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By: Delegate Vallario

Introduced and read first time: February 10, 2005

Assigned to: Economic Matters

A BILL ENTITLED

4	AT	4 000	
I	AN	ACT	concerning

2	Consumer Protection -	Rental	Assistance	Services

- 3 FOR the purpose of requiring a person who sells rental assistance services in the
- 4 State to register with the Division of Consumer Protection of the Office of the
- 5 Attorney General and to pay certain fees; authorizing the Division to bring an
- 6 action for mandamus against certain persons to comply with certain provisions
- 7 of this Act; requiring a seller of rental assistance services to purchase a certain
- 8 surety bond under certain circumstances; authorizing a tenant to file a claim
- 9 with certain persons if the tenant suffers or sustains any loss or damage by
- reason of the cessation of operations by or bankruptcy of a seller under certain
- circumstances; requiring a seller to maintain certain records; establishing a
- certain fund for the purpose of administering and enforcing this Act; requiring a
- 13 contract or agreement for rental assistance services to contain certain language;
- requiring a seller to provide certain information to the Division within a certain
- period of time on the cessation of operations by or the bankruptcy of the seller;
- making a violation of this Act an unfair or deceptive trade practice and subject
- to certain enforcement and penalty provisions; defining certain terms; and
- generally relating to rental assistance services.
- 19 BY repealing and reenacting, with amendments,
- 20 Article Commercial Law
- 21 Section 13-301(14)
- 22 Annotated Code of Maryland
- 23 (2000 Replacement Volume and 2004 Supplement)
- 24 BY adding to
- 25 Article Commercial Law
- Section 14-3301 through 14-3311, inclusive, to be under the new subtitle
- 27 "Subtitle 33. Rental Assistance Services"
- 28 Annotated Code of Maryland
- 29 (2000 Replacement Volume and 2004 Supplement)
- 30 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
- 31 MARYLAND, That the Laws of Maryland read as follows:

1	Article - Commercial Law						
2 13-301.							
3 Unfair or deceptive trade practices include any:							
4 (14)	Violation of a provision of:						
5	(i)	This title;					
6 7 relating to unit pricing	(ii) g under T	An order of the Attorney General or agreement of a party Citle 14, Subtitle 1 of this article;					
8 9 Collection Act;	(iii)	Title 14, Subtitle 2 of this article, the Maryland Consumer Debt					
10 11 Sales Act;	(iv)	Title 14, Subtitle 3 of this article, the Maryland Door-to-Door					
12	(v)	Title 14, Subtitle 9 of this article, Kosher Products;					
13	(vi)	Title 14, Subtitle 10 of this article, Automotive Repair Facilities;					
14	(vii)	Section 14-1302 of this article;					
15 16 Act;	(viii)	Title 14, Subtitle 11 of this article, Maryland Layaway Sales					
17	(ix)	Section 22-415 of the Transportation Article;					
18	(x)	Title 14, Subtitle 20 of this article;					
19 20 Enforcement Act;	(xi)	Title 14, Subtitle 15 of this article, the Automotive Warranty					
21	(xii)	Title 14, Subtitle 21 of this article;					
22	(xiii)	Section 18-107 of the Transportation Article;					
2324 Solicitations Act;	(xiv)	Title 14, Subtitle 22 of this article, the Maryland Telephone					
25 26 Act;	(xv)	Title 14, Subtitle 23 of this article, the Automotive Crash Parts					
27	(xvi)	Title 10, Subtitle 6 of the Real Property Article;					
28	(xvii)	Title 10, Subtitle 8 of the Real Property Article;					
29	(xviii)	Title 14, Subtitle 25 of this article, the Hearing Aid Sales Act;					

