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By: **Senators Jones, Britt, Currie, Exum, Lawlah, and McFadden** Introduced and read first time: January 31, 2003 Assigned to: Finance and Education, Health, and Environmental Affairs

Committee Report: Favorable with amendments Senate action: Adopted Read second time: March 26, 2003

CHAPTER_____

1 AN ACT concerning

Economic Development Loans or Grants <u>Financial Assistance</u> - Minority Business Enterprise Procurement Goals

4 FOR the purpose of requiring that a recipient of certain economic development loans

5 or grants financial assistance awarded by a public or quasi-public State agency

- 6 under the Economic Development Opportunities Program Fund and the
- 7 Maryland Economic Development Assistance Authority and Fund to comply
- 8 with certain minority business enterprise procurement goals <u>under certain</u>

9 <u>circumstances</u>; requiring that certain minority business enterprise procurement

10 goals be included in certain loan or grant <u>financial assistance</u> agreements;

11 expanding an existing termination provision to include certain provisions of this

12 Act; defining a certain term authorizing the Department of Business and

13 Economic Development to require certain recipients of financial assistance to

14 <u>submit certain information; requiring the Department to submit an annual</u>

15 report to a certain committee; defining certain terms; providing for a delayed

16 <u>effective date</u>; and generally relating to applying minority business enterprise

17 procurement goals to financial assistance for economic development loans or

18 grants awarded by public or quasi-public State agencies under the Economic

19 Development Opportunities Program Fund and the Maryland Economic

20 Development Assistance Authority and Fund.

21 BY repealing and reenacting, without amendments,

22 Article State Finance and Procurement

23 Section 14 301 through 14 305, 14 307, and 14 308

- 24 Annotated Code of Maryland
- 25 (2001 Replacement Volume and 2002 Supplement)

26 BY renumbering

- 1 Article 83A Business and Economic Development
- 2 Section 5-1411
- 3 to be Section 5-1412
- 4 <u>Annotated Code of Maryland</u>
- 5 (1998 Replacement Volume and 2002 Supplement)
- 6 BY adding to
- 7 Article State Finance and Procurement
- 8 Article 83A Business and Economic Development
- 9 Section 14-306 <u>5-1411</u>
- 10 Annotated Code of Maryland
- 11 (2001 1998 Replacement Volume and 2002 Supplement)
- 12 BY repealing and reenacting, with amendments, adding to
- 13 Article State Finance and Procurement
- 14 Section 14-309 <u>7-314(q)</u>
- 15 Annotated Code of Maryland
- 16 (2001 Replacement Volume and 2002 Supplement)
- 17 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
- 18 MARYLAND, That Section(s) 5-1411 of Article 83A Business and Economic
- 19 Development of the Annotated Code of Maryland be renumbered to be Section(s)
- 20 <u>5-1412.</u>
- 21 SECTION 1. 2. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
- 22 MARYLAND AND BE IT FURTHER ENACTED, That the Laws of Maryland read as 23 follows:
- 24

- Article 83A Business and Economic Development
- 25 <u>5-1411.</u>

26 (A) (1) THIS SECTION APPLIES TO FINANCIAL ASSISTANCE UNDER THIS 27 SUBTITLE THAT EXCEEDS \$100,000.

28 (2) <u>THIS SECTION DOES NOT APPLY TO FINANCIAL ASSISTANCE USED</u>
 29 <u>SOLELY FOR THE PURPOSE OF ACQUIRING REAL PROPERTY OR STRUCTURES ON</u>
 30 REAL PROPERTY.

31 (B) WITH RESPECT TO FINANCIAL ASSISTANCE UNDER THIS SUBTITLE TO A 32 LOCAL GOVERNMENT:

(1) IF THE LOCAL GOVERNMENT HAS A PROGRAM FOR PROMOTING
 PROCUREMENT OPPORTUNITIES AMONG MINORITY BUSINESSES THAT IS
 ACCEPTABLE TO THE DEPARTMENT, THE LOCAL GOVERNMENT SHALL APPLY THE
 REQUIREMENTS OF THAT PROGRAM TO THE PROCUREMENT OF GOODS OR SERVICES
 MADE WITH THE PROCEEDS OF THE FINANCIAL ASSISTANCE.

