BY: Economic Matters Committee

AMENDMENTS TO HOUSE BILL NO. 85

(First Reading File Bill)

AMENDMENT NO. 1

Strike beginning with "under" in line 3 down through "the" in line 4 and substitute "<u>from varying the amount of</u>"; and in line 5 after "producers" insert "<u>based on the size of a certain small employer group except under certain circumstances</u>".

AMENDMENT NO. 2

Strike in their entirely lines 16 and 17 and substitute:

- "(F) A CARRIER MAY NOT IMPLEMENT A PRODUCER COMMISSION SCHEDULE THAT VARIES THE AMOUNT OF A COMMISSION BASED ON THE SIZE OF A SMALL EMPLOYER GROUP UNLESS THE VARIATION:
- (1) <u>IS INVERSELY RELATED TO THE SIZE OF THE SMALL EMPLOYER</u>
 GROUP;
- (2) APPLIES TO THE CUMULATIVE PREMIUM PAID OVER A SPECIFIC PERIOD OF TIME, IS UNIFORMLY APPLIED, AND IS INVERSELY RELATED TO THE CUMULATIVE PREMIUM PAID DURING THE PERIOD OF TIME; OR
- (3) <u>IS ESTABLISHED BY A CONTRACT BETWEEN THE CARRIER AND</u> EACH OUTSIDE PRODUCER, AND THE CARRIER:
- (I) SPECIFIES IN THE CONTRACT THE GROUP SIZE TO WHICH THE VARIATION APPLIES;
 - (II) DIRECTS THE OUTSIDE PRODUCER TO REFER SMALL

HB0085/773595/1 Amendments to HB 85 Page 2 of 2 **ECM**

EMPLOYERS OF THE SPECIFIED SIZE TO AN EMPLOYEE OF THE CARRIER WHO IS A LICENSED PRODUCER OR TO A COMPANY AFFILIATED WITH THE CARRIER THROUGH COMMON OWNERSHIP WITHIN AN INSURANCE HOLDING COMPANY; AND

(III) PAYS A COMMISSION TO THE EMPLOYEE PRODUCER DESCRIBED IN ITEM (II) OF THIS ITEM.".