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3 **UNOFFICIAL COPY OF HOUSE BILL 854** 1 (xix) Title 14, Subtitle 26 of this article, the Maryland Door-to-Door 2 Solicitations Act; (xx)Title 14, Subtitle 31 of this article, the Maryland Household 4 Goods Movers Act; [or] Title 14, Subtitle 32 of this article, the Maryland Telephone (xxi) 6 Consumer Protection Act; or (XXII) TITLE 14. SUBTITLE 33 OF THIS ARTICLE. THE RENTAL 7 8 ASSISTANCE SERVICES ACT; OR 9 SUBTITLE 33. RENTAL ASSISTANCE SERVICES. 10 14-3301. (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS 11 12 INDICATED. "DIVISION" MEANS THE DIVISION OF CONSUMER PROTECTION OF THE 13 (B) 14 OFFICE OF THE ATTORNEY GENERAL. 15 "LIABILITIES" MEANS THE MONEYS ACTUALLY RECEIVED IN ADVANCE (C) 16 FROM TENANTS LESS THE PRORATED VALUE OF SERVICES RENDERED BY THE 17 SELLER. 18 (D) "OUTSTANDING LIABILITIES" INCLUDES ALL AMOUNTS THAT WOULD BE 19 REQUIRED TO BE REFUNDED TO TENANTS IF THE SELLER OF RENTAL ASSISTANCE 20 SERVICES CEASES OPERATIONS. 21 (E) "RENTAL ASSISTANCE SERVICES" MEANS: 22 RENTING OR LEASING TO A TENANT A RESIDENTIAL RENTAL UNIT (1) 23 FOR A PERIOD LONGER THAN 3 MONTHS; COLLECTING MONEY FROM THE TENANT THAT INCLUDES THE 24 (2) 25 RENTAL FEE IMPOSED BY THE LANDLORD FOR THE RESIDENTIAL RENTAL UNIT; AND MAKING THE RENTAL PAYMENTS TO THE LANDLORD OF THE 26 27 RESIDENTIAL RENTAL UNIT ON BEHALF OF THE TENANT. 28 "SELLER" MEANS A PERSON, OR AN AGENT, REPRESENTATIVE, OR (1) 29 EMPLOYEE OF A PERSON, WHO SELLS RENTAL ASSISTANCE SERVICES. 30 (2) "SELLER" DOES NOT INCLUDE A LANDLORD. 31 (G) "TENANT" MEANS AN INDIVIDUAL WHO:

BUYS RENTAL ASSISTANCE SERVICES; AND

- 1 (2) MAKES RENTAL PAYMENTS FOR A RESIDENTIAL RENTAL UNIT TO A 2 SELLER AND NOT TO THE LANDLORD OF THE RESIDENTIAL RENTAL UNIT.
- 3 14-3302.
- 4 (A) (1) A PERSON WHO SELLS RENTAL ASSISTANCE SERVICES IN THE STATE 5 SHALL REGISTER WITH THE DIVISION ON FORMS THE DIVISION PROVIDES.
- 6 (2) THE PERSON SHALL FURNISH THE FULL NAME AND ADDRESS OF
- $7\,$ EACH BUSINESS LOCATION WHERE RENTAL ASSISTANCE SERVICES ARE SOLD AND
- 8 ANY OTHER REGISTRATION INFORMATION THE DIVISION REQUIRES.
- 9 (B) (1) A PERSON WHO REGISTERS UNDER THIS SUBTITLE SHALL PAY A 10 REGISTRATION FEE AT THE TIME OF REGISTRATION.
- 11 (2) ON SEPTEMBER 1 OF EACH YEAR FOLLOWING REGISTRATION, A
- 12 SELLER SHALL PAY A RENEWAL FEE TO THE DIVISION.
- 13 (3) THE FEES FOR REGISTRATION AND RENEWAL REQUIRED UNDER
- 14 THIS SUBSECTION SHALL BE SET BY THE DIVISION IN AN AMOUNT NOT EXCEEDING
- 15 \$1,200 FOR EACH BUSINESS LOCATION WHERE RENTAL ASSISTANCE SERVICES ARE
- 16 SOLD.
- 17 (C) THE FEES COLLECTED UNDER THIS SECTION MAY ONLY BE USED FOR THE
- 18 ADMINISTRATION AND ENFORCEMENT OF THIS SUBTITLE.
- 19 (D) AT LEAST ONE MEMBER OF THE BOARD OF DIRECTORS OF EACH SELLER
- 20 OPERATING IN THE STATE SHALL BE A RESIDENT OF THE COUNTY WHERE A
- 21 BUSINESS LOCATION OF THE SELLER IS LOCATED AND SHALL SERVE AS A RESIDENT
- 22 AGENT FOR RECEIPT OF SERVICE OF PROCESS.
- 23 14-3303.
- 24 THE DIVISION MAY BRING AN ACTION FOR MANDAMUS AGAINST:
- 25 (1) A PERSON WHO IS SELLING RENTAL ASSISTANCE SERVICES IN THE
- 26 STATE TO REQUIRE THE PERSON TO REGISTER UNDER THIS SUBTITLE; AND
- 27 (2) A SELLER TO REQUIRE THE SELLER TO HAVE AND MAINTAIN THE
- 28 SURETY BOND, IRREVOCABLE LETTER OF CREDIT, OR CASH REQUIRED UNDER THIS
- 29 SUBTITLE.
- 30 14-3304.
- 31 (A) (1) SUBJECT TO THE PROVISIONS OF SUBSECTION (B) OF THIS SECTION,
- 32 A SELLER SHALL PURCHASE A SURETY BOND IN AN AMOUNT NOT LESS THAN THE
- 33 AGGREGATE VALUE OF OUTSTANDING LIABILITIES TO ITS TENANTS, INCLUDING ALL
- 34 CHARGES, DUES, DEPOSITS, AND ANY OTHER FEES FOR RENTAL ASSISTANCE
- 35 SERVICES.