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	(2) IF THE LOCAL GOVERNMENT DOES NOT HAVE A PROGRAM THAT MEETS THE STANDARDS UNDER PARAGRAPH (1) OF THIS SUBSECTION, THE LOCAL GOVERNMENT IS SUBJECT TO SUBSECTION (C) OF THIS SECTION.
4	(C) (1) IN THIS SUBSECTION, "MINORITY BUSINESS ENTERPRISE" MEANS:
5 6	(I) <u>AN INDIVIDUAL WHO HAS A SOCIAL OR ECONOMIC</u> IMPEDIMENT THAT:
	<u>1.</u> <u>IS BEYOND THE PERSONAL CONTROL OF THE INDIVIDUAL,</u> SUCH AS FINANCIAL CAPACITY, GEOGRAPHICAL OR REGIONAL ECONOMIC DISTRESS, OR LACK OF FORMAL EDUCATION; AND
10 11	2. <u>DOES NOT LIMIT THE ABILITY OF THE INDIVIDUAL TO</u> PROVIDE THE REQUIRED GOODS OR SERVICES; OR
	(II) <u>A BUSINESS ENTITY THAT IS AT LEAST 51% OWNED AND</u> CONTROLLED BY INDIVIDUALS WHO MEET THE STANDARDS UNDER ITEM (I) OF THIS PARAGRAPH.
17 18 19	(2) WITH RESPECT TO FINANCIAL ASSISTANCE UNDER THIS SUBTITLE TO AN ENTITY OTHER THAN A LOCAL GOVERNMENT, THE ENTITY SHALL AGREE TO INCLUDE IN THE AGREEMENT PROVIDING THE FINANCIAL ASSISTANCE A PROVISION ACCEPTABLE TO THE DEPARTMENT THAT WOULD ENCOURAGE THE PROCUREMENT FROM MINORITY BUSINESS ENTERPRISES OF GOODS OR SERVICES PURCHASED WITH THE PROCEEDS OF THE FINANCIAL ASSISTANCE.
	(3) IN NEGOTIATING THE PROVISION REQUIRED UNDER PARAGRAPH (2) OF THIS SUBSECTION, THE DEPARTMENT SHALL TAKE INTO ACCOUNT RELEVANT FACTORS, INCLUDING:
24 25	(I) THE INTENDED USE OF THE PROCEEDS OF THE FINANCIAL ASSISTANCE; AND
26 27	
30 31	(D) THE DEPARTMENT MAY REQUIRE THAT A RECIPIENT OF FINANCIAL ASSISTANCE UNDER THIS SUBTITLE SUBMIT TO THE DEPARTMENT A LIST, OR AN UPDATED LIST, OF THE MINORITY BUSINESS ENTERPRISES FROM WHICH GOODS OR SERVICES WERE PROCURED AND THE NATURE AND DOLLAR AMOUNT OF THE GOODS OR SERVICES.
33	Article - State Finance and Procurement
34	14-301.
35	(a) In this subtitle the following words have the meanings indicated.

	ication" means the determination that a legal entity is a minority or the purposes of this subtitle.
	ication agency" means the agency designated by the Board of Public 03(b) of this subtitle to certify and decertify minority business
6 (d) "Certi: 7 enterprise that holds	ied minority business enterprise" means a minority business a certification.
9 individual whose ab 10 due to diminished c	emically disadvantaged individual" means a socially disadvantaged ility to compete in the free enterprise system has been impaired apital and credit opportunities as compared to others in the same siness who are not socially disadvantaged.
12 (f) (1) 13 venture, that is:	"Minority business enterprise" means any legal entity, except a joint
14	(i) organized to engage in commercial transactions;
15 16 are socially and ecc	(ii) at least 51% owned and controlled by 1 or more individuals who nomically disadvantaged; and
17 18 controlled by, one c 19 who own it.	(iii) managed by, and the daily business operations of which are or more of the socially and economically disadvantaged individuals
20 (2) 21 organized to prome	"Minority business enterprise" includes a not for profit entity te the interests of physically or mentally disabled individuals.
22(g)(1)23worth" means the n24liabilities are deduced	et value of the assets of an individual remaining after total
25 (2) 26 jointly or as commu	"Personal net worth" includes the individual's share of assets held unity property with the individual's spouse.
27 (3)	"Personal net worth" does not include:
2829 certified minority b	(i) the individual's ownership interest in the applicant or a usiness enterprise; or
30	(ii) the individual's equity in his or her primary place of residence.
31 (h) "Race 32 small businesses.	neutral measure" means a method that is or can be used to assist all
	Subject to paragraphs (2) and (3) of this subsection, "socially and vantaged individual" means a citizen or lawfully admitted of the United States who is:

35 permanent resident of the United States who is:

4

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1	(i)	in any of the following minority groups:
2 3	the black racial groups of Africa	 African American – an individual having origins in any of a;
6 7 8 9 10	origins in any of the original pe- member of a North American tr the United States or a state throu recognition. This includes an in American and who is regarded to	2. American Indian/Native American an individual having oples of North America and who is a documented ibe, band, or otherwise has a special relationship with ugh treaty, agreement, or some other form of dividual who claims to be an American Indian/Native as such by the American Indian/Native American dual claims to be a part, but does not include an an origin;
		3. Asian an individual having origins in the Far East, abcontinent, and who is regarded as such by the a claims to be a part;
	5 Central or South American, or	4. Hispanic - an individual of Mexican, Puerto Rican, Cuban, other Spanish culture or origin, regardless of race, and community of which the person claims to be a part;
20	 impairment that substantially li generally by the community as 	5. physically or mentally disabled - an individual who has an mits one or more major life activity, who is regarded having such a disability, and whose disability has ability to engage in competitive business; or
	=	6. women - a woman, regardless of race or ethnicity, unless nic or racial minority group and elects that category in
25 26	5 (ii) 5 economically disadvantaged in	otherwise found by the certification agency to be a socially and dividual.
		a rebuttable presumption that an individual who is a ader paragraph (1)(i) of this subsection is socially and
30 31) (3) An indivi found to be economically disad	idual whose personal net worth exceeds \$750,000 may not be Ivantaged.
34	 subjected to racial or ethnic pro because of membership in a group 	ntaged individual" means an individual who has been sjudice or cultural bias within American society oup and without regard to individual qualities. Social ircumstances beyond the control of the individual.
36	5 14-302.	
37	7 (a) (1) Except fo	or leases of real property and except as provided in

37 (a) (1) Except for leases of real property and except as provided 38 paragraphs (2) and (3) of this subsection, each unit shall structure procurement

	procedures, consistent following results:	with the	e purpose	es of this subtitle, to try to achieve the
3		(i)	a minir	num of 7% of the unit's total dollar value of procurement
-		· /		rectly from certified minority business
				m agency as African American owned
	businesses;	j the ce	inioune	ageney as rintean rinterioun owned
Ũ	<i>cushiesses</i> ,			
7		(ii)	a minir	num of 10% of the unit's total dollar value of
8	procurement contracts	is to be	made di	rectly or indirectly from certified minority
				ertification agency as women-owned
10	businesses; and		-	
11		(111)		all minimum of 25% of the unit's total dollar value of
	-	is to be	made d	irectly or indirectly from all certified minority
13	business enterprises.			
14	(2)	(i)	Excont	as provided in personenth (2) of this subsection in
		(i) ruction		as provided in paragraph (3) of this subsection, in it shall structure procurement procedures,
				btitle, to try to achieve the following results:
10	consistent with the pu	i poses o	1 uns su	bittle, to if y to demove the following results.
17			1.	a minimum of 7% of the unit's total dollar value of
	construction contracts	is to be	made di	irectly or indirectly from certified minority
				certification agency as African
	American owned busi			
21			2.	a minimum of 10% of the unit's total dollar value of
22	construction contracts	is to be	made di	irectly or indirectly from certified minority
	-	assified	by the c	certification agency as women owned
24	businesses; and			
25			2	
25		, • ,	3.	an overall minimum of 25% of the unit's total dollar value
		ets is to	be made	e directly or indirectly from all certified minority
21	business enterprises.			
28		(ii)	The un	it shall:
20		(11)	The un	it shan.
29			1.	consider the practical severability of the construction
-	projects; and		1.	consider the practical severability of the construction
	F- J,			
31			2.	implement a program that will enable the unit to evaluate
32	each contract to deterr	nine the	appropi	
			-	
33				the Maryland Department of Transportation, the
				ubsection shall apply only to construction
35	contracts in excess of	\$50,000	.	
25		F = -1	· . 1. 11	
36				neet the maximum feasible portion of the goals
				THE SHEEPHINE IN INTERPOSE ADDITED

