIDENTIAL AND PRIVILEGED;

27 (II) NOT SUBJECT TO TITLE 10, SUBTITLE 6 OF THE STATE  
28 GOVERNMENT ARTICLE;

29 (III) NOT SUBJECT TO SUBPOENA; AND

30 (IV) NOT SUBJECT TO DISCOVERY OR ADMISSIBLE IN EVIDENCE IN  
31 ANY PRIVATE CIVIL ACTION.

32 (3) NOTWITHSTANDING PARAGRAPH (2) OF THIS SUBSECTION, THE  
33 COMMISSIONER MAY USE ANY DOCUMENT, MATERIAL, OR OTHER INFORMATION  
34 THAT IS SUBJECT TO THIS SECTION TO FURTHER ANY REGULATORY OR LEGAL  
35 ACTION BROUGHT AS PART OF THE DUTIES OF THE COMMISSIONER.

36 (4) THE COMMISSIONER AND ANY PERSON WHO RECEIVED ANY  
37 DOCUMENT, MATERIAL, OR OTHER INFORMATION TO WHICH THIS SUBSECTION



1 APPLIES WHILE ACTING UNDER THE AUTHORITY OF THE COMMISSIONER MAY NOT  
2 BE ALLOWED OR REQUIRED TO TESTIFY IN ANY PRIVATE CIVIL ACTION CONCERNING  
3 THE DOCUMENT, MATERIAL, OR INFORMATION.

4 (5) (I) PROVIDED THAT THE RECIPIENT AGREES TO MAINTAIN ANY  
5 CONFIDENTIALITY AND PRIVILEGED STATUS, THE COMMISSIONER MAY SHARE A  
6 DOCUMENT, MATERIAL, OR OTHER INFORMATION, INCLUDING A DOCUMENT,  
7 MATERIAL, OR OTHER INFORMATION THAT IS CONFIDENTIAL AND PRIVILEGED  
8 UNDER THIS SUBSECTION, WITH:

9 1. OTHER STATE, FEDERAL, OR INTERNATIONAL  
10 REGULATORY AGENCIES;

11 2. THE NATIONAL ASSOCIATION OF INSURANCE  
12 COMMISSIONERS AND ITS AFFILIATES OR SUBSIDIARIES; OR

13 3. STATE, FEDERAL, OR INTERNATIONAL LAW  
14 ENFORCEMENT AUTHORITIES.

15 (II) IF THE COMMISSIONER DETERMINES THAT A CONFIDENTIAL  
16 DOCUMENT, MATERIAL, OR OTHER INFORMATION THAT HAS BEEN SHARED  
17 THROUGH A DATABASE OR OTHER ELECTRONIC FILING SYSTEM IS INACCURATE OR  
18 INCOMPLETE IN ANY WAY, THE COMMISSIONER SHALL UPDATE THE INFORMATION  
19 IN THE DATABASE OR OTHER ELECTRONIC FILING SYSTEM SO THAT THE  
20 INFORMATION IS ACCURATE AND COMPLETE.

21 (6) (I) THE COMMISSIONER MAY RECEIVE A DOCUMENT, MATERIAL,  
22 OR INFORMATION, INCLUDING A DOCUMENT, MATERIAL, OR INFORMATION THAT IS  
23 OTHERWISE CONFIDENTIAL AND PRIVILEGED, FROM:

24 1. THE NATIONAL ASSOCIATION OF INSURANCE  
25 COMMISSIONERS OR ITS AFFILIATES OR SUBSIDIARIES; OR

26 2. REGULATORY AND LAW ENFORCEMENT OFFICIALS OF  
27 OTHER FOREIGN OR DOMESTIC JURISDICTIONS.

28 (II) THE COMMISSIONER SHALL MAINTAIN AS CONFIDENTIAL AND  
29 PRIVILEGED ANY DOCUMENT, MATERIAL, OR INFORMATION RECEIVED UNDER THIS  
30 PARAGRAPH WITH NOTICE OR THE UNDERSTANDING THAT IT IS CONFIDENTIAL OR  
31 PRIVILEGED UNDER THE LAWS OF THE JURISDICTION THAT IS THE SOURCE OF THE  
32 DOCUMENT, MATERIAL, OR INFORMATION.

33 (7) THE COMMISSIONER MAY ENTER INTO AGREEMENTS GOVERNING  
34 SHARING AND USE OF INFORMATION CONSISTENT WITH THIS SUBSECTION.

35 (8) THERE IS NO WAIVER OF ANY APPLICABLE PRIVILEGE OR CLAIM OF  
36 CONFIDENTIALITY IN A DOCUMENT, MATERIAL, OR INFORMATION AS A RESULT OF:

37 (I) DISCLOSURE OF THE DOCUMENT, MATERIAL, OR INFORMATION  
38 TO THE COMMISSIONER UNDER THIS SECTION; OR

1 (II) SHARING OF THE DOCUMENT, MATERIAL, OR INFORMATION BY  
2 THE COMMISSIONER UNDER PARAGRAPH (5) OF THIS SUBSECTION.

3 (9) THIS SUBTITLE DOES NOT PROHIBIT THE COMMISSIONER FROM  
4 RELEASING FINAL ADJUDICATED ACTIONS, INCLUDING FOR-CAUSE TERMINATIONS,  
5 THAT ARE OPEN TO PUBLIC INSPECTION UNDER TITLE 10, SUBTITLE 6 OF THE STATE  
6 GOVERNMENT ARTICLE, TO A DATABASE OR OTHER CLEARINGHOUSE SERVICE  
7 MAINTAINED BY THE NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS OR  
8 ITS AFFILIATES OR SUBSIDIARIES.

9 10-119.

10 [(a) For purposes of this section, a person that does not reside in this State is  
11 deemed a resident of this State if:

12 (1) the person maintains a place of business in this State; and

13 (2) the law of the state or the province of Canada where the person  
14 resides deems a person that has a place of business in that state or province to be a  
15 resident of that state or province for the purpose of licensing the person as an agent or  
16 broker.]

17 (A) EXCEPT AS OTHERWISE PROVIDED IN THIS SECTION, THE COMMISSIONER  
18 SHALL WAIVE ANY LICENSE APPLICATION REQUIREMENTS FOR AN APPLICANT WHO  
19 IS NOT A RESIDENT OF THIS STATE IF:

20 (1) THE APPLICANT HAS A VALID LICENSE FROM THE HOME STATE OF  
21 THE APPLICANT; AND

22 (2) THE HOME STATE OF THE APPLICANT AWARDS NONRESIDENT  
23 LICENSES TO RESIDENTS OF THIS STATE ON THE SAME BASIS.

24 (b) (1) Subject to paragraph (2) of this subsection AND UNLESS DENIED A  
25 LICENSE PURSUANT TO § 10-126 OF THIS SUBTITLE, a person that is not a resident of  
26 this State may obtain a [certificate of qualification] NONRESIDENT LICENSE to act as  
27 an [agent or broker] INSURANCE PRODUCER [on compliance with the applicable  
28 provisions of this subtitle if the state or the province of Canada in which the person  
29 resides grants the same privilege to a resident of this State] IF:

30 (I) THE PERSON CURRENTLY IS LICENSED AS A RESIDENT  
31 INSURANCE PRODUCER AND IN GOOD STANDING IN THE PERSON'S HOME STATE;

32 (II) THE PERSON HAS SUBMITTED OR TRANSMITTED TO THE  
33 COMMISSIONER THE APPLICATION FOR LICENSURE THAT THE PERSON SUBMITTED  
34 TO THE PERSON'S HOME STATE OR A COMPLETED UNIFORM APPLICATION;

35 (III) THE PERSON HAS PAID THE APPLICABLE FEE PURSUANT TO §  
36 2-112 OF THE INSURANCE ARTICLE; AND

1 (IV) THE PERSON'S HOME STATE AWARDS NONRESIDENT  
2 INSURANCE PRODUCER LICENSES TO RESIDENTS OF THIS STATE ON THE SAME  
3 BASIS.

4 (2) [The person] AN INDIVIDUAL WHO APPLIES FOR AN INSURANCE  
5 PRODUCER LICENSE IN THIS STATE WHO WAS PREVIOUSLY LICENSED FOR THE  
6 SAME LINES OF AUTHORITY IN ANOTHER STATE need not comply with the education,  
7 [and] experience, AND EXAMINATION requirements of [§§ 10-104(c) and 10-105(c)]  
8 §§ 10-104, 10-105, AND 10-107 THROUGH 10-109 of this subtitle IF:

9 (I) THE PERSON CURRENTLY IS LICENSED AS AN INSURANCE  
10 PRODUCER IN THE HOME STATE OF THE PERSON;

11 (II) THE APPLICATION IS RECEIVED BY THE COMMISSIONER  
12 WITHIN 90 DAYS AFTER THE CANCELLATION OF THE APPLICANT'S PREVIOUS  
13 LICENSE AND THE PRIOR STATE ISSUES A CERTIFICATION THAT, AT THE TIME OF  
14 CANCELLATION, THE APPLICANT WAS IN GOOD STANDING IN THAT STATE; OR

15 (III) THE STATE'S PRODUCER DATABASE RECORDS, MAINTAINED BY  
16 THE NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS, ITS AFFILIATES OR  
17 SUBSIDIARIES, INDICATE THAT THE PRODUCER IS OR WAS LICENSED IN GOOD  
18 STANDING FOR THE LINE OF AUTHORITY REQUESTED.

19 (C) THE COMMISSIONER MAY VERIFY THE LICENSING STATUS OF A  
20 NONRESIDENT INSURANCE PRODUCER THROUGH THE PRODUCER DATABASE  
21 MAINTAINED BY THE NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS, ITS  
22 AFFILIATES OR SUBSIDIARIES.

23 [(c) (1) A nonresident agent or broker certified in another state or a province  
24 of Canada must obtain a certificate of qualification and appointment, if applicable, to  
25 transact business in this State.

26 (2) After obtaining a certificate of qualification and appointment, if  
27 applicable, the nonresident agent or broker may negotiate any insurance contract on  
28 subjects of insurance resident, located, or to be performed in this State to the same  
29 extent, on the same terms, and on payment of the same fees as required by the other  
30 state or province of Canada from residents of this State transacting like business in  
31 the other state or province.

32 (d) The Commissioner may enter into reciprocal agreements with the  
33 appropriate official of another state or a province of Canada to waive the written  
34 examination for an applicant who resides in the other state or province if:

35 (1) a written examination is required of applicants for a license or  
36 certificate in the other state or province;

37 (2) the appropriate official of the other state or province certifies that the  
38 applicant:

1 (i) holds a currently valid license or certificate to act as an agent or  
2 broker in the other state or province; and

3 (ii) passed the written examination or held a license or certificate  
4 before a written examination was required; and

5 (3) in the other state or province, a resident of this State is allowed to  
6 obtain a license or certificate to act as an agent or broker under the same conditions.]

7 (D) NOTWITHSTANDING ANY OTHER PROVISION OF THIS SUBTITLE, A PERSON  
8 LICENSED AS A LIMITED LINE CREDIT INSURANCE PRODUCER OR OTHER TYPE OF  
9 LIMITED LINES INSURANCE PRODUCER IN THE PERSON'S HOME STATE IS ENTITLED  
10 TO RECEIVE A NONRESIDENT LIMITED LINES INSURANCE PRODUCER LICENSE,  
11 PURSUANT TO SUBSECTION (B) OF THIS SECTION, GRANTING THE SAME SCOPE OF  
12 AUTHORITY AS GRANTED UNDER THE LICENSE ISSUED BY THE PERSON'S HOME  
13 STATE.

14 (E) (1) NOTWITHSTANDING ANY OTHER PROVISION OF THIS SUBTITLE, A  
15 PERSON LICENSED AS A SURPLUS LINES BROKER IN THE PERSON'S HOME STATE IS  
16 ENTITLED TO RECEIVE A NONRESIDENT CERTIFICATE OF QUALIFICATION AS A  
17 SURPLUS LINES BROKER UNDER SUBSECTION (B) OF THIS SECTION.

18 (2) EXCEPT FOR SUBSECTION (B) OF THIS SECTION, NOTHING IN THIS  
19 SECTION SUPERSEDES ANY PROVISION OF TITLE 3, SUBTITLE 3 OF THIS ARTICLE.