- 1 (2) THE AMOUNT OF THE SURETY BOND SHALL BE BASED ON A REPORT
- 2 PREPARED BY AN INDEPENDENT CERTIFIED PUBLIC ACCOUNTANT DESCRIBING THE
- 3 SELLER'S OUTSTANDING LIABILITIES TO ITS TENANTS USING ACCEPTED STANDARD
- 4 ACCOUNTING PRINCIPLES.
- 5 (3) THE REPORT REQUIRED UNDER PARAGRAPH (2) OF THIS
- 6 SUBSECTION SHALL BE SUBMITTED AT THE TIME OF REGISTRATION AND UPDATED
- 7 AT EACH RENEWAL UNDER § 14-3302 OF THIS SUBTITLE.
- 8 (4) THE AMOUNT OF THE SURETY BOND SHALL BE INCREASED, OR MAY
- 9 BE DECREASED, AS NECESSARY TO TAKE INTO ACCOUNT CHANGES IN THE SELLER'S
- 10 OUTSTANDING LIABILITIES TO ITS TENANTS IN THE FOLLOWING CASES, WHICHEVER
- 11 COMES FIRST:
- 12 (I) WHEN THE SELLER'S OUTSTANDING LIABILITIES TO ITS
- 13 TENANTS INCREASE OR DECREASE BY \$10,000; OR
- 14 (II) ON A QUARTERLY BASIS.
- 15 (5) IF A SELLER'S OUTSTANDING LIABILITIES TO ITS TENANTS EXCEED
- 16 THE AMOUNT OF THE SURETY BOND, AND THE SELLER HAS FAILED TO INCREASE
- 17 THE SURETY BOND, THEN THE SELLER SHALL IMMEDIATELY STOP SELLING RENTAL
- 18 ASSISTANCE SERVICES AND SHALL REFRAIN FROM SELLING RENTAL ASSISTANCE
- 19 SERVICES UNTIL THE REQUIREMENTS OF THIS SECTION HAVE BEEN SATISFIED.
- 20 (B) AT THE DISCRETION OF THE DIVISION, AN IRREVOCABLE LETTER OF
- 21 CREDIT IN A FORM ACCEPTABLE TO THE DIVISION, OR CASH, MAY BE FILED WITH
- 22 THE DIVISION INSTEAD OF A SURETY BOND.
- 23 (C) (1) IF A SELLER OPERATES MORE THAN ONE BUSINESS LOCATION IN
- 24 THE STATE, THE SURETY BOND, IRREVOCABLE LETTER OF CREDIT, OR CASH
- 25 REOUIREMENTS UNDER SUBSECTIONS (A) AND (B) OF THIS SECTION APPLY TO EACH
- 26 BUSINESS LOCATION AT WHICH RENTAL ASSISTANCE SERVICES ARE SOLD.
- 27 (2) A SELLER IS NOT REQUIRED TO HAVE OR MAINTAIN A SURETY BOND.
- 28 IRREVOCABLE LETTER OF CREDIT, OR CASH IN EXCESS OF \$200,000 PER BUSINESS
- 29 LOCATION WHERE RENTAL ASSISTANCE SERVICES ARE SOLD.
- 30 14-3305.
- 31 (A) IF A TENANT SUFFERS OR SUSTAINS ANY LOSS OR DAMAGE BY REASON OF
- 32 THE CESSATION OF OPERATIONS BY OR BANKRUPTCY OF THE SELLER, THE TENANT
- 33 MAY:
- 34 (1) IF THE SELLER HAS PURCHASED A SURETY BOND, FILE A CLAIM
- 35 WITH THE SURETY AND, IF THE CLAIM IS NOT PAID, MAY BRING AN ACTION BASED
- 36 ON THE BOND AND RECOVER AGAINST THE SURETY; OR
- 37 (2) IF THE SELLER HAS FILED AN IRREVOCABLE LETTER OF CREDIT OR
- 38 CASH WITH THE DIVISION, FILE A CLAIM WITH THE DIVISION.