37 stated in paragraphs (1), (2), and (3) of this subsection by using race neutral

 measures to facilitate process. 	minority business enterprise participation in the procurement	
3 (5) 4 subsection, a contract 5 enterprise, shall:	To achieve the result specified in paragraph (1) or (2) of this or, including a contractor that is a certified minority business	
6	(i) identify specific work categories appropriate for subcontracting;	;
7 8 enterprises, through	(ii) at least 10 days before bid opening, solicit minority business rritten notice that:	
9 10 subparagraph; and	1. describes the categories of work under item (i) of this	
 solicited and specifi 	2. provides information regarding the type of work being instructions on how to submit a bid;	
13 14 this paragraph;	(iii) attempt to make personal contact with the firms in item (ii) of	
15 16 requirements or to c	(iv) assist minority business enterprises to fulfill bonding tain a waiver of those requirements;	
17 18 business enterprises 19 and	(v) in order to publicize contracting opportunities to minority attend prebid meetings or other meetings scheduled by the unit;	
 20 21 businesses with who 22 minority and nonmi 	(vi) upon acceptance of a bid, provide the unit with a list of minority n the contractor negotiated, including price quotes from ority firms.	ł
23 (6) 24 in good faith, with p	(i) The unit shall make a finding whether the contractor complied, ragraph (5) of this subsection.	
	(ii) If the unit finds the contractor complied with paragraph (5) of nit may not require the contractor to renegotiate any o achieve a different result.	
	The provisions of §§ 14-301(f) and 14-303 of this subtitle and section are inapplicable to the extent that any unit determines n conflict with any applicable federal program requirement.	
31 (2) 32 report required under	The determination under this subsection shall be included with the § 14 305 of this subtitle.	
33 14-303.		
	In accordance with Title 10, Subtitle 1 of the State Government all adopt regulations consistent with the purposes of this ut the requirements of this subtitle.	

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3	prospective cont	ractors, and successful bidders or offerors to maximize notice to, and o participate in the procurement process by, a broad range of
5	(b) Th	ese regulations shall include:
	()	ises for all units through a single process that meets applicable
9	(2)	a requirement that the solicitation document accompanying each
	()	orth the expected degree of minority business enterprise participation
	l based, in part, o	
12	2	(i) the potential subcontract opportunities available in the prime
13	3 procurement co	
14	1	(ii) the availability of certified minority business enterprises to
15	5 respond compet	itively to the potential subcontract opportunities;
16	6 (3)	a requirement that the unit provide a current list of certified
17	7 minority busine	ss enterprises to each prospective contractor;
18	3 (4)	provisions to ensure the uniformity of requests for bids on
-	• subcontracts;	F
20) (5)	provisions relating to the timing of requests for bids on subcontracts
21		on of bids on subcontracts;
22	(-)	1 0 0
		rom an inadequate response by minority business enterprises to a
24	1 request for bids	,
25	5 (7)	provisions relating to joint ventures, under which a bidder may count
26	6 toward meeting	its minority business enterprise participation goal, the minority
27	7 business enterp	rise portion of the joint venture;
28	- (-)	
		ces under which a unit may waive obligations of the contractor
30) relating to mine	rity business enterprise participation;
31		
32	2 business enterpr	ises acknowledging all payments received in the preceding 30 days
33	3 under a contract	governed by this subtitle;

