## **SENATE BILL 323**

Unofficial Copy C8 SB 526/03 - FIN/EHE 2004 Regular Session 4lr1818 CF 4lr2841

By: Senators Jones, Britt, Conway, Currie, Exum, Garagiola, Gladden, Green, Hughes, Kelley, Lawlah, and McFadden Introduced and read first time: February 2, 2004 Assigned to: Finance		
Senate acti	Committee Report: Favorable with amendments Senate action: Adopted Read second time: March 18, 2004	
	CHAPTER	
1 AN A	CT concerning	
2 3	Economic Development Financial Assistance - Minority Business Enterprise Procurement Goals	

- 4 FOR the purpose of requiring that a recipient of certain financial assistance awarded
- 5 under the Economic Development Opportunities Program Fund and the
- 6 Maryland Economic Development Assistance Authority and Fund to comply
- 7 with certain minority business enterprise procurement goals under certain
- 8 circumstances; requiring that certain minority business enterprise procurement
- o circumstances, requiring that certain inmortry business enterprise procurement
- 9 goals be included in certain financial assistance agreements; authorizing the
- 10 Department of Business and Economic Development to require certain
- recipients of financial assistance to submit certain information; requiring the
- 12 Department to submit an annual report to a certain committee; defining certain
- terms; providing for a delayed effective date; and generally relating to applying
- 14 minority business enterprise procurement goals to financial assistance for
- 15 economic development awarded under the Economic Development
- Opportunities Program Fund and the Maryland Economic Development
- 17 Assistance Authority and Fund.
- 18 BY renumbering
- 19 Article 83A Business and Economic Development
- 20 Section 5-1411
- 21 to be Section 5-1412
- 22 Annotated Code of Maryland
- 23 (2003 Replacement Volume)
- 24 BY adding to

- 2 **SENATE BILL 323** 1 Article 83A - Business and Economic Development Section 5-1411 2 3 Annotated Code of Maryland (2003 Replacement Volume) 4 5 BY adding to Article - State Finance and Procurement 6 7 Section 7-314(q) Annotated Code of Maryland 8 (2001 Replacement Volume and 2003 Supplement) 9 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF 10 11 MARYLAND, That Section(s) 5-1411 of Article 83A - Business and Economic 12 Development of the Annotated Code of Maryland be renumbered to be Section(s) 13 5-1412. 14 SECTION 2. AND BE IT FURTHER ENACTED, That the Laws of Maryland 15 read as follows: 16 Article 83A - Business and Economic Development 17 5-1411. THIS SECTION APPLIES TO FINANCIAL ASSISTANCE UNDER THIS (1) 19 SUBTITLE THAT EXCEEDS \$100,000. THIS SECTION DOES NOT APPLY TO FINANCIAL ASSISTANCE USED 21 SOLELY FOR THE PURPOSE OF ACQUIRING REAL PROPERTY OR STRUCTURES ON 22 REAL PROPERTY. 23 (B) WITH RESPECT TO FINANCIAL ASSISTANCE UNDER THIS SUBTITLE TO A 24 LOCAL GOVERNMENT: 25 IF THE LOCAL GOVERNMENT HAS A PROGRAM FOR PROMOTING (1) 26 PROCUREMENT OPPORTUNITIES AMONG MINORITY BUSINESSES THAT IS 27 ACCEPTABLE TO THE DEPARTMENT, THE LOCAL GOVERNMENT SHALL APPLY THE 28 REQUIREMENTS OF THAT PROGRAM TO THE PROCUREMENT OF GOODS OR SERVICES 29 MADE WITH THE PROCEEDS FROM THE FINANCIAL ASSISTANCE; BUT 30 IF THE LOCAL GOVERNMENT DOES NOT HAVE A PROGRAM THAT IS
- 31 ACCEPTABLE TO THE DEPARTMENT UNDER PARAGRAPH (1) OF THIS SUBSECTION,
- 32 THE LOCAL GOVERNMENT IS SUBJECT TO SUBSECTION (C) OF THIS SECTION.
- IN THIS SUBSECTION. "MINORITY BUSINESS ENTERPRISE" MEANS: 33 (C)(1)
- 34 <del>(I)</del> AN INDIVIDUAL WHO HAS A SOCIAL OR ECONOMIC
- 35 IMPEDIMENT THAT:

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	1. IS BEYOND THE PERSONAL CONTROL OF THE INDIVIDUAL, SUCH AS FINANCIAL CAPACITY, GEOGRAPHICAL OR REGIONAL ECONOMIC DISTRESS, OR LACK OF FORMAL EDUCATION; AND
4 5	2. DOES NOT LIMIT THE ABILITY OF THE INDIVIDUAL TO PROVIDE THE REQUIRED GOODS OR SERVICES; OR
8	(II) A BUSINESS ENTITY THAT IS AT LEAST 51% OWNED AND CONTROLLED BY INDIVIDUALS WHO MEET THE STANDARDS UNDER ITEM (I) OF THIS PARAGRAPH HAS THE MEANING STATED IN § 14-301 OF THE STATE FINANCE AND PROCUREMENT ARTICLE.
12 13 14	(2) WITH RESPECT TO FINANCIAL ASSISTANCE UNDER THIS SUBTITLE TO AN ENTITY OTHER THAN A LOCAL GOVERNMENT, THE ENTITY SHALL AGREE TO INCLUDE IN THE AGREEMENT PROVIDING THE FINANCIAL ASSISTANCE A PROVISION ACCEPTABLE TO THE DEPARTMENT THAT WOULD ENCOURAGE THE PROCUREMENT FROM MINORITY BUSINESS ENTERPRISES OF GOODS OR SERVICES PURCHASED WITH THE PROCEEDS FROM THE FINANCIAL ASSISTANCE.
	(3) IN NEGOTIATING THE PROVISION REQUIRED UNDER PARAGRAPH (2) OF THIS SUBSECTION, THE DEPARTMENT SHALL TAKE INTO ACCOUNT RELEVANT FACTORS, INCLUDING:
19 20	(I) THE INTENDED USE OF THE PROCEEDS FROM THE FINANCIAL ASSISTANCE; AND
21 22	(II) THE FEASIBILITY OF OBTAINING THE REQUIRED GOODS OR SERVICES FROM MINORITY BUSINESS ENTERPRISES.
25 26	(D) THE DEPARTMENT MAY REQUIRE THAT A RECIPIENT OF FINANCIAL ASSISTANCE UNDER THIS SUBTITLE SUBMIT TO THE DEPARTMENT A LIST, OR AN UPDATED LIST, OF THE MINORITY BUSINESS ENTERPRISES FROM WHICH GOODS OR SERVICES WERE PROCURED AND THE NATURE AND DOLLAR AMOUNT OF THE GOODS OR SERVICES.
28	Article - State Finance and Procurement
29	7-314.
30 31	(Q) (1) (I) IN THIS SUBSECTION THE FOLLOWING WORDS HAVE THE MEANINGS INDICATED.
32 33	(II) "FINANCIAL ASSISTANCE" MEANS A GRANT, LOAN, OR INVESTMENT PROVIDED UNDER THIS SUBSECTION THAT EXCEEDS \$100,000.
34 35	(III) "POLITICAL SUBDIVISION" INCLUDES AN AGENCY OR OTHER INSTRUMENTALITY OF THE POLITICAL SUBDIVISION.