- 1 (B) ANY CLAIM UNDER SUBSECTION (A) OF THIS SECTION SHALL BE FILED NO 2 LATER THAN 1 YEAR FROM THE DATE ON WHICH THE SELLER CEASED OPERATIONS 3 OR FILED FOR BANKRUPTCY.
- 4 (C) UNLESS THE SELLER HAS PROVIDED SUFFICIENT NOTICE TO EACH
 5 KNOWN TENANT, THE DIVISION SHALL NOTIFY EACH KNOWN TENANT DESCRIBED IN
 6 SUBSECTION (A) OF THIS SECTION ABOUT THE PROCEDURE FOR FILING A CLAIM.
- 7 (D) (1) THE DIVISION MAY FILE A CLAIM WITH THE SURETY ON BEHALF OF 8 ANY TENANT IN SUBSECTION (A) OF THIS SECTION.
- 9 (2) THE SURETY SHALL PAY THE AMOUNT OF THE CLAIMS TO THE
 10 DIVISION FOR DISTRIBUTION TO CLAIMANTS ENTITLED TO RESTITUTION AND SHALL
 11 BE RELIEVED OF LIABILITY TO THAT EXTENT.
- 12 (E) THE LIABILITY OF THE SURETY UNDER ANY BOND MAY NOT EXCEED THE 13 AGGREGATE AMOUNT OF THE BOND, REGARDLESS OF THE NUMBER OR AMOUNT OF 14 CLAIMS FILED.
- 15 (F) IF THE CLAIMS FILED SHOULD EXCEED THE AMOUNT OF THE BOND, THE
 16 SURETY SHALL PAY THE AMOUNT OF THE BOND TO THE DIVISION FOR
 17 DISTRIBUTION TO CLAIMANTS ENTITLED TO RESTITUTION AND SHALL BE RELIEVED
 18 OF ALL LIABILITY UNDER THE BOND.
- 19 (G) THE DIVISION MAY OBTAIN REIMBURSEMENT FOR POSTAGE AND OTHER 20 REASONABLE EXPENSES INCURRED IN NOTIFYING TENANTS AND DISTRIBUTING 21 CLAIMS BY:
- 22 (1) FILING A PRIORITY CLAIM FOR THE EXPENSES AGAINST THE SURETY 23 BOND POSTED BY THE SELLER; OR
- 24 (2) APPLYING TO THE EXPENSES ON A PRIORITY BASIS THE PROCEEDS 25 OF THE IRREVOCABLE LETTER OF CREDIT OR CASH DEPOSIT POSTED BY THE SELLER 26 WITH THE DIVISION.
- 27 (H) FOR ANY CLAIM UNDER SUBSECTIONS (A), (D), AND (F) OF THIS SECTION, 28 THE DIVISION MAY NOT PAY A CLAIM TO A TENANT THAT IS LESS THAN \$5.
- 29 14-3306.
- 30 (A) A SELLER THAT PURCHASES A SURETY BOND UNDER THIS SUBTITLE
 31 SHALL MAINTAIN ACCURATE RECORDS OF THE BOND AND OF PREMIUM PAYMENTS
- 32 ON THE BOND. THE RECORDS SHALL BE OPEN TO INSPECTION BY THE DIVISION, ON
- 33 REASONABLE NOTICE, AT ANY TIME DURING NORMAL BUSINESS HOURS.
- 34 (B) (1) A SELLER SHALL MAINTAIN ACCURATE RECORDS, UPDATED AS 35 NECESSARY, OF THE NAME, ADDRESS, CONTRACT OR AGREEMENT TERMS, AND
- 36 PAYMENTS BY EACH TENANT.