34 (10) a requirement that a unit shall verify and maintain data concerning
35 payments received by minority business enterprises, including a requirement that,
36 upon completion of a project, the unit shall compare the total dollar value actually

received by minority business enterprises with the amount of contract dollars initially
 awarded, and an explanation of any discrepancies therein;

3 (11) a requirement that a unit verify that minority business enterprises
4 listed in a successful bid are actually participating to the extent listed in the project
5 for which the bid was submitted;

6 (12) provisions establishing a graduation program based on the financial 7 viability of the minority business enterprise, using annual gross receipts or other 8 economic indicators as may be determined by the Board; and

9 (13) other provisions that the Board considers necessary or appropriate to 10 encourage participation by minority business enterprises and to protect the integrity 11 of the procurement process.

12 (c) The regulations adopted under this section shall specify that a unit may
 13 not allow a business to participate as if it were a certified minority business
 14 enterprise if the business's certification is pending.

15 14 304.

16 In the same manner and with the same fees as provided by law in civil (a) cases, in a matter regarding the decertification of a certified minority business 17 enterprise, the certification agency may: 18 19 (1)subpoena witnesses; 20 (2)administer oaths; and 21 (3)compel the production of records, books, papers, and other 22 documents. 23 If a person fails to comply with a subpoena issued under subsection (a) of (b) 24 this section, or fails to produce documents or other evidence, on petition of the 25 certification agency, a court of competent jurisdiction may pass an order directing compliance with the subpoena or compelling the production of documents or other 26 27 evidence. 28 14-305. 29 (a) (1)Within 90 days after the end of the fiscal year, each unit shall report 30 to the Governor's Office of Minority Affairs and the certification agency.

31 (2) A report under this subsection shall for the preceding fiscal year:

32 (i) state the total number and value of procurement contracts

33 between the unit and certified minority business enterprises, by specific category of

34 minority business enterprise;

 (ii) indicate the percentage that those procurement contracts represent, by specific category of minority business enterprise, of the total number and value of procurement contracts; and
4 (iii) contain other such information as required by the Governor's 5 Office of Minority Affairs and the certification agency and approved by the Board.
6 (3) A report under this subsection shall be in a form prescribed by the 7 Governor's Office of Minority Affairs and the certification agency and approved by the 8 Board.
9 (b) (1) On or before December 31 of each year, the Governor's Office of 10 Minority Affairs shall submit to the Board of Public Works and, subject to § 2-1246 of 11 the State Government Article, to the Legislative Policy Committee a report 12 summarizing the information the Office receives under subsection (a) of this section.
 13 (2) This report may be prepared in conjunction with the annual report 14 required under § 9 306 of the State Government Article. 15 14 306.
 13 TT 500. 16 (A) (1) IN THIS SECTION, "ECONOMIC DEVELOPMENT LOAN OR GRANT" 17 MEANS A LOAN OR GRANT FOR WORKING CAPITAL, DIRECT INVESTMENT, 18 WORKFORCE TRAINING, OR EQUITY ISSUED BY A PUBLIC OR QUASI PUBLIC STATE 19 AGENCY TO A BUSINESS OR NOT FOR PROFIT ORGANIZATION FOR THE PURPOSE OF 20 EXPANDING OR RETAINING BUSINESS OR EMPLOYMENT OPPORTUNITIES IN THE 21 STATE.
22 (2) "ECONOMIC DEVELOPMENT LOAN OR GRANT" INCLUDES A LOAN OR 23 GRANT ISSUED BY OR USING FUNDING FROM:
24(I)THE MARYLAND ECONOMIC DEVELOPMENT ASSISTANCE25AUTHORITY AND FUND;
26 (II) THE ECONOMIC DEVELOPMENT OPPORTUNITIES PROGRAM 27 FUND;
28(III)THE MARYLAND COMPETITIVE ADVANTAGE FINANCING FUND;29 AND
30(IV)THE MARYLAND SMALL BUSINESS DEVELOPMENT FINANCING31 AUTHORITY.
32 (B) (1) EXCEPT AS PROVIDED IN SUBSECTION (C) OF THIS SECTION, A 33 RECIPIENT OF AN ECONOMIC DEVELOPMENT LOAN OR GRANT AWARDED BY A 34 PUBLIC OR QUASI-PUBLIC STATE AGENCY SHALL COMPLY WITH THE PROCUREMENT

