

**Department of Legislative Services**  
Maryland General Assembly  
2002 Session

**FISCAL NOTE**

House Bill 1415  
Economic Matters

(Delegate Kach, *et al.*)

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**Insurance - Life Insurance Producers - Pre-Need Contracts**

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This bill authorizes licensed life insurance producers to sell or provide, through a pre-need contract, pre-need funeral or burial services, or pre-need merchandise such as caskets.

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**Fiscal Summary**

**State Effect:** The bill would not directly affect State operations or finances.

**Local Effect:** None.

**Small Business Effect:** Potential meaningful.

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**Analysis**

**Current Law:** Under current law, an agreement for pre-need burial services may only be made between a consumer and a licensed funeral director, licensed mortician, or surviving spouse. A surviving spouse means the legal widow or widower of a licensed funeral director or licensed mortician whose license was in good standing at the time of death and who at the time of death wholly or partly owned and operated a mortuary science business.

**Small Business Effect:** The bill will have an impact to the extent that morticians and funeral homes that are small businesses lose sales for pre-need goods and services that are made instead by life insurance producers.

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## **Additional Information**

**Prior Introductions:** None.

**Cross File:** None.

**Information Source(s):** Department of Health and Mental Hygiene; Department of Labor, Licensing, and Regulation; Department of Legislative Services

**Fiscal Note History:** First Reader - March 13, 2002  
mam/jr

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