- 1 (2) THESE RECORDS SHALL BE OPEN TO INSPECTION BY THE DIVISION, 2 ON REASONABLE NOTICE, AT ANY TIME DURING NORMAL BUSINESS HOURS.
- 3 (C) IN ADDITION TO ANY REMEDIES OTHERWISE AVAILABLE, THE DIVISION,
- 4 AFTER NOTICE AND A SHOW CAUSE HEARING, MAY REVOKE THE REGISTRATION OF
- 5 ANY PERSON WHO FAILS TO MAINTAIN OR PRODUCE THE RECORDS DESCRIBED IN
- 6 SUBSECTIONS (A) AND (B) OF THIS SECTION.
- 7 (D) ANY INFORMATION RECEIVED BY THE DIVISION IN THE COURSE OF
- 8 ADMINISTERING THE REGISTRATION PROVISIONS OF THIS SUBTITLE SHALL BE
- 9 MADE AVAILABLE TO THE PUBLIC SUBJECT TO THE PROVISIONS OF THE MARYLAND
- $10\ \ PUBLIC\ INFORMATION\ ACT.$
- 11 14-3307.
- 12 (A) THERE IS A RENTAL ASSISTANCE SERVICES ADMINISTRATION FUND THAT
- 13 IS ESTABLISHED FOR THE PURPOSE OF PAYING THE EXPENSES INCURRED IN THE
- 14 ADMINISTRATION AND ENFORCEMENT OF THIS SUBTITLE.
- 15 (B) THE FUND SHALL BE ADMINISTERED BY THE DIVISION.
- 16 14-3308.
- 17 (A) A CONTRACT OR AGREEMENT FOR RENTAL ASSISTANCE SERVICES MAY
- 18 NOT CONTAIN AN AUTOMATIC RENEWAL CLAUSE, UNLESS THE AGREEMENT
- 19 PROVIDES FOR A RENEWAL OPTION THAT MUST BE ACCEPTED BY THE CONSUMER.
- 20 (B) (1) (I) A CONSUMER MAY CANCEL A CONTRACT OR AGREEMENT FOR
- 21 RENTAL ASSISTANCE SERVICES WITHIN 3 BUSINESS DAYS AFTER RECEIPT OF A COPY
- 22 OF THE CONTRACT OR AGREEMENT BY NOTIFYING THE SELLER IN WRITING.
- 23 (II) WRITTEN NOTIFICATION SHALL BE DELIVERED IN PERSON OR
- 24 BY CERTIFIED MAIL, RETURN RECEIPT REQUESTED, BEARING A POSTMARK FROM
- 25 THE UNITED STATES POSTAL SERVICE, AND IF MAILED SHALL BE POSTMARKED BY
- 26 MIDNIGHT OF THE THIRD BUSINESS DAY.
- 27 (2) IF A CONSUMER CANCELS WITHIN 3 BUSINESS DAYS, THE SELLER
- 28 SHALL REFUND ANY DEPOSIT, DOWN PAYMENT, OR PAYMENT ON THE CONTRACT OR
- 29 AGREEMENT.
- 30 (C) A CONTRACT OR AGREEMENT FOR RENTAL ASSISTANCE SERVICES SHALL
- 31 CONSPICUOUSLY DISCLOSE UNDER THE HEADING "NOTICE OF CONSUMER RIGHTS":
- 32 (1) THE SELLER'S REGISTRATION NUMBER WITH THE DIVISION;
- 33 (2) A DESCRIPTION OF THE SECURITY HELD AND MAINTAINED BY THE
- 34 SELLER UNDER § 14-3304 OF THIS SECTION;
- 35 (3) THE CONSUMER'S RIGHT TO CANCEL AS DEFINED IN THIS SECTION;
- 36 AND