34 PUBLIC OR QUASI-PUBLIC STATE AGENCY SHALL COMPLY WITH THE PROCUREMENT

35 GOALS AND REQUIREMENTS FOR MINORITY BUSINESS ENTERPRISES UNDER § 14-302
 36 OF THIS SUBTITLE.

3 BE	TWEEN TH	02 OF THIS IE LOAN OI	ROCUREMENT GOALS AND REQUIREMENTS DESCR UBTITLE SHALL BE CONTAINED IN THE AGREEME GRANT RECIPIENT AND THE PUBLIC OR QUASI PUE AWARDING THE LOAN OR GRANT.	NT
	. ,	E OF ACQU	C DEVELOPMENT LOAN OR GRANT THAT IS AWARI ITION OF LAND OR A BUILDING IS EXEMPT FROM T SECTION.	
8 14	- 307.			
	e House of E view annuall	elegates and	ommittee shall direct at least 1 standing committee of t least 1 standing committee of the State Senate to nce of units as reported under § 14-305 of this subtitle.	
13	(a) (1) A per	n may not:	
14 15 ce	rtification;	(i)	fraudulently obtain, hold, or attempt to obtain or hold	
16 17 (i)	of this paraş	(ii) graph;	aid another person in performing an act prohibited under it	em
	ate official o quested certi		willfully obstruct, impede, or attempt to obstruct or impede estigating the qualifications of a business entity that has	≥a
	udulently of t entitled un		fraudulently obtain, attempt to obtain, or aid another perso mpting to obtain, public moneys to which the person is ;; or	n in
24 25 thi	is subtitle:	(v)	in any minority business enterprise matter administered un	der
26 27 se i	heme or devi	ce;	1. willfully falsify, conceal, or cover up a material fa	ict by any
28			2. make a false or fraudulent statement or representation	tion; or
29 30 co	ntain a false	or fraudulen	3. use a false writing or document that the person kn tatement or entry.	ows to
	(2 lony and on or t exceeding	conviction is	on who violates any provision of this subsection is guilty of a abject to a fine not exceeding \$20,000 or imprisonment .	ŀ
34 35 ha	(b) (1 s certificatio		n may not make a false statement about whether an entity	

1	(2)	A person who violates this subsection is guilty of a misdemeanor and	d
2	on conviction is subje	et to a fine not exceeding \$2,500 or imprisonment not exceeding	

3 1 year or both.

4 14 309.

5 The provisions of §§ 14-301 through [14-305] 14-306 of this subtitle, and any 6 regulations adopted under those sections, shall be of no effect and may not be

7 enforced after July 1, 2006.

8 <u>7-314.</u>

9(Q)(1)(I)10MEANINGS INDICATED.IN THIS SUBSECTION THE FOLLOWING WORDS HAVE THE

 11
 (II)
 "FINANCIAL ASSISTANCE" MEANS A GRANT, LOAN, OR

 12
 INVESTMENT PROVIDED UNDER THIS SUBSECTION THAT EXCEEDS \$100,000.

13(III)"POLITICAL SUBDIVISION" INCLUDES AN AGENCY OR OTHER14INSTRUMENTALITY OF THE POLITICAL SUBDIVISION.

(2) THIS SUBSECTION DOES NOT APPLY TO FINANCIAL ASSISTANCE
 USED SOLELY FOR THE PURPOSE OF ACQUIRING REAL PROPERTY OR STRUCTURES
 ON REAL PROPERTY.