20 (F) (1) A NONRESIDENT INSURANCE PRODUCER WHO MOVES FROM ONE  
21 STATE TO ANOTHER STATE OR A RESIDENT PRODUCER WHO MOVES FROM THIS  
22 STATE TO ANOTHER STATE SHALL:

23 (I) FILE WITH THE COMMISSIONER A CHANGE OF ADDRESS; AND

24 (II) PROVIDE TO THE COMMISSIONER CERTIFICATION FROM THE  
25 NEW RESIDENT STATE WITHIN 30 DAYS AFTER THE CHANGE OF LEGAL RESIDENCE.

26 (2) THE COMMISSIONER MAY NOT CHARGE A FEE OR REQUIRE A  
27 LICENSE APPLICATION FOLLOWING A CHANGE OF LEGAL RESIDENCE.

28 (G) (1) A PERSON LICENSED AS AN INSURANCE PRODUCER IN ANOTHER  
29 STATE WHO MOVES TO THIS STATE SHALL APPLY TO BECOME LICENSED AS A  
30 RESIDENT INSURANCE PRODUCER UNDER § 10-111 OF THIS SUBTITLE WITHIN 90  
31 DAYS OF ESTABLISHING LEGAL RESIDENCE IN THIS STATE.

32 (2) IF THE PERSON APPLIES TO BECOME LICENSED AS A RESIDENT  
33 INSURANCE PRODUCER WITHIN 90 DAYS OF ESTABLISHING LEGAL RESIDENCE IN  
34 THE STATE, THE PERSON NEED NOT COMPLY WITH THE EDUCATION, EXPERIENCE,  
35 AND EXAMINATION REQUIREMENTS OF §§ 10-104, 10-105, AND 10-107 THROUGH  
36 10-109 OF THIS SUBTITLE TO OBTAIN A LICENSE FOR ANY LINE OF AUTHORITY THAT  
37 THE PERSON PREVIOUSLY HELD IN THE PRIOR STATE, EXCEPT WHERE THE  
38 COMMISSIONER DETERMINES OTHERWISE BY REGULATION.

1 [10-119.1.

2 (a) This section does not apply to a title insurance agent or title insurance  
3 broker that applies to be a nonresident title insurance agent or nonresident title  
4 insurance broker in the State.

5 (b) Notwithstanding any other provision of this subtitle, the Commissioner  
6 may require the use of uniform application and renewal forms developed by the  
7 National Association of Insurance Commissioners for use in licensing nonresident  
8 agents and nonresident brokers for life insurance, health insurance, variable  
9 life/annuity contracts, property insurance, and casualty insurance.

10 (c) Before requiring the use of uniform forms under subsection (b) of this  
11 section, the Commissioner shall adopt regulations that specify:

12 (1) which applicants may use the forms;

13 (2) the contents of the application and renewal forms; and

14 (3) any documents that must accompany the forms.

15 (d) (1) An applicant that uses a uniform form under this section shall pay  
16 the applicable fee required by § 2-112 of this article for an agent certificate of  
17 qualification or a broker certificate of qualification.

18 (2) An applicant for a certificate of qualification as a broker shall meet  
19 the bond requirements of § 10-112(c) of this subtitle.]

20 10-120.

21 (a) Without regard to the education, experience, or examination requirements  
22 of this subtitle, the Commissioner may issue a temporary [certificate of qualification]  
23 LICENSE to act as an [agent or broker] INSURANCE PRODUCER to an individual if the  
24 individual:

25 (1) is otherwise qualified; and

26 (2) is:

27 (i) the surviving spouse, next of kin, personal representative, or  
28 appointee of the personal representative, of a deceased [agent or broker] INSURANCE  
29 PRODUCER;

30 (ii) the spouse, next of kin, employee, or legal guardian of a  
31 mentally or physically disabled [agent or broker] INSURANCE PRODUCER; or

32 (iii) an employee of a firm, or an officer or employee of a corporation,  
33 of a deceased or disabled [agent or broker] INSURANCE PRODUCER.

34 (b) (1) The Commissioner may issue a temporary [certificate of  
35 qualification] LICENSE to act as an [agent] INSURANCE PRODUCER for property

1 insurance or casualty insurance or a subdivision of property insurance or casualty  
2 insurance to an individual if the individual has been licensed in another state for at  
3 least 1 year in the 3 years immediately preceding the date of application.

4 (2) The Commissioner may issue a temporary [certificate of  
5 qualification] LICENSE to act as an [agent] INSURANCE PRODUCER for life insurance  
6 or health insurance to an individual who intends to engage in business as an [agent  
7 or broker] INSURANCE PRODUCER and to take the examination under § 10-109 of  
8 this subtitle within 90 days after the temporary certificate of qualification is issued.

9 (c) Before a person acts as a temporary [agent] INSURANCE PRODUCER in the  
10 State, the person must obtain:

11 (1) a temporary [certificate of qualification] LICENSE in the kind or  
12 subdivision of insurance for which the person intends to act as an [agent]  
13 INSURANCE PRODUCER; and

14 (2) IF APPLICABLE, an appointment from an insurer.

15 (d) An applicant for a temporary certificate of qualification shall:

16 (1) file with the Commissioner an application on the form that the  
17 Commissioner provides; and

18 (2) pay to the Commissioner the applicable fee required by § 2-112 of  
19 this article.

20 (e) Within 30 days after the date an application is received, the Commissioner  
21 shall:

22 (1) issue a temporary [certificate of qualification] LICENSE to the  
23 applicant; or

24 (2) refuse in writing to issue a temporary [certificate of qualification]  
25 LICENSE, stating the reasons for the refusal.

26 (f) (1) A temporary [certificate of qualification] LICENSE issued under  
27 subsection (a) of this section expires 15 months after its effective date.

28 (2) A temporary [certificate] LICENSE issued under subsection (b) of this  
29 section expires not later than 90 days after its effective date.

30 10-121.

31 (a) A title insurance [agent or title insurance broker] PRODUCER may not  
32 convert or misappropriate money received or held in escrow or trust while:

33 (1) acting as a title insurance [agent or title insurance broker]  
34 PRODUCER; or

35 (2) providing any escrow, closing, or settlement services.

1 (b) (1) If an applicant for a [certificate of qualification] LICENSE is a  
2 partnership, each partner must hold a [certificate of qualification] LICENSE to act as  
3 a title insurance [agent or title insurance broker] PRODUCER and, if applicable, an  
4 appointment with a title insurer.

5 (2) (i) If an applicant for a [certificate of qualification] LICENSE is a  
6 corporation, each controlling owner and each officer must hold a [certificate of  
7 qualification] LICENSE to act as a title insurance [agent or title insurance broker]  
8 PRODUCER and, if applicable, an appointment with a title insurer.

9 (ii) For purposes of this subparagraph (i) of this paragraph, a  
10 person is not considered a controlling owner of a corporation if the person:

- 11 1. is a stockholder of the corporation;
- 12 2. does not manage or have day-to-day control over the  
13 operation of the corporation; and
- 14 3. is not an officer, director, or employee of the corporation  
15 who in any other way renders services for the corporation for which the person is  
16 compensated by the corporation.

17 (3) If an applicant for a [certificate of qualification] LICENSE is a  
18 limited liability company, each individual who has direct control over its fiscal  
19 management and each manager and officer must hold a [certificate of qualification]  
20 LICENSE to act as a title insurance [agent or title insurance broker] PRODUCER and,  
21 if applicable, an appointment with a title insurer.

22 (c) (1) When the application of a partnership for a [certificate of  
23 qualification] LICENSE as a title insurance [agent or title insurance broker]  
24 PRODUCER is submitted, the Commissioner shall investigate the character of each  
25 partner of the partnership applicant.

26 (2) When the application of a corporation for a [certificate of  
27 qualification] LICENSE as a title insurance [agent or title insurance broker]  
28 PRODUCER is submitted, the Commissioner shall investigate the character of each  
29 controlling owner and each officer and director of the corporate applicant.

30 (3) When the application of a limited liability company for a [certificate  
31 of qualification] LICENSE is submitted, the Commissioner shall investigate the  
32 character of each individual who has direct control over its fiscal management and  
33 each member, manager, officer, and director of the limited liability company  
34 applicant.

35 (d) (1) In addition to meeting any of the applicable requirements for a  
36 [certificate of qualification] LICENSE to act as an [agent or broker] INSURANCE  
37 PRODUCER under this subtitle, a sole proprietor, a limited liability company, a  
38 partnership, or a corporate applicant for a [certificate of qualification] LICENSE as a  
39 title insurance [agent or title insurance broker] PRODUCER shall file with the  
40 Commissioner:

- 1 (i) a blanket fidelity bond covering appropriate employees; and
- 2 (ii) 1. a blanket surety bond; or
- 3 2. a letter of credit.

4 (2) Unless the Commissioner approves a lesser amount, each bond or

5 letter of credit shall be for \$100,000.

6 (3) The Commissioner may adopt regulations that specify when it is

7 appropriate for a bond or letter of credit to be less than \$100,000.

8 (4) Notwithstanding paragraph (2) of this subsection, the Commissioner

9 may waive the requirement for a bond or letter of credit if the Commissioner finds

10 that bonds are not generally available or reasonably affordable.

11 (5) The Commissioner shall make a specific finding that states the

12 reason for accepting a bond or letter of credit for less than \$100,000.

13 (e) (1) The surety bond or letter of credit shall be for the benefit of any

14 person that suffers a loss if the title insurance [agent or title insurance broker]

15 PRODUCER converts or misappropriates money received or held in escrow or trust

16 while:

17 (i) acting as a title insurance [agent or title insurance broker]

18 PRODUCER; or

19 (ii) providing any escrow, closing, or settlement services.

20 (2) The fidelity bond shall be for the benefit of the employer of the title

21 insurance [agent or title insurance broker] PRODUCER who suffers any loss as

22 described in paragraph (1) of this subsection.

23 (3) The total liability of the surety insurer under each bond or letter of

24 credit may not exceed \$100,000.

25 (f) The title insurance [agent or title insurance broker] PRODUCER shall file

26 the bond or letter of credit with the Commissioner:

27 (1) after the Commissioner notifies the title insurance [agent or title

28 insurance broker] PRODUCER of the approval of the application for a certificate of

29 qualification; and

30 (2) before the Commissioner issues the [certificate of qualification]

31 LICENSE.

32 (g) (1) Each bond or letter of credit shall remain in force until:

33 (i) the surety insurer is released from liability by the

34 Commissioner; or



1 (ii) the bond or letter of credit is canceled by the surety insurer.

2 (2) A surety insurer shall notify the title insurance [agent or title  
3 insurance broker] PRODUCER and the Commissioner at least 30 days before canceling  
4 a bond or letter of credit.

5 (3) If a surety insurer fails to notify the title insurance [agent or title  
6 insurance broker] PRODUCER and the Commissioner as required by paragraph (2) of  
7 this subsection, the bond or letter of credit remains in effect until the surety insurer  
8 notifies the title insurance [agent or title insurance broker] PRODUCER and the  
9 Commissioner.

10 (4) A cancellation under this subsection does not affect any liability that  
11 occurred during the life of the bond or letter of credit and before the date of  
12 cancellation.

13 (h) Before the Commissioner renews the [certificate of qualification] LICENSE  
14 of a title insurance [agent or title insurance broker] PRODUCER, the title insurance  
15 [agent or title insurance broker] PRODUCER shall submit satisfactory evidence of  
16 compliance with this section.

17 (i) (1) If a title insurance [agent or title insurance broker] PRODUCER has  
18 been charged with a violation of this section or this article that could result in  
19 suspension or revocation of the [certificate of qualification] LICENSE of the title  
20 insurance [agent or title insurance broker] PRODUCER, the Commissioner may seek  
21 an immediate restraining order from a circuit court to prohibit the title insurance  
22 [agent or title insurance broker] PRODUCER from providing title insurance, escrow,  
23 closing, or settlement services.

24 (2) A restraining order issued by a court under this subsection is  
25 effective until:

26 (i) the court lifts the restraining order; or

27 (ii) the charges are dismissed or adjudicated.