- **SENATE BILL 323** THIS SUBSECTION DOES NOT APPLY TO FINANCIAL ASSISTANCE 2 USED SOLELY FOR THE PURPOSE OF ACQUIRING REAL PROPERTY OR STRUCTURES 3 ON REAL PROPERTY. WITH RESPECT TO FINANCIAL ASSISTANCE UNDER THIS SECTION TO (3) 5 A POLITICAL SUBDIVISION: IF THE POLITICAL SUBDIVISION HAS A PROGRAM FOR 6 (I) 7 PROMOTING PROCUREMENT OPPORTUNITIES AMONG MINORITY BUSINESSES THAT 8 IS ACCEPTABLE TO THE DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT. 9 THE POLITICAL SUBDIVISION SHALL APPLY THE REQUIREMENTS OF THAT PROGRAM 10 TO THE PROCUREMENT OF GOODS OR SERVICES MADE WITH THE PROCEEDS FROM 11 THE FINANCIAL ASSISTANCE: BUT 12 (II)IF THE POLITICAL SUBDIVISION DOES NOT HAVE A PROGRAM 13 THAT IS ACCEPTABLE TO THE DEPARTMENT OF BUSINESS AND ECONOMIC 14 DEVELOPMENT UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH, THE POLITICAL 15 SUBDIVISION IS SUBJECT TO PARAGRAPH (4) OF THIS SUBSECTION. IN THIS PARAGRAPH, "MINORITY BUSINESS ENTERPRISE" (4) (I) 16 17 MEANS: 18 1. AN INDIVIDUAL WHO HAS A SOCIAL OR ECONOMIC 19 IMPEDIMENT THAT: IS BEYOND THE PERSONAL CONTROL OF THE INDIVIDUAL, 20 Α. 21 SUCH AS FINANCIAL CAPACITY, GEOGRAPHICAL OR REGIONAL ECONOMIC DISTRESS, 22 OR LACK OF FORMAL EDUCATION; AND 23 В. DOES NOT LIMIT THE ABILITY OF THE INDIVIDUAL TO 24 PROVIDE THE REQUIRED GOODS OR SERVICES; OR A BUSINESS ENTITY THAT IS AT LEAST 51% OWNED AND 25 26 CONTROLLED BY INDIVIDUALS WHO MEET THE STANDARDS UNDER ITEM 1 OF THIS 27 SUBPARAGRAPH HAS THE MEANING STATED IN § 14-301 OF THE STATE FINANCE AND 28 PROCUREMENT ARTICLE. (II)WITH RESPECT TO FINANCIAL ASSISTANCE UNDER THIS 30 SECTION TO AN ENTITY OTHER THAN A POLITICAL SUBDIVISION, THE ENTITY SHALL 31 AGREE TO INCLUDE IN THE AGREEMENT PROVIDING THE FINANCIAL ASSISTANCE A 32 PROVISION ACCEPTABLE TO THE DEPARTMENT OF BUSINESS AND ECONOMIC 33 DEVELOPMENT THAT WOULD ENCOURAGE THE PROCUREMENT FROM MINORITY 34 BUSINESS ENTERPRISES OF GOODS OR SERVICES PURCHASED WITH THE PROCEEDS 35 FROM THE FINANCIAL ASSISTANCE. IN NEGOTIATING THE PROVISION REQUIRED UNDER 36 (III)
- 37 SUBPARAGRAPH (II) OF THIS PARAGRAPH, THE DEPARTMENT OF BUSINESS AND
- 38 ECONOMIC DEVELOPMENT SHALL TAKE INTO ACCOUNT RELEVANT FACTORS,
- 39 INCLUDING:

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- 1 THE INTENDED USE OF THE PROCEEDS FROM THE
- 2 FINANCIAL ASSISTANCE; AND
- 3 2. THE FEASIBILITY OF OBTAINING THE REQUIRED GOODS
- 4 OR SERVICES FROM MINORITY BUSINESS ENTERPRISES.
- 5 (5) THE DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
- 6 MAY REQUIRE THAT A RECIPIENT OF FINANCIAL ASSISTANCE UNDER THIS SECTION
- 7 SUBMIT TO THE DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT A LIST,
- 8 OR AN UPDATED LIST, OF THE MINORITY BUSINESS ENTERPRISES FROM WHICH
- $9\,$  GOODS OR SERVICES WERE PROCURED AND THE NATURE AND DOLLAR AMOUNT OF
- 10 THE GOODS OR SERVICES.
- 11 SECTION 3. AND BE IT FURTHER ENACTED, That the Department of
- 12 Business and Economic Development shall report, on or before September 1 of each
- 13 year, in accordance with § 2-1246 of the State Government Article to the Joint
- 14 Committee on Fair Practices Legislative Policy Committee on the results of the
- 15 implementation of the provisions of this Act.
- SECTION 4. AND BE IT FURTHER ENACTED, That this Act shall take effect
- 17 January 1, 2005.