 18
 (3)
 WITH RESPECT TO FINANCIAL ASSISTANCE UNDER THIS SECTION TO

 19
 <u>A POLITICAL SUBDIVISION:</u>

20(I)IF THE POLITICAL SUBDIVISION HAS A PROGRAM FOR21PROMOTING PROCUREMENT OPPORTUNITIES AMONG MINORITY BUSINESSES THAT22IS ACCEPTABLE TO THE DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT,23THE POLITICAL SUBDIVISION SHALL APPLY THE REQUIREMENTS OF THAT PROGRAM24TO THE PROCUREMENT OF GOODS OR SERVICES MADE WITH THE PROCEEDS OF THE25FINANCIAL ASSISTANCE.

26 (II) IF THE POLITICAL SUBDIVISION DOES NOT HAVE A PROGRAM
 27 THAT MEETS THE STANDARDS OF SUBPARAGRAPH (I) OF THIS PARAGRAPH, THE
 28 POLITICAL SUBDIVISION IS SUBJECT TO PARAGRAPH (4) OF THIS SUBSECTION.

29(4)(I)IN THIS PARAGRAPH, "MINORITY BUSINESS ENTERPRISE"30MEANS:

 31
 1.
 AN INDIVIDUAL WHO HAS A SOCIAL OR ECONOMIC

 32
 IMPEDIMENT THAT:
 1.

A. <u>IS BEYOND THE PERSONAL CONTROL OF THE INDIVIDUAL,</u>
 <u>SUCH AS FINANCIAL CAPACITY, GEOGRAPHICAL OR REGIONAL ECONOMIC DISTRESS,</u>
 <u>OR LACK OF FORMAL EDUCATION; AND</u>

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1 2	<u>B.</u> <u>DOES NOT LIMIT THE ABILITY OF THE INDIVIDUAL TO</u> PROVIDE THE REQUIRED GOODS OR SERVICES; OR
	<u>2.</u> <u>A BUSINESS ENTITY THAT IS AT LEAST 51% OWNED AND</u> CONTROLLED BY INDIVIDUALS WHO MEET THE STANDARDS UNDER ITEM 1 OF THIS SUBPARAGRAPH.
8 9 10 11	(II) WITH RESPECT TO FINANCIAL ASSISTANCE UNDER THIS SECTION TO AN ENTITY OTHER THAN A POLITICAL SUBDIVISION, THE ENTITY SHALL AGREE TO INCLUDE IN THE AGREEMENT PROVIDING THE FINANCIAL ASSISTANCE A PROVISION ACCEPTABLE TO THE DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT THAT WOULD ENCOURAGE THE PROCUREMENT FROM MINORITY BUSINESS ENTERPRISES OF GOODS OR SERVICES PURCHASED WITH THE PROCEEDS OF THE FINANCIAL ASSISTANCE.
15	(III) IN NEGOTIATING THE PROVISION REQUIRED UNDER SUBPARAGRAPH (II) OF THIS PARAGRAPH, THE DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT SHALL TAKE INTO ACCOUNT RELEVANT FACTORS, INCLUDING:
17 18	1. THE INTENDED USE OF THE PROCEEDS OF THE FINANCIAL ASSISTANCE; AND
19 20	2. <u>THE FEASIBILITY OF OBTAINING THE REQUIRED GOODS</u> OR SERVICES FROM MINORITY BUSINESS ENTERPRISES.
23 24 25	(5) THE DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT MAY REQUIRE THAT A RECIPIENT OF FINANCIAL ASSISTANCE UNDER THIS SECTION SUBMIT TO THE DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT A LIST, OR AN UPDATED LIST, OF THE MINORITY BUSINESS ENTERPRISES FROM WHICH GOODS OR SERVICES WERE PROCURED AND THE NATURE AND DOLLAR AMOUNT OF THE GOODS OR SERVICES.
29 30	SECTION 3. AND BE IT FURTHER ENACTED, That the Department of Business and Economic Development shall report, on or before September 1 of each year, in accordance with § 2-1246 of the State Government Article to the Joint Committee on Fair Practices on the results of the implementation of the provisions of this Act.

32 SECTION 2. <u>4.</u> AND BE IT FURTHER ENACTED, That this Act shall take 33 effect October 1, 2003 January 1, 2004.