- 1 (4) THE INFORMATION NECESSARY FOR THE CONSUMER TO CONTACT 2 THE DIVISION.
- 3 (D) A CONTRACT OR AGREEMENT FOR RENTAL ASSISTANCE SERVICES SHALL
- 4 CONTAIN IN A FORM ACCEPTABLE TO THE DIVISION A CLEAR AND CONSPICUOUS
- 5 ITEMIZED DESCRIPTION OF ANY FEES AND CHARGES IMPOSED BY THE SELLER.
- 6 14-3309.
- 7 ON THE CESSATION OF OPERATIONS BY OR THE BANKRUPTCY OF THE SELLER.
- 8 THE SELLER SHALL PROVIDE THE FOLLOWING INFORMATION TO THE DIVISION
- 9 WITHIN 15 BUSINESS DAYS:
- 10 (1) A LIST OF THE NAMES AND ADDRESSES OF ALL TENANTS;
- 11 (2) THE ORIGINAL OR A COPY OF ALL CONTRACTS OR AGREEMENTS FOR
- 12 RENTAL ASSISTANCE SERVICES; AND
- 13 (3) A RECORD OF ALL PAYMENTS RECEIVED FOR RENTAL ASSISTANCE
- 14 SERVICES.
- 15 14-3310.
- 16 (A) A VIOLATION OF THIS SUBTITLE IS AN UNFAIR OR DECEPTIVE TRADE
- 17 PRACTICE WITHIN THE MEANING OF TITLE 13 OF THIS ARTICLE AND IS SUBJECT TO
- 18 THE ENFORCEMENT AND PENALTY PROVISIONS CONTAINED IN TITLE 13 OF THIS
- 19 ARTICLE.
- 20 (B) (1) IN ADDITION TO ANY REMEDIES OTHERWISE AVAILABLE, IF THE
- 21 DIVISION DETERMINES THAT A PERSON IS SELLING RENTAL ASSISTANCE SERVICES
- 22 IN VIOLATION OF THIS SUBTITLE, THE DIVISION MAY ISSUE A CEASE AND DESIST
- 23 ORDER WITHOUT CONDUCTING A HEARING UNDER § 13-403 OF THIS ARTICLE.
- 24 (2) A CEASE AND DESIST ORDER SHALL GRANT THE RESPONDENT AN
- 25 OPPORTUNITY TO REQUEST A HEARING UNDER § 13-403 OF THIS ARTICLE, AND THE
- 26 HEARING SHALL BE HELD NO LATER THAN 7 DAYS AFTER THE REQUEST.
- 27 (3) IF NO REQUEST IS MADE, ANY ORDER ENTERED UNDER THIS
- 28 SECTION SHALL BE FINAL 30 DAYS AFTER ENTRY.
- 29 14-3311.
- 30 THIS SUBTITLE MAY BE CITED AS THE RENTAL ASSISTANCE SERVICES ACT.
- 31 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect
- 32 October 1, 2005.