28 (j) (1) (i) Except as provided in subparagraph (ii) of this paragraph, no  
29 later than December 31 of the year following the year covered by the financial  
30 statement, for each title insurance [agent] PRODUCER and agency that has an  
31 appointment with a title insurer, the title insurer shall have on file a statement of  
32 financial condition of each title insurance [agent] PRODUCER and agency with an  
33 appointment with the title insurer, as of the end of the previous calendar year, setting  
34 forth an income statement of business done during the preceding year and a balance  
35 sheet showing the condition of its affairs as of December 31st preceding certified by  
36 the title insurance [agent] PRODUCER or agency as being a true and accurate  
37 representation of the title insurance [agent's] PRODUCER'S or agency's financial  
38 condition.

39 (ii) An individual who is an employee, officer, director, partner, or  
40 member of a licensed title insurance agency shall be considered to have met the

1 requirements of subparagraph (i) of this paragraph if a statement of financial  
2 condition of the agency with which the individual is associated is on file with the title  
3 insurer as provided under this paragraph.

4           (2)       (i)       The title insurer shall, at least annually, conduct an on-site  
5 review of the underwriting, claims, and escrow practices of each title insurance  
6 [agent] PRODUCER appointed by the insurer as a principal agent as designated in the  
7 title insurance agency contract between the insurer and the [agent] PRODUCER. The  
8 on-site review shall include a review of the title insurance [agent's] PRODUCER'S or  
9 agency's policy blank inventory and processing operations.

10                   (ii)       If the title insurance [agent] PRODUCER or agency does not  
11 maintain separate bank or trust accounts for each title insurer it represents, the title  
12 insurer shall verify that the funds held on its behalf are reasonably ascertainable  
13 from the books of account and records of the title insurance [agent] PRODUCER or  
14 agency.

15           (3)       A written report setting forth the results of the on-site review shall  
16 be prepared by the title insurer and is subject to financial examination under § 2-205  
17 of this article.

18           (4)       If, as a result of the examination, a title insurer has reasonable cause  
19 to believe that a title insurance [agent] PRODUCER or agency has failed to remit  
20 premiums or funds owed or that any other violation of this article has been  
21 committed, the title insurer shall report in writing the suspected violation to the  
22 Commissioner and submit a copy of the examination.

23           (5)       The examination required under this section is in addition to any  
24 examination conducted by the Commissioner to determine compliance with the  
25 accounts maintained for the benefit of the Maryland Affordable Housing Trust under  
26 § 22-103 of this article.

27       (k)       (1)       A title insurance [agent or title insurance broker] PRODUCER shall  
28 notify the Commissioner, and any insurer with whom the title insurance [agent or  
29 title insurance broker] PRODUCER holds an appointment, if an individual licensed  
30 under this subtitle leaves the employment of or ends an association with the title  
31 insurance [agent or title insurance broker] PRODUCER.

32           (2)       The title insurance [agent or title insurance broker] PRODUCER  
33 required to provide notice under this subsection shall notify the Commissioner within  
34 5 working days after the day the individual leaves employment or ends the  
35 association.

36           (3)       The notice required under this subsection shall be in writing and by  
37 certified mail.

38       (l)       In addition to any requirements under Title 10, Subtitle 1 of this article,  
39 title insurance [agents and title insurance brokers] PRODUCERS shall comply with  
40 this section.

1 10-122.

2 (a) Without regard to the education, experience, or examination requirements  
3 of this subtitle, the Commissioner may issue a [special restricted certificate of  
4 qualification] LIMITED LINES LICENSE to an individual who sells transportation  
5 tickets of a common carrier of persons and property.

6 (b) A [special restricted certificate of qualification] LIMITED LINES LICENSE  
7 issued under this section authorizes the holder to act as an [agent] INSURANCE  
8 PRODUCER only as to travel ticket policies of life insurance, accident insurance, or  
9 baggage insurance on personal effects.

10 (c) The Commissioner may require and provide special forms requiring  
11 information the Commissioner considers proper in connection with the application for  
12 or renewal of [special restricted certificates of qualification] LIMITED LINES  
13 LICENSES issued under this section.

14 10-123.

15 On application, the Commissioner shall issue to an individual qualified in  
16 accordance with this subtitle a [certificate of qualification] LICENSE THAT IS limited  
17 to the business of selling motor vehicle insurance coverages only, including bodily  
18 injury liability, property damage liability, and automobile physical damage.

19 10-124.

20 (a) Without regard to the education, experience, or examination requirements  
21 of this subtitle, the Commissioner may issue a [special restricted certificate of  
22 qualification] LIMITED LINES LICENSE to an individual who is employed by a health  
23 maintenance organization solely to solicit membership in the health maintenance  
24 organization under a contract:

25 (1) between the health maintenance organization and the Department of  
26 Health and Mental Hygiene; and

27 (2) in accordance with which the Department of Health and Mental  
28 Hygiene obtains prepaid comprehensive health care services for recipients of medical  
29 assistance under § 15-105 of the Health - General Article.

30 (b) The annual license fee is provided in § 2-112 of this article.

31 10-125.

32 (a) (1) In this section the following words have the meanings indicated.

33 (2) (i) "Law firm" means an association of attorneys who are admitted  
34 to practice before the Court of Appeals of the State who:

35 1. are primarily engaged in the practice of law; and



1           (2)       has intentionally misrepresented or concealed a material fact in the  
2 application for a [certificate of qualification] LICENSE;

3           (3)       has obtained or attempted to obtain a [certificate of qualification]  
4 LICENSE by misrepresentation, concealment, or other fraud;

5           (4)       has misappropriated, converted, or unlawfully withheld money  
6 belonging to an insurer, [agent, broker] INSURANCE PRODUCER, beneficiary, or  
7 insured;

8           (5)       has willfully and materially misrepresented the provisions of a  
9 policy;

10          (6)       has committed fraudulent or dishonest practices in the insurance  
11 business;

12          (7)       has participated, with or without the knowledge of an insurer, in  
13 selling motor vehicle insurance without an actual intent to sell the insurance, as  
14 evidenced by a persistent pattern of filing certificates of insurance together with or  
15 closely followed by cancellation notices for the insurance;

16          (8)       has been convicted by final judgment in any state or federal court of  
17 a FELONY OR crime involving moral turpitude;

18          (9)       has knowingly participated in writing or issuing substantial  
19 over-insurance of property insurance risks;

20          (10)      has failed an examination required by this subtitle;

21          (11)      has willfully failed to comply with or has willfully violated a proper  
22 order, SUBPOENA, or regulation of the Commissioner OR THE INSURANCE  
23 REGULATORY AUTHORITY OF ANOTHER STATE;

24          (12)      has failed or refused to pay over on demand money that belongs to an  
25 insurer, [agent, broker] INSURANCE PRODUCER, or other person entitled to the  
26 money;

27          (13)      has otherwise shown a lack of trustworthiness or competence to act  
28 as an [agent or broker] INSURANCE PRODUCER;

29          (14)      is not or does not intend to carry on business in good faith and  
30 represent to the public that the person is an [agent or broker] INSURANCE  
31 PRODUCER;

32          (15)      has been denied a license or certificate in another state or has had a  
33 license or certificate suspended or revoked in another state;

34          (16)      has intentionally or willfully made or issued, or caused to be made or  
35 issued, a statement that materially misrepresents or makes incomplete comparisons  
36 about the terms or conditions of a policy or contract issued by an authorized insurer,

1 for the purpose of inducing or attempting to induce the owner of the policy or contract  
2 to forfeit or surrender it or allow it to lapse in order to replace it with another;

3 (17) has transacted insurance business that was directed to the applicant  
4 or holder for consideration by a person whose license or certificate to engage in the  
5 insurance business at the time was suspended or revoked, and the applicant or holder  
6 knew or should have known of the suspension or revocation;

7 (18) has solicited, procured, or negotiated insurance contracts for an  
8 unauthorized insurer, including contracts for nonprofit health service plans, dental  
9 plan organizations, and health maintenance organizations;

10 (19) has knowingly employed or knowingly continued to employ an  
11 individual acting in a fiduciary capacity who has been convicted of a felony or crime of  
12 moral turpitude within the preceding 10 years; [or]

13 [(20) if applying for renewal of an agent's certificate of qualification, has  
14 not held an appointment with an insurer for more than 2 years before the date of  
15 renewal.]

16 (20) HAS FORGED ANOTHER'S NAME TO AN APPLICATION FOR  
17 INSURANCE OR TO ANY DOCUMENT RELATED TO AN INSURANCE TRANSACTION;

18 (21) HAS IMPROPERLY USED NOTES OR ANY OTHER REFERENCE  
19 MATERIAL TO COMPLETE AN EXAMINATION FOR A LICENSE;

20 (22) HAS FAILED TO PAY INCOME TAX OR RELATED INTEREST OR  
21 PENALTY UNDER:

22 (I) AN ASSESSMENT UNDER THE TAX - GENERAL ARTICLE THAT IS  
23 FINAL AND NO LONGER SUBJECT TO REVIEW BY THE TAX COURT; OR

24 (II) AN ORDER OF THE TAX COURT THAT IS FINAL AND NO LONGER  
25 SUBJECT TO JUDICIAL REVIEW; OR

26 (23) IN PROVIDING INFORMATION UNDER § 10-118 OF THIS SUBTITLE  
27 REGARDING THE TERMINATION OF AN APPOINTMENT WITH AN INSURER, HAS MADE  
28 AN INACCURATE STATEMENT WITH ACTUAL MALICE.

29 (b) (1) The Commissioner may deny a [certificate of qualification] LICENSE  
30 to an applicant [limited liability company, partnership, or corporation] BUSINESS  
31 ENTITY under §§ 2-210 through 2-214 of this article, or suspend, revoke, or refuse to  
32 renew or reinstate a [certificate of qualification] LICENSE of a [limited liability  
33 company, partnership, or corporation] BUSINESS ENTITY after notice and opportunity  
34 for hearing under §§ 2-210 through 2-214 of this article, if an individual listed in  
35 paragraph (2) of this subsection has:

36 (i) violated any provision of this subtitle;

1 (ii) been convicted of a felony, a crime of moral turpitude, or any  
2 criminal offense involving dishonesty or breach of trust; or

3 (iii) had any professional license suspended or revoked for a  
4 fraudulent or dishonest practice.

5 (2) This subsection applies in any case that involves a [limited liability  
6 company, partnership, corporation, or any other] business entity if the violation was  
7 committed by an individual who is:

8 (i) an [agent or broker] INSURANCE PRODUCER;

9 (ii) 1. in the case of a limited liability company, an officer,  
10 director, member, or manager;

11 2. in the case of a partnership, a partner; and

12 3. in the case of a corporation, a director, officer, or owner; or

13 (iii) an individual with direct control over the fiscal management of  
14 the [limited liability company, partnership, corporation, or any other] business  
15 entity.

16 (c) Instead of or in addition to suspending or revoking the [certificate of  
17 qualification] LICENSE, the Commissioner may impose on the holder of the  
18 [certificate of qualification] LICENSE a penalty of not less than \$100 but not  
19 exceeding \$500 for each violation of this article.

20 (d) Instead of or in addition to suspending or revoking the [certificate of  
21 qualification] LICENSE, the Commissioner may require that restitution be made to  
22 any citizen who has suffered financial injury because of the violation of this article.

23 (e) If the [certificate of qualification] LICENSE is suspended under this  
24 section, the Commissioner may require the individual to pass an examination and file  
25 a new application before the suspension is lifted.

26 (F) (1) WITHIN 30 DAYS AFTER THE FINAL DISPOSITION OF THE MATTER, AN  
27 INSURANCE PRODUCER SHALL REPORT TO THE COMMISSIONER ANY ADVERSE  
28 ADMINISTRATIVE ACTION TAKEN AGAINST THE INSURANCE PRODUCER:

29 (I) IN ANOTHER JURISDICTION; OR

30 (II) BY ANOTHER GOVERNMENTAL UNIT IN THIS STATE.

31 (2) THE REPORT SHALL INCLUDE A COPY OF THE ORDER, CONSENT  
32 ORDER, AND ANY OTHER RELEVANT LEGAL DOCUMENTS.

33 (G) (1) (I) IN THIS SUBSECTION, THE TERM "CHARGING DOCUMENT"  
34 MEANS A WRITTEN ACCUSATION ALLEGING THAT A DEFENDANT HAS COMMITTED  
35 AN OFFENSE.

1 (II) IN THIS SUBSECTION, THE TERM "CHARGING DOCUMENT"  
2 INCLUDES:

- 3 1. A CITATION;
- 4 2. AN INDICTMENT;
- 5 3. AN INFORMATION; AND
- 6 4. A STATEMENT OF CHARGES.

7 (2) THIS SUBSECTION DOES NOT APPLY TO A MISDEMEANOR VIOLATION  
8 OF THE MARYLAND VEHICLE LAW OR THE VEHICLE LAW OF ANOTHER  
9 JURISDICTION.

10 (3) IF AN INSURANCE PRODUCER IS PROSECUTED FOR A CRIME IN ANY  
11 JURISDICTION, THE INSURANCE PRODUCER SHALL REPORT THE PROSECUTION TO  
12 THE COMMISSIONER WITHIN 30 DAYS AFTER THE INSURANCE PRODUCER'S INITIAL  
13 APPEARANCE BEFORE A COURT, INCLUDING AN APPEARANCE BEFORE:

- 14 1. A JUDICIAL OFFICER OF THE DISTRICT COURT DUE TO AN  
15 ARREST;
- 16 2. THE DISTRICT COURT IN RESPONSE TO A SUMMONS;
- 17 3. THE CIRCUIT COURT DUE TO EXECUTION OF A WARRANT;  
18 OR
- 19 4. THE CIRCUIT COURT IN PERSON OR BY WRITTEN NOTICE  
20 OF COUNSEL IN RESPONSE TO A SUMMONS.

21 (4) THE REPORT SHALL INCLUDE A COPY OF:

- 22 (I) THE CHARGING DOCUMENT;
- 23 (II) ANY ORDER ISSUED BY A COURT; AND
- 24 (III) ANY OTHER RELEVANT LEGAL DOCUMENTS.

25 (H) AN INDIVIDUAL IS SUBJECT TO DENIAL OR SUSPENSION OF A LICENSE  
26 UNDER § 10-119.3 OF THE FAMILY LAW ARTICLE IF THE INDIVIDUAL:

27 (1) IS IN ARREARS IN THE PAYMENT OF CHILD SUPPORT AMOUNTING TO  
28 MORE THAN 120 DAYS UNDER THE MOST RECENT ORDER; OR

29 (2) HAS FAILED TO COMPLY WITH A SUBPOENA ISSUED BY THE CHILD  
30 SUPPORT ENFORCEMENT ADMINISTRATION UNDER § 10-108.4 OF THE FAMILY LAW  
31 ARTICLE.



1 10-127.

2 An insurer may not cancel a policy for nonpayment of premiums if the premium  
3 due on the policy has been paid to the [broker] INSURANCE PRODUCER.

4 10-128.

5 (a) This section does not apply to:

6 (1) reinsurance;

7 (2) life insurance, health insurance, or annuity contracts;

8 (3) insurance of:

9 (i) rolling stock, vessels, or aircraft of a common carrier used in  
10 interstate or foreign commerce;

11 (ii) a vehicle principally garaged and used outside the State; or

12 (iii) liability or other risks, incident to the ownership, maintenance,  
13 or operation of a subject of insurance under subitems (i) or (ii) of this item;

14 (4) insurance of property while transported in interstate or in foreign  
15 trade, or any liability or risk incident to the transportation;

16 (5) insurance of wet marine and transportation risks;

17 (6) bid bonds issued in connection with public or private contracts;

18 (7) policies or endorsements issued through:

19 (i) [agents] INSURANCE PRODUCERS compensated only by salary;

20 (ii) insurers not using [agents] INSURANCE PRODUCERS in the  
21 general solicitation of business;

22 (iii) mutual insurers or other insurers not customarily using  
23 [agents] INSURANCE PRODUCERS compensated by commission if no commission is  
24 payable to an [agent] INSURANCE PRODUCER on the policy or endorsement; or

25 (iv) insurers or groups of insurers under common management or  
26 control that are represented exclusively by [agents] INSURANCE PRODUCERS who  
27 represent only the insurers or groups of insurers;

28 (8) reciprocal insurers; or

29 (9) insurance written through:

30 (i) the Maryland Automobile Insurance Fund; or

1 (ii) the Maryland Property Insurance Availability Program.

2 (b) This section does not alter the requirements of § 10-119 of this subtitle.

3 (c) (1) Notwithstanding any other provision of law of this State or of policy  
4 forms, and subject to paragraph (2) of this subsection, an [agent] INSURANCE  
5 PRODUCER that is a resident of this State may not be required to sign or countersign  
6 a policy covering a subject of insurance resident, located, or to be performed in this  
7 State.

8 (2) A policy covering a subject of insurance resident, located, or to be  
9 performed in this State shall be signed or countersigned by an [agent] INSURANCE  
10 PRODUCER that is a resident of this State if:

11 (i) the policy is written by an [agent] INSURANCE PRODUCER that  
12 is a resident of another state and is qualified as a nonresident [agent] INSURANCE  
13 PRODUCER in this State; and

14 (ii) the law of the other state requires a signature or  
15 countersignature by an [agent] INSURANCE PRODUCER that is a resident of that  
16 state on a policy written by an [agent or broker] INSURANCE PRODUCER that is not  
17 a resident in that state.

18 (3) A policy is not invalid because it does not have the required signature  
19 or countersignature.

20 (d) (1) A person may not sign or countersign a policy or endorsement subject  
21 to this section unless the person:

22 (i) is a [qualified agent] LICENSED INSURANCE PRODUCER;

23 (ii) is a resident of this State;

24 (iii) is compensated by commissions on policies subject to this  
25 section; and

26 (iv) is not an employee or officer of the insurer issuing the policy.

27 (2) This section does not prevent an [agent] INSURANCE PRODUCER  
28 from:

29 (i) delegating the duty of signing or countersigning to employees of  
30 the [agent] INSURANCE PRODUCER that are not also employees of lending  
31 institutions; or

32 (ii) directing the payment of commissions on policies subject to this  
33 section to a corporation or partnership insurance agency or otherwise.

34 (e) An [agent] INSURANCE PRODUCER may not countersign a policy or  
35 endorsement unless the policy or endorsement states, as applicable:

- 1 (1) the rates or premiums;
- 2 (2) a description of the property insured; and
- 3 (3) the name and address of the insured.

4 (f) If the law of another state requires an [agent] INSURANCE PRODUCER  
5 that is a resident of that state to keep part of the commission paid on a policy written,  
6 countersigned, or delivered by the [agent] INSURANCE PRODUCER in that state on  
7 request of a nonresident [agent or nonresident broker] INSURANCE PRODUCER of  
8 that state, an [agent] INSURANCE PRODUCER that is a resident of this State and that  
9 signs or countersigns a policy written by an [agent] INSURANCE PRODUCER that is a  
10 resident of the other state and qualified as a nonresident [agent] INSURANCE  
11 PRODUCER in this State covering a subject of insurance resident, located, or to be  
12 performed in this State shall keep an equal pro rata part of any commission on the  
13 policy.

14 10-128.1.

15 The Commissioner shall adopt regulations establishing the minimum length of  
16 time for which and the manner in which an independent [agent or broker]  
17 INSURANCE PRODUCER is required to maintain records of insurance transactions  
18 conducted by the [agent or broker] INSURANCE PRODUCER.

19 10-129.

20 A person other than an independent [agent] INSURANCE PRODUCER may not be  
21 represented to the public as an independent [agent] INSURANCE PRODUCER.

22 10-130.

23 (a) Except as otherwise provided in §§ 10-102 and 10-119 of this subtitle, a  
24 commission, fee, reward, rebate, or other consideration for procuring or influencing  
25 the procurement of insurance may not be paid, directly or indirectly, to a person other  
26 than a [qualified agent or qualified broker] LICENSED INSURANCE PRODUCER.

27 (b) Except as otherwise provided in this article, for life insurance or health  
28 insurance this section does not prohibit payment to or receipt by a [formerly qualified  
29 agent or formerly qualified broker] PERSON WHO FORMERLY HELD A LICENSE AND,  
30 IF THE PERSON ACTED ON BEHALF OF AN INSURER, AN APPOINTMENT of:

- 31 (1) commissions on renewal premiums on existing policies; or
- 32 (2) other deferred commissions.

33 10-131.

34 A person that violates § 10-103[(a),] (b)[,] or (c), § 10-118(b), or § 10-130 of  
35 this subtitle is guilty of a misdemeanor and on conviction is subject to a fine not  
36 exceeding \$500 or imprisonment not exceeding 6 months or both for each violation.

1 10-132.

2 A title insurance [agent or title insurance broker] PRODUCER that willfully or  
3 knowingly violates § 10-121 of this subtitle is guilty of a misdemeanor and on  
4 conviction is subject to a fine not exceeding \$50,000 or imprisonment not exceeding 1  
5 year or both.

6 10-202.

7 (b) This subtitle does not apply to:

8 (1) an officer, employee, [agent] INSURANCE PRODUCER, or other  
9 representative of an authorized insurer while acting for the authorized insurer;

10 (2) [a broker] AN INSURANCE PRODUCER that holds a [certificate of  
11 qualification] LICENSE while acting as [a broker] AN INSURANCE PRODUCER for a  
12 client;

13 10-203.

14 (b) An [agent] INSURANCE PRODUCER or other representative of an  
15 authorized insurer that, while acting for an authorized insurer, uses a title similar to  
16 those listed in § 10-201(b)(2) of this subtitle in close conjunction with all or part of the  
17 name of the authorized insurer need not obtain a license if the [agent] INSURANCE  
18 PRODUCER or other representative certifies to the Commissioner that the [agent]  
19 INSURANCE PRODUCER or representative has completed successfully a course  
20 submitted to and approved by the Commissioner.

21 10-204.

22 (c) A license may be issued to:

23 (2) a resident of the State who:

24 [(v) has been conferred the Certified Financial Planner (C.F.P.)  
25 designation by the Certified Financial Planners Board of Standards, is currently  
26 designated as a C.F.P., and is a member in good standing of the Certified Financial  
27 Planners Board of Standards; or]

28 (V) IS CURRENTLY CERTIFIED BY THE CERTIFIED FINANCIAL  
29 PLANNER BOARD OF STANDARDS TO USE THE MARKS CERTIFIED FINANCIAL  
30 PLANNER AND CFP; OR

31 10-208.

32 A license does not authorize the licensee to:

33 (1) adjust losses; or

34 (2) receive compensation from an insurer[, broker, or agent] OR  
35 INSURANCE PRODUCER for the sale or placement of insurance.

1 10-301.

2 (c) "Bail bondsman" means an authorized [agent] INSURANCE PRODUCER of  
3 a surety insurer.

4 (h) "Surety insurer" means a person that, for compensation, directly or  
5 through an authorized [agent] INSURANCE PRODUCER, acts as a surety on a bail  
6 bond.

7 10-305.

8 An applicant for a license must be an individual who meets the requirements for  
9 acting as a property and casualty [agent or broker] INSURANCE PRODUCER under  
10 Subtitle 1 of this title.

11 10-402.

12 This subtitle does not apply to:

13 (1) an adjuster for or an [agent] INSURANCE PRODUCER or employee of  
14 an insurer or group of insurers under common control or ownership that, as  
15 representative of the insurer or group, adjusts losses or damages under policies issued  
16 by the insurer or group;

17 (2) [a broker] AN INSURANCE PRODUCER that acts as an adjuster  
18 without compensation for an insured for whom the [broker] INSURANCE PRODUCER  
19 is acting as [a broker] AN INSURANCE PRODUCER; or

20 10-503.

21 (a) An adjuster, appraiser, or [agent] INSURANCE PRODUCER or employee of  
22 an insurer may not:

23 (1) recommend the use of a specific repair service or source for the repair  
24 or replacement of property damage to a motor vehicle without informing the claimant  
25 or insured that the claimant or insured does not have to use the recommended repair  
26 service or source;

27 (2) require that an appraisal or repair be made in a specific repair shop;

28 (3) require that a claimant or insured use a specific contractor or repair  
29 shop for a repair service or repair product; or

30 (4) intimidate, coerce, or threaten a claimant or insured to use a specific  
31 contractor or repair shop for a repair service or repair product.

32 10-606.

33 (b) A motor vehicle rental company and its employees may not advertise,  
34 represent, or otherwise hold itself out as an authorized insurer, or as an insurance  
35 [agent or insurance broker] PRODUCER, for any kind or subdivision of insurance.

1 11-230.

2 (a) An insurer or officer, [agent] INSURANCE PRODUCER, or representative of  
3 an insurer may not knowingly issue or deliver or knowingly allow the issuance or  
4 delivery of a policy or endorsement, certificate, or addition to the policy, except in  
5 accordance with the filings that are in effect for the insurer as provided in this  
6 subtitle.

7 (b) An insurer may pay or allow a commission to a [qualified agent]  
8 LICENSED INSURANCE PRODUCER of the insurer as compensation for procuring  
9 business.

10 11-325.

11 (g) This section does not authorize the Commissioner to require that an  
12 insurer place an [agent] INSURANCE PRODUCER in a particular location or  
13 jurisdiction.

14 11-407.

15 (c) A title insurer may pay or allow a commission to a [qualified agent]  
16 LICENSED INSURANCE PRODUCER of the title insurer as compensation for procuring  
17 business.

18 12-106.

19 (d) (1) If a binder is given to a consumer borrower to satisfy a lender's  
20 requirement that the borrower obtain property insurance or credit loss insurance as a  
21 condition of making a loan secured by a first mortgage or first deed of trust on an  
22 interest in owner-occupied residential real property, the insurer or its [agent]  
23 INSURANCE PRODUCER shall include in or with the binder:

24 (i) the name and address of the insured consumer borrower;

25 (ii) the name and address of the lender;

26 (iii) a description of the insured residential real property;

27 (iv) a provision that the binder may not be canceled within the term  
28 of the binder unless the lender and the insured borrower receive written notice at  
29 least 10 days before the cancellation;

30 (v) except in the case of the renewal of a policy after the closing of  
31 a loan, a paid receipt for the full amount of the applicable premium; and

32 (vi) the amount of coverage.

33 12-209.

34 A life insurance or health insurance policy or annuity contract may not be  
35 delivered or issued for delivery in the State if the policy or contract:

1 (5) provides that the [agent] INSURANCE PRODUCER who solicits the  
2 insurance or annuity is the agent of the insured; or

3 (6) makes the acts or representations of the [agent] INSURANCE  
4 PRODUCER who solicits the insurance or annuity binding on the insured.

5 12-210.

6 (b) For purposes of this section, an emergency situation includes a fire,  
7 earthquake, flood, postal strike, insurance [agent] PRODUCER strike, or other  
8 situation that is not under the control of insureds.

9 13-116.

10 (a) An authorized insurer that issues coverage under this title may not engage  
11 in fronting agreements with unauthorized insurers with respect to any insurance  
12 written or issued in the State under which the authorized insurer by reinsurance or  
13 otherwise transfers to one or more unauthorized insurers:

14 (3) all of the business produced through an [agent] INSURANCE  
15 PRODUCER or agency;

16 14-139.

17 (a) An officer, director, or employee of a corporation operating under this  
18 subtitle may not:

19 (4) misappropriate or fail to account properly for money that belongs to  
20 the corporation, an insurer, [agent, broker] INSURANCE PRODUCER, subscriber, or  
21 certificate holder;

22 15-207.

23 Each policy of health insurance shall contain the following provision: "Entire  
24 contract; changes: This policy, including the endorsements and the attached papers, if  
25 any, constitutes the entire contract of insurance. No change in this policy shall be  
26 valid until approved by an executive officer of the insurer and unless such approval be  
27 endorsed hereon or attached hereto. No [agent] INSURANCE PRODUCER has  
28 authority to change this policy or to waive any of its provisions."

29 15-210.

30 (a) Each policy of health insurance shall contain the following provision:  
31 "Reinstatement: If any renewal premium be not paid within the time granted the  
32 insured for payment, a subsequent acceptance of premium by the insurer or by any  
33 [agent] INSURANCE PRODUCER duly authorized by the insurer to accept such  
34 premium, without requiring in connection therewith an application for reinstatement,  
35 shall reinstate the policy; provided, however, that if the insurer or such [agent]  
36 INSURANCE PRODUCER requires an application for reinstatement and issues a  
37 conditional receipt for the premium tendered, the policy will be reinstated upon

1 approval of such application by the insurer or, lacking such approval, upon the  
2 forty-fifth (45th) day following the date of such conditional receipt unless the insurer  
3 has previously notified the insured in writing of its disapproval of such application.  
4 The reinstated policy shall cover only loss resulting from such accidental injury as  
5 may be sustained after the date of reinstatement and loss due to such sickness as may  
6 begin more than ten days after such date. In all other respects the insured and  
7 insurer shall have the same rights thereunder as they had under the policy  
8 immediately before the due date of the defaulted premium, subject to any provisions  
9 endorsed hereon or attached hereto in connection with the reinstatement. Any  
10 premium accepted in connection with a reinstatement shall be applied to a period for  
11 which premium has not been previously paid, but not to any period more than sixty  
12 (60) days prior to the date of reinstatement."

13 15-211.

14 (a) Each policy of health insurance shall contain the following provision:  
15 "Notice of claim: Written notice of claim must be given to the insurer within twenty  
16 (20) days after the occurrence or commencement of any loss covered by the policy, or  
17 as soon thereafter as is reasonably possible. Notice given by or on behalf of the  
18 insured or the beneficiary to the insurer at ..... (insert the location of such office as  
19 the insurer may designate for the purpose), or to any authorized [agent] INSURANCE  
20 PRODUCER of the insurer, with information sufficient to identify the insured, shall be  
21 deemed notice to the insurer."

22 15-916.

23 (d) The carrier or [agent] INSURANCE PRODUCER of the carrier shall deliver  
24 to the prospective buyer a Medicare supplement buyer's guide that is printed in at  
25 least 12-point type:

- 26 (1) before accepting an application;
- 27 (2) when an existing policy is converted to a Medicare supplement policy;
- 28 and
- 29 (3) at any other time required by the Commissioner by regulation.

30 15-919.

31 (a) (1) Under any circumstance stated in this section, a carrier or [agent]  
32 INSURANCE PRODUCER of a carrier shall give to a prospective buyer eligible for  
33 Medicare by reason of age a written statement as required, for each circumstance, by  
34 this section.

35 (2) The written statement shall be given before the carrier or [agent]  
36 INSURANCE PRODUCER accepts an application.

37 (d) (3) A carrier or [agent] INSURANCE PRODUCER of a carrier need not  
38 provide the statement required under paragraph (1) of this subsection for:



1 (i) a policy or certificate that is issued in accordance with a  
2 contract under § 1876 of the federal Social Security Act, 42 U.S.C. § 1395(mm);

3 (ii) a disability income policy; or

4 (iii) a policy or contract of one or more employers or labor  
5 organizations or the trustees of a fund established by one or more employers or labor  
6 organizations or a combination of employers or labor organizations, for employees,  
7 former employees, a combination of employees or former employees, members, former  
8 members, or a combination of members or former members of the labor organization.  
9 15-922.

10 (b) A carrier or other entity may provide a commission or other compensation  
11 to an [agent] INSURANCE PRODUCER or other representative for the sale of a  
12 Medicare supplement policy or certificate only if the first year commission or other  
13 first year compensation is not more than 200% of the commission or other  
14 compensation paid for selling or servicing the Medicare supplement policy or  
15 certificate in the second year or period.

16 (d) If an existing Medicare supplement policy or certificate is replaced, the  
17 carrier or other entity may not provide to its [agents] INSURANCE PRODUCERS or  
18 other producers, and an [agent] INSURANCE PRODUCER or other producer may not  
19 receive, compensation greater than the renewal compensation payable by the  
20 succeeding carrier on renewal Medicare supplement policies or certificates.

21 15-924.

22 (b) (1) When soliciting the sale of a health insurance policy to an individual  
23 eligible for Medicare, a carrier or [agent] INSURANCE PRODUCER shall ask the  
24 individual whether the individual:

25 (i) is already covered by an existing Medicare supplement policy;  
26 and

27 (ii) is entitled to Medicaid benefits.

28 (2) The carrier or [agent] INSURANCE PRODUCER shall obtain a written  
29 statement from the individual that verifies the individual's information provided  
30 under paragraph (1) of this subsection.

31 (c) When soliciting or advertising the sale of a health insurance policy to an  
32 individual eligible for Medicare, a carrier or [agent] INSURANCE PRODUCER may not:

33 (1) represent or imply that the carrier or [agent] INSURANCE  
34 PRODUCER represents, works for, or is compensated by a federal, State, or local  
35 government agency;

1 (2) falsely represent or imply that the carrier or [agent] INSURANCE  
2 PRODUCER is offering insurance to supplement Medicare that is approved or  
3 recommended by a federal, State, or local government agency;

4 (3) use terms such as "Medicare consultant", "Medicare advisor",  
5 "Medicare bureau", or "disability insurance consultant" when describing the carrier or  
6 [agent] INSURANCE PRODUCER in a letter, envelope, reply card, or any other writing  
7 or advertisement or in any oral representation; or

8 (4) knowingly make a misrepresentation or incomplete or fraudulent  
9 comparison by commission or omission of a policy or carrier to induce or attempt to  
10 induce the individual to:

11 (i) purchase, amend, lapse, surrender, forfeit, change, duplicate, or  
12 not renew coverage already in force;

13 (ii) replace a policy that is only technically at variance with the  
14 policy being offered by the carrier or [agent] INSURANCE PRODUCER; or

15 (iii) take out a policy with another carrier.

16 15-925.

17 (a) When soliciting the sale of a health insurance policy, a carrier or [agent]  
18 INSURANCE PRODUCER may not knowingly offer a Medicare supplement policy to an  
19 individual not eligible for Medicare.

20 (b) A carrier or [agent] INSURANCE PRODUCER may not negligently or  
21 knowingly sell or offer to sell a Medicare supplement policy to an individual eligible  
22 for Medicaid benefits.

23 (c) A carrier or [agent] INSURANCE PRODUCER may not negligently or  
24 knowingly sell or offer to sell to an individual a Medicare supplement policy that  
25 duplicates to any extent an existing Medicare supplement policy that covers that  
26 individual.

27 (d) A carrier or [agent] INSURANCE PRODUCER may not use the terms  
28 "Medicare supplement", "Medigap", or other words of similar meaning in advertising  
29 or otherwise in soliciting the sale of a health insurance policy or other policy, unless  
30 the policy conforms to §§ 15-904, 15-906, 15-907, and 15-908 of this subtitle.

31 16-104.

32 (b) An [agent] INSURANCE PRODUCER or other representative of an insurer  
33 may not in the State prepare, submit, or accept an application for life insurance that  
34 bears a date earlier than the date when the application was made by the insured or  
35 applicant, if, as a result, the premium on the policy is reduced below the premium  
36 that would have been payable on the policy as determined by the insuring age of the  
37 insured when the application was made.

1 16-501.

2 This subtitle does not apply to:

3 (9) an annuity contract that is delivered outside the State through an  
4 [agent] INSURANCE PRODUCER or other representative of the insurer issuing the  
5 contract.

6 18-106.

7 (a) (2) The carrier shall deliver the outline of coverage and buyer's guide:

8 (i) in the case of solicitation by the carrier or [agent] INSURANCE  
9 PRODUCER of the carrier, before the presentation of an application or enrollment  
10 form; and

11 18-120.

12 In addition to the other practices prohibited under this article, a carrier or  
13 [agent] INSURANCE PRODUCER of a carrier that provides long-term care insurance  
14 may not:

15 (1) employ a method of marketing that induces or tends to induce the  
16 purchase of long-term care insurance through undue pressure;

17 (2) use a method of marketing that fails to disclose in a conspicuous  
18 manner that a purpose of the method of marketing is solicitation of insurance, and  
19 that contact will be made by an [agent] INSURANCE PRODUCER or carrier; or

20 (3) knowingly make a misleading representation or an incomplete or  
21 fraudulent comparison of policies or carriers to induce a person to lapse, forfeit,  
22 surrender, terminate, retain, pledge, assign, borrow on, or convert a policy or take out  
23 a policy with another carrier.

24 19-111.

25 (a) This section only applies if an insurer, through its [agent] INSURANCE  
26 PRODUCER, adjuster, or representative, has begun investigating, estimating, or  
27 adjusting a property loss resulting from fire or a hazard under an extended coverage  
28 endorsement.

29 20-101.

30 [(k) "Producer" means a qualified broker or qualified agent, including an  
31 independent agent, that has been assigned a producer authorization code by the  
32 Fund.]

33 20-502.

34 (e) (1) If a prospective insured fails to qualify under this section, any policy  
35 issued is void and a commission may not be paid by the Fund to a FUND producer.

1                   (2)       (i)       Subject to the provisions of subparagraph (ii) of this paragraph,  
2 if a person fails to meet the requirements of subsection (b) of this section, the Fund  
3 may charge and collect the greater of:

4                               1.       a policy processing fee to cover its expenses; or

5                               2.       the amount that the person would have received after the  
6 Fund returns to a FUND producer, or any other person other than the person who fails  
7 to meet the requirements of subsection (b) of this section, any gross unearned  
8 premiums that are due under the policy.

9 20-504.

10       (b)       (1)       At the time coverage provided by the Fund is bound and before any  
11 add-on coverage is sold, a FUND producer shall provide a clear and conspicuous  
12 written disclosure, in the form approved by the Commissioner, that:

13                               (i)       states that the cost of add-on coverage is not part of the  
14 premium for the related policy issued by the Fund;

15                               (ii)       includes an itemized list of any add-on coverages to be sold to  
16 the insured;

17                               (iii)       states the nature and cost of each add-on coverage to be sold;  
18 and

19                               (iv)       states that add-on coverage is optional and is not required  
20 under § 17-103 of the Transportation Article.

21       (d)       (1)       A FUND producer may not:

22                               (i)       require an insured or prospective insured to purchase an  
23 add-on coverage as a condition to purchasing the related policy issued by the Fund; or

24                               (ii)       sell add-on coverage or any combination of add-on coverages in  
25 an amount that exceeds \$200 per covered vehicle in connection with a private  
26 passenger auto insurance policy.

27       (2)       A pattern or practice of violations of this section by a FUND producer  
28 is subject to the same penalties as a violation of § 20-513 of this subtitle.

29 20-507.

30       (f)       (3)       If a prospective insured's initial payment to the Fund, a FUND  
31 producer, or premium finance company is not honored, a policy or endorsement issued  
32 in reliance on that payment is void.

33 20-509.

34       (a)       (1)       Subject to this section and the regulations that relate to the binding  
35 of coverage, a FUND producer may bind the minimum required coverage for an

1 applicant in the Fund if the applicant submits an application to the FUND producer  
2 and pays the appropriate premium.

3 (2) To effect coverage, the FUND producer must receive payment of the  
4 appropriate premium required under the regulations that relate to the binding of  
5 coverage.

6 (b) (1) The Board of Trustees shall adopt and make available to each FUND  
7 producer reasonable regulations that relate to the authority of FUND producers to  
8 bind coverage.

9 (2) The regulations shall include:

10 (iv) the time within which the FUND producer is to give notice.

11 (c) The Fund:

12 (1) may refuse to grant the authority of a FUND producer to an [agent or  
13 broker] INSURANCE PRODUCER that has been previously terminated as a FUND  
14 producer or that has had its [certificate of qualification] LICENSE previously revoked  
15 or surrendered; and

16 (2) subject to the hearing provisions of § 20-514 of this subtitle, may  
17 discipline a FUND producer that:

18 (i) employs or otherwise retains a person described in item (1) of  
19 this subsection; and

20 (ii) allows the person to become involved in the FUND producer's  
21 operations or management contrary to a requirement of this article or order of the  
22 Administration.

23 (d) Subject to subsection (e) of this section, the Fund is liable for coverage from  
24 the date that the FUND producer binds coverage.

25 (f) Whenever coverage is canceled:

26 (1) the Fund promptly shall notify the applicant, FUND producer, and  
27 Motor Vehicle Administration of the cancellation;

28 20-510.

29 (a) Each FUND producer is a fiduciary as to all premiums, return premiums,  
30 or other money that the FUND producer receives from any person in connection with  
31 a policy or policy application issued by, to be issued by, or bound in the Fund.

32 (b) Each FUND producer shall deposit as trust money into an account for  
33 premiums all money received under subsection (a) of this section to be accounted for  
34 and paid over to the Fund as the law requires.

1 20-511.

2 [(a) This section does not apply to a producer that has filed a bond with the  
3 Commissioner under § 10-112(c) of this article.

4 (b)] (A) (1) On application to the Fund for appointment as a FUND  
5 producer, an applicant shall file with the Fund a bond for the benefit of the Fund for  
6 the balance of the current year.

7 (2) On or before December 31 of each year, each FUND producer shall file  
8 with the Fund a bond for the benefit of the Fund for the next succeeding year.

9 [(c)] (B) A bond required under this section shall be:

10 (1) in the amount of \$10,000;

11 (2) executed by an authorized surety insurer; and

12 (3) conditioned that the FUND producer will account for and pay over to  
13 the person entitled to it all money belonging to the person that comes into the FUND  
14 producer's possession in accordance with this subtitle and the regulations that relate  
15 to the binding of coverage.

16 [(d)] (C) (1) A FUND producer is considered to have complied with this  
17 section if an Association member certifies to the Fund that:

18 (i) the Association member has a bond in effect that covers the  
19 FUND producer and complies with the requirements of this section; and

20 (ii) the bond coverage extends to the Fund when persons apply to  
21 the Fund for coverage through the FUND producer.

22 (2) The certification shall be made by an authorized representative of  
23 the Association member.

24 (3) A copy of the certification shall be mailed promptly to the Fund.

25 [(e)] (D) A FUND producer's authority to bind coverage in the Fund may be  
26 terminated on 10 days' written notice if the bond is not:

27 (1) filed with the Fund in a timely manner; or

28 (2) continuously maintained in effect while the FUND producer has  
29 authority to bind coverage in the Fund.

30 20-512.

31 (a) Except as provided in subsection (b) of this section, the Fund shall pay to a  
32 FUND producer of a policyholder to whom a policy is issued a commission:

1 (1) for private passenger auto insurance issued by the Fund, at a rate of  
2 10% of the total premium; and

3 (2) for any other insurance issued by the Fund, at a rate determined by  
4 the Fund but not to exceed 10% of the total premium.

5 (b) The Fund may not pay a commission:

6 (3) if a prospective insured's initial payment to the Fund, a FUND  
7 producer, or premium finance company is not honored.

8 20-513.

9 The Fund may refuse to accept further applications from a FUND producer or  
10 may terminate the authority of the FUND producer to bind coverage or both if:

11 (1) the Fund finds that the FUND producer has engaged in the practice of  
12 binding coverage in the Fund in violation of regulations adopted by the Board of  
13 Trustees; or

14 (2) after demand has been made by the Fund, the FUND producer fails to  
15 pay money owed the Fund as a result of:

16 (i) the binding or change of coverage; or

17 (ii) a commission paid to the FUND producer on a policy that is  
18 canceled after the effective date of coverage.

19 20-514.

20 (a) Except as provided in subsection (b) of this section, the Fund shall give  
21 prior written notice to a FUND producer of its intended action under § 20-513 of this  
22 subtitle and give the FUND producer an opportunity for a hearing before taking the  
23 action.

24 (b) (2) After taking an action under § 20-513 of this subtitle, the Fund  
25 promptly shall give notice to the FUND producer and hold a hearing within 10  
26 working days before a member of the Board of Trustees.

27 20-515.

28 (a) The Fund may use the Maryland Tax Refund Intercept Program to recover  
29 money owed to the Fund by a FUND producer if the Fund makes a demand for the  
30 money and the FUND producer does not make payment.

31 20-520.

32 (d) (2) The notice shall:

33 (ii) advise the person to contact the FUND producer that bound the  
34 person's coverage with the Fund during the most recent coverage period;

1 23-101.

2 (b) (1) "Premium finance agreement" means an agreement:

3 (i) by which an insured or prospective insured promises to pay a  
4 premium finance company the amount advanced or to be advanced under the  
5 agreement, together with interest and a service fee, to an insurer[, the insurer's  
6 agent, or a broker] OR AN INSURANCE PRODUCER in payment of premiums; and

7 (ii) that contains an assignment of or is otherwise secured by the  
8 unearned premium or refund obtainable from the insurer on cancellation of the  
9 insurance contract.

10 (2) "Premium finance agreement" does not include a premium financed  
11 in connection with a time sale of goods or services or an extension of credit without  
12 charge by an [agent or broker] INSURANCE PRODUCER.

13 23-201.

14 (b) An insurer[, agent, or broker] OR INSURANCE PRODUCER must register  
15 with the Commissioner before engaging in the business of financing premiums in the  
16 State.

17 23-301.

18 (b) A premium finance agreement shall contain:

19 (1) the name and place of business of the [agent or broker] INSURANCE  
20 PRODUCER negotiating the related insurance contract;

21 23-302.

22 (b) When a premium finance agreement is signed, the premium finance  
23 company, or the [agent or broker] INSURANCE PRODUCER, if applicable, shall provide  
24 the insured with, or cause the insured to be provided with, a legible copy of the fully  
25 completed and executed premium finance agreement.

26 23-302.2.

27 If an insurer receives notice of a financed insurance premium, the insurer shall,  
28 within 10 business days after its calculation, notify the insured, the insurer's [agent]  
29 INSURANCE PRODUCER, and premium finance company of any additional premium  
30 arising under the financed policy.

31 23-403.1.

32 If an insurer receives notice from an [agent] INSURANCE PRODUCER or  
33 premium finance company, within 15 business days after receipt of the initial down  
34 payment for the coverage being financed, that the initial down payment has been  
35 dishonored by a financial institution, there is no valid insurance contract or insurance  
36 contracts, and the policy shall be voided.



1 23-501.

2 A premium finance company, or an [agent or broker] INSURANCE PRODUCER, if  
3 applicable, may not require an insured or prospective insured to purchase or finance  
4 add-on coverage, as defined in § 20-504 of this article, as a condition of financing the  
5 premium for an insurance contract issued by the Maryland Automobile Insurance  
6 Fund.

7 23-502.

8 A person may not pay any part of an initial service fee or any other fee or charge  
9 to an [agent, broker] INSURANCE PRODUCER, employee of an [agent or broker]  
10 INSURANCE PRODUCER, or to any other person as an inducement to financing an  
11 insurance contract with a premium financing company.

12 23-505.2.

13 (a) An insurer that markets through independent [agents] INSURANCE  
14 PRODUCERS as defined in this article may not discriminate, intimidate, or retaliate  
15 against an [agent, broker,] INSURANCE PRODUCER or insured that uses premium  
16 financing by denying the [agent, broker,] INSURANCE PRODUCER or insured the  
17 same rights accorded to [agents, brokers,] INSURANCE PRODUCERS or insureds who  
18 pay premiums in a different manner.

19 (b) With respect to personal lines automobile insurance, an independent  
20 [agent] INSURANCE PRODUCER, who directly or indirectly has an ownership interest  
21 in a premium finance company, shall provide a disclosure to be signed by the insured  
22 comparing the costs and terms of premium financing with the insurer's alternative  
23 payment plan.

24 23-506.

25 In addition to any other applicable administrative or civil penalty, a premium  
26 finance company, insurer, [agent, or broker] OR INSURANCE PRODUCER that  
27 willfully and knowingly violates any provision of this title is guilty of a misdemeanor  
28 and on conviction is subject to a fine not exceeding \$1,000 or imprisonment not  
29 exceeding 1 year or both.

30 25-106.

31 (d) (1) Unless the purchase is effected through a licensed agent or broker  
32 acting under the surplus lines insurance laws and regulations of a state, a purchasing  
33 group may not purchase insurance from a risk retention group that is not chartered  
34 in that state or from an insurer not authorized in the state in which the purchasing  
35 group is located.

36 25-107.

37 (a) A person must obtain a license from the Commissioner before the person  
38 acts or offers to act as an [agent or broker] INSURANCE PRODUCER for a risk

1 retention group or purchasing group that solicits members, sells insurance coverage,  
2 purchases coverage for its members that are located in the State, or otherwise does  
3 business in the State.

4 (b) (1) Each [agent or broker] INSURANCE PRODUCER acting on behalf of a  
5 risk retention group or purchasing group shall keep a complete and separate record of  
6 all policies procured from or on behalf of the risk retention group or purchasing group.  
7 25-401.

8 [(f) "Licensed producer" means a qualified agent or qualified broker.]

9 [(g) (F) (1) "Premiums written" means, as computed by the Association,  
10 gross direct premiums charged during the second preceding calendar year with  
11 respect to property in the State on all policies of essential property insurance and the  
12 essential property insurance components of multi-peril policies, less return  
13 premiums, dividends paid or credited to policyholders, or the unused or unabsorbed  
14 parts of premium deposits.

15 (2) "Premiums written" does not include premiums or parts of premiums  
16 relating to risks ceded to the Association.

17 25-405.

18 (e) The program of operation shall provide that the Association may not  
19 appoint [agents] INSURANCE PRODUCERS TO ACT ON ITS BEHALF and shall do  
20 business directly with applicants or with licensed INSURANCE producers that  
21 represent applicants.

22 25-407.

23 (e) On request, the Association shall make available a copy of the inspection  
24 report to the applicant or the applicant's licensed INSURANCE producer.

25 27-211.

26 (b) An insurer may not directly or indirectly, or by an [agent] INSURANCE  
27 PRODUCER or representative of the insurer, participate in a plan to offer or effect a  
28 kind or kinds of life insurance, health insurance, or annuities in the State as an  
29 inducement to, or in combination with, the purchase by the public of goods, securities,  
30 commodities, services or subscriptions to periodicals.

31 27-212.

32 (b) Except to the extent provided for in an applicable filing with the  
33 Commissioner as provided by law, an insurer, employee or representative of an  
34 insurer[, agent or broker] OR INSURANCE PRODUCER may not pay, allow, give, or  
35 offer to pay, allow, or give directly or indirectly as an inducement to insurance or after  
36 insurance has become effective:

1 (1) a rebate, discount, abatement, credit, or reduction of the premium  
2 stated in the policy;

3 (2) a special favor or advantage in the dividends or other benefits to  
4 accrue on the policy; or

5 (3) any valuable consideration or other inducement not specified in the  
6 policy.

7 (e) This section does not prohibit an insurer from:

8 (1) paying commissions or other compensation to [qualified agents or  
9 qualified brokers] LICENSED INSURANCE PRODUCERS; or

10 (2) allowing or returning to its participating policyholders, members, or  
11 subscribers lawful dividends, savings, or unabsorbed premium deposits.

12 27-214.

13 (a) (1) A person may not require another person to buy insurance through a  
14 particular [agent, broker,] INSURANCE PRODUCER or insurer as a condition  
15 agreement, or understanding with respect to selling or providing a loan, credit, sale,  
16 goods, property, contract, lease, or service to the other person.

17 (2) An [agent, broker,] INSURANCE PRODUCER or insurer may not  
18 participate in a combination plan or transaction prohibited by paragraph (1) of this  
19 subsection.

20 (b) (1) A person may not solicit the combination of insurance and other  
21 matters prohibited by subsection (a) of this section.

22 (2) An [agent, broker,] INSURANCE PRODUCER or insurer may not  
23 participate in a plan of public solicitation of the combination of insurance and other  
24 matters prohibited by subsection (a) of this section.

25 (3) This subsection does not prohibit a person from being an [agent or  
26 broker] INSURANCE PRODUCER and engaging in another business at the same time  
27 or place if:

28 (i) the sales of insurance and other matters are not combined or  
29 coerced as prohibited by subsection (a) of this section; and

30 (ii) the buyer or other person has the free choice of insurance.

31 (c) (1) Violation of this section does not invalidate any contract or  
32 transaction.

33 (2) Notwithstanding a combination contract, tying agreement,  
34 understanding, or condition to the contrary, the person required to buy or pay for  
35 insurance or to bid ex-insurance may substitute at any time other insurance from  
36 [agents, brokers,] INSURANCE PRODUCERS or insurers chosen by the person, or may

1 decline further insurance coverage if the insurance is other than to protect the  
2 interest of a lender, property owner, or other person.

3 27-216.

4 (b) (2) Paragraph (1) of this subsection does not prohibit:

5 (iv) [an agent or broker] FUND PRODUCER from charging and  
6 collecting, as actual expenses incurred in placing automobile insurance with the  
7 Maryland Automobile Insurance Fund: 1. a maximum charge of \$10 plus \$1 more  
8 than the actual charge by the Motor Vehicle Administration for a driving record  
9 required to be presented with the application, unless otherwise provided by the Fund;  
10 or 2. the amount provided in subsection (e) of this section; or

11 (d) (1) Notwithstanding subsection (a) of this section, a surplus lines broker  
12 that holds a certificate of qualification under Title 3, Subtitle 3 of this article may  
13 charge a reasonable policy fee, not exceeding \$75, on each policy procured by a  
14 [qualified agent or qualified broker] LICENSED INSURANCE PRODUCER to whom the  
15 surplus lines broker pays a commission.

16 (e) (2) (i) The Maryland Automobile Insurance Fund may sponsor [an  
17 agent, broker,] A FUND PRODUCER or premium finance company registered under  
18 Title 23 of this article for the purpose of obtaining accident history reports directly  
19 from a person that provides accident history reports.

20 (ii) When placing automobile insurance through the Fund, [an  
21 agent, broker,] A FUND PRODUCER or premium finance company sponsored by the  
22 Fund under this paragraph may obtain accident history reports directly from a  
23 person that provides accident history reports.

24 (3) Unless provided otherwise by the Fund, a person that provides  
25 accident history reports to [an agent, broker,] A FUND PRODUCER or premium  
26 finance company sponsored by the Fund under paragraph (2) of this subsection shall  
27 direct all billing for the reports to the [agent, broker,] FUND PRODUCER or premium  
28 finance company.

29 (4) Subsection (b)(1) of this section does not prohibit [an agent, broker,]  
30 A FUND PRODUCER or premium finance company from charging and collecting actual  
31 expenses that are imposed by a person for providing accident history reports under  
32 this subsection in connection with the placement of automobile insurance through the  
33 Fund.

34 27-220.

35 An [agent, broker,] INSURANCE PRODUCER or insurer may not refer an  
36 individual employee or dependent of an employee to the Children and Families  
37 Health Care Program established under Title 15, Subtitle 3 of the Health General  
38 Article or arrange for an individual employee or dependent of an employee to apply  
39 for the Children and Families Health Care Program established under Title 15,  
40 Subtitle 3 of the Health General Article if the [agent, broker,] INSURANCE

1 PRODUCER or insurer has an economic interest in the referral or the arrangement  
2 and the [agent's, broker's,] INSURANCE PRODUCER'S or insurer's sole purpose is to  
3 separate that employee or that employee's dependent from group health insurance  
4 provided in connection with the employee's employment.

5 27-405.

6 (a) It is a fraudulent insurance act for a person to act as or represent to the  
7 public that the person is an [agent, broker,] INSURANCE PRODUCER or adjuster in  
8 the State if the person has not received the appropriate [certificate of qualification]  
9 LICENSE under or otherwise complied with Title 10, Subtitle 1 of this article.

10 (b) It is a fraudulent insurance act for an [agent or broker] INSURANCE  
11 PRODUCER:

12 (1) to solicit or take application for, procure, or place for others insurance  
13 for which the [agent or broker] INSURANCE PRODUCER has not obtained an  
14 appropriate [certificate of qualification] LICENSE;

15 (2) knowingly to violate § 10-130 of this article; or

16 (3) intentionally to fail to report to an insurer the exact amount of  
17 consideration charged as a premium for an insurance contract, if different from the  
18 policy premium, and to fail to maintain records that show that information.

19 27-501.

20 (a) (1) An insurer[, agent, or broker] OR INSURANCE PRODUCER may not  
21 cancel or refuse to underwrite or renew a particular insurance risk or class of risk for  
22 a reason based wholly or partly on race, color, creed, sex, or blindness of an applicant  
23 or policyholder or for any arbitrary, capricious, or unfairly discriminatory reason.

24 (2) Except as provided in this section, an insurer[, agent, or broker] OR  
25 INSURANCE PRODUCER may not cancel or refuse to underwrite or renew a particular  
26 insurance risk or class of risk except by the application of standards that are  
27 reasonably related to the insurer's economic and business purposes.

28 (c) An insurer[, agent, or broker] OR INSURANCE PRODUCER may not make  
29 an inquiry about race, creed, color, or national origin in an insurance form,  
30 questionnaire, or other manner or requesting general information that relates to an  
31 application for insurance.

32 27-503.

33 (a) An insurer may not cancel a written agreement with an [agent or broker]  
34 INSURANCE PRODUCER about insurance or refuse to accept insurance business from  
35 the [agent or broker] INSURANCE PRODUCER unless the insurer complies with this  
36 section.

37 (b) (1) This subsection does not apply to:

1 (i) policies of life insurance, health insurance, surety insurance,  
2 wet marine and transportation insurance, and title insurance; or

3 (ii) [agents, brokers,] INSURANCE PRODUCERS or policies of a  
4 company or group of companies represented by [agents or brokers] INSURANCE  
5 PRODUCERS who by contractual agreement represent only that company or group of  
6 companies if:

7 1. the business is owned by the company or group of  
8 companies; and

9 2. the cancellation of any contractual agreement does not  
10 result in the cancellation or refusal to renew any policies.

11 (2) If an insurer intends to cancel a written agreement with an [agent or  
12 broker] INSURANCE PRODUCER or intends to refuse a class of renewal business from  
13 an [agent or broker] INSURANCE PRODUCER, the insurer shall give the [agent or  
14 broker] INSURANCE PRODUCER at least 90 days written notice.

15 (3) Notwithstanding any provision of the agreement to the contrary, the  
16 insurer shall continue for at least 2 years after termination of the agency agreement  
17 to renew through the [agent or broker] INSURANCE PRODUCER any of the policies  
18 that have not been replaced with other insurers as expirations occur.

19 (c) An insurer may not cancel or refuse to renew a policy of the insured  
20 because of the termination of the [agent's or broker's] INSURANCE PRODUCER'S  
21 contract.

22 (d) Notwithstanding any other provision of this section, an insurer may not  
23 cancel or amend a written agreement with an [agent or broker] INSURANCE  
24 PRODUCER or refuse to accept business from the [agent or broker] INSURANCE  
25 PRODUCER if the cancellation, amendment, or refusal is arbitrary, capricious, unfair,  
26 or discriminatory or is based wholly or partly on the race, creed, color, sex, religion,  
27 national origin, or place of residency of the [agent or broker] INSURANCE PRODUCER  
28 or the applicants or policyholders of the [agent or broker] INSURANCE PRODUCER.

29 (e) If an insurer or [agent] INSURANCE PRODUCER that accepts [brokerage]  
30 business FROM AN INSURANCE PRODUCER ACTING ON BEHALF OF AN INSURED OR  
31 PROSPECTIVE INSURED rejects the business of [a broker] AN INSURANCE PRODUCER  
32 ACTING ON BEHALF OF AN INSURED OR PROSPECTIVE INSURED, the insurer or  
33 [agent] INSURANCE PRODUCER shall give to the Commissioner and the [broker]  
34 INSURANCE PRODUCER ACTING ON BEHALF OF AN INSURED OR PROSPECTIVE  
35 INSURED, on request of the [broker] THAT INSURANCE PRODUCER, the reasons for  
36 the rejection in writing.

37 (f) An insurer may not cancel or amend a written agreement with an [agent  
38 or broker] INSURANCE PRODUCER about property insurance or casualty insurance  
39 because of an adverse loss ratio experience on the [agent's or broker's] INSURANCE  
40 PRODUCER'S book of business if:

1 (1) the insurer required the [agent or broker] INSURANCE PRODUCER to  
2 submit the application for underwriting approval, all material information on the  
3 application was completed, and the [agent or broker] INSURANCE PRODUCER did not  
4 omit or alter any information provided by the applicant; or

5 (2) the insurer accepted, without prior approval, policies issued by the  
6 [agent or broker] INSURANCE PRODUCER, if all material information on the  
7 application for the policy or on the insurer's copy of any policy issued by the [agent or  
8 broker] INSURANCE PRODUCER was completed and the [agent or broker]  
9 INSURANCE PRODUCER did not omit or alter any information provided by the  
10 applicant.

11 27-601.

12 (c) (1) At least 45 days before the date of the proposed cancellation or  
13 expiration of the policy, the insurer shall cause to be sent to the insured, by certificate  
14 of mailing, a written notice of intention to cancel for a reason other than nonpayment  
15 of premium or notice of intention not to renew a policy issued in the State.

16 (2) Notice given to the insured by [a broker or agent] AN INSURANCE  
17 PRODUCER on behalf of the insurer is deemed to have been given by the insurer for  
18 purposes of this subsection.

19 (3) Notwithstanding paragraph (2) of this subsection, no notice is  
20 required under this section if the [agent or broker] INSURANCE PRODUCER has  
21 replaced the insurance.

22 27-604.

23 (b) Whenever an insurer intends to increase a premium for a particular policy  
24 written in the State by 20% or more, the insurer shall notify the insured and [agent]  
25 INSURANCE PRODUCER of the increase.

26 (c) The notice shall be sent by first-class mail to the insured and [agent]  
27 INSURANCE PRODUCER at least 45 days before the effective date of the proposed  
28 premium increase.

29 27-607.

30 (a) (2) A [qualified agent or qualified broker] LICENSED INSURANCE  
31 PRODUCER may provide notice under paragraph (1) of this subsection on behalf of the  
32 insurer.

33 27-802.

34 (a) (1) An authorized insurer, its employees, FUND producers, [as defined in  
35 § 20-101 of this article,] or [agents] INSURANCE PRODUCERS, who in good faith have  
36 cause to believe that insurance fraud has been or is being committed shall report the  
37 suspected insurance fraud in writing to the Commissioner, the Fraud Division, or the  
38 appropriate federal, State, or local law enforcement authorities.

(b) In addition to any protection provided under § 10-618 of the State Government Article, any information, documentation, or other evidence provided under this section by an insurer, its employees, FUND producers, or [agents] INSURANCE PRODUCERS to the Commissioner, the Fraud Division, or a federal, State, or local law enforcement authority in connection with an investigation of suspected insurance fraud is not subject to public inspection for as long as the Commissioner, Fraud Division, or law enforcement authority considers the withholding to be necessary to complete an investigation of the suspected fraud or to protect the person investigated from unwarranted injury.

27-911.

(a) Each authorized insurer doing business in the State shall accept and honor each request by a policyholder for a change of [agent or change of broker] INSURANCE PRODUCER of record within 30 working days after receipt of the request unless the policyholder withdraws the request in writing.

(b) The new [agent or broker] INSURANCE PRODUCER of record must have a current appointment and contract with the authorized insurer before the change of [agent or broker] INSURANCE PRODUCER of record will be effective.

(c) (1) Subject to the provisions of paragraph (2) of this subsection, the new [agent or broker] INSURANCE PRODUCER of record shall be paid all commissions payable on the policy effective not later than the next anniversary date of the policy following the effective date of change.

(2) The commissions payable under paragraph (1) of this subsection do not include:

(i) vested life insurance commissions;

(ii) supplemental health insurance commissions; or

(iii) commissions or other compensation payable under an insurer's retirement or deferred compensation plan with the [agent or broker] INSURANCE PRODUCER.

(d) A request for a change of [agent or broker] INSURANCE PRODUCER of record shall:

(1) be in writing; and

(2) include:

(i) the policyholder's name and address;

(ii) the authorized insurer's name and address;

(iii) the policy number;



1 (iv) the name and address of the new [agent or broker] INSURANCE  
2 PRODUCER of record;  
3 (v) the date of the request;  
4 (vi) the signature of the policyholder; and  
5 (vii) the signature of acceptance by the new [agent or broker]  
6 INSURANCE PRODUCER.

7 (e) This section does not require an authorized insurer to:

8 (1) appoint and contract with an [agent or broker] INSURANCE  
9 PRODUCER of record;  
10 (2) alter an insurer's existing contract with an [agent or broker]  
11 INSURANCE PRODUCER which provides for direct compensation in lieu of commission;  
12 and  
13 (3) require the payment of full commissions to a new [agent or broker]  
14 INSURANCE PRODUCER where the original writing [agent or broker] INSURANCE  
15 PRODUCER or current [agent or broker] INSURANCE PRODUCER continues to have  
16 responsibility for processing and matters relating to the policyholder.

17 27-912.

18 An insurer that accepts a transfer of the insurance business of a group of  
19 policyholders from an independent [agent] INSURANCE PRODUCER may treat the  
20 policies transferred as renewals and not as new policies for underwriting purposes.

## 21 Article - Commercial Law

22 11-203.

23 This subtitle does not make illegal the activity of:

24 (4) An insurer, insurance [agent, insurance broker] PRODUCER, public  
25 adjuster, insurance advisor, or rating organization, to the extent that the activity is  
26 subject to regulation by the Commissioner of Insurance of the State or is authorized  
27 by the Insurance Article or any other law of the State, including the making of or  
28 participating in joint underwriting or joint reinsurance arrangements;

29 12-310.

30 (b) This section does not apply to any commission, dividend, retrospective  
31 rating credit, or other consideration received by a licensee or a licensed insurance  
32 [agent or broker] PRODUCER who is an officer, director, agent, employee, or affiliate  
33 of a licensee on insurance sold under this subtitle in accordance with the applicable  
34 provisions of the Insurance Article.

1 12-312.

2 (b) (1) A lender may not require that the insurance be purchased through a  
3 particular [broker, agent,] INSURANCE PRODUCER or insurance company.

4 (2) The lender may:

5 (i) Assist an applicant or act with [him] THE APPLICANT in  
6 forwarding an application to [a broker or agent] AN INSURANCE PRODUCER; and

7 (ii) Receive and transmit premiums or other identifiable charges  
8 for the insurance.

9 13-104.

10 This title does not apply to:

11 (1) The professional services of a certified public accountant, architect,  
12 clergyman, professional engineer, lawyer, veterinarian, insurance company  
13 authorized to do business in the State, insurance [agent or broker] PRODUCER  
14 licensed by the State, Christian Science practitioner, land surveyor, property line  
15 surveyor, chiropractor, optometrist, physical therapist, podiatrist, real estate broker,  
16 associate real estate broker, or real estate salesperson, or medical or dental  
17 practitioner;

18 **Article - Corporations and Associations**

19 11-101.

20 (h) (2) "Investment adviser" does not include:

21 (iii) A lawyer, certified public accountant, engineer, insurance  
22 [agent or broker] PRODUCER, or teacher whose performance of investment advisory  
23 services is solely incidental to the practice of the profession, provided that the  
24 performance of such services is not solely incidental unless:

25 1. The investment advisory services rendered are connected  
26 with and reasonably related to the other professional services rendered;

27 2. The fee charged for the investment advisory services is  
28 based on the same factors as those used to determine the fee for other professional  
29 services; and

30 3. The lawyer, certified public accountant, engineer,  
31 insurance [agent or broker] PRODUCER, or teacher does not hold out as an  
32 investment advisor;

**Article - Labor and Employment**

1 8-209.

2 (a) Work that an insurance [agent or insurance solicitor] PRODUCER  
3 performs for payment solely by commission is not covered employment.

**Article - Transportation**

4 5-1002.

5 (c) All airport operators in this State shall maintain a roster of aircraft based  
6 or hangared at the facility. This roster shall include for each aircraft:

7 (1) The "N" number, type, and model of the aircraft;

8 (2) The name and address of the owner or operator of the aircraft, and  
9 the period of time the aircraft has been based or hangared at the facility;

10 (3) The liability insurance policy or binder number;

11 (4) The name of the insurance company shown on the policy; and

12 (5) The name of the [agent or broker] INSURANCE PRODUCER.

13 17-109.

14 (b) The evidence of security shall be submitted to the Administration within  
15 30 days of the request on a form prescribed by the Administration and certified by an  
16 insurer or [agent] INSURANCE PRODUCER.

**Chapter 271 of the Acts of 1996**

17 [SECTION 7. AND BE IT FURTHER ENACTED, That this Act shall be  
18 effective until December 31, 2001 and, at the end of December 31, 2001, with no  
19 further action required by the General Assembly, this Act shall be abrogated and of no  
20 further force and effect.]

21 SECTION 2. AND BE IT FURTHER ENACTED, That Section(s) 1-101(d)  
22 through (f), (h), (j) through (p), (q), (s) through (u), (w) through (aa), (cc) through (ee),  
23 (kk) through (rr), and Section 8-401(g) through (k), and 20-101(l), respectively, of  
24 Article - Insurance of the Annotated Code of Maryland be renumbered to be  
25 Section(s) 1-101(c) through (e), (g), (h) through (n), (p), (r) through (t), (x) through  
26 (bb), (ee) through (gg), (mm) through (tt), and Section 8-401(e) through (i), and  
27 20-101(k), respectively.

28 SECTION 3. AND BE IT FURTHER ENACTED, That notwithstanding §  
29 10-115(a)(1) of the Insurance Article, the Commissioner by regulation may designate  
30 an expiration date for a then-existing insurance producer license other than every

1 other anniversary of the issuance date of the license in order to establish a staggered  
2 system of renewals of licenses pursuant to § 10-115(g)(2) of the Insurance Article.

3       SECTION 4. AND BE IT FURTHER ENACTED, That a person who holds a  
4 certificate of qualification as a fraternal benefit agent on the effective date of this Act  
5 may qualify for a license to act as an insurance producer for life and health insurance  
6 without meeting the education, experience, and examination requirements of Title 10,  
7 Subtitle 1 of the Insurance Article if the person applies for the license before the  
8 expiration of the person's certificate of qualification.

9       SECTION 5. AND BE IT FURTHER ENACTED, That, a person who holds a  
10 certificate of qualification as an agent or broker on the effective date of this Act may  
11 act as an insurance producer and, in all respects, shall be considered a licensed  
12 insurance producer and be subject to the provisions of this Act for the remainder of  
13 the term of the person's certificate of qualification. On expiration of the person's  
14 certificate of authority, the person may qualify for renewal of an insurance producer  
15 license under § 10-115 of the Insurance Article as if the person had held an insurance  
16 producer license.

17       SECTION 6. AND BE IT FURTHER ENACTED, That if a person holds a  
18 certificate of qualification as an agent or broker that expires on June 30, 2001 and the  
19 person fails to timely renew the certificate of qualification, the person may qualify for  
20 reinstatement of an insurance producer license under § 10-116.1 of the Insurance  
21 Article as if the person had held an insurance producer license.

22       SECTION 7. AND BE IT FURTHER ENACTED, That a person who has  
23 completed or partially completed any education, experience, or examination  
24 requirement for a certificate of qualification under § 10-104 or § 10-105 of the  
25 Insurance Article prior to the effective date of this Act, shall be considered to have  
26 completed or partially completed the same requirement for an insurance producer  
27 license.

28       SECTION 8. AND BE IT FURTHER ENACTED, That a person who has  
29 completed or partially completed any continuing education requirement for renewal  
30 of a certificate of qualification under § 10-116 of the Insurance Article prior to the  
31 effective date of this Act, shall be considered to have completed or partially completed  
32 the same requirement for renewal of an insurance producer license.

33       SECTION 9. AND BE IT FURTHER ENACTED, That the publisher of the  
34 Annotated Code of Maryland, subject to the approval of the Department of Legislative  
35 Services, shall correct any references throughout the Code to "agent" and "broker", as  
36 necessary to be consistent with this Act.

37       SECTION 10. AND BE IT FURTHER ENACTED, That this Act shall take  
38 effect July 2